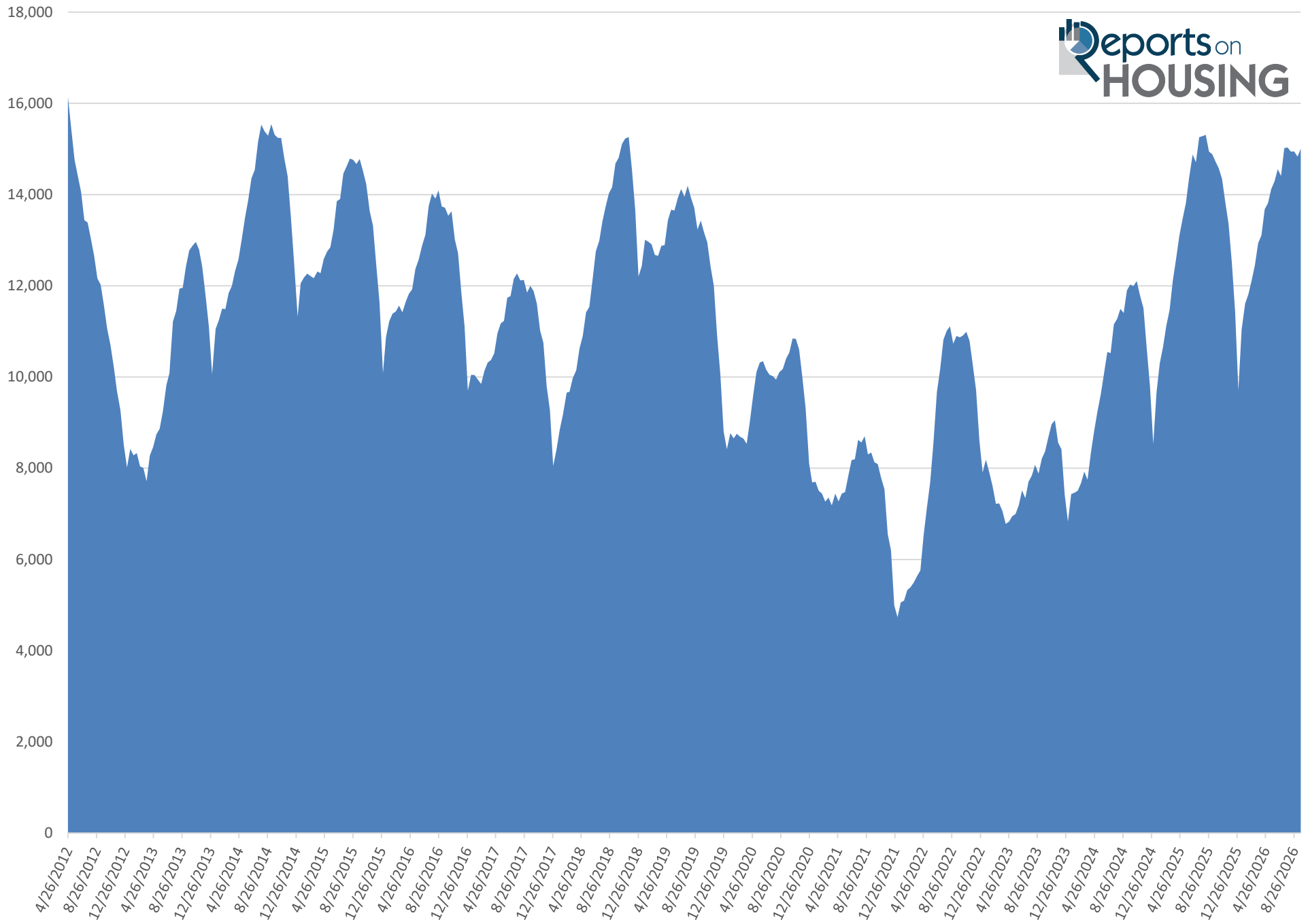
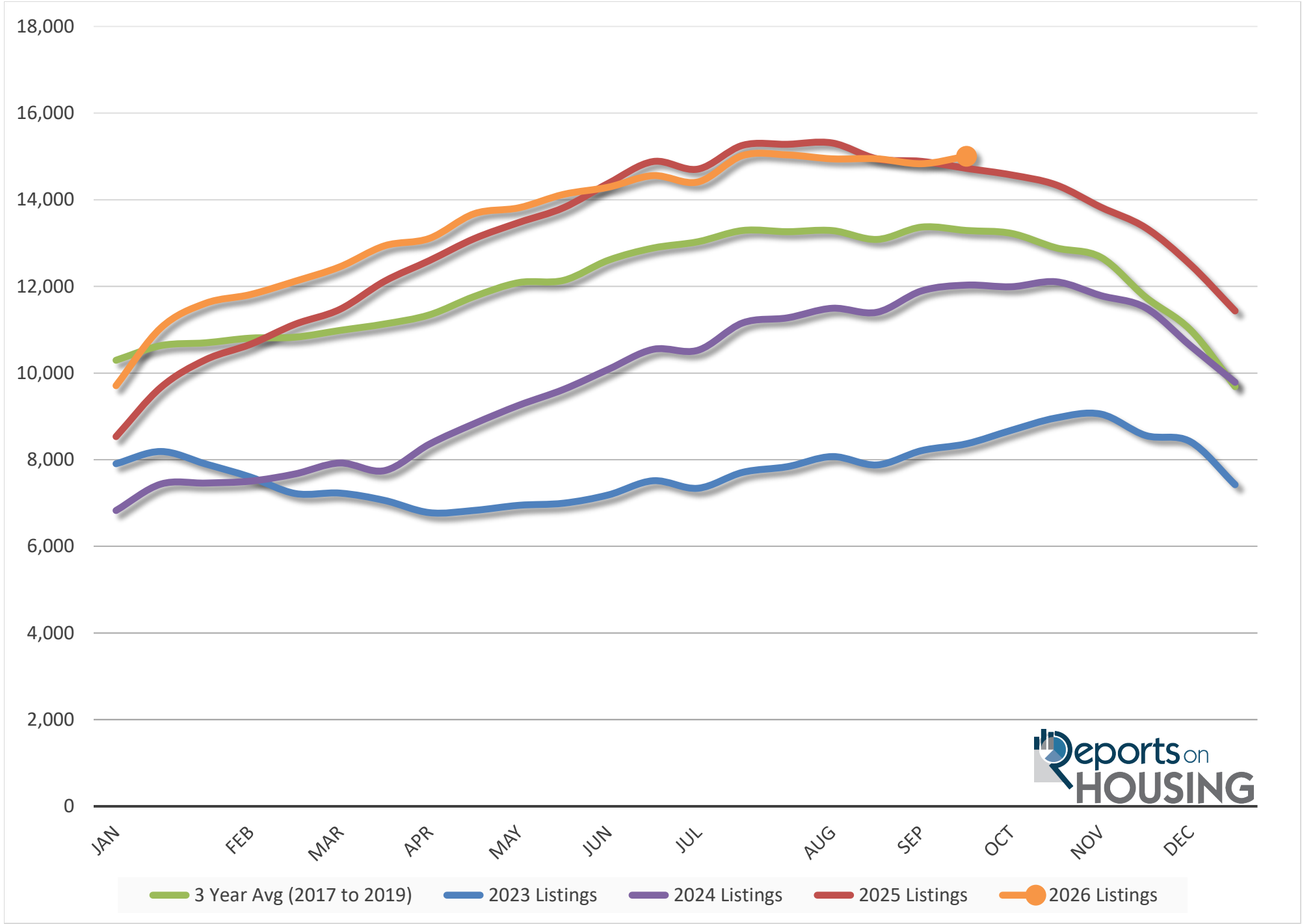


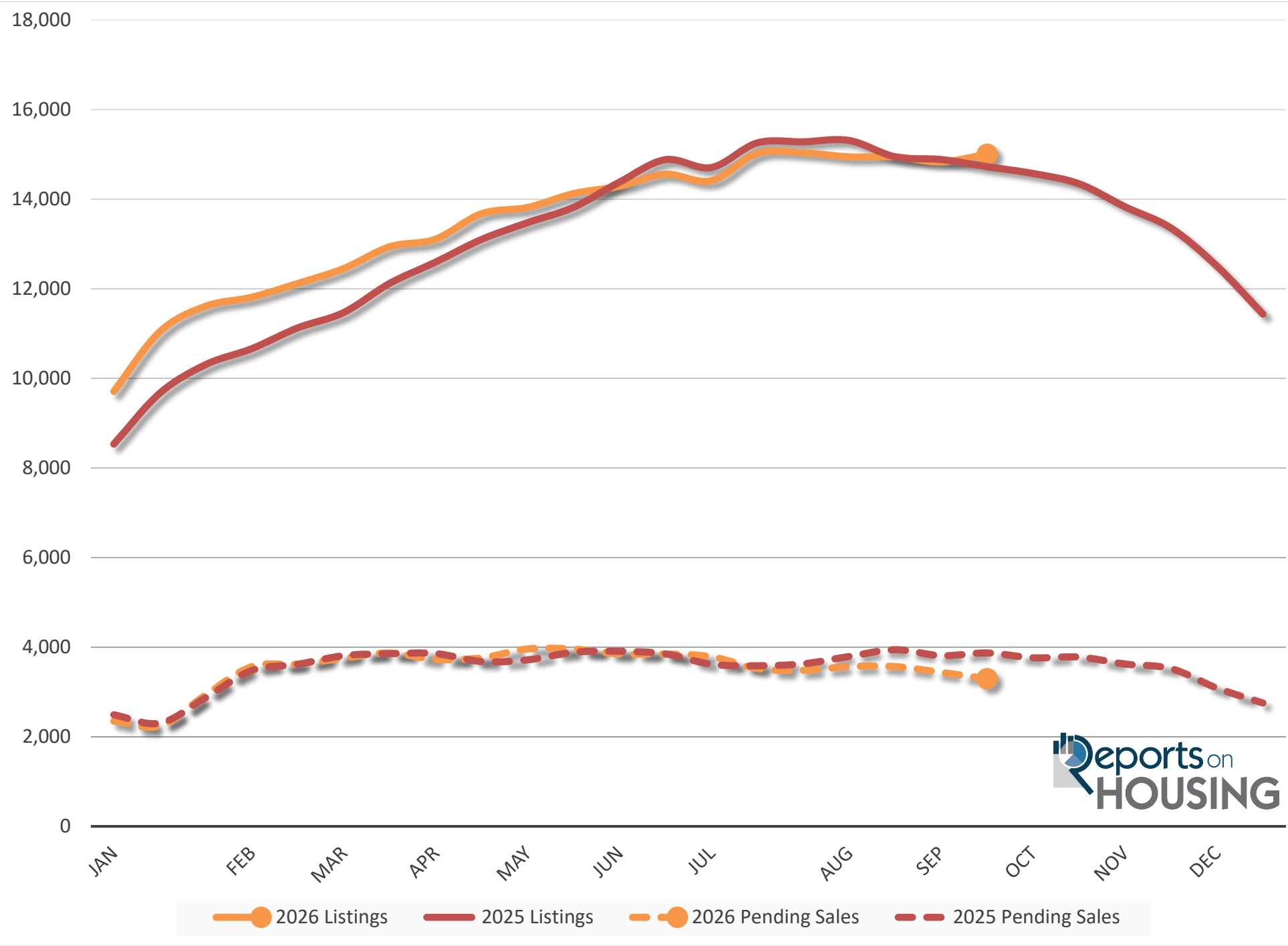
Los Angeles County Active Listing Inventory



Los Angeles County Active Listing Inventory Year Over Year

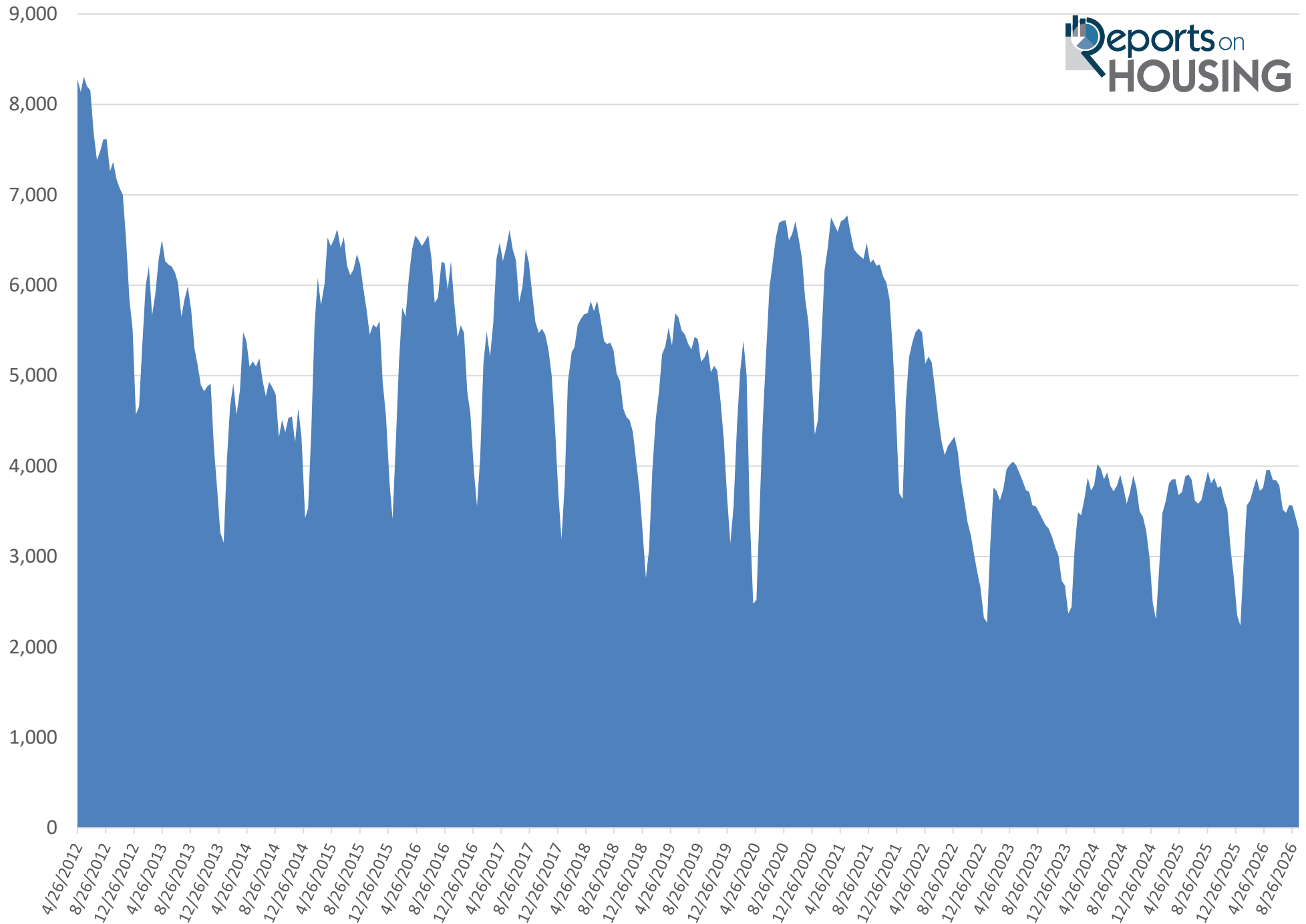


Los Angeles County Active Listing Inventory and Demand - 2024 vs 2025



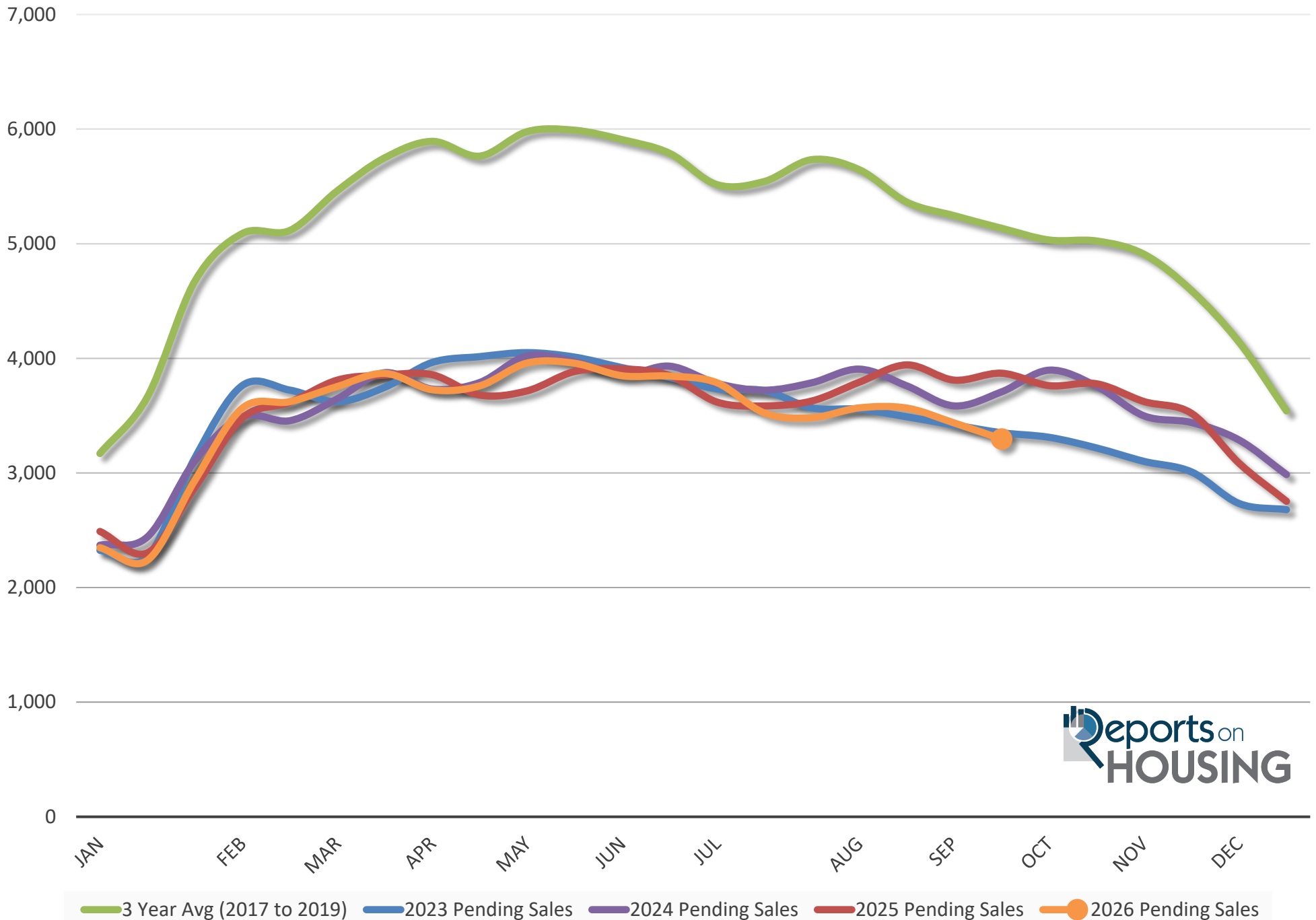
Los Angeles County Demand

(Prior 30 Day Pending Snapshot)

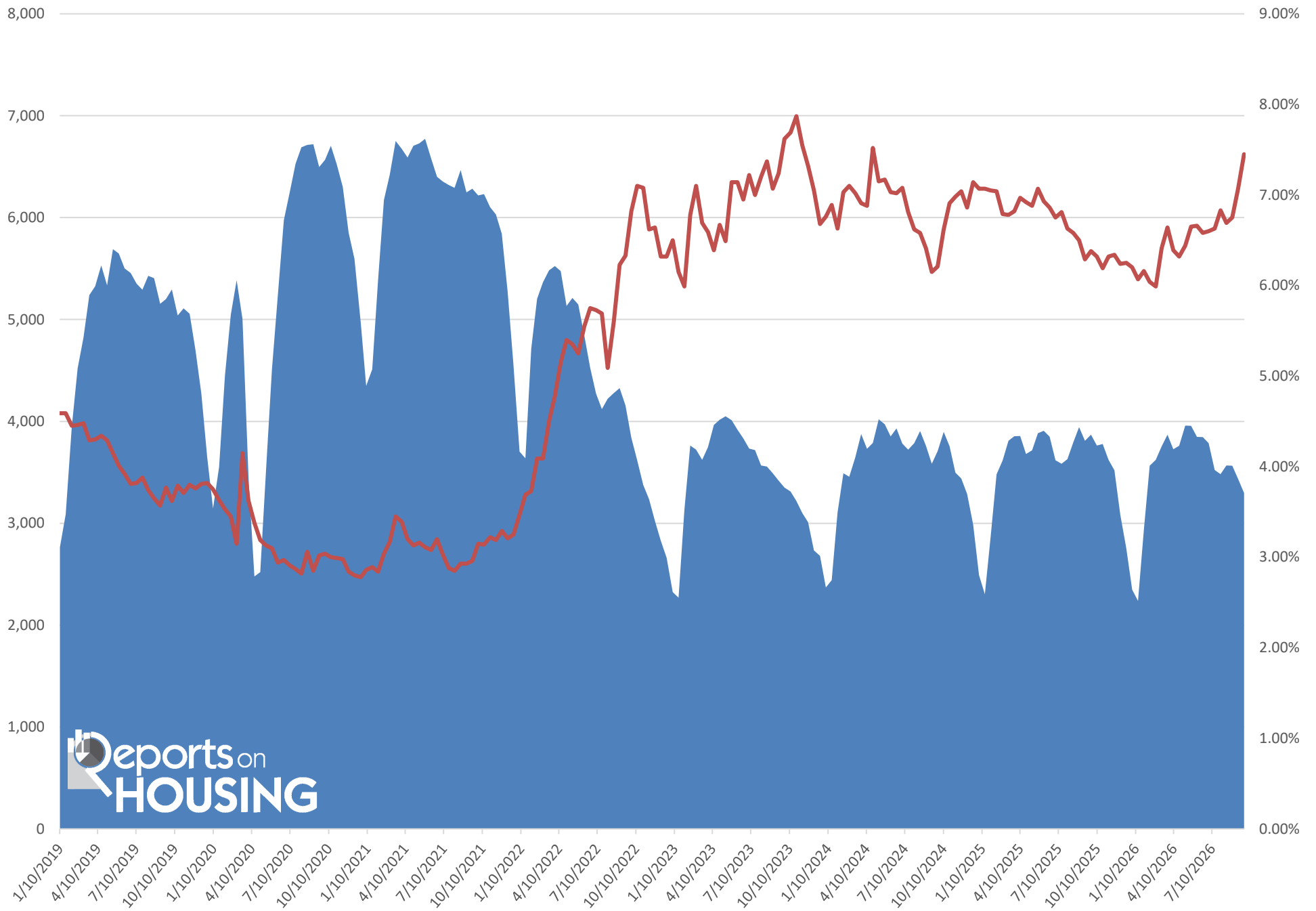


Los Angeles County Demand Year Over Year

Prior 30 Day Pending Sales Snapshot

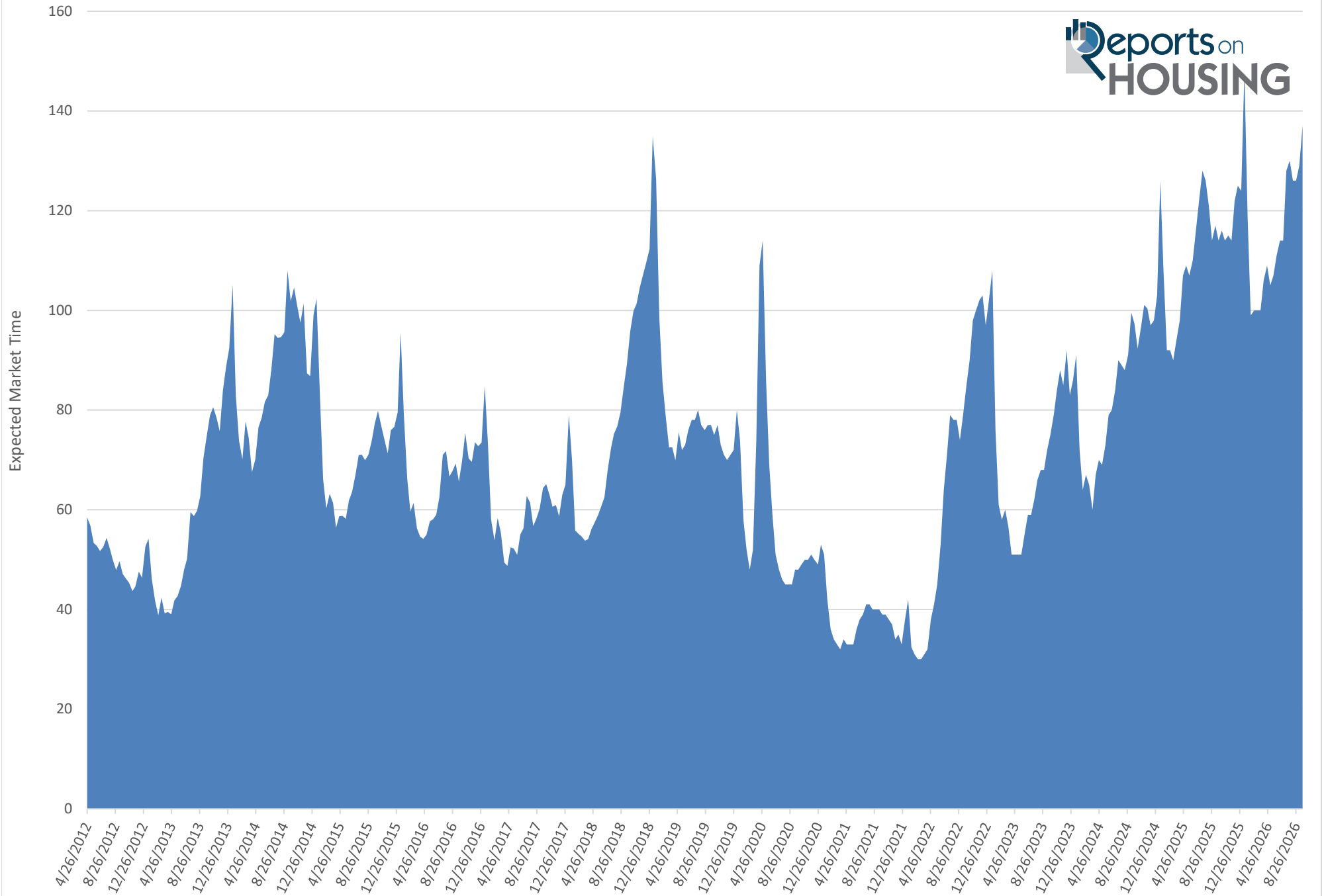


Mortgage News Daily Rates Vs. Los Angeles County Demand



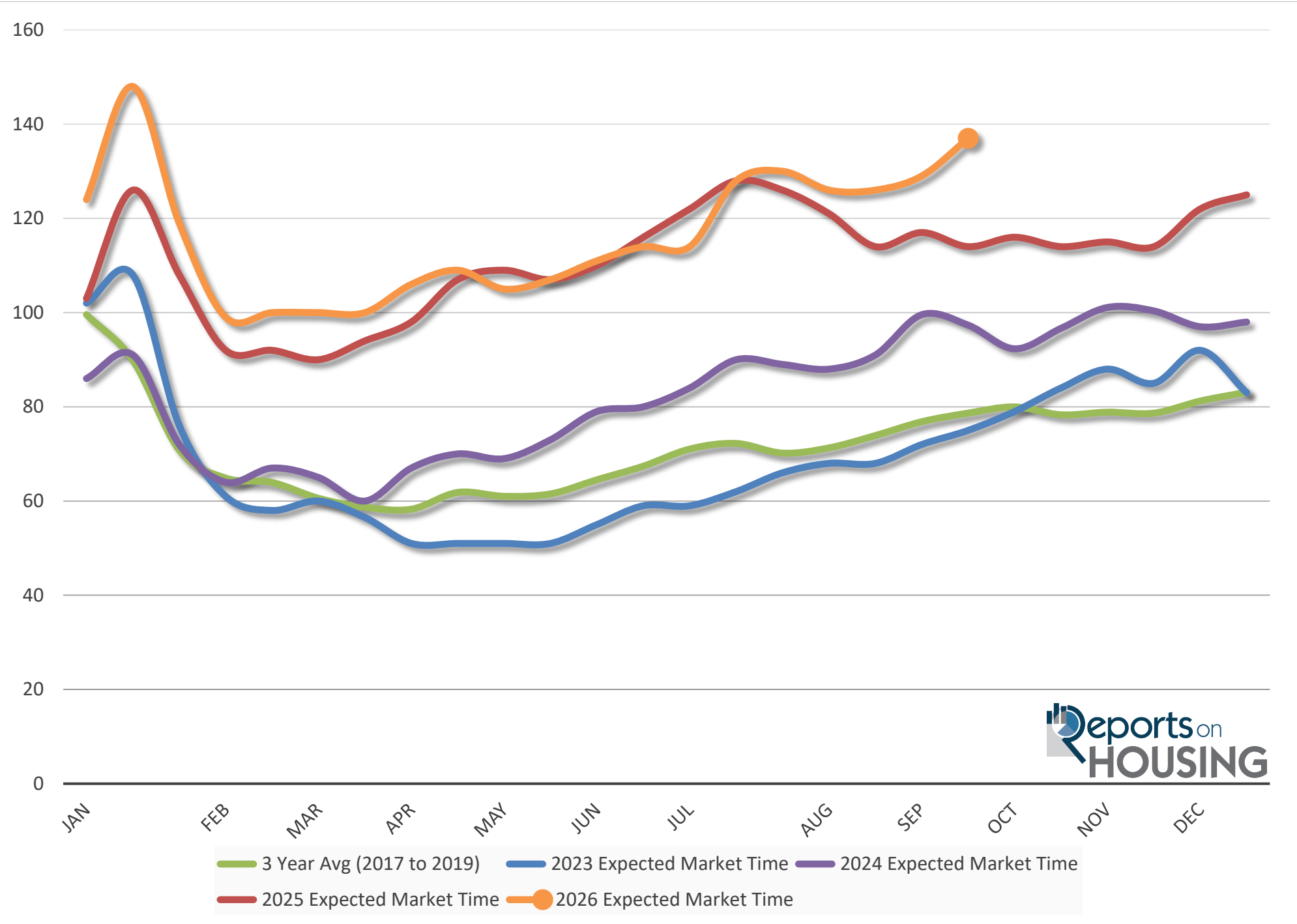
Los Angeles County Expected Market Time

Days of Inventory

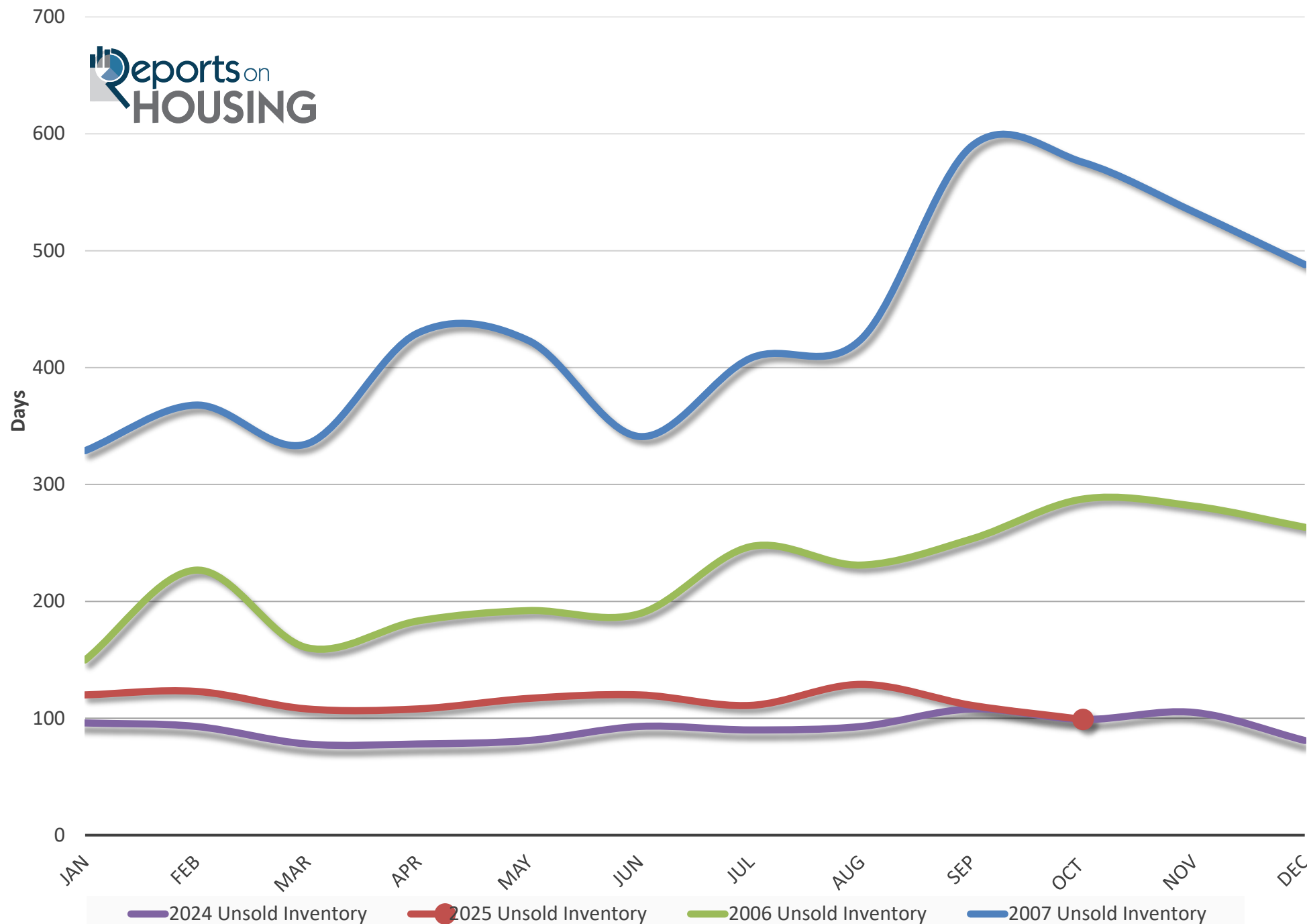


Los Angeles County Expected Market Time Year Over Year

In Days

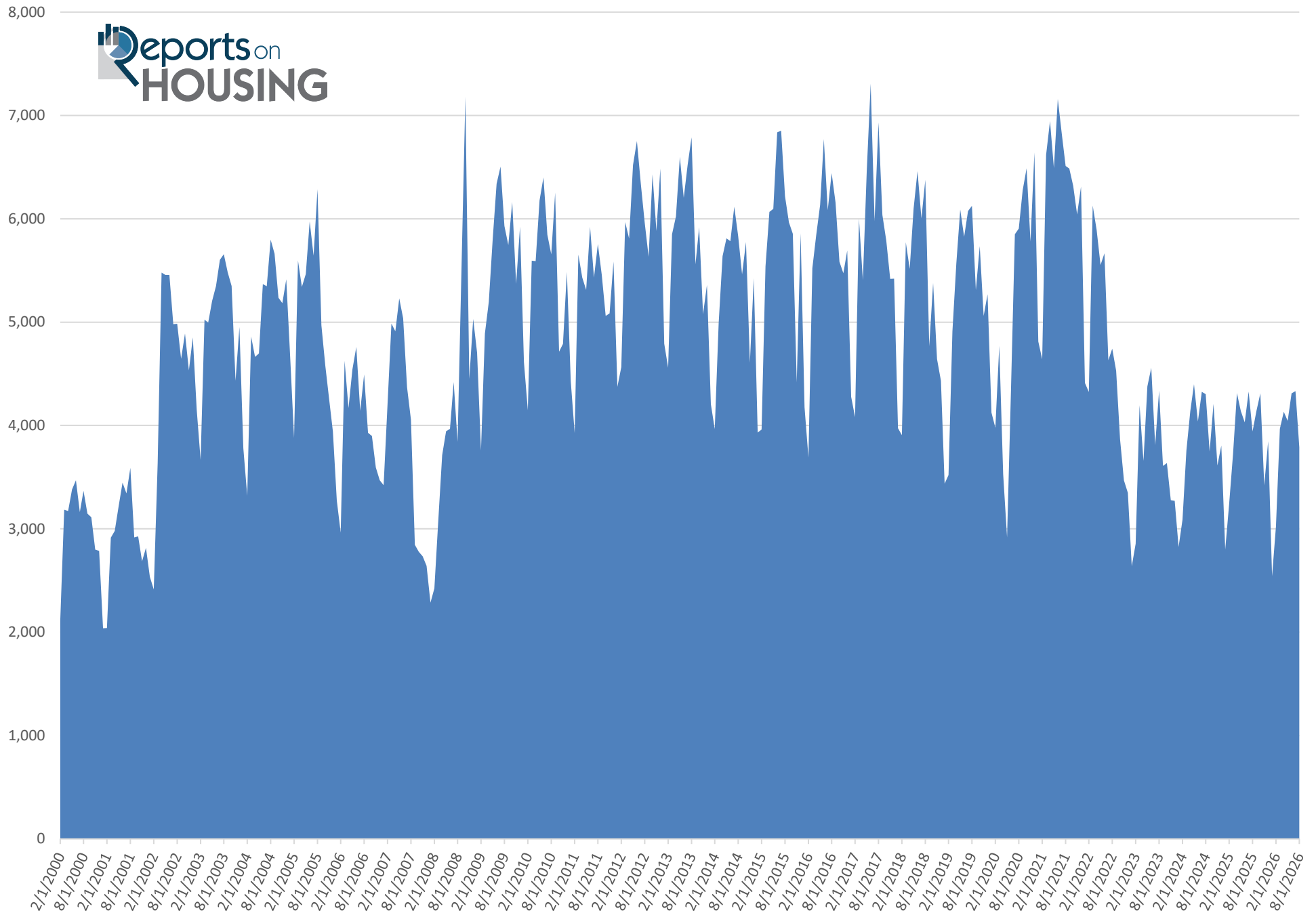


Los Angeles County Unsold Inventory 2023 and 2024 vs 2006 and 2007



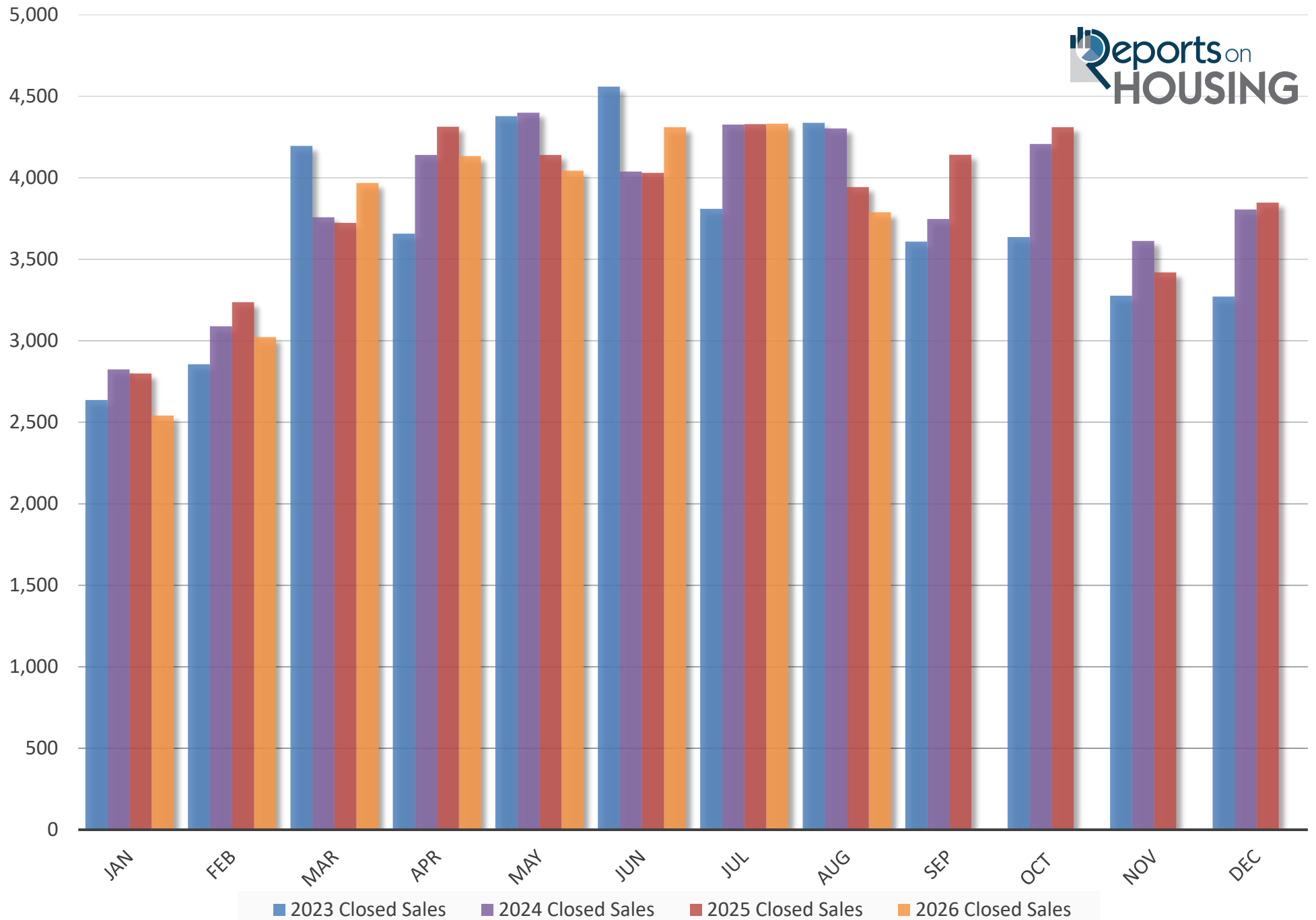
Los Angeles County Closed Sales

(Monthly)



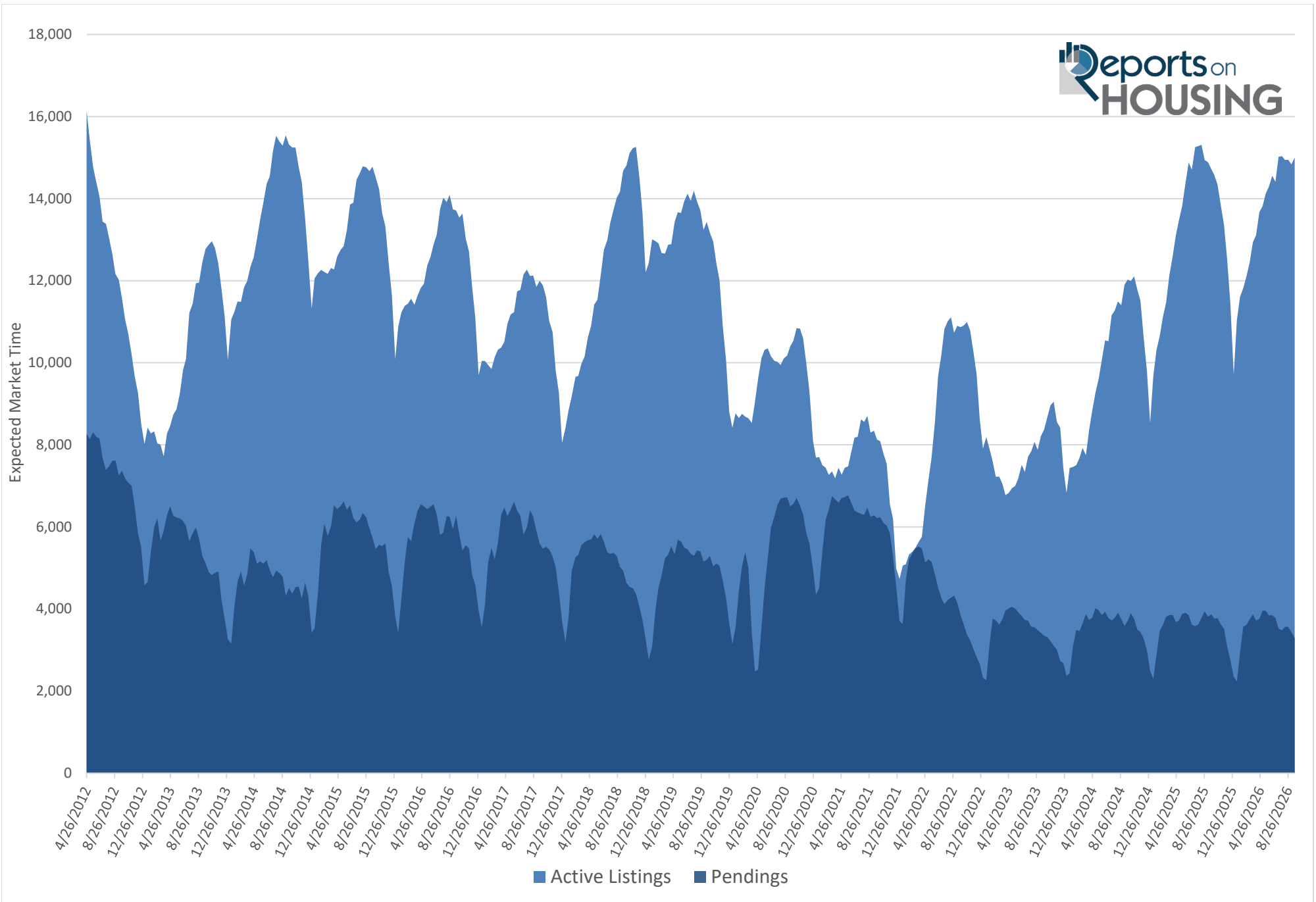
Los Angeles County Closed Sales Year Over Year

(Monthly)

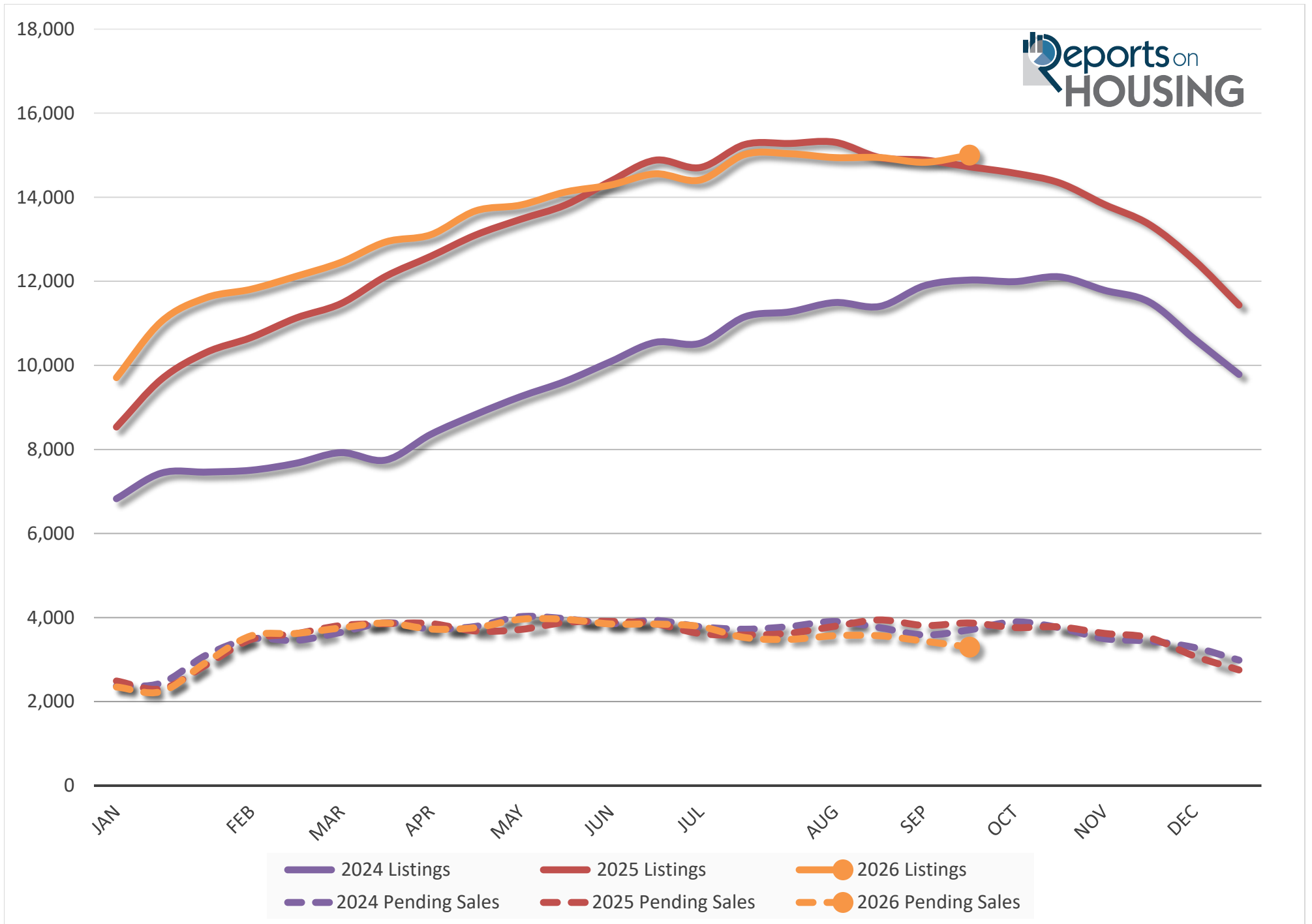


Los Angeles County Listings Inventory Versus Demand

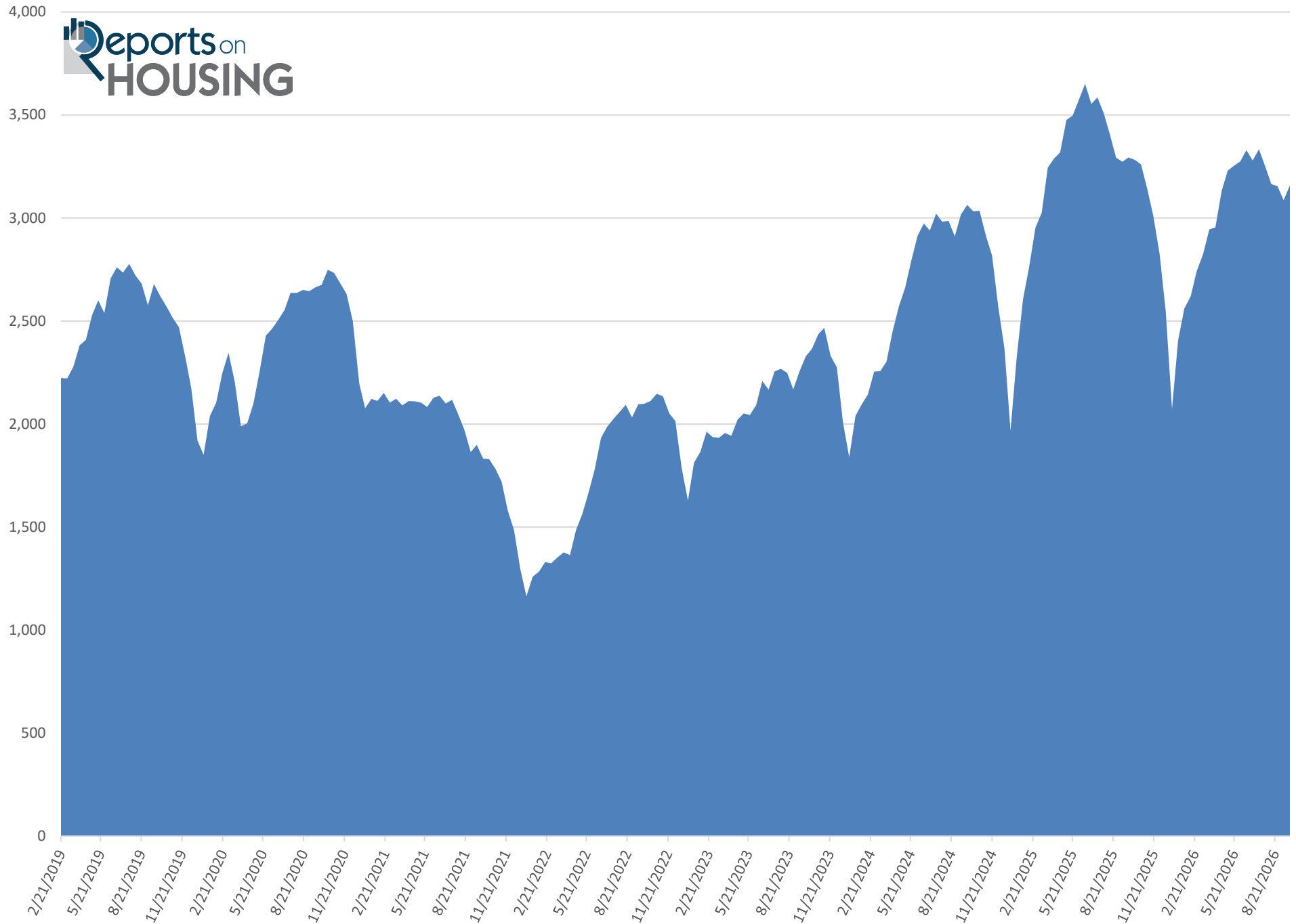
(Demand is a 30 Day Snapshot of Pending Sales)



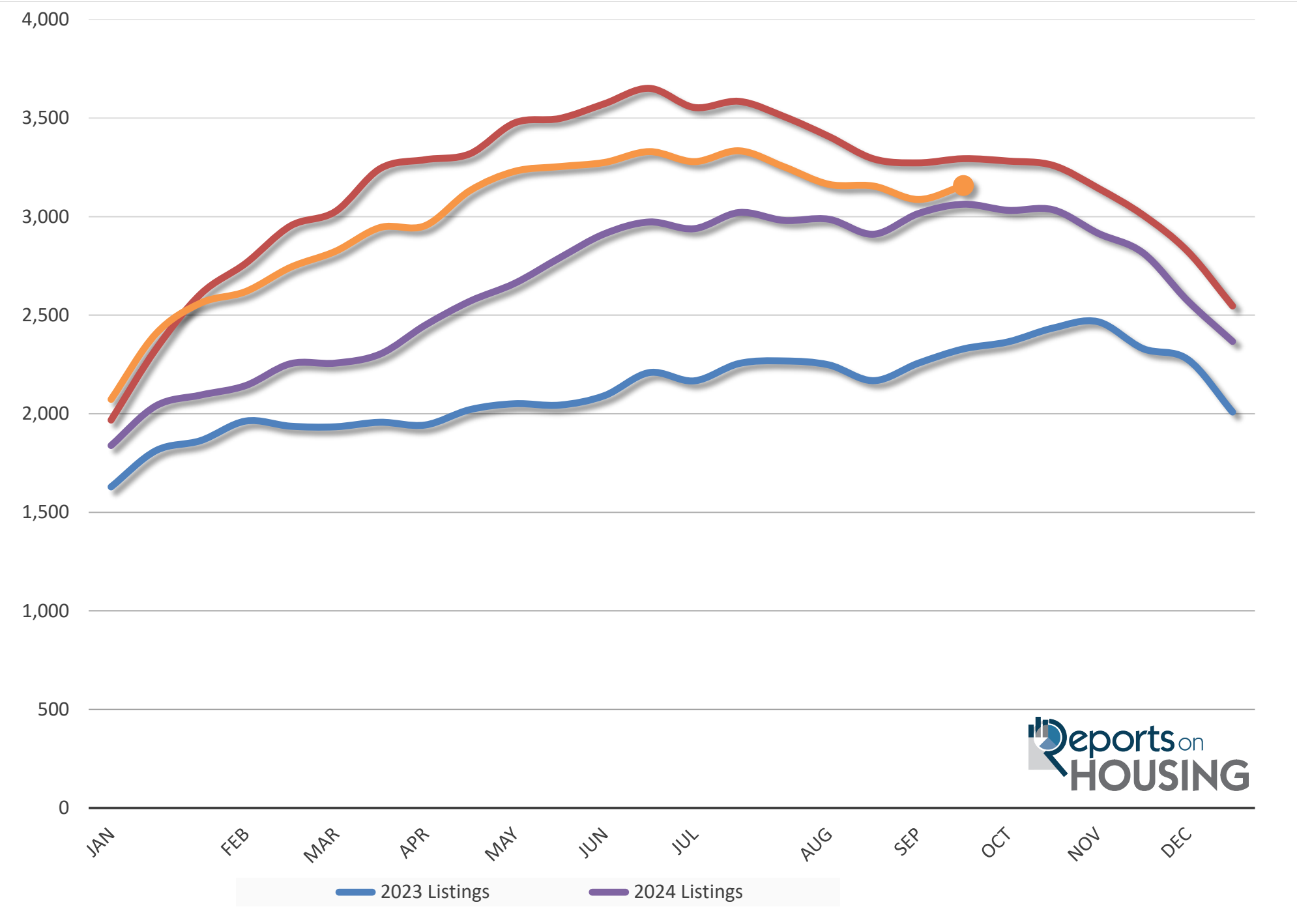
Los Angeles County Listings vs Demand Year Over Year



Los Angeles County Luxury (\$2M+) Active Listing Inventory

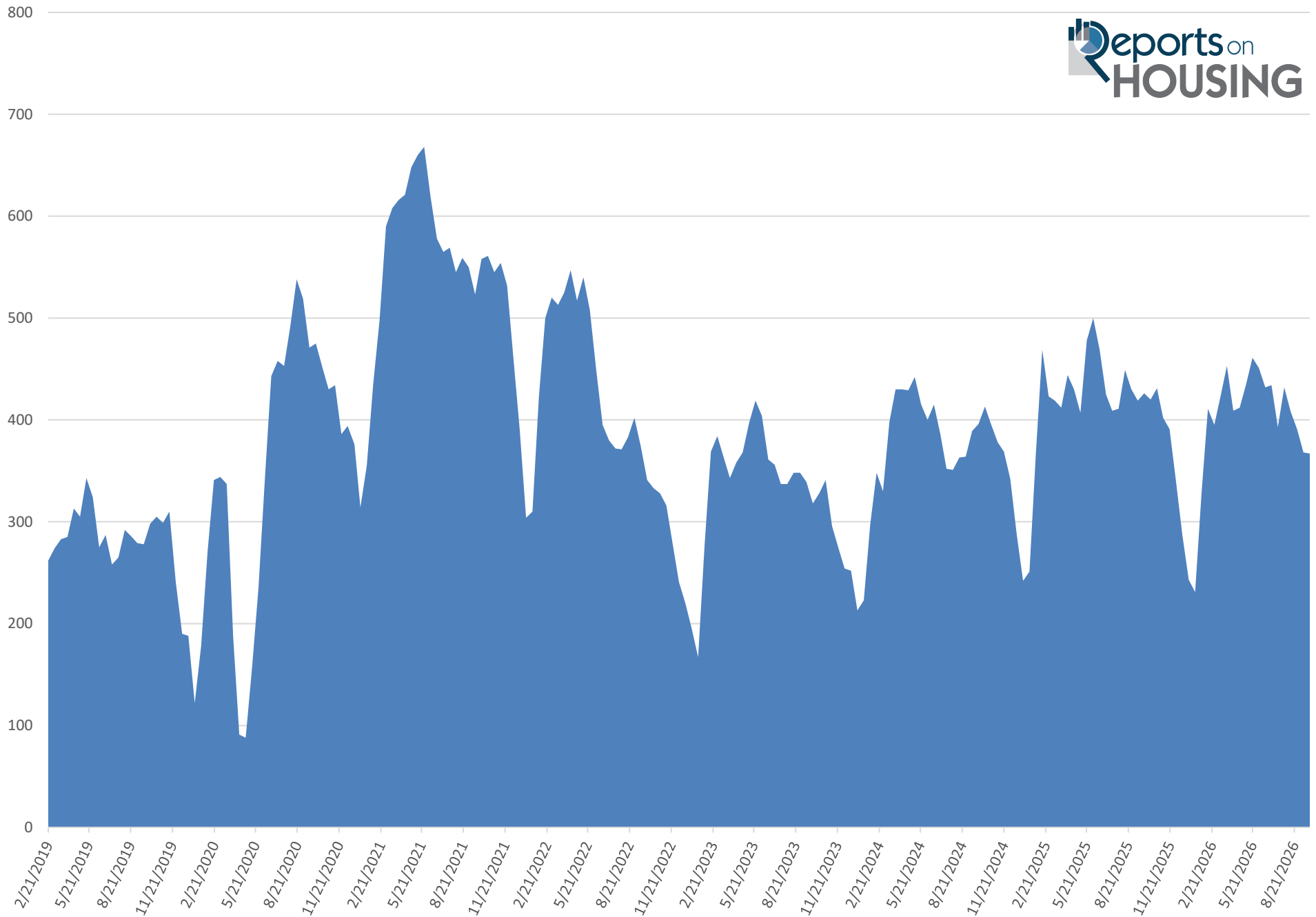


Los Angeles County Luxury (\$2M+) Active Listing Inventory Year Over Year



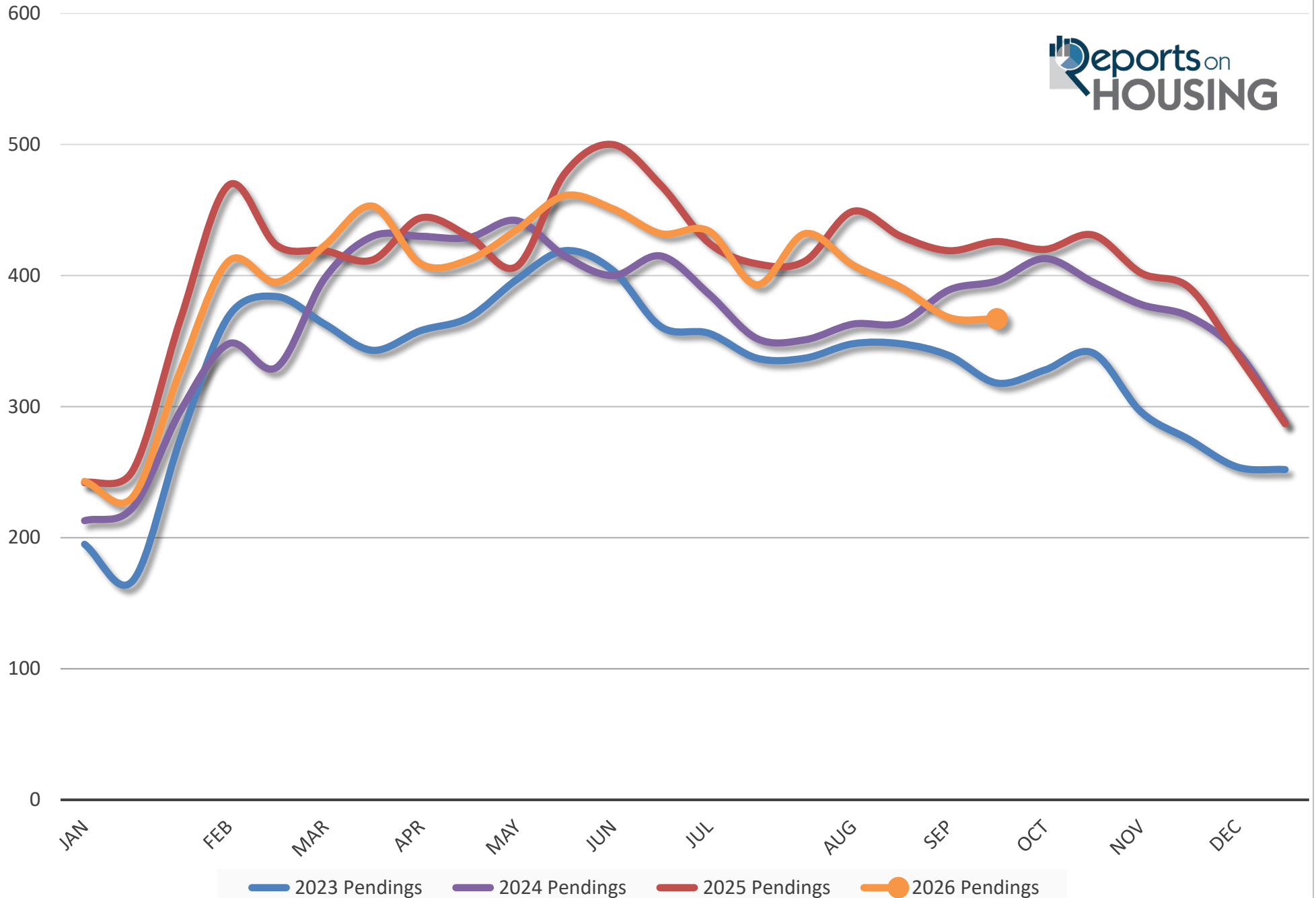
Los Angeles County Luxury Demand (\$2m+)

(Prior 30 Day Pending Snapshot)



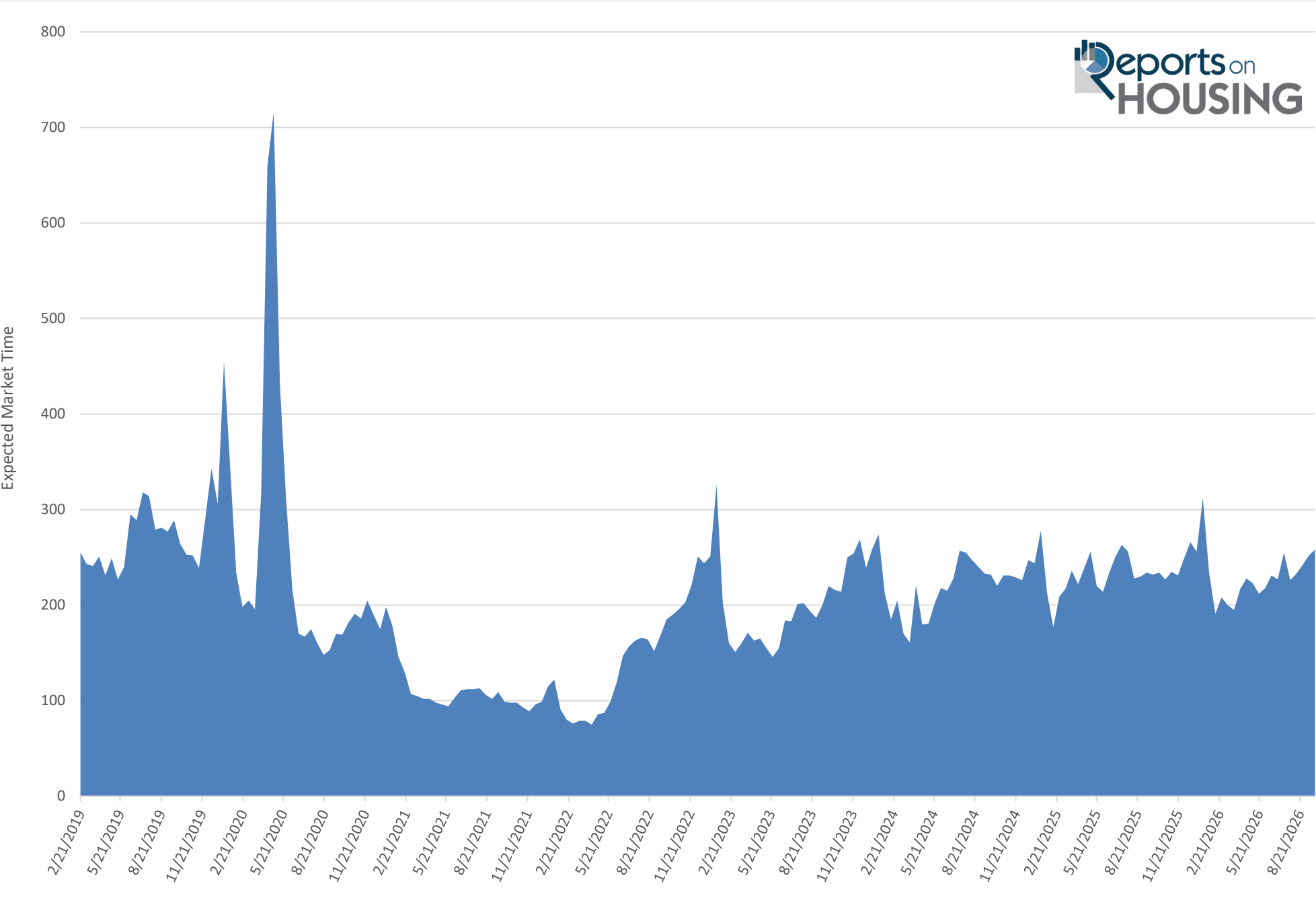
Los Angeles County Luxury (\$2M+) Demand Year Over Year

Prior 30 Day Pendings Snapshot



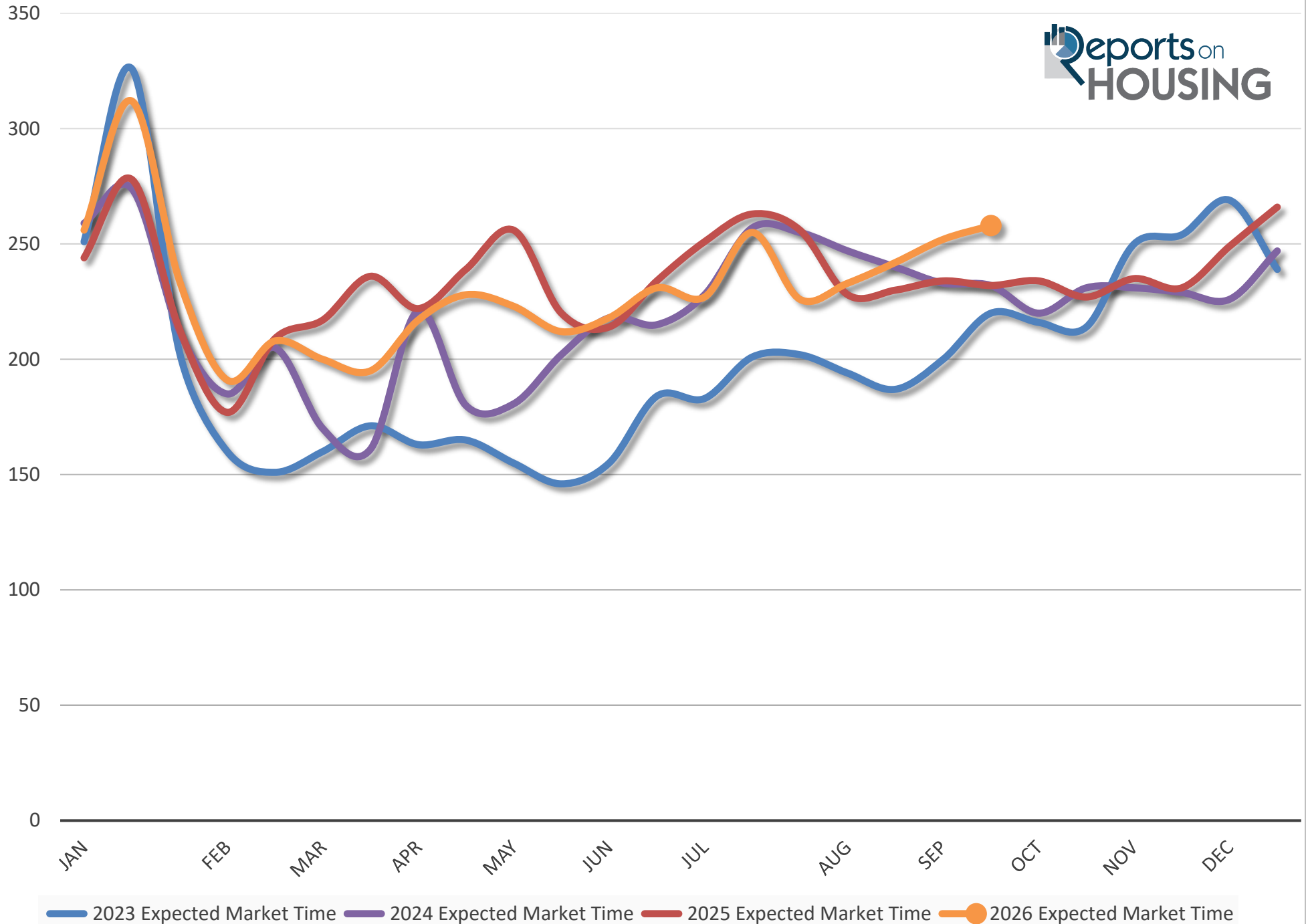
Los Angeles County Luxury (\$2M+) Expected Market Time

Days of Inventory

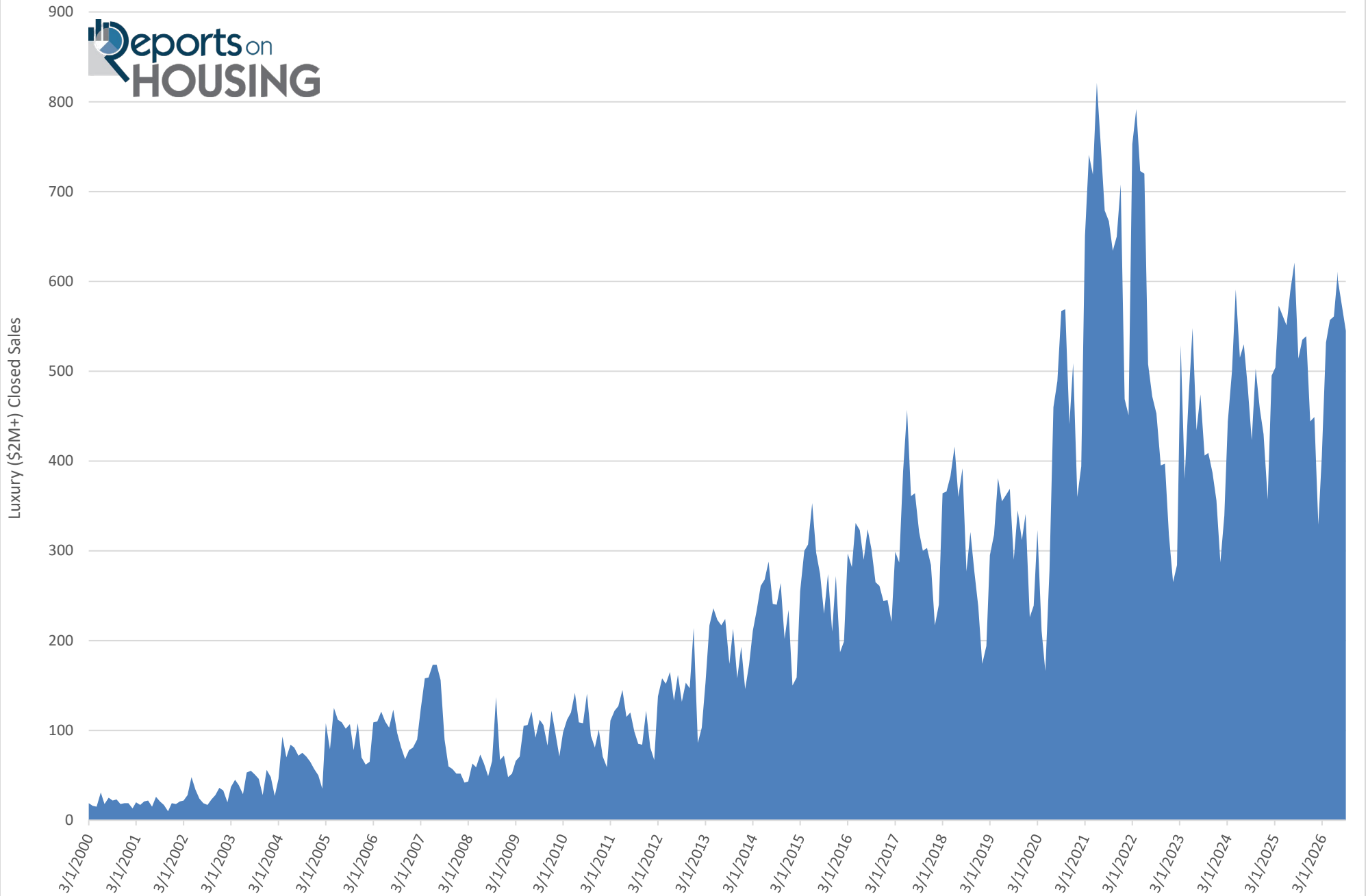


Los Angeles County Luxury (\$2M+) Expected Market Time Year Over Year

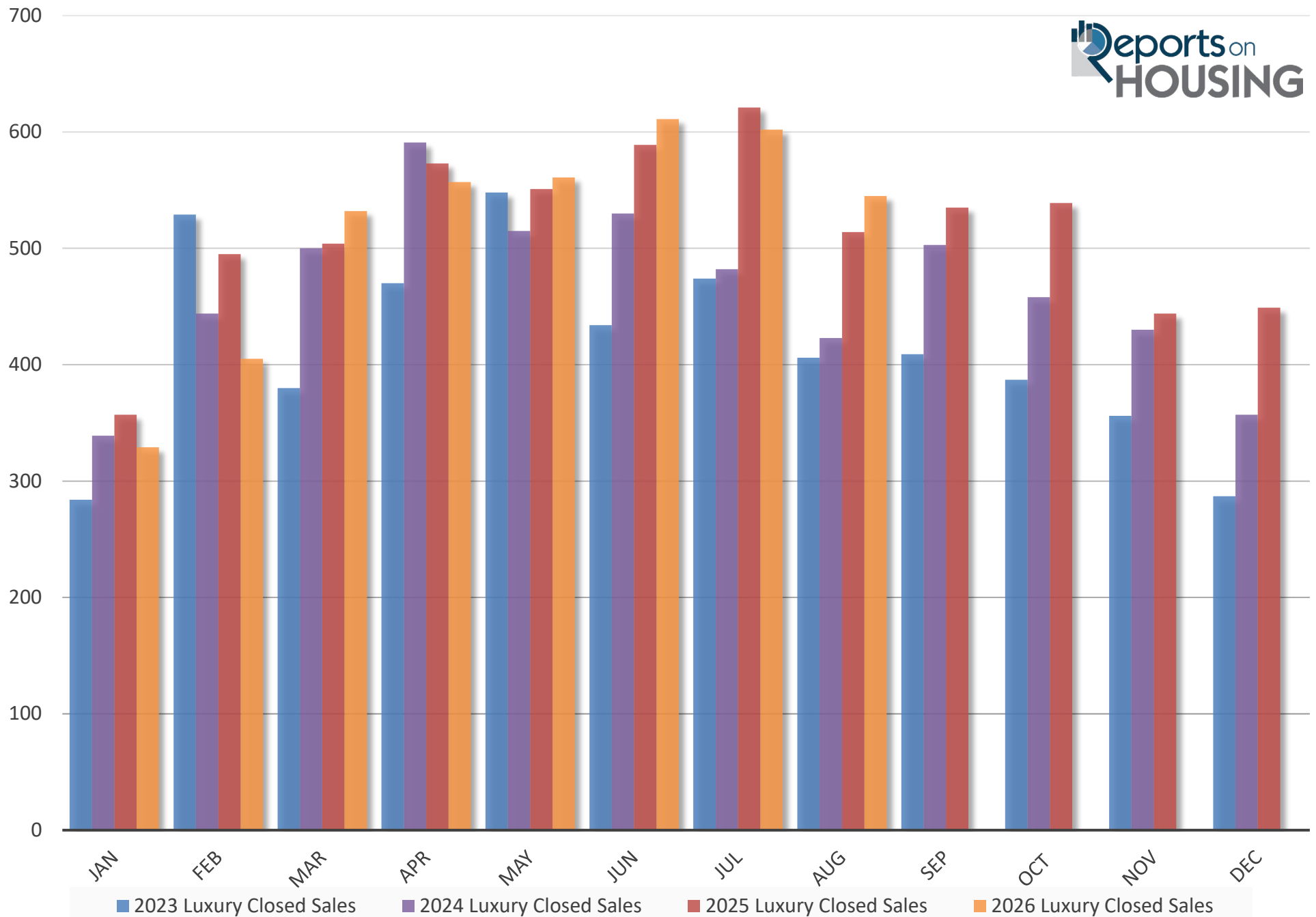
In Days



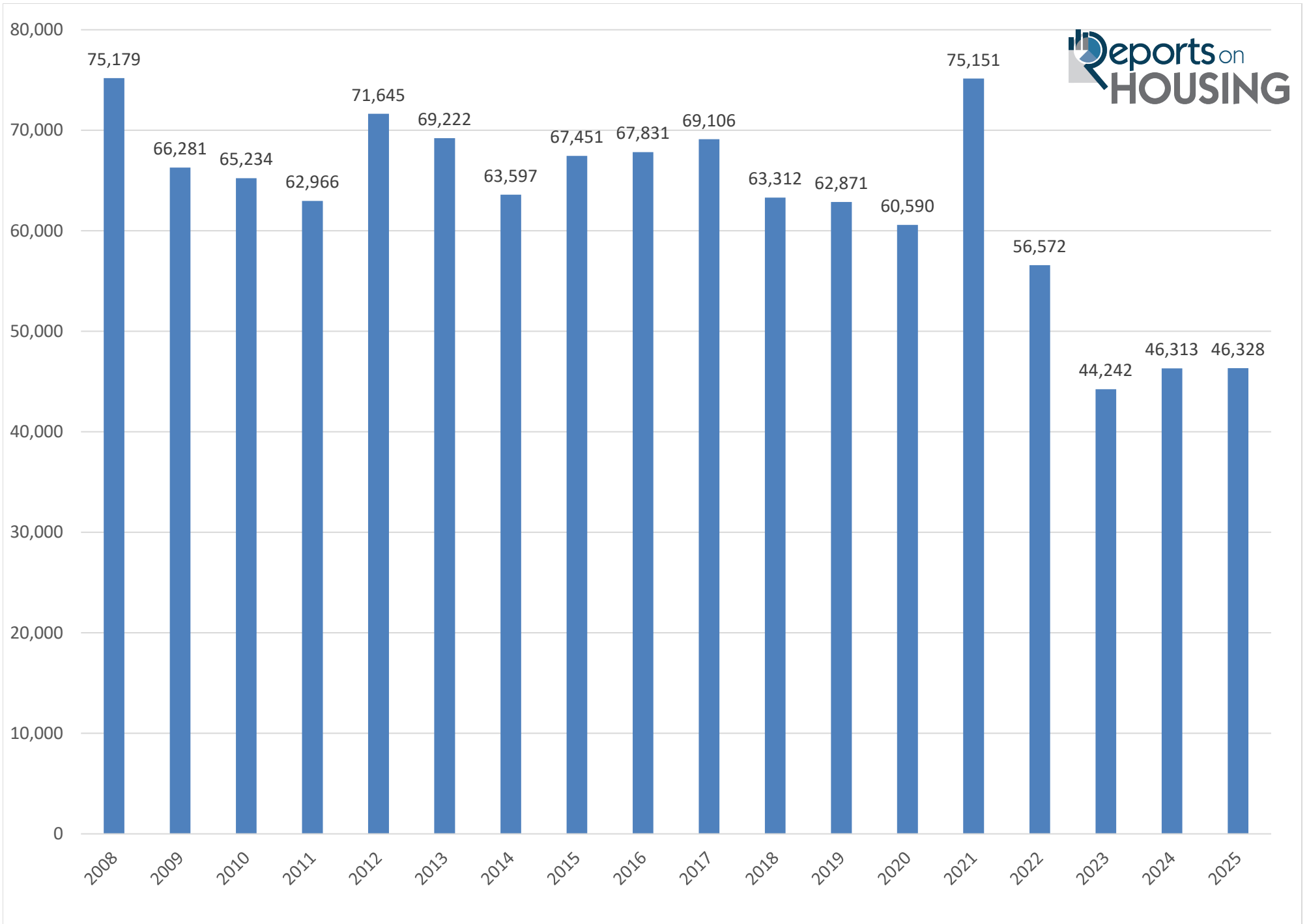
Los Angeles County Luxury Closed Sales (\$2 Million+)



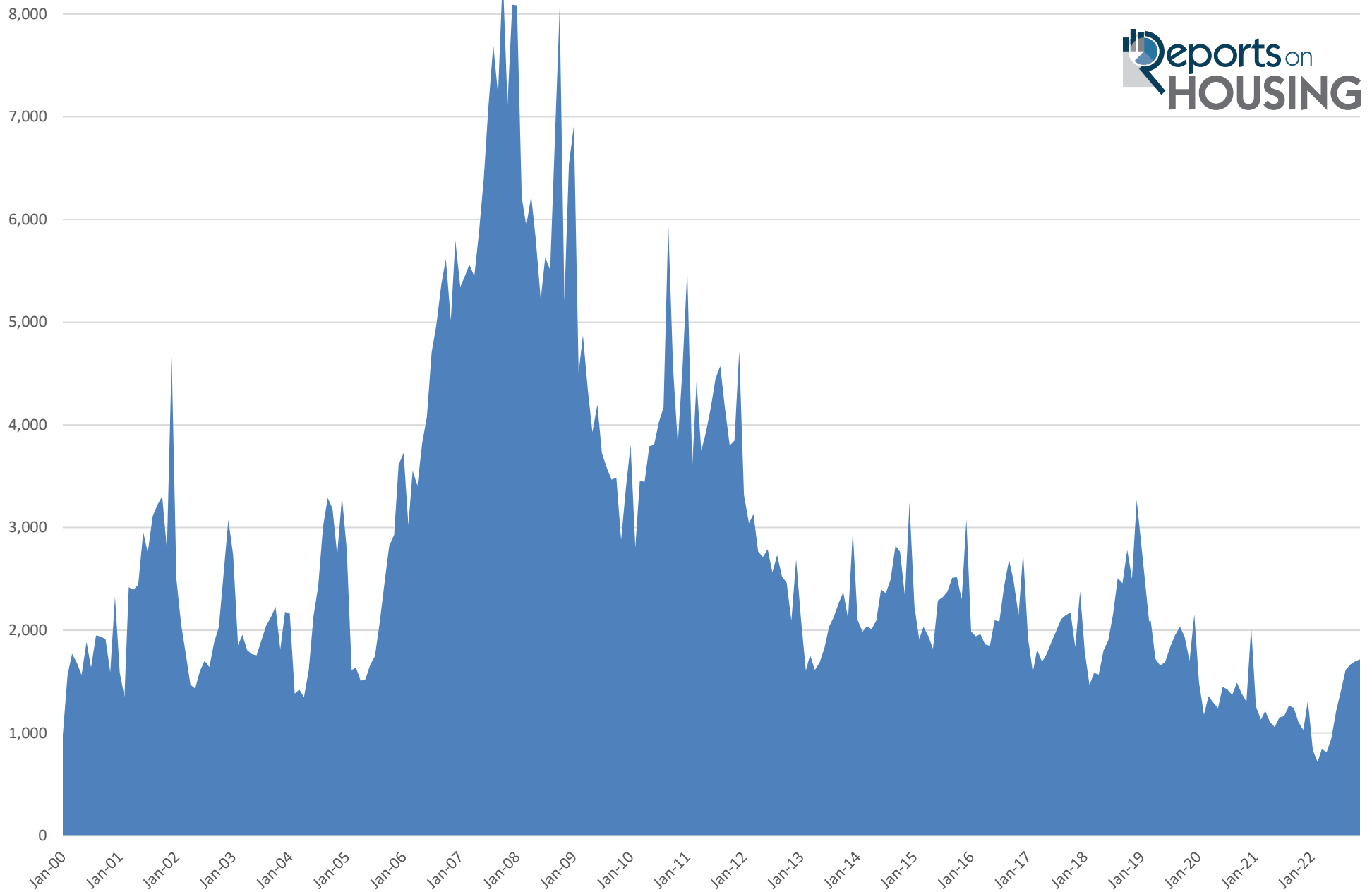
Los Angeles County Luxury Closed Sales Year Over Year (\$2 Million+)



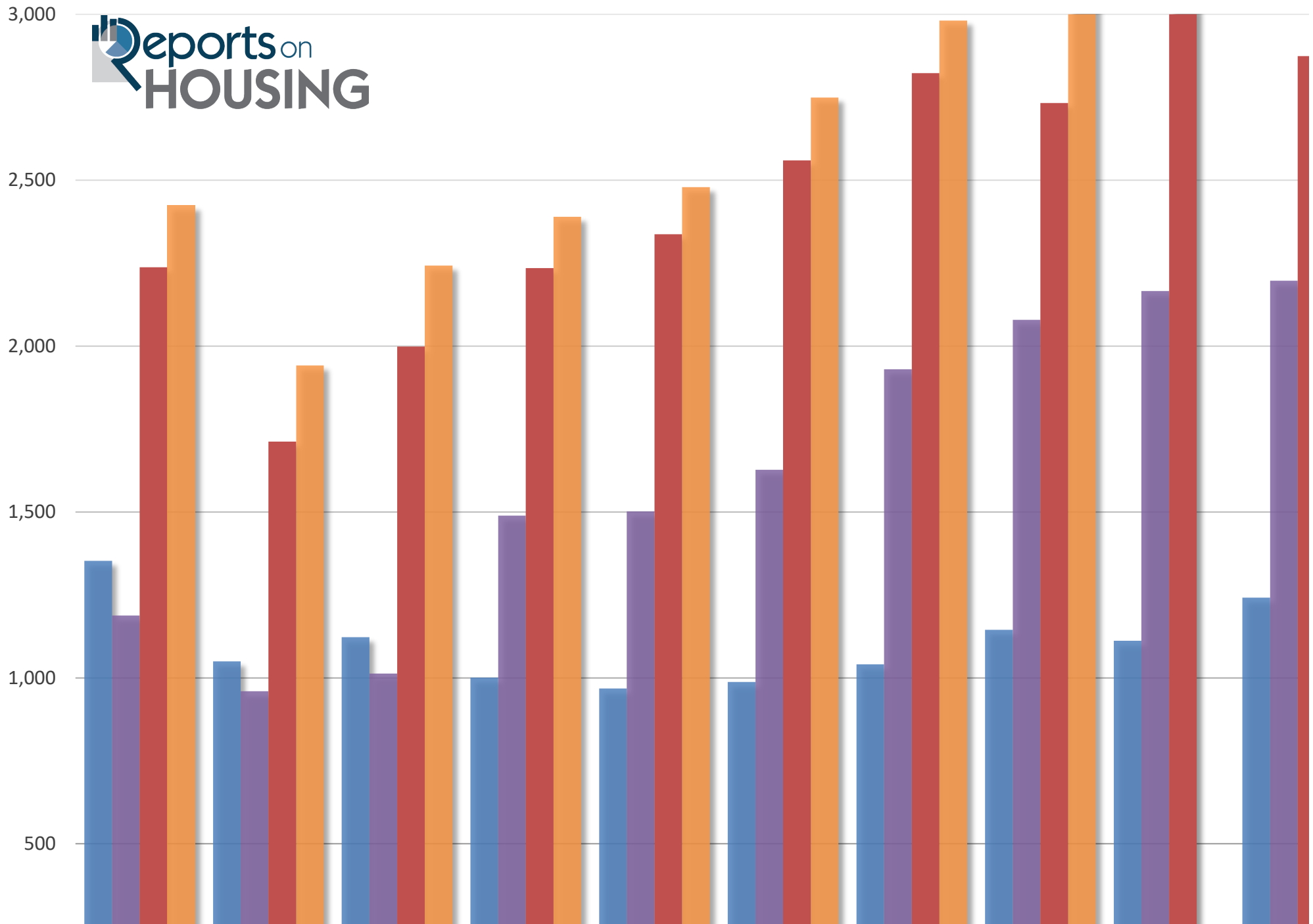
Los Angeles County Total Closed Sales By Year (Jan-Dec)



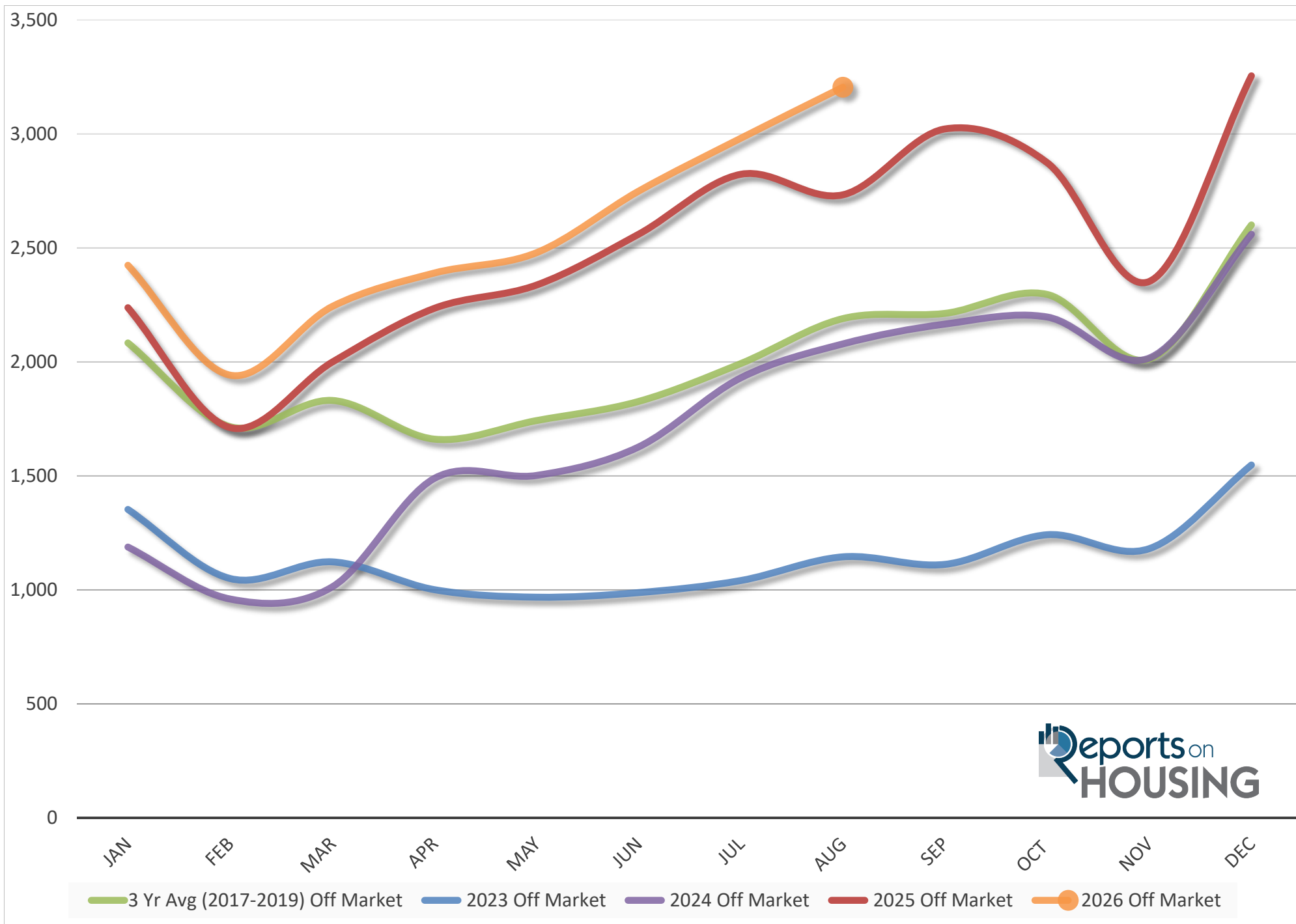
Los Angeles County Homes Pulled Off the Market



Los Angeles County Off Market Year Over Year

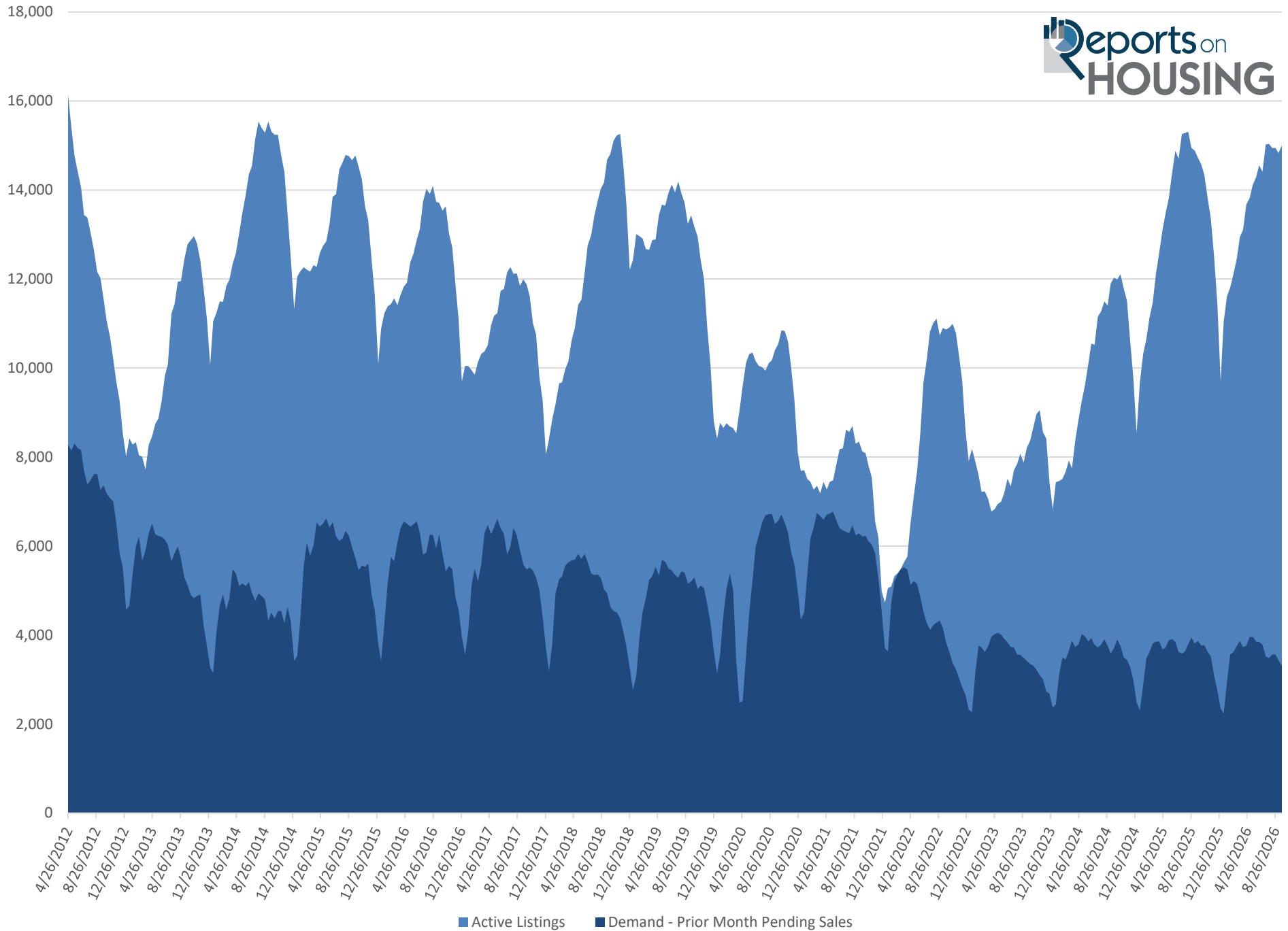


Los Angeles County Off Market Year Over Year

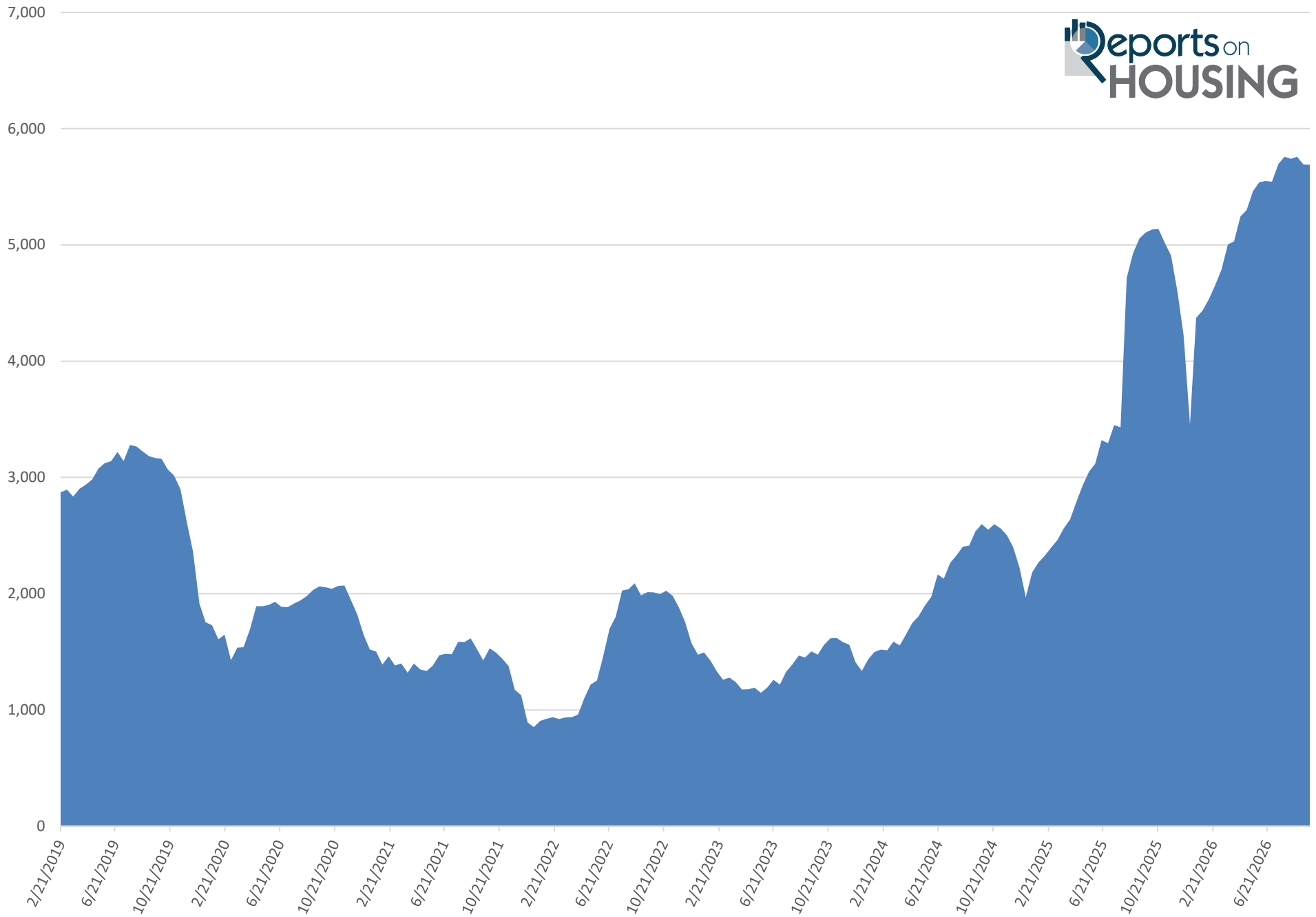


Los Angeles County Active Listing Inventory Versus Demand

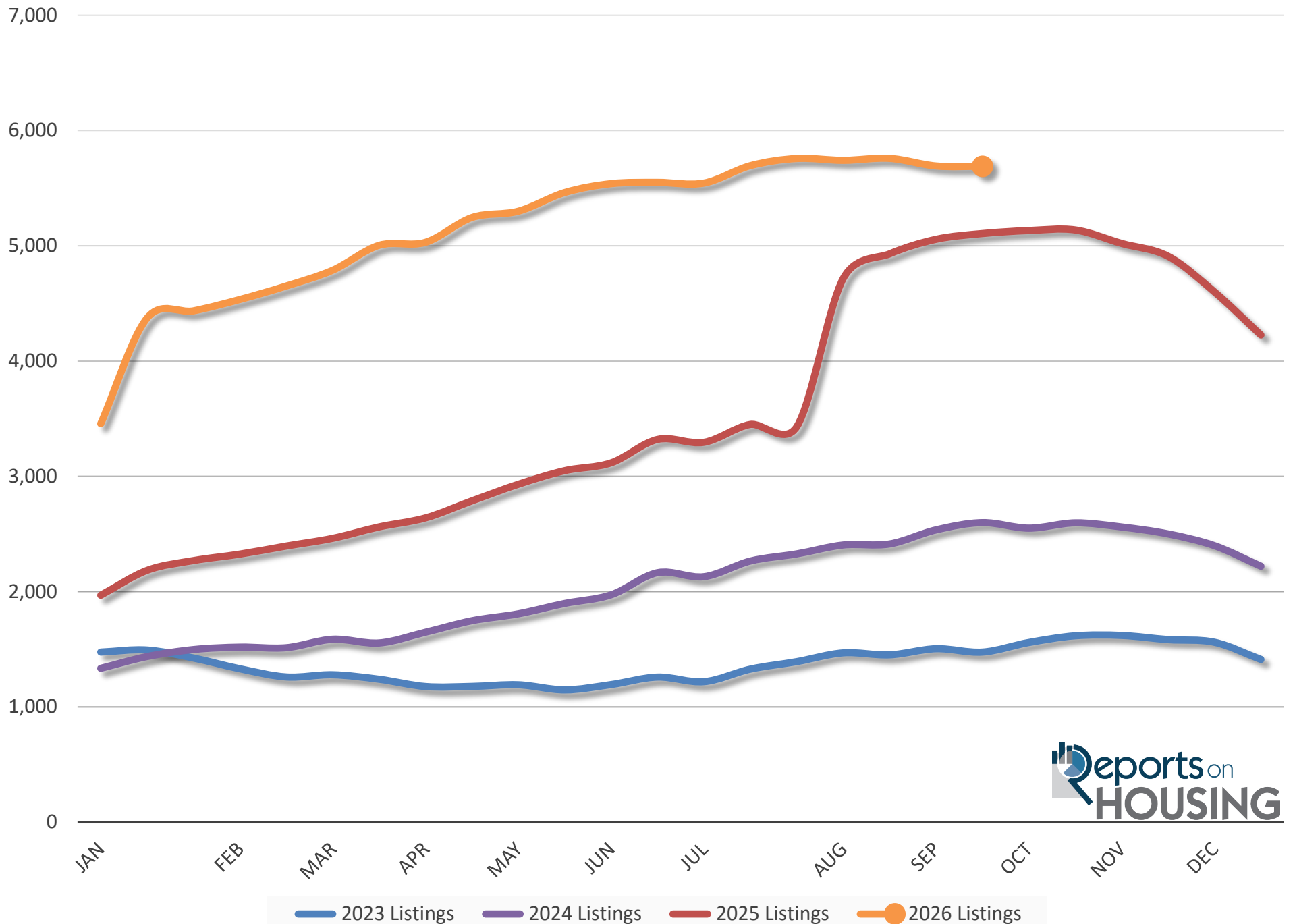
(Demand is a 30 Day Snapshot of Pending Sales)



Los Angeles County Attached Active Listing Inventory

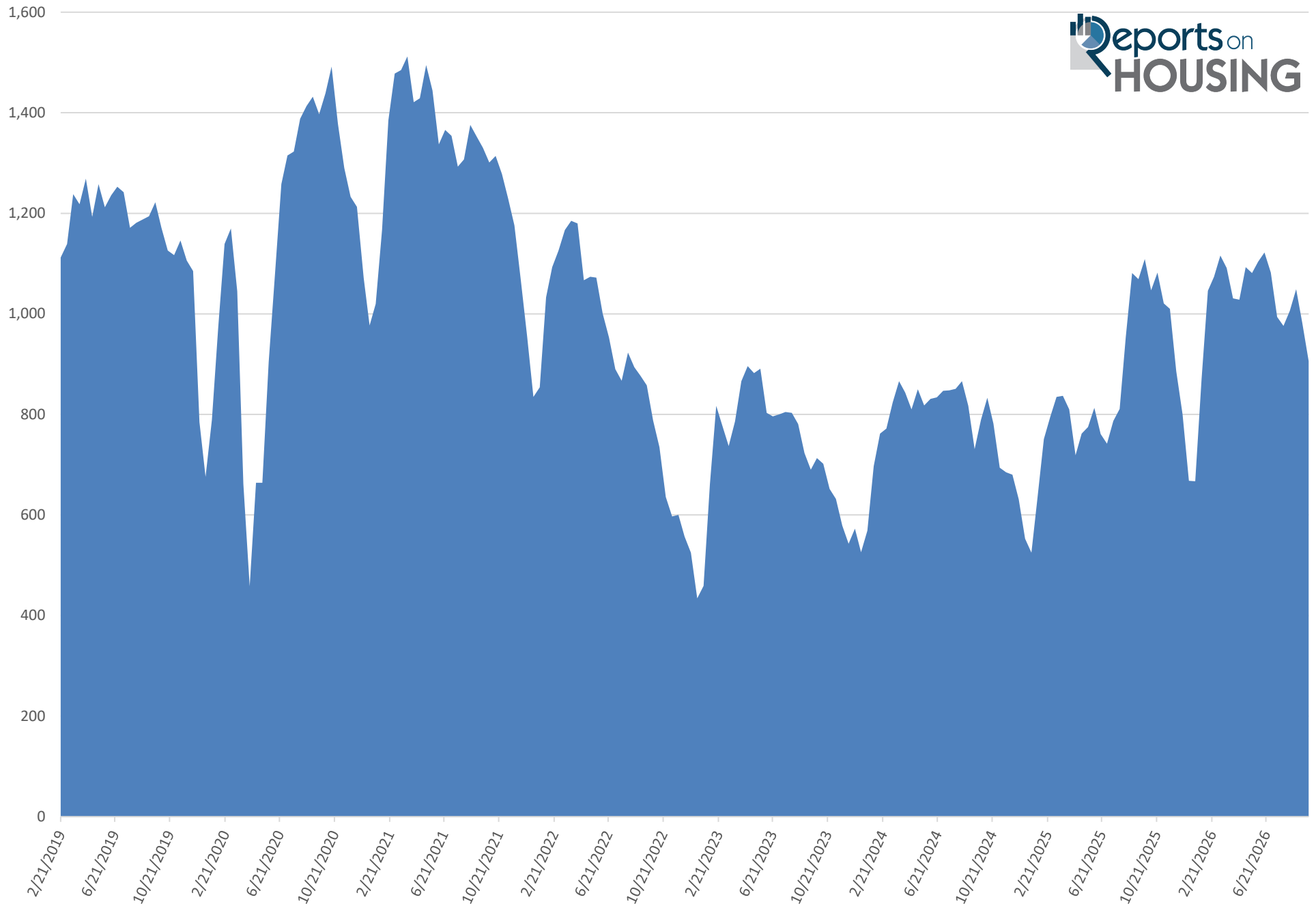


Los Angeles County Active Attached Listing Inventory Year Over Year



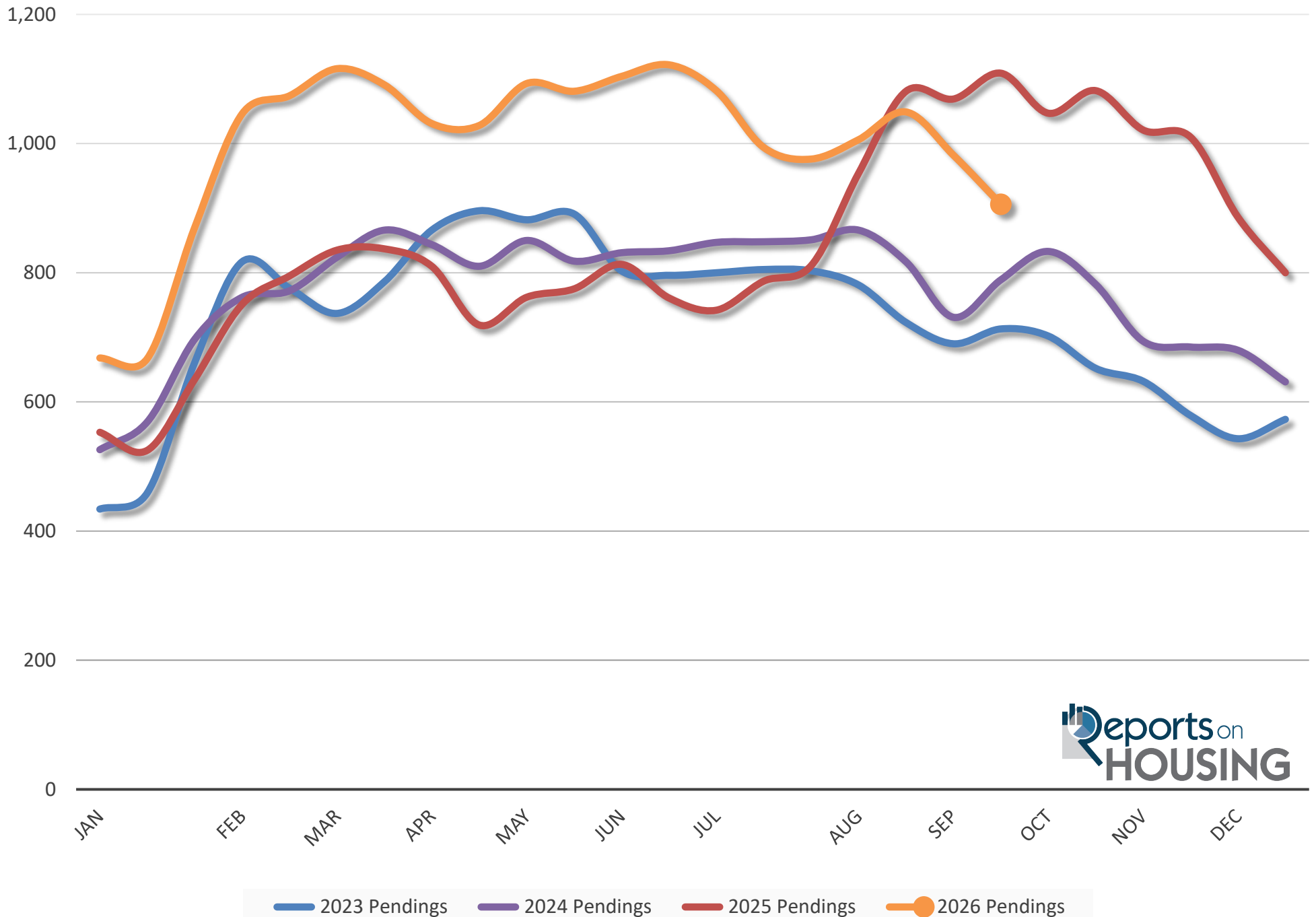
Los Angeles County Attached Demand

(Prior 30 Day Pending's Snapshot)



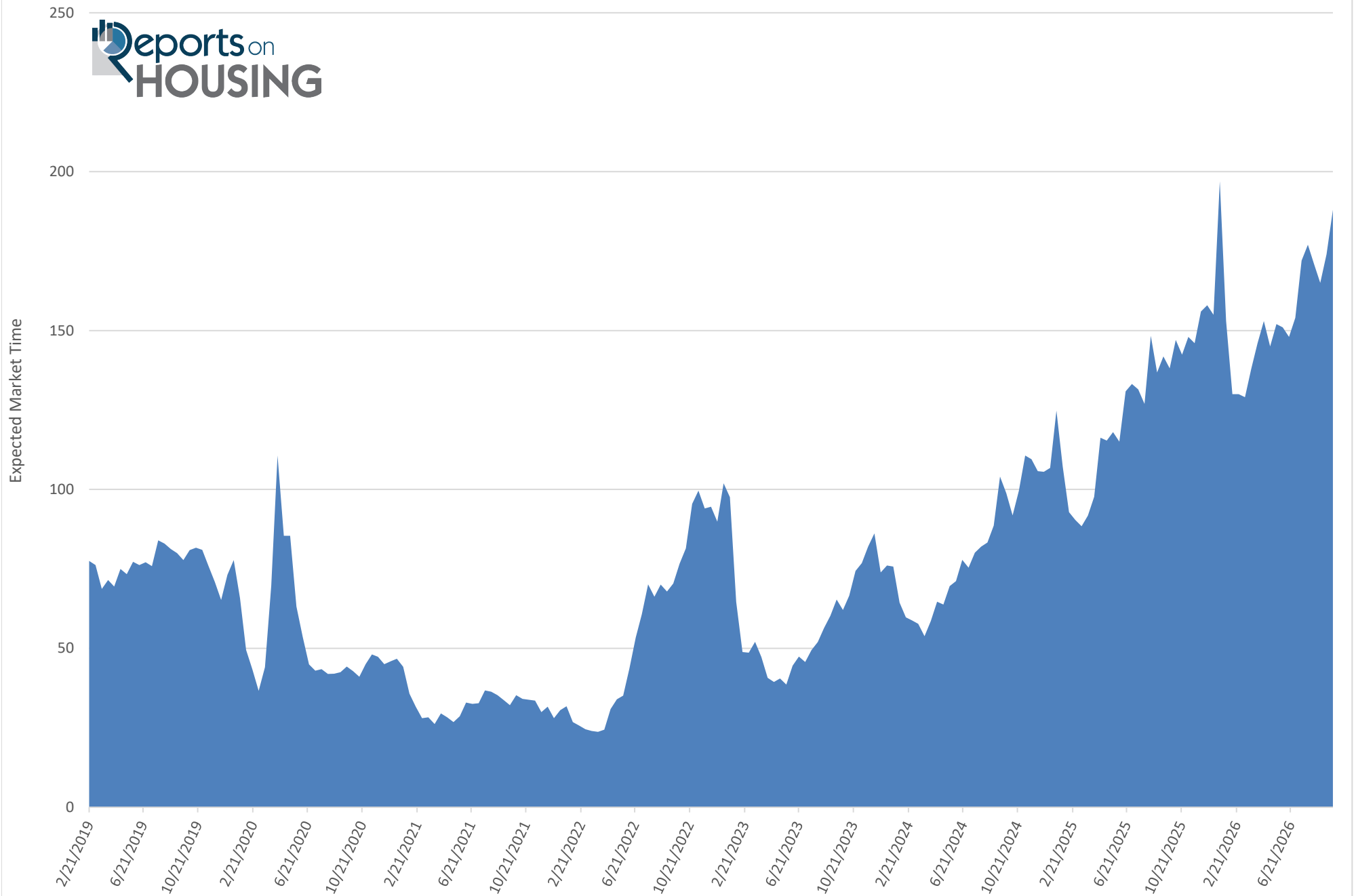
Los Angeles County Attached Demand Year Over Year

Prior 30 Day Pending Snapshot



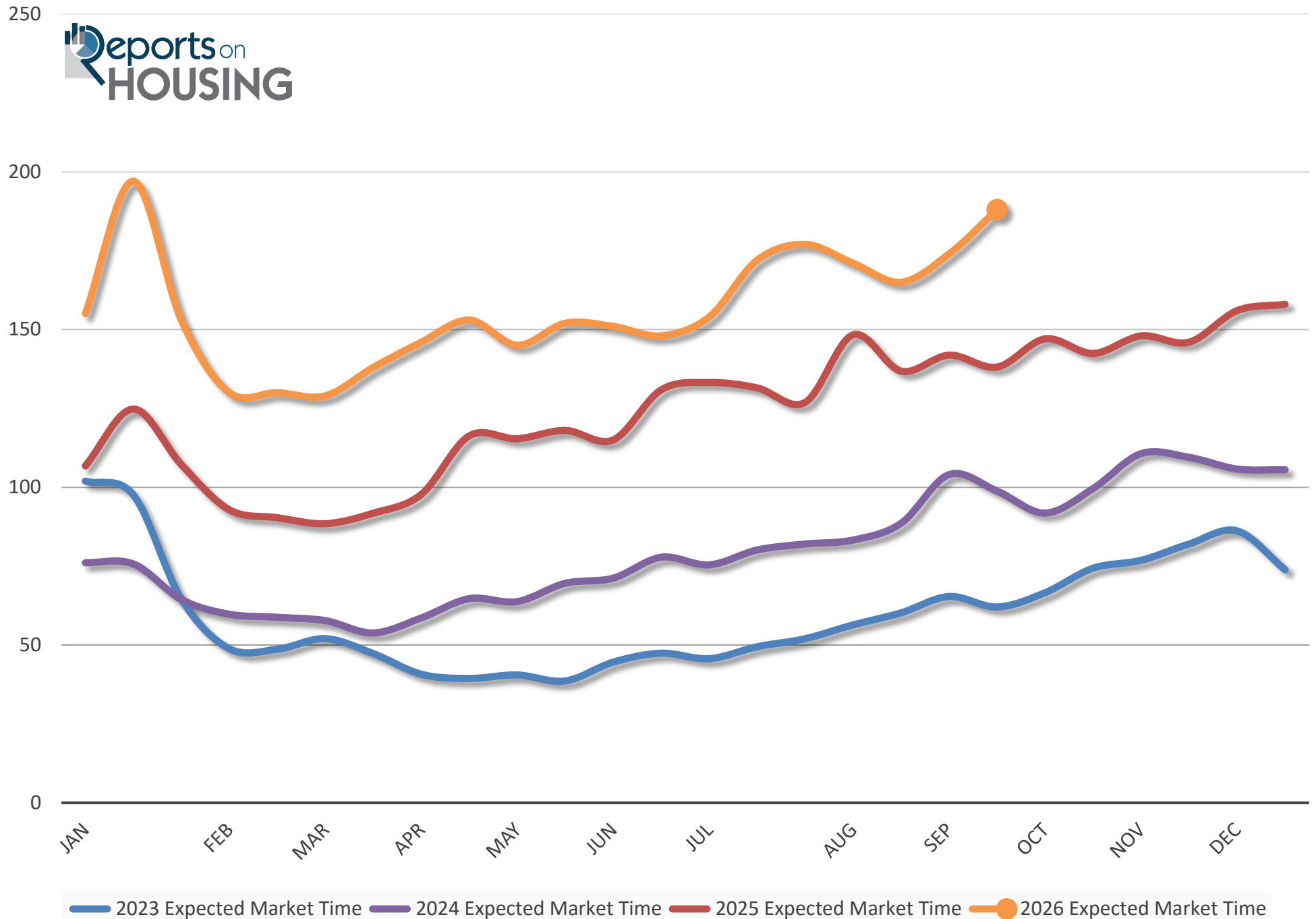
Los Angeles County Attached Expected Market Time

Days of Inventory

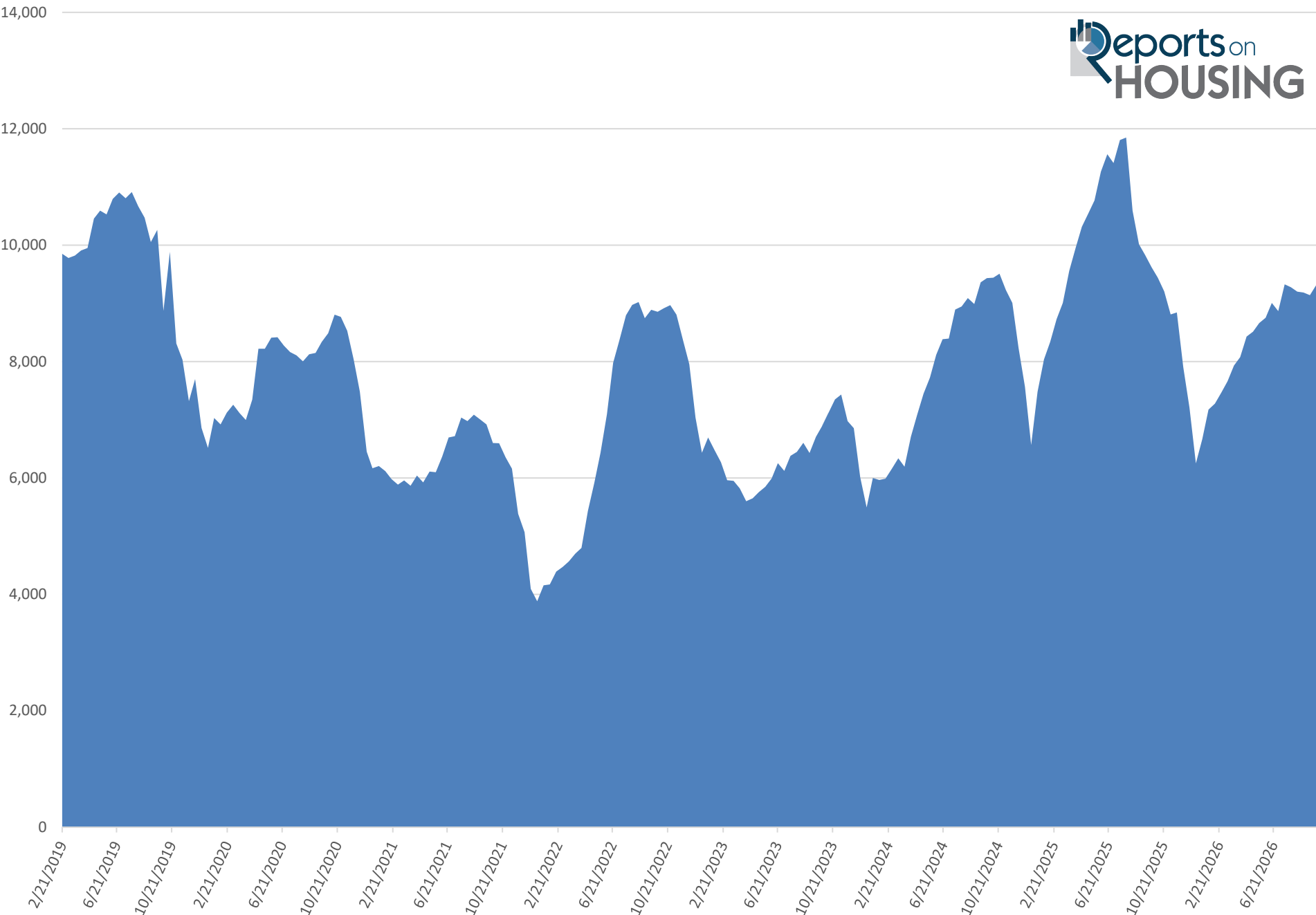


Los Angeles County Attached Expected Market Time Year Over Year

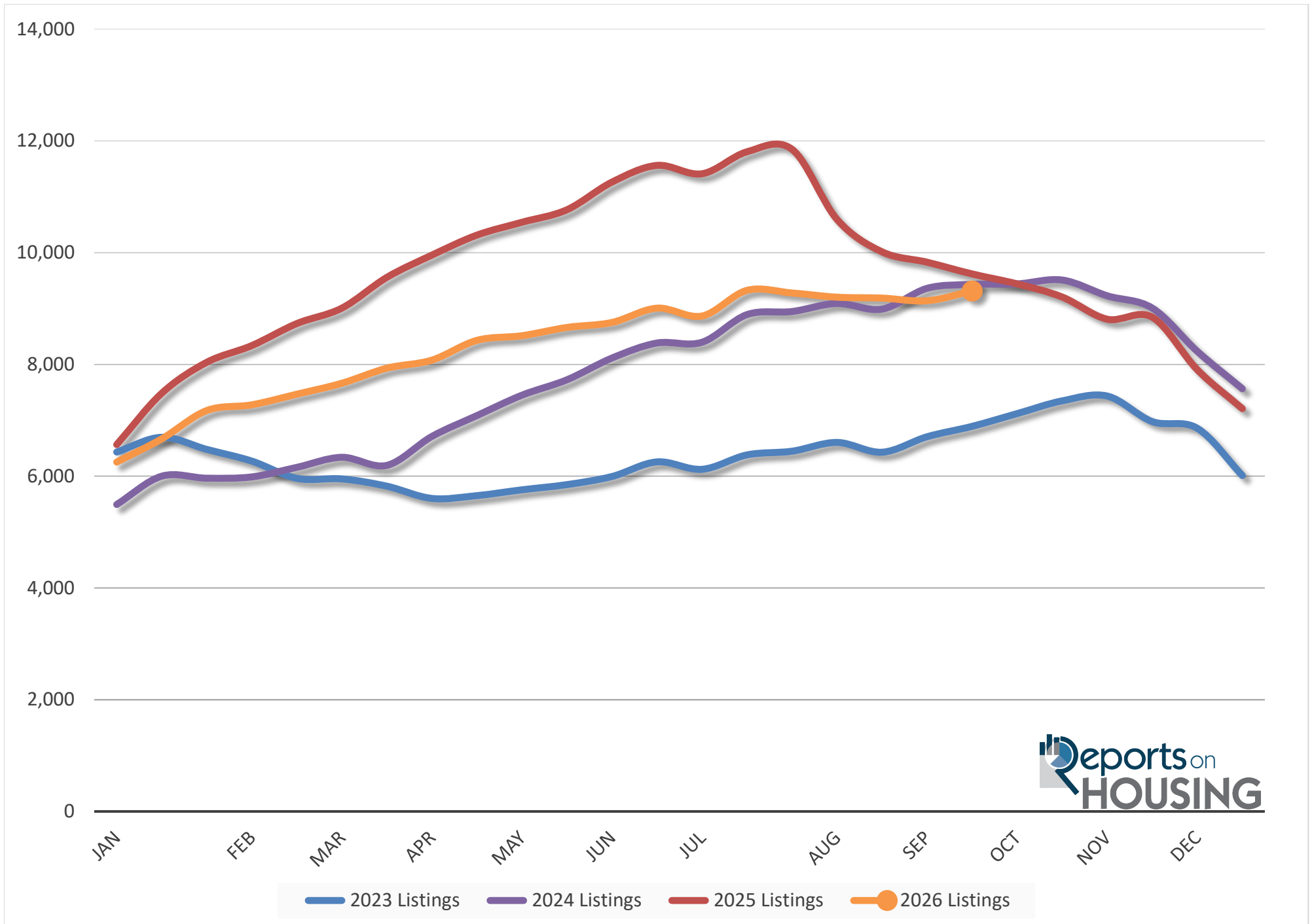
In Days



Los Angeles County Detached Active Listing Inventory

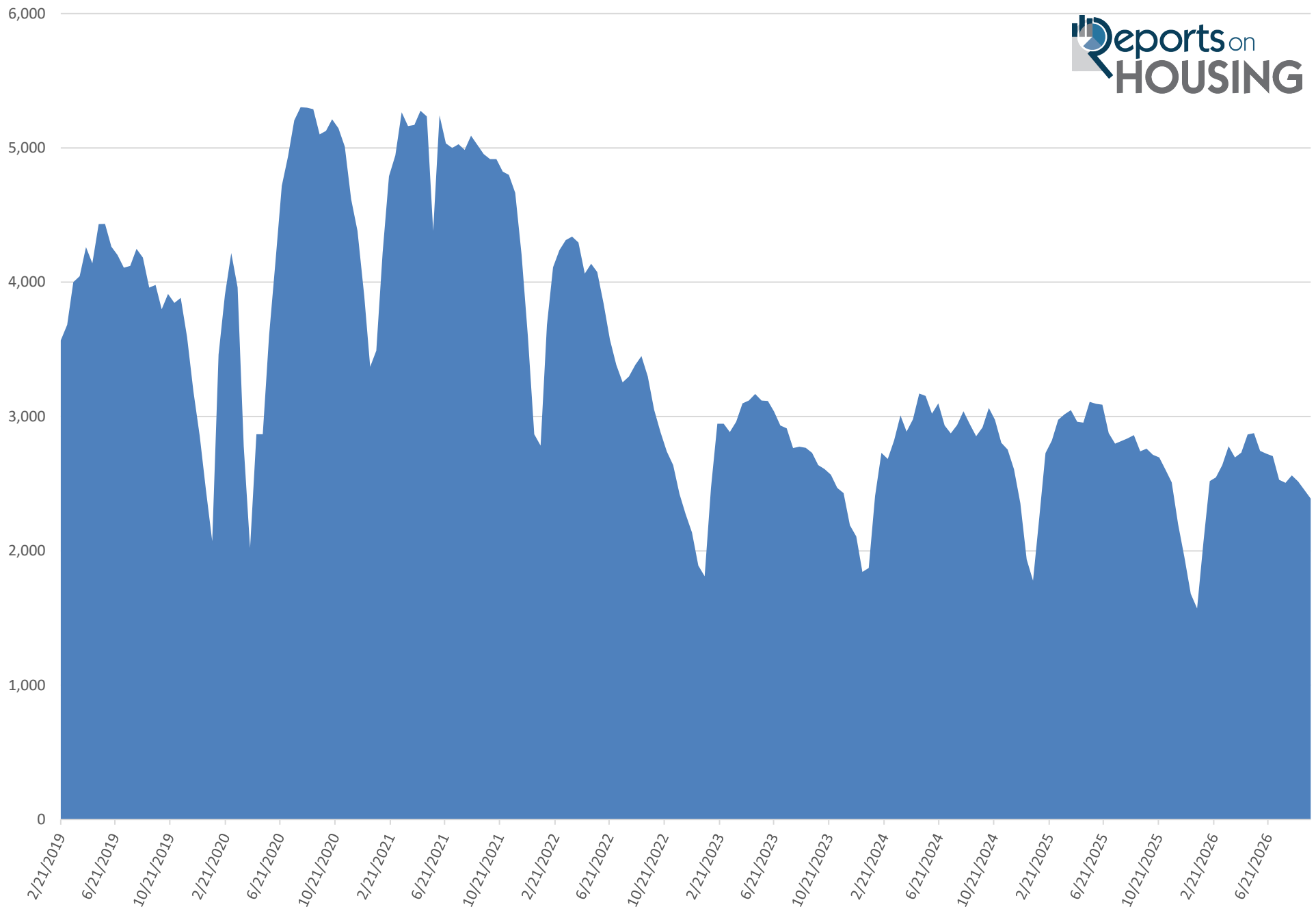


Los Angeles County Detached Active Listing Inventory Year Over Year



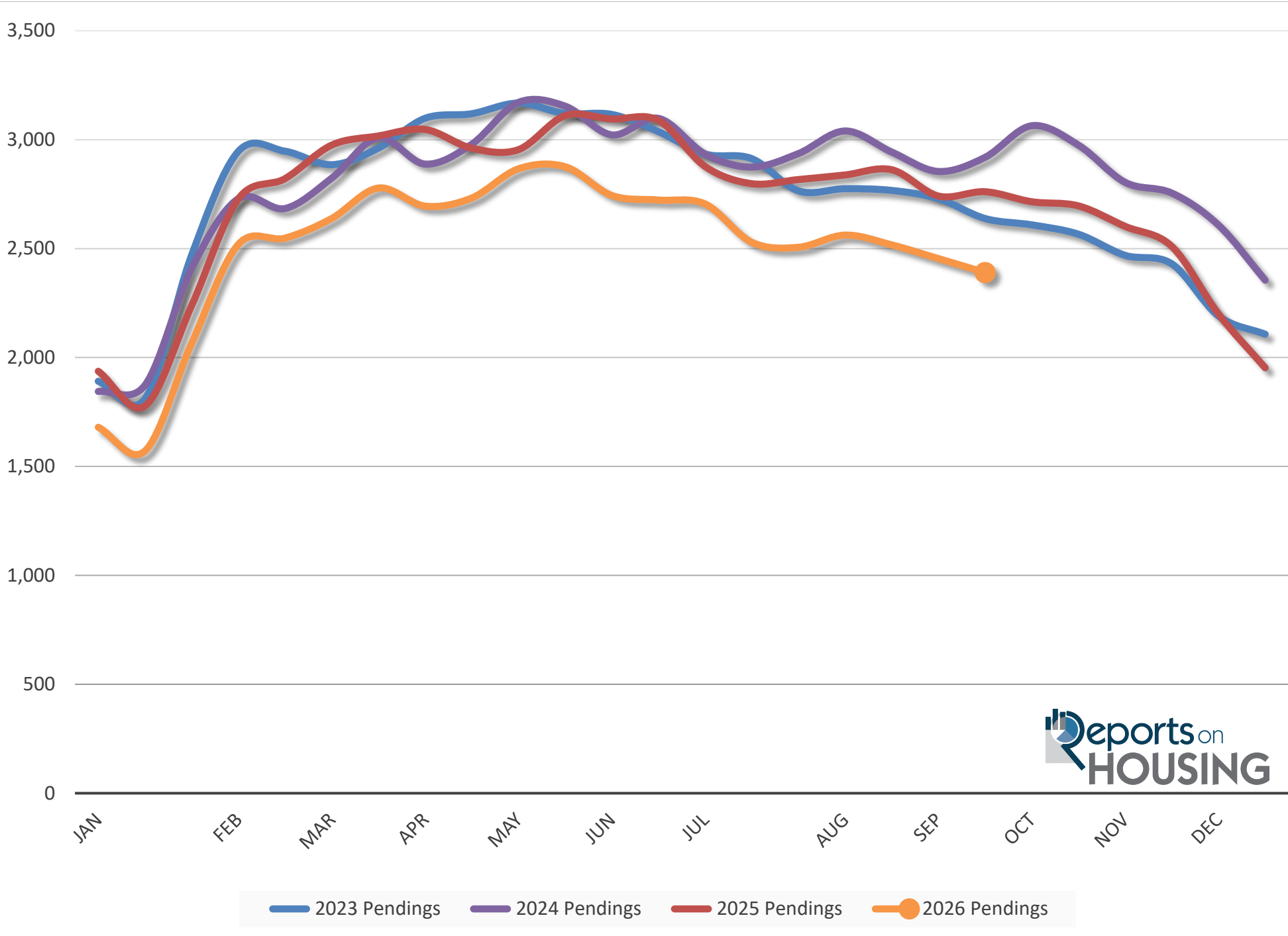
Los Angeles County Detached Demand

(Prior 30 Day Pending Snapshot)



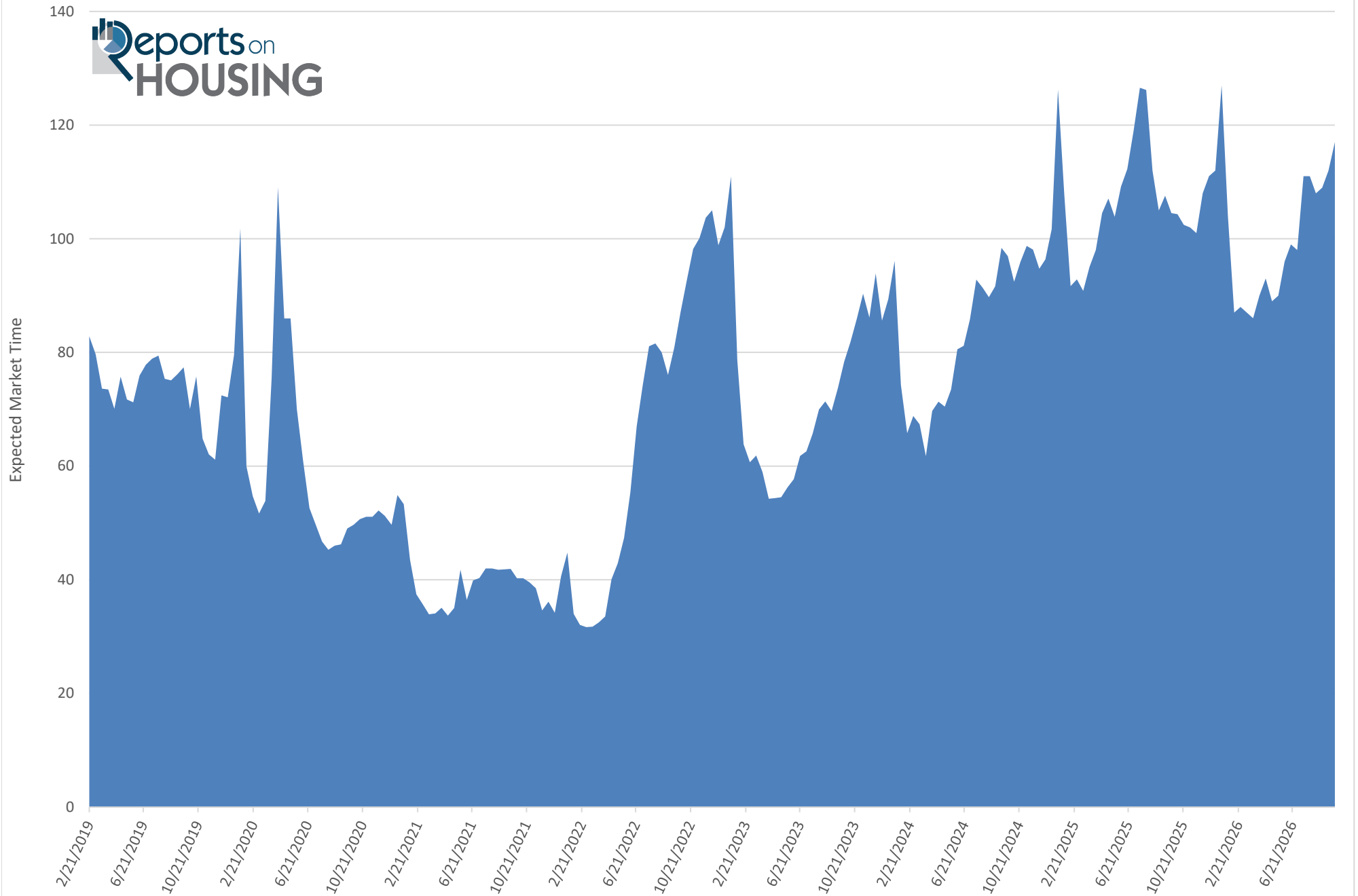
Los Angeles County Detached Demand Year Over Year

Prior 30 Day Pendings Snapshot



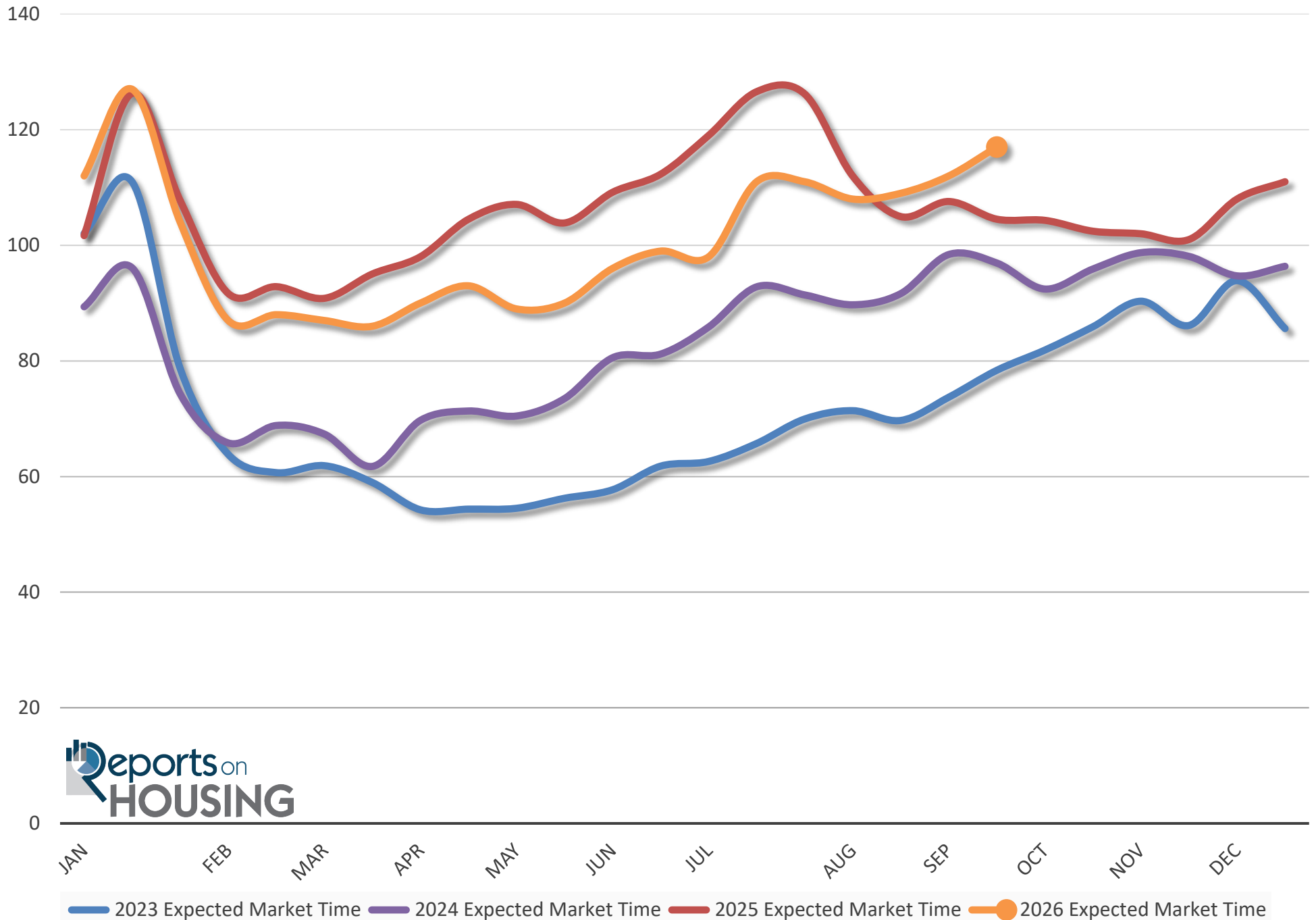
Los Angeles County Detached Expected Market Time

Days of Inventory

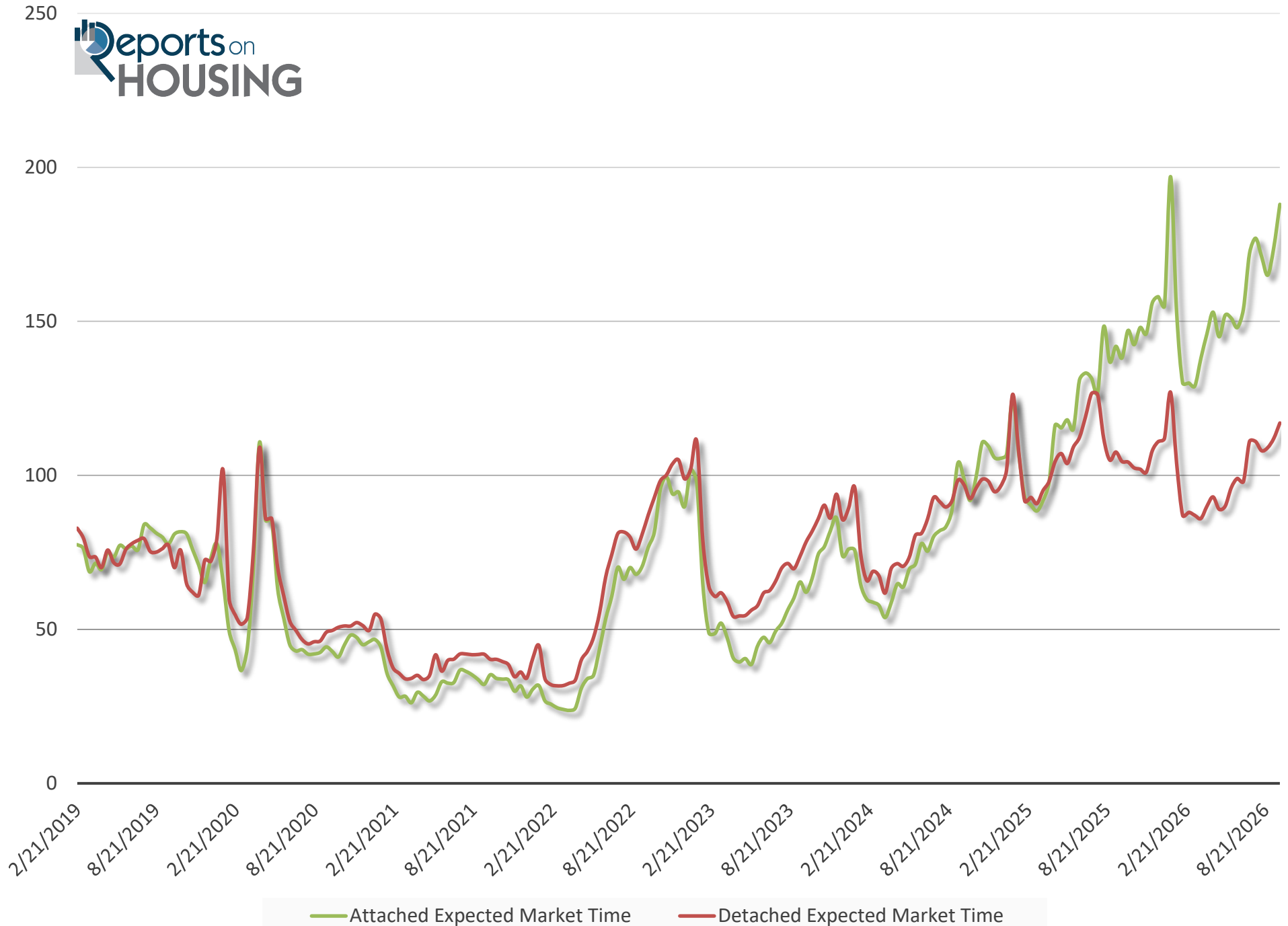


Los Angeles County Detached Expected Market Time Year Over Year

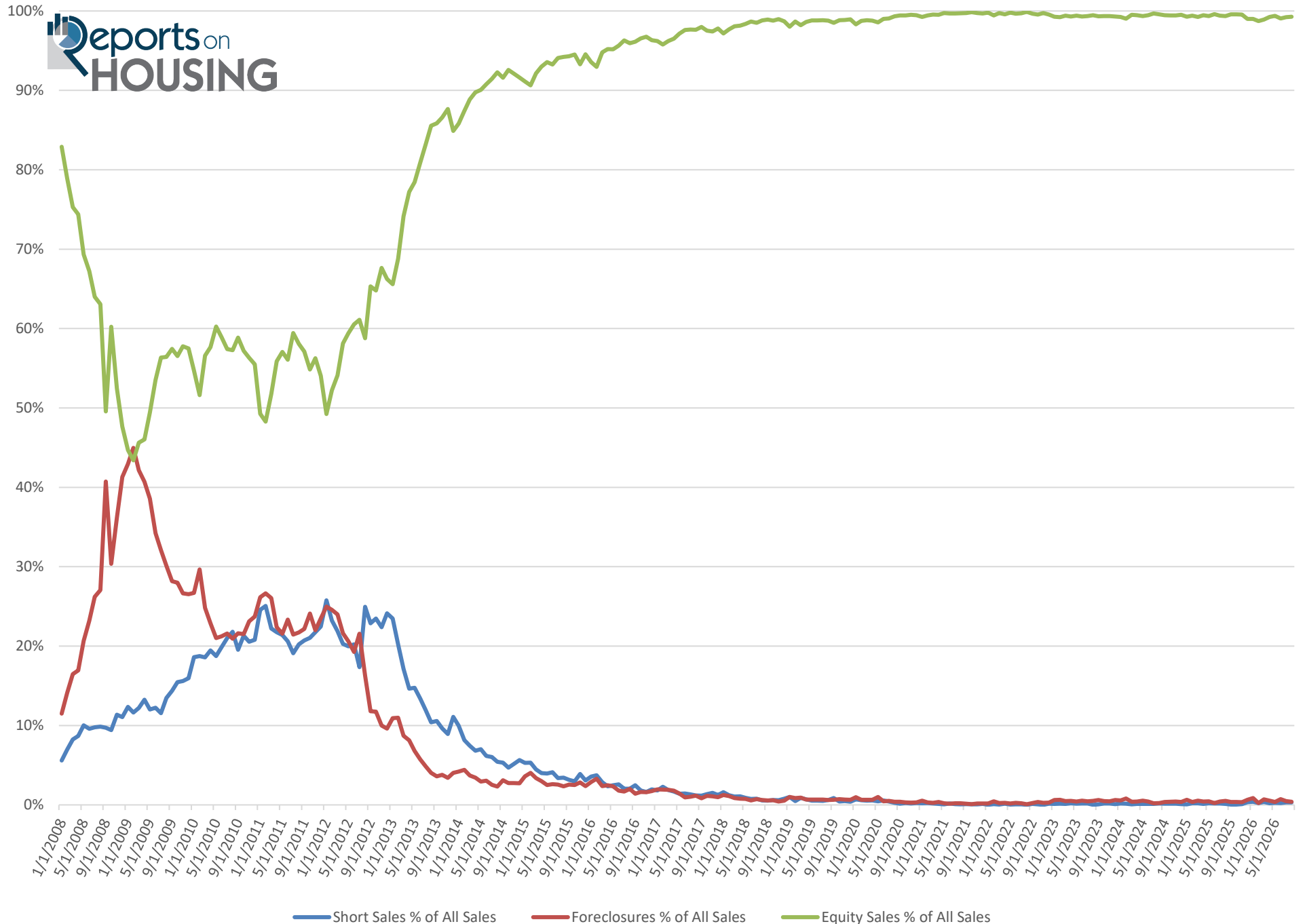
In Days



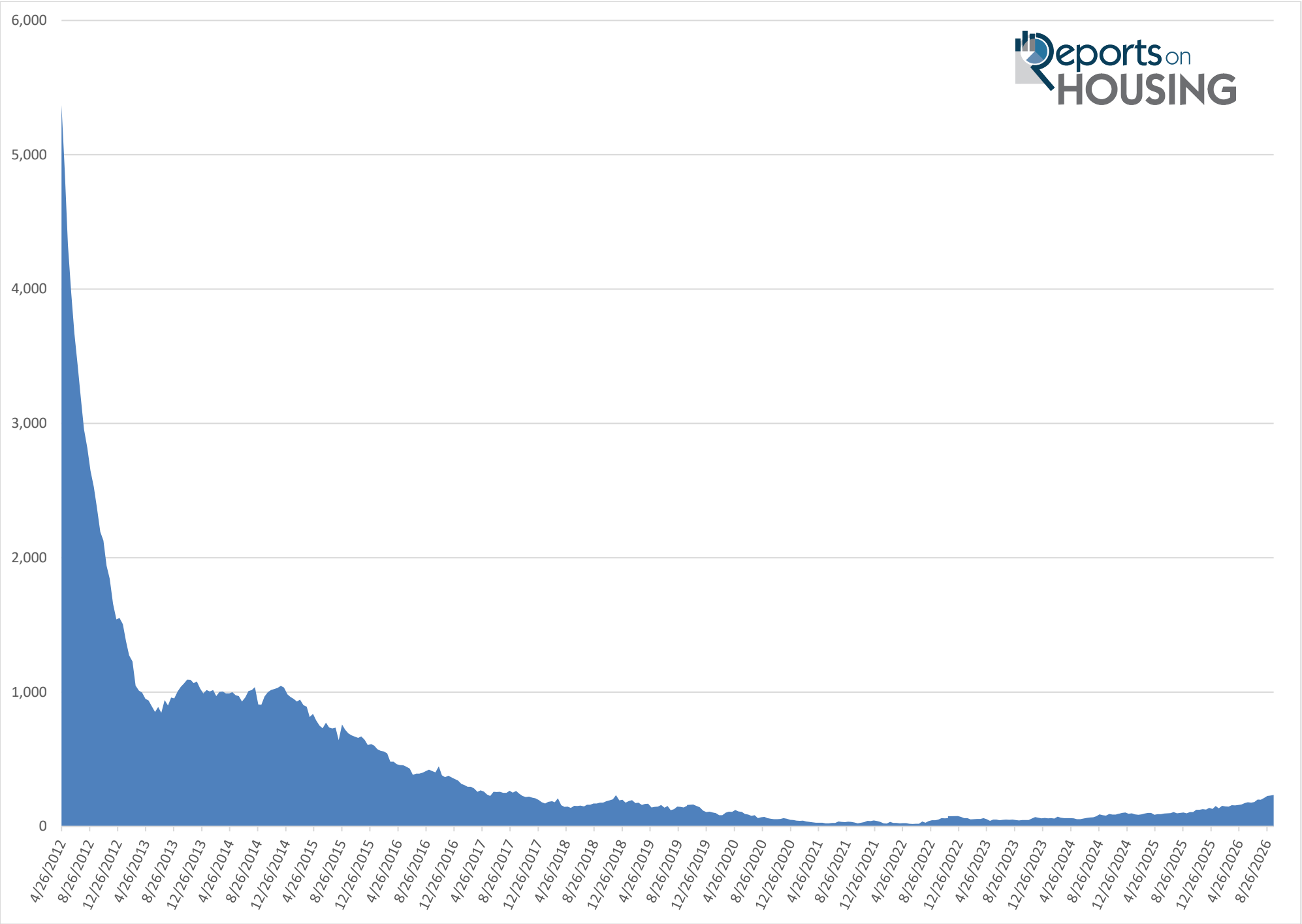
Los Angeles County Attached Vs. Detached Expected Market Time Over Time



Los Angeles County Closed Sales Breakdown

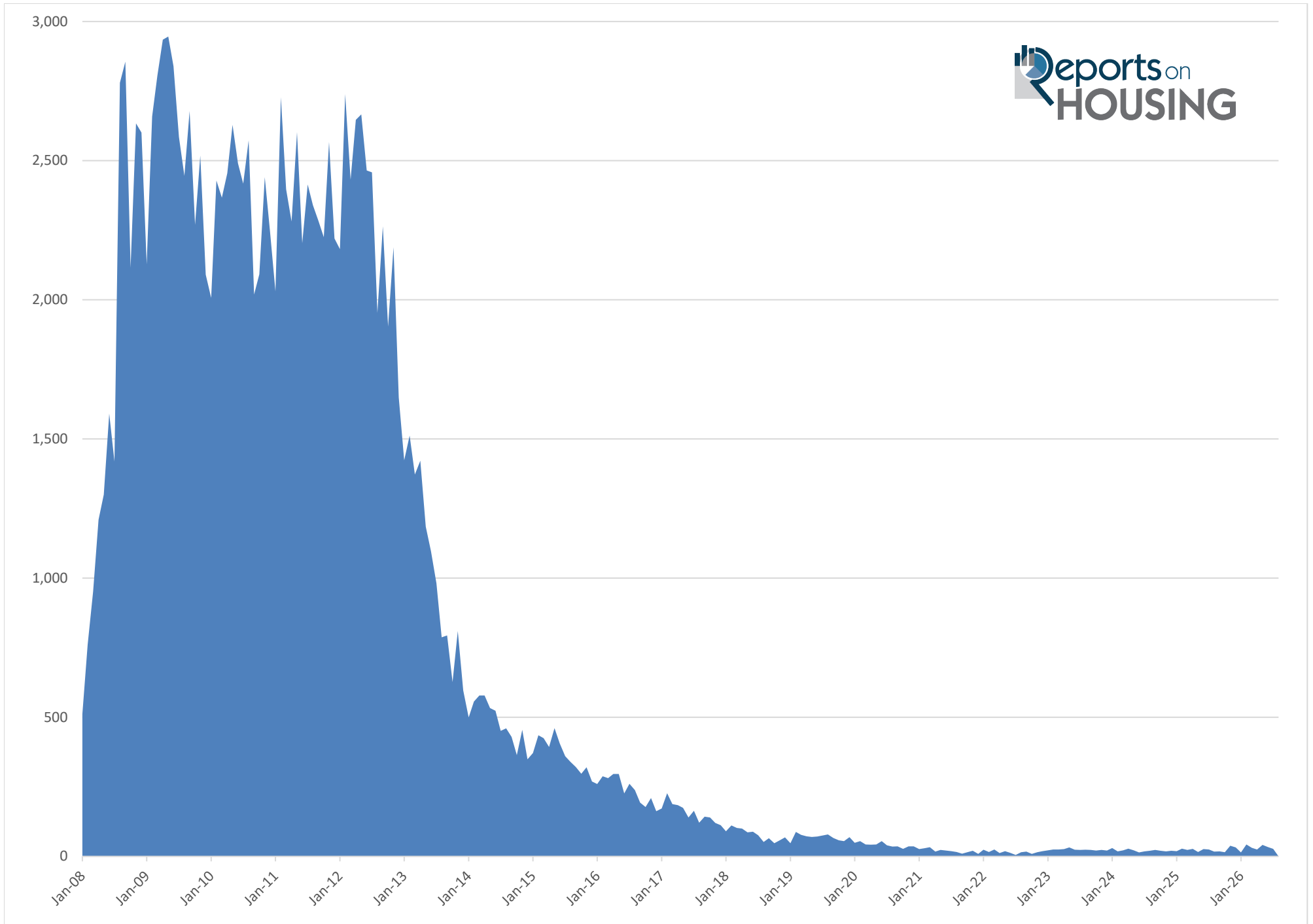


Los Angeles County Distressed Listing

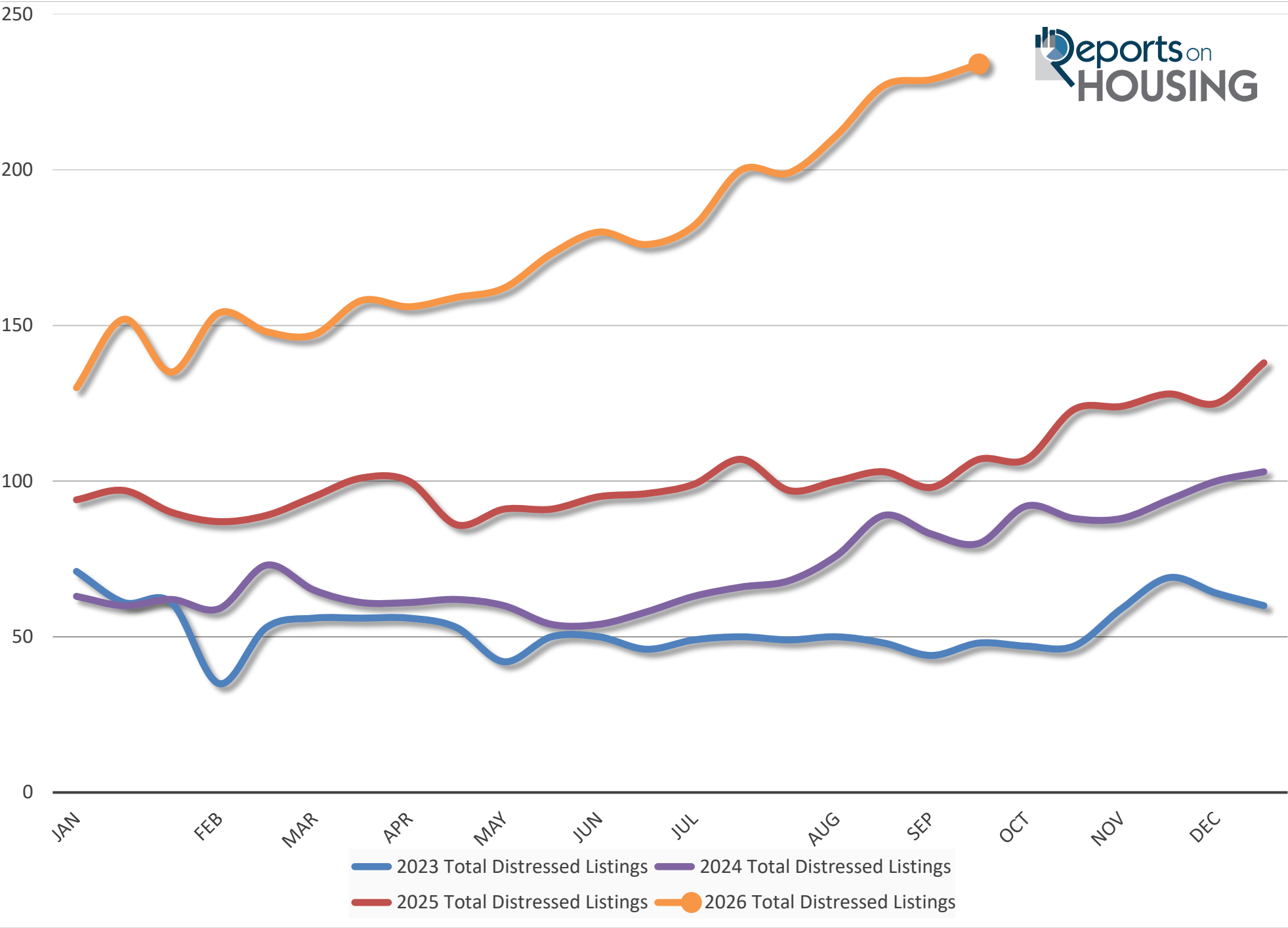


Los Angeles County Closed Distressed Sales

(Monthly)



Los Angeles County Distressed Inventory Year Over Year



Los Angeles County Expected Market Time Vs. Average Days On Market

