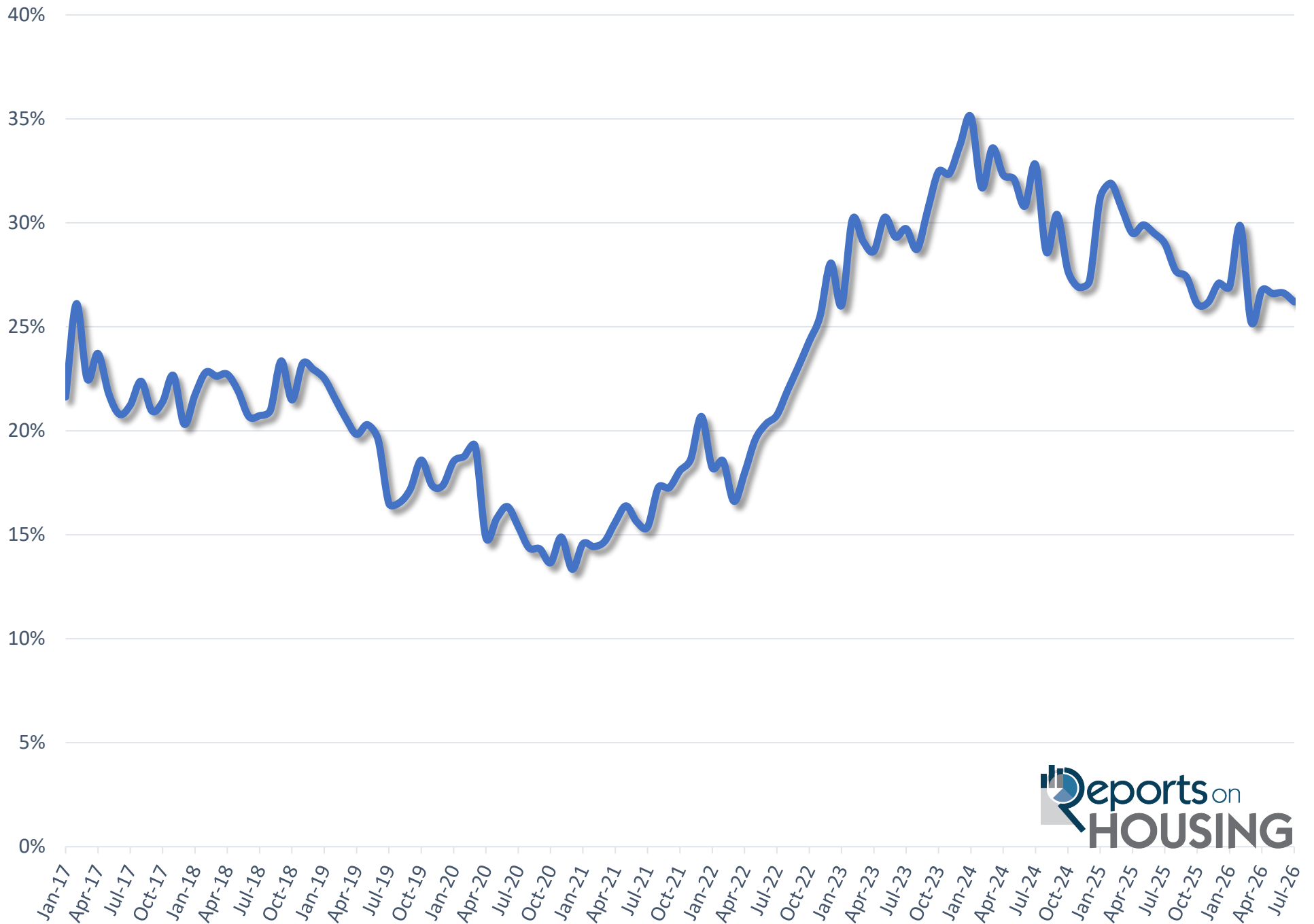
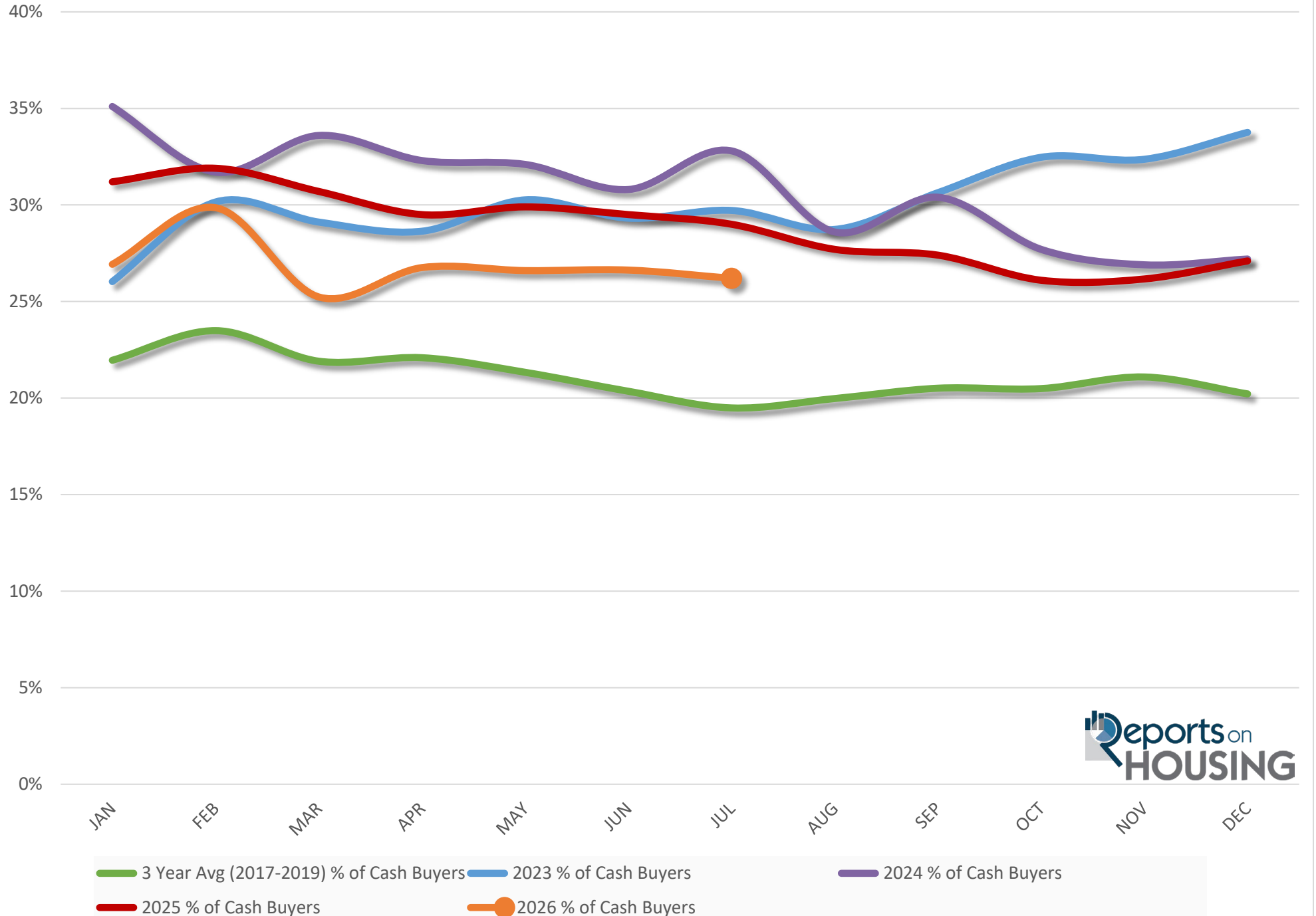


Orange County Cash Buyers (% of Closings)



Orange County Cash Buyers Year-Over-Year

(% of Closings)



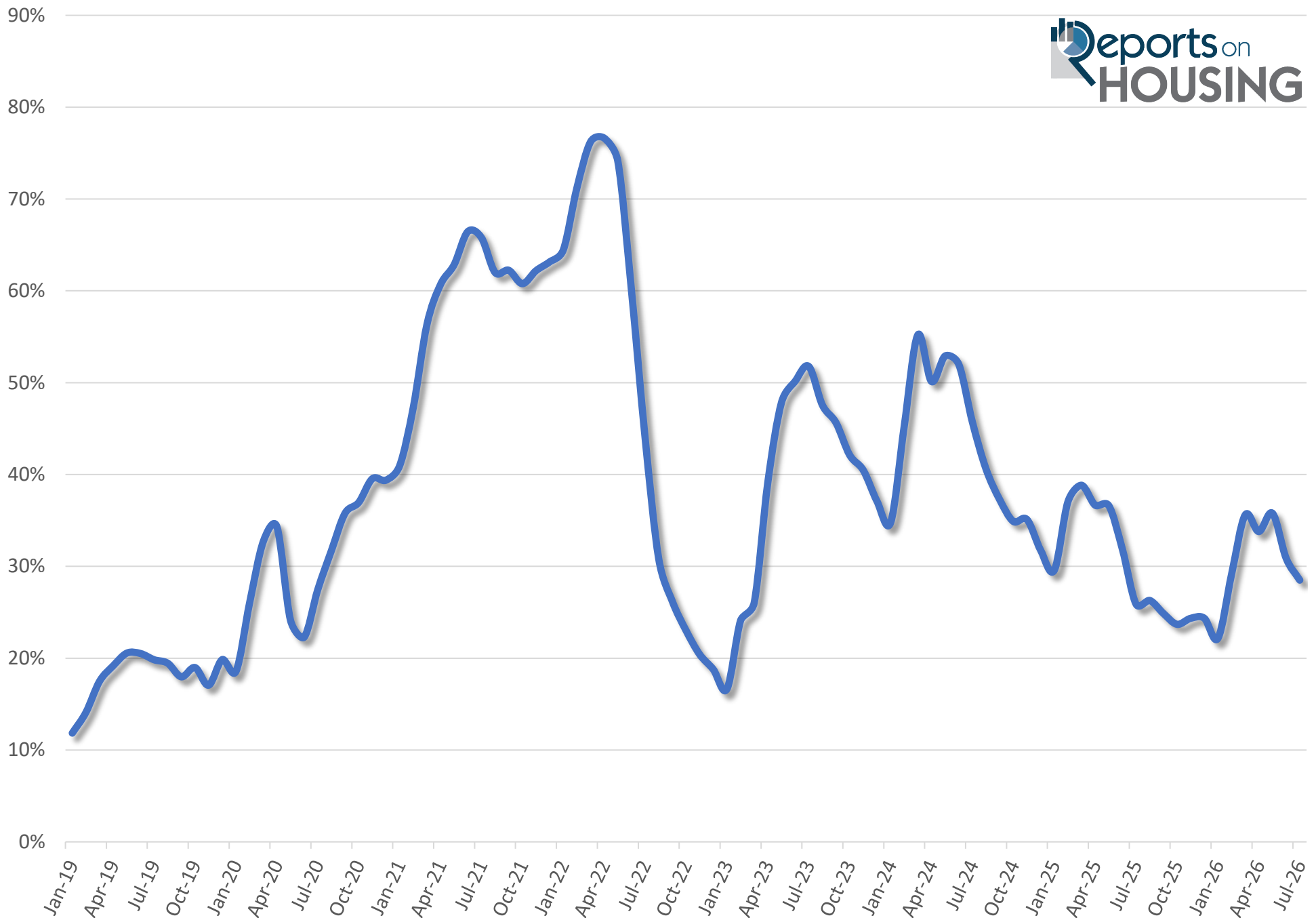
Orange County Closed Below Original List Price

(% of Closings)



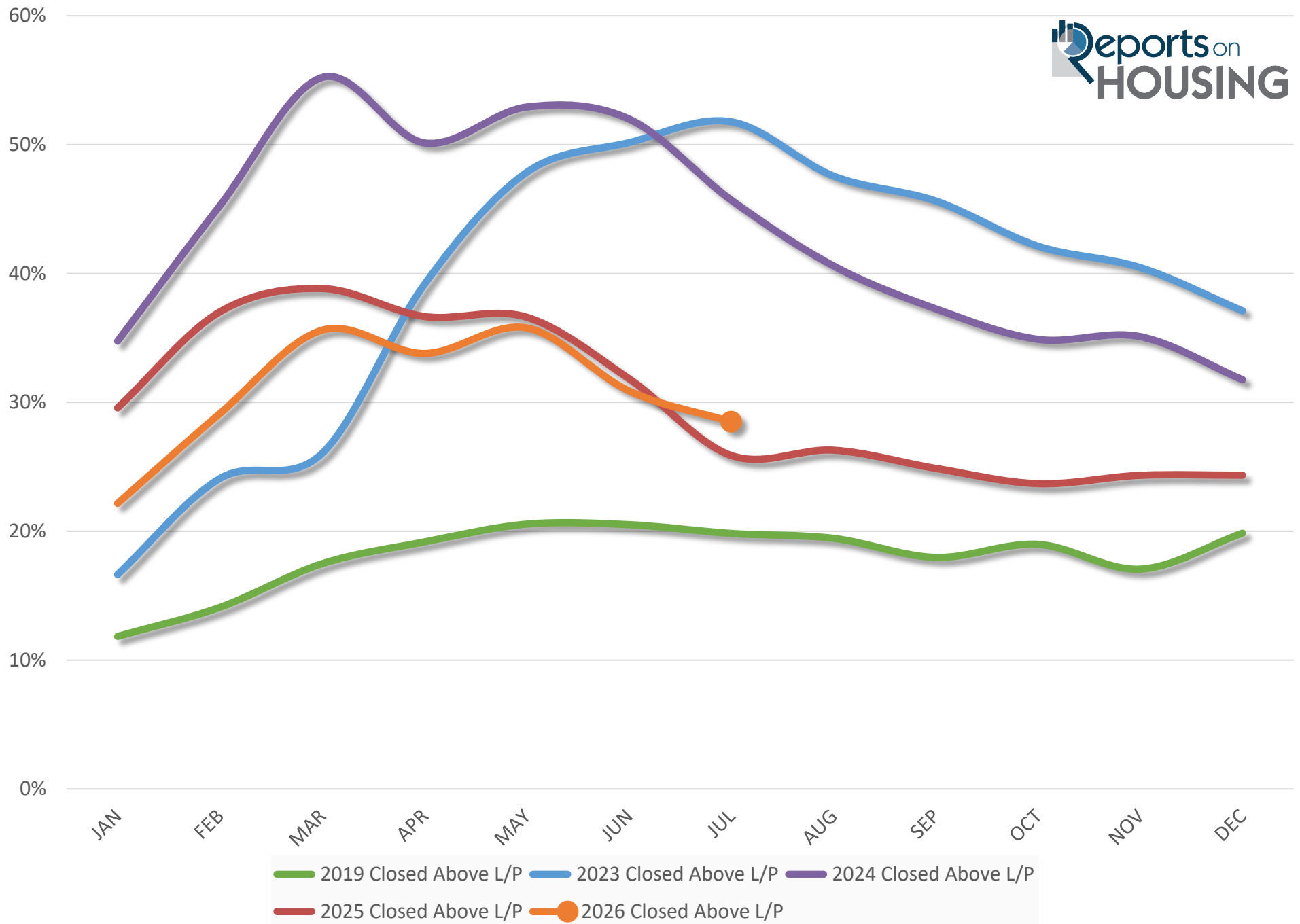
Orange County Closed Above Original List Price

(% of Closings)



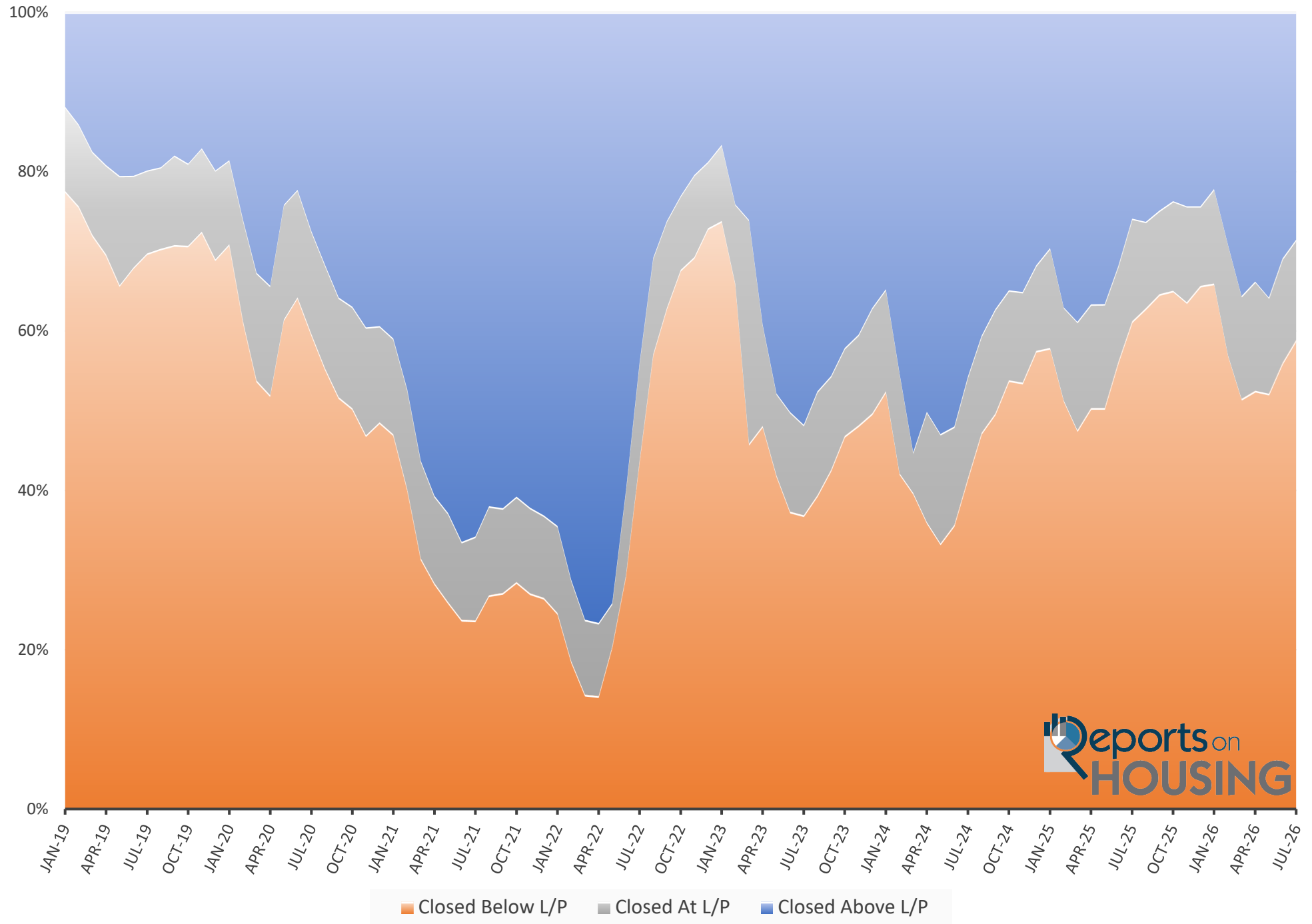
Orange County Closed Above Original List Price Year-Over-Year

(% of Closings)



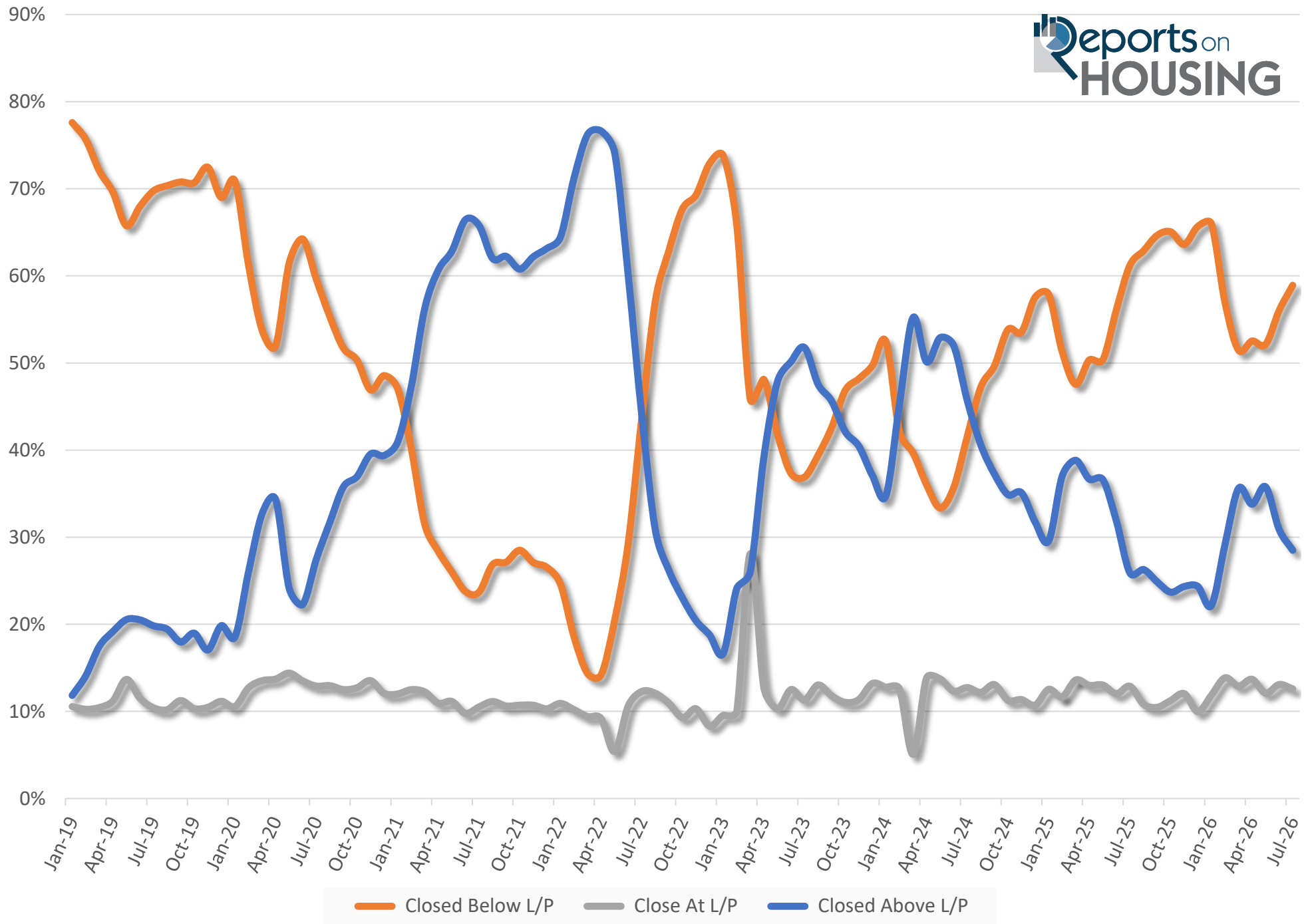
Orange County Closed Vs. Original List Price Breakdown

(% of Closings)



Orange County Closed Vs. Original List Price Breakdown

(% of Closings)



Orange County Closed Below Last List Price

(% of Closings)



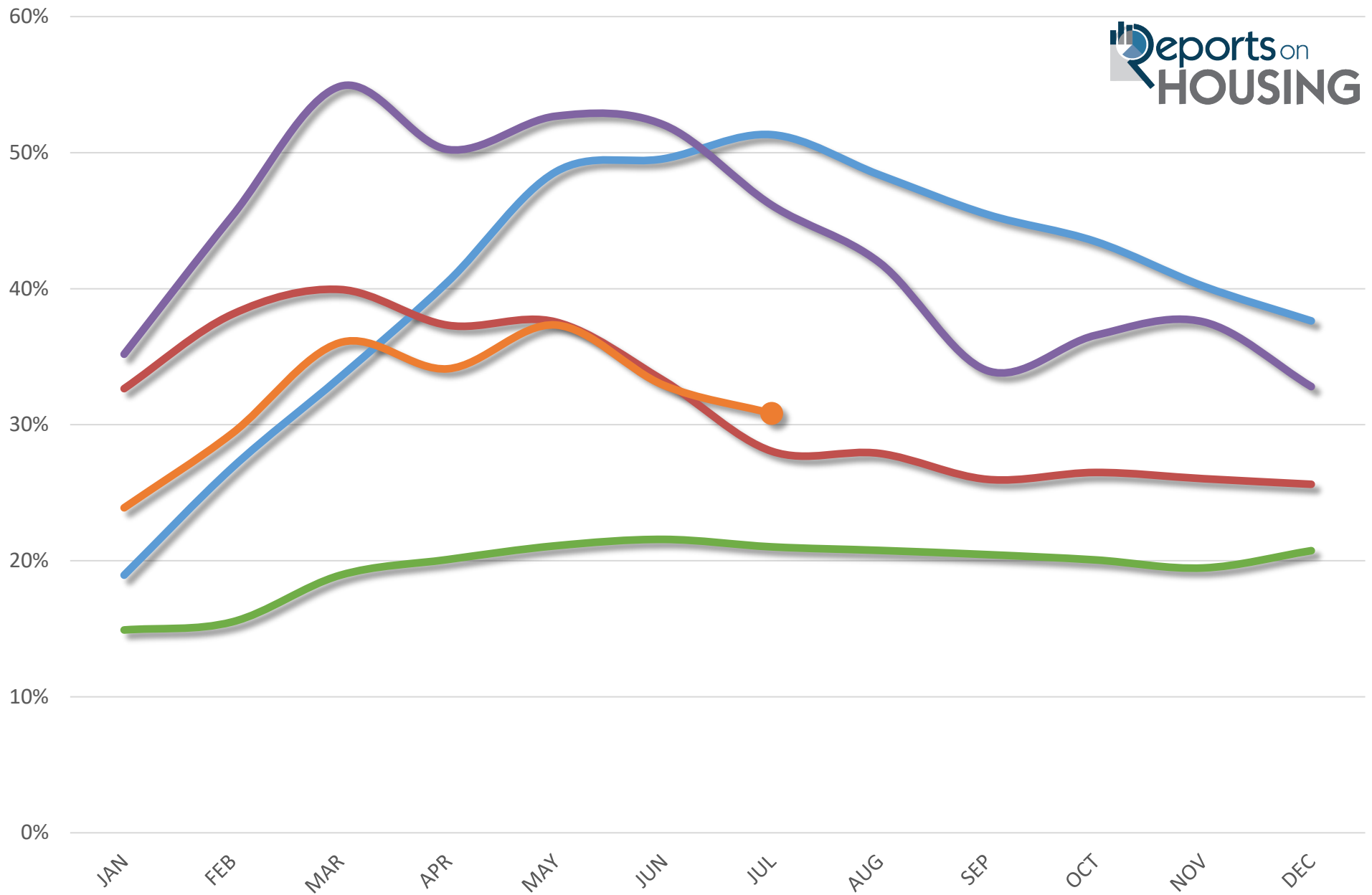
Orange County Closed Above Last List Price

(% of Closings)



Orange County Closed Above Last List Price Year-Over-Year

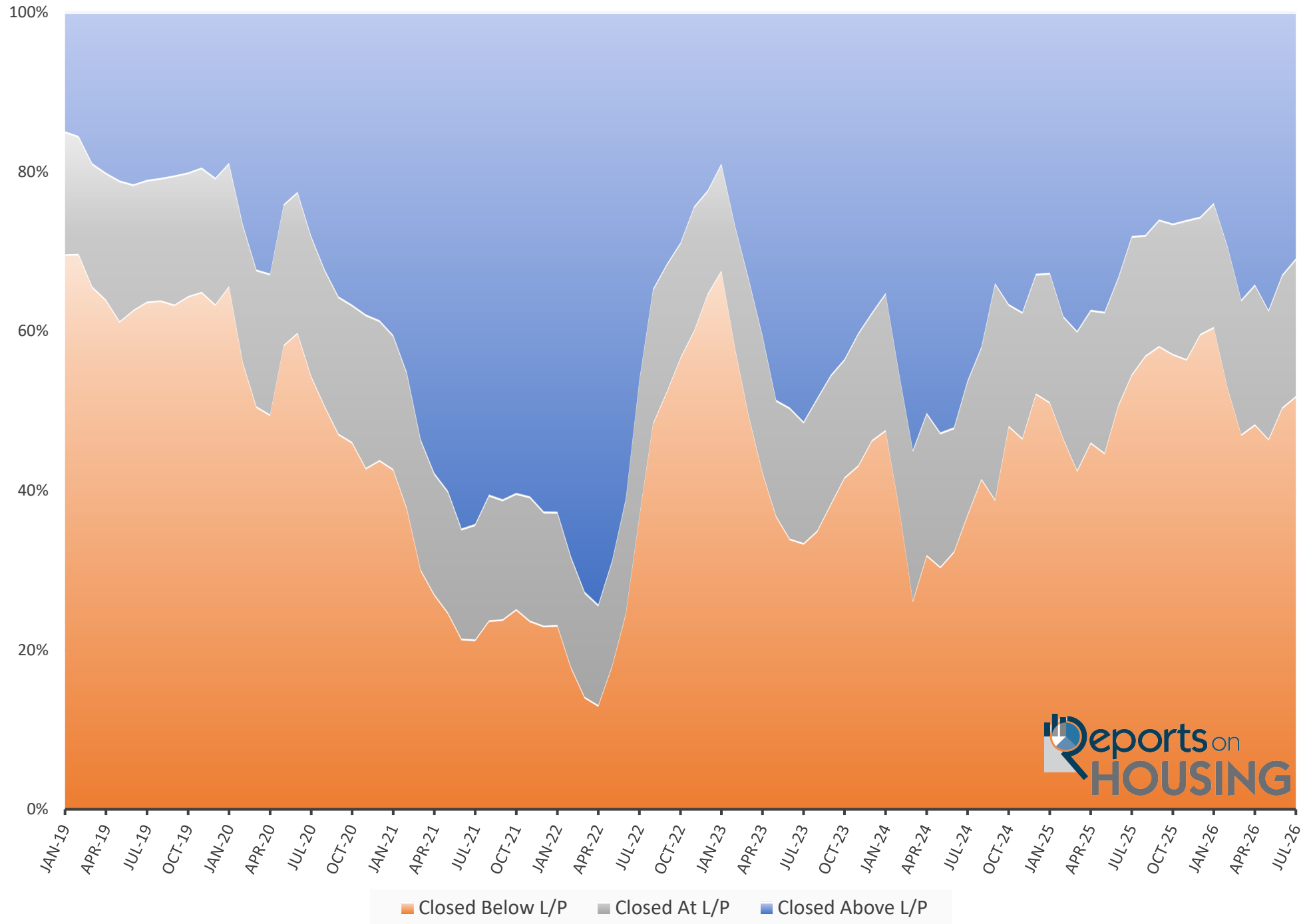
(% of Closings)



2019 Closed Above L/P 2023 Closed Above L/P 2024 Closed Above L/P
2025 Closed Above L/P 2026 Closed Above L/P

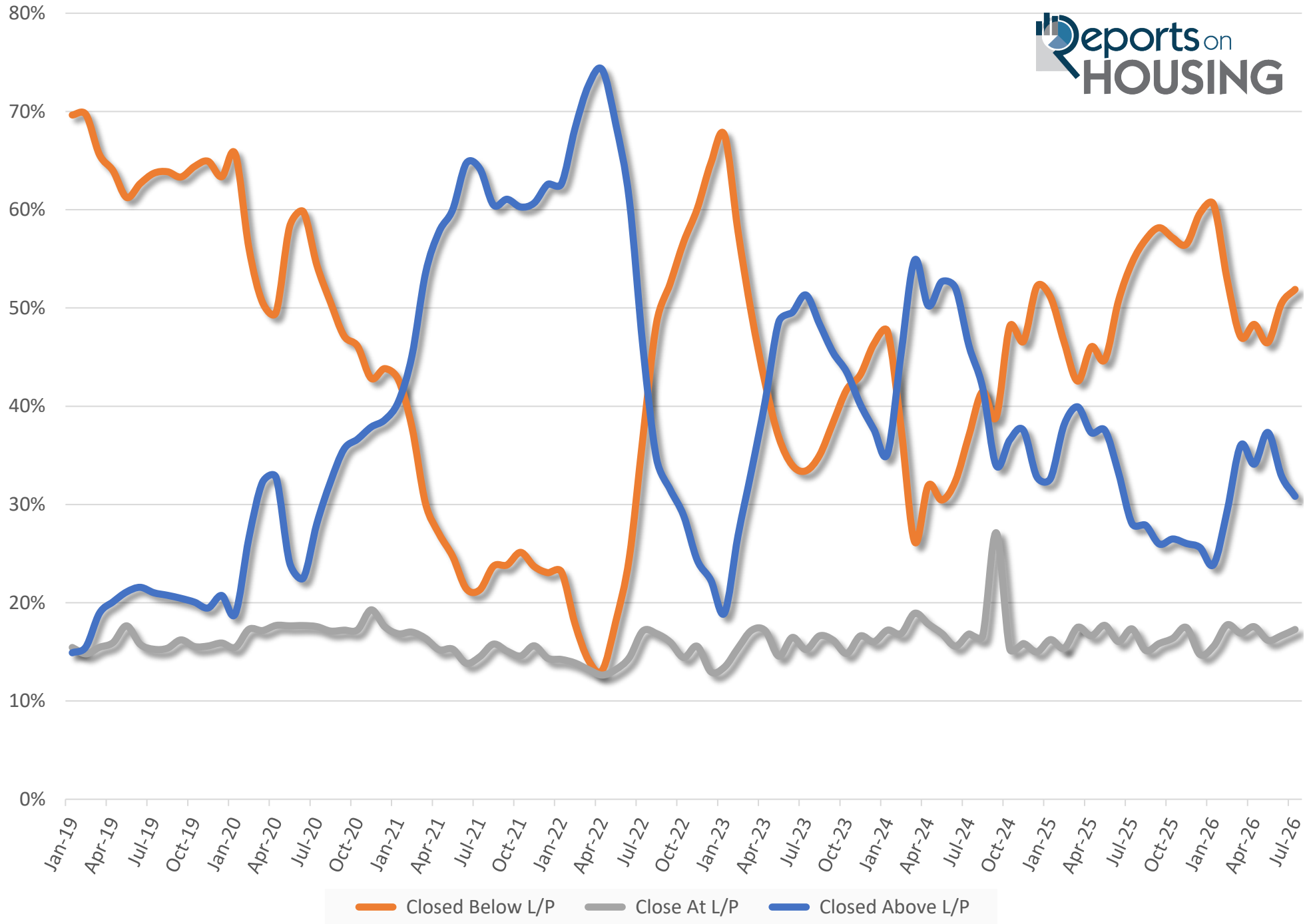
Orange County Closed Vs. Last List Price Breakdown

(% of Closings)



Orange County Closed Vs. Last List Price Breakdown

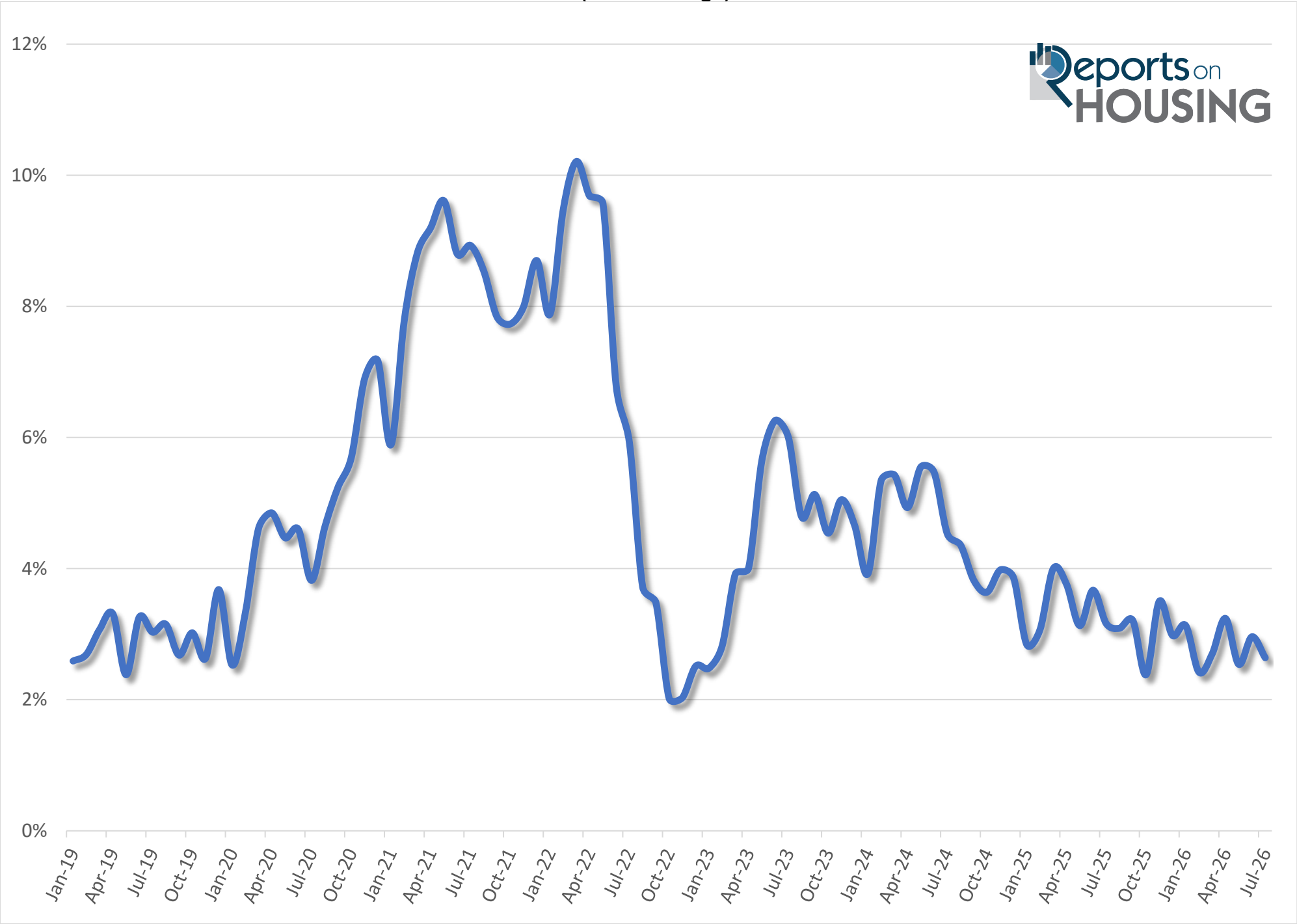
(% of Closings)



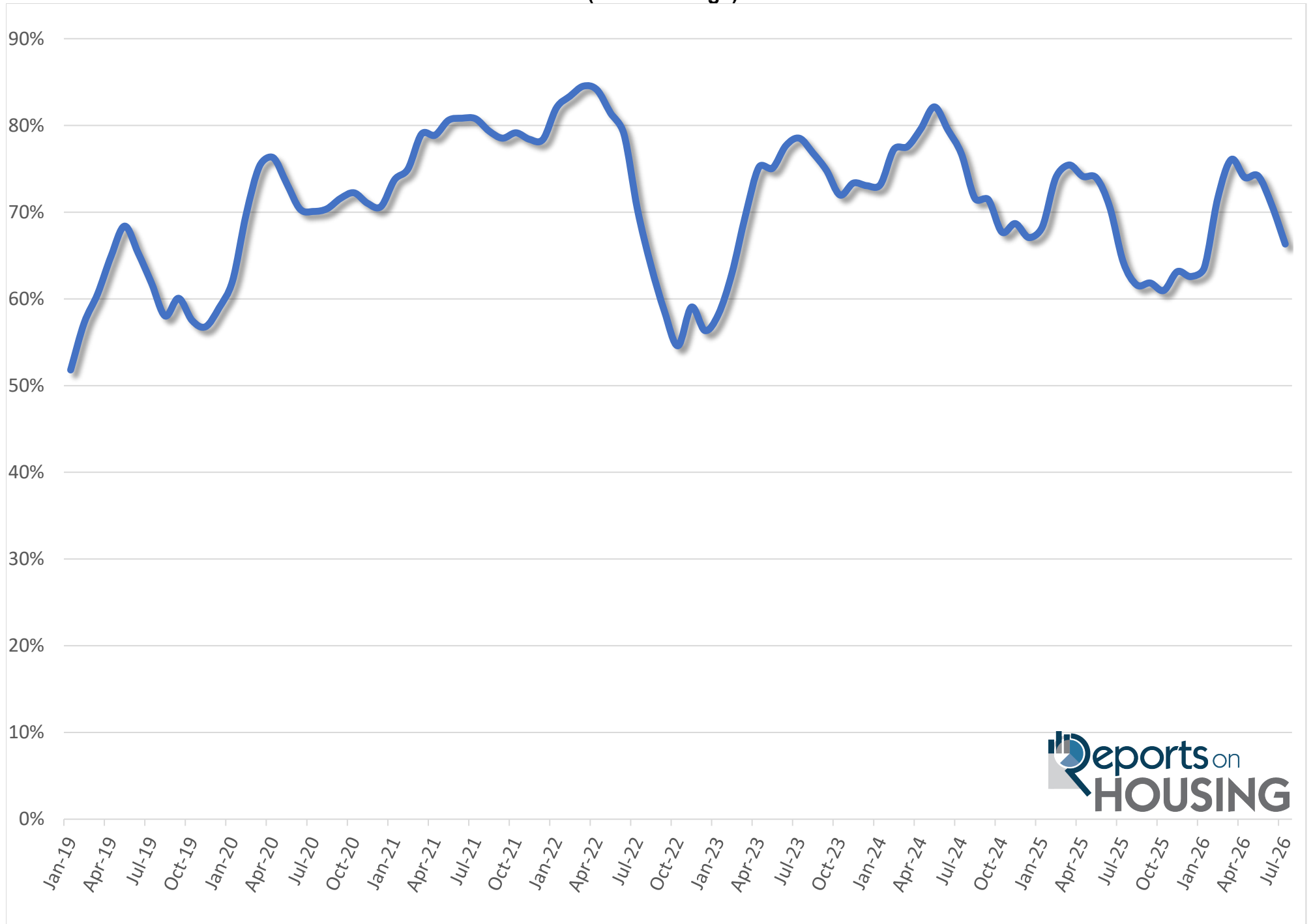
Orange County List Price Drop (% of Closings)



Orange County List Price Increase (% of Closings)

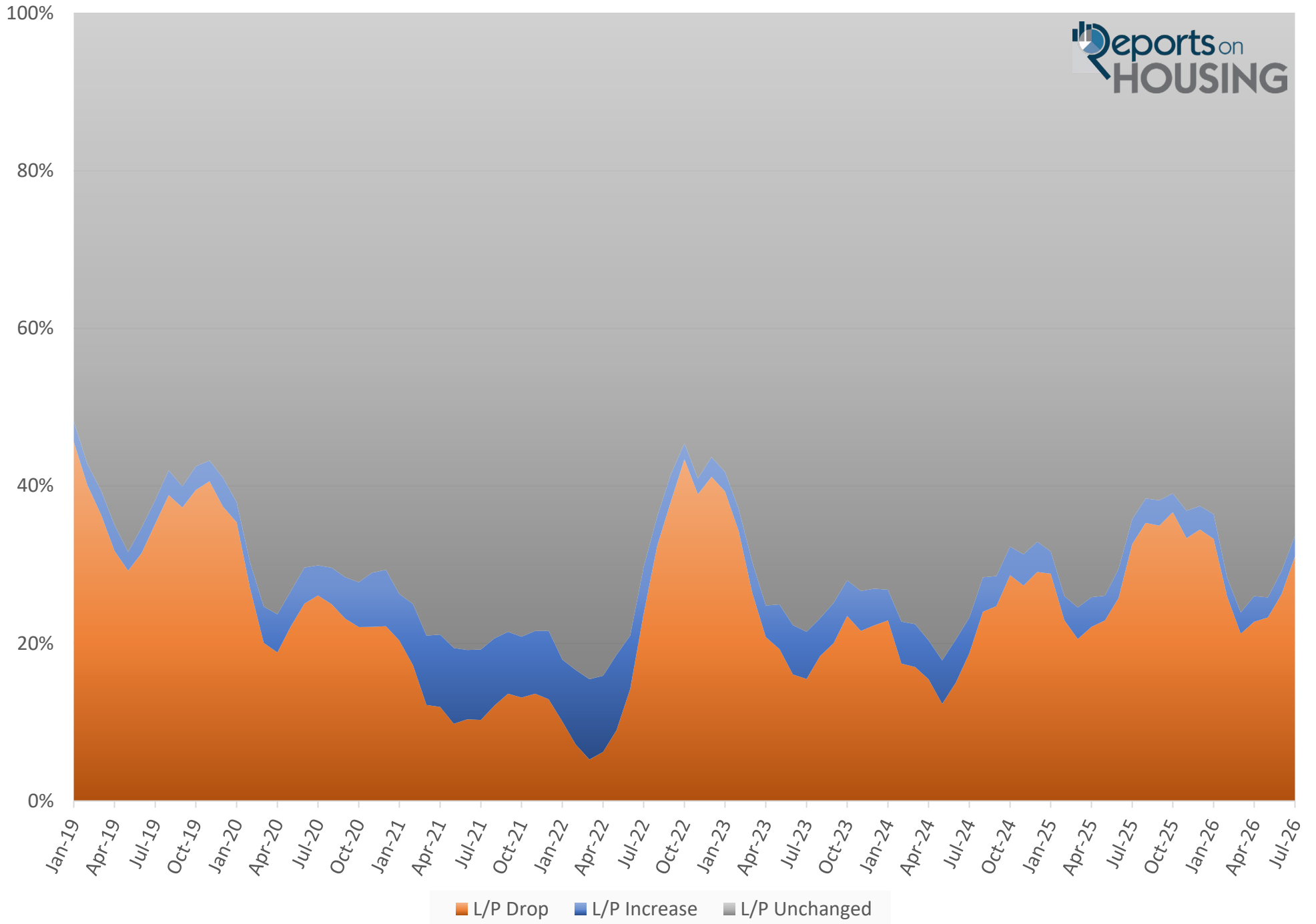


Orange County List Price Unchanged (% of Closings)



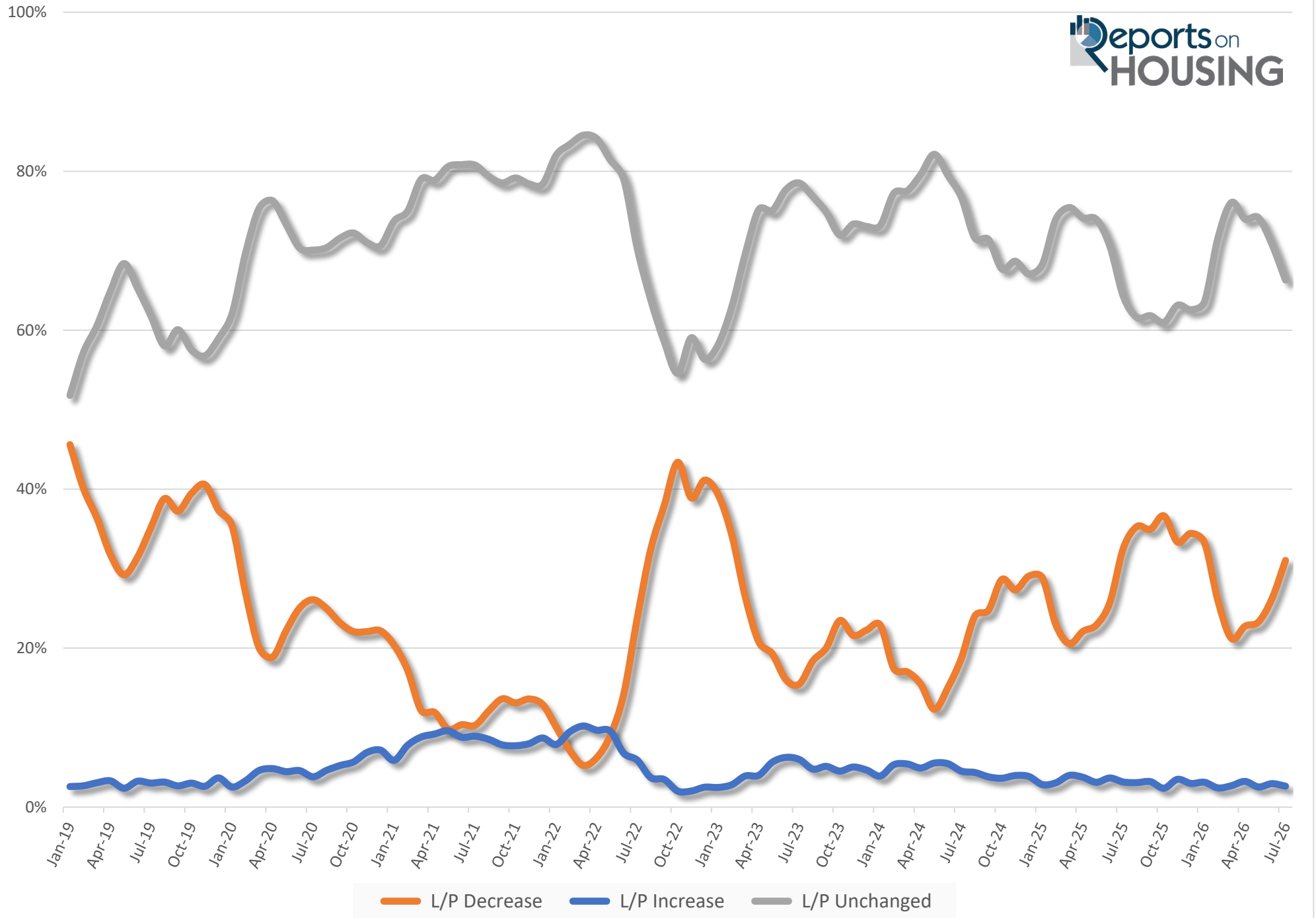
Orange County List Price Breakdown

(% of Closings)

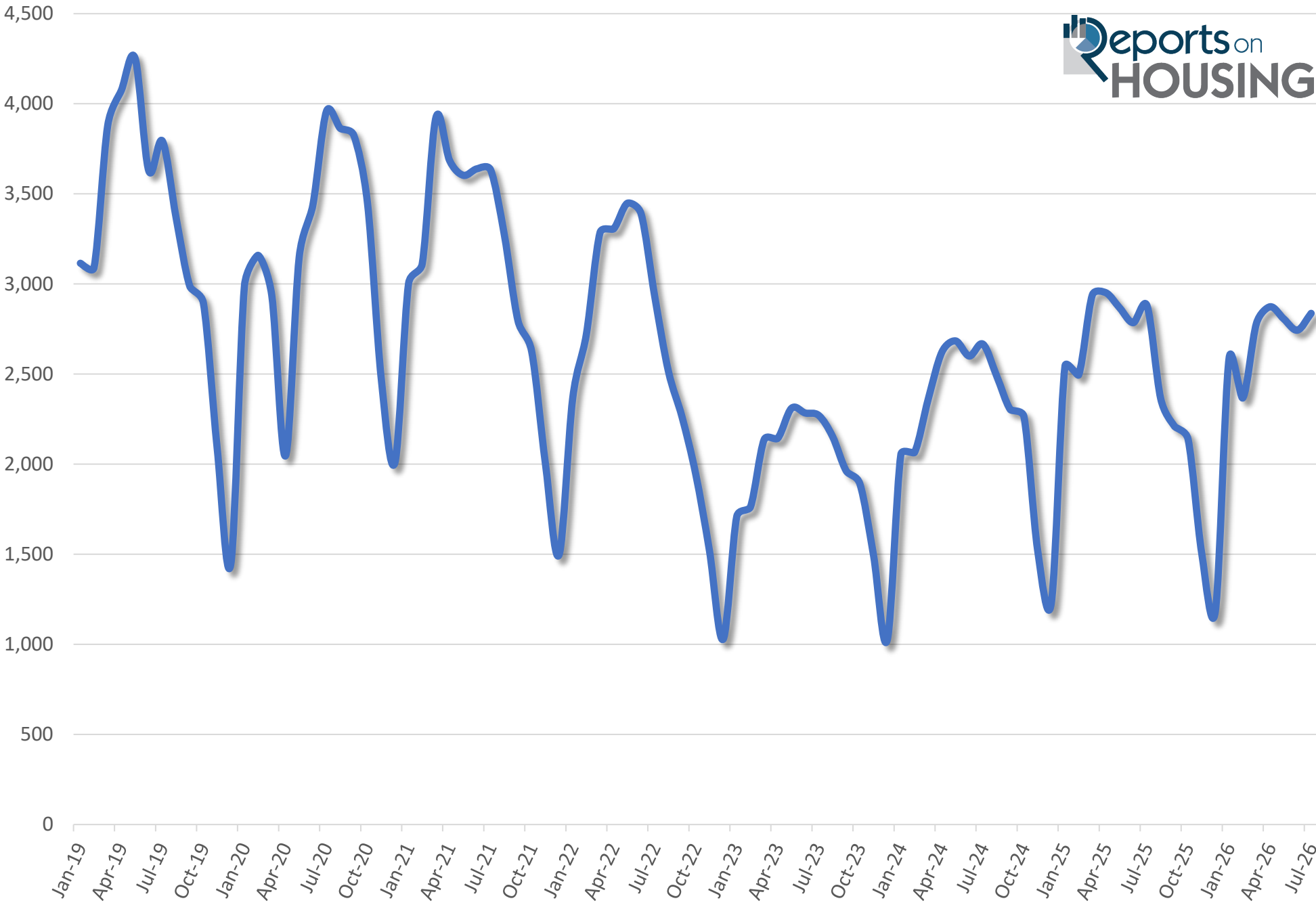


Orange County List Price Breakdown

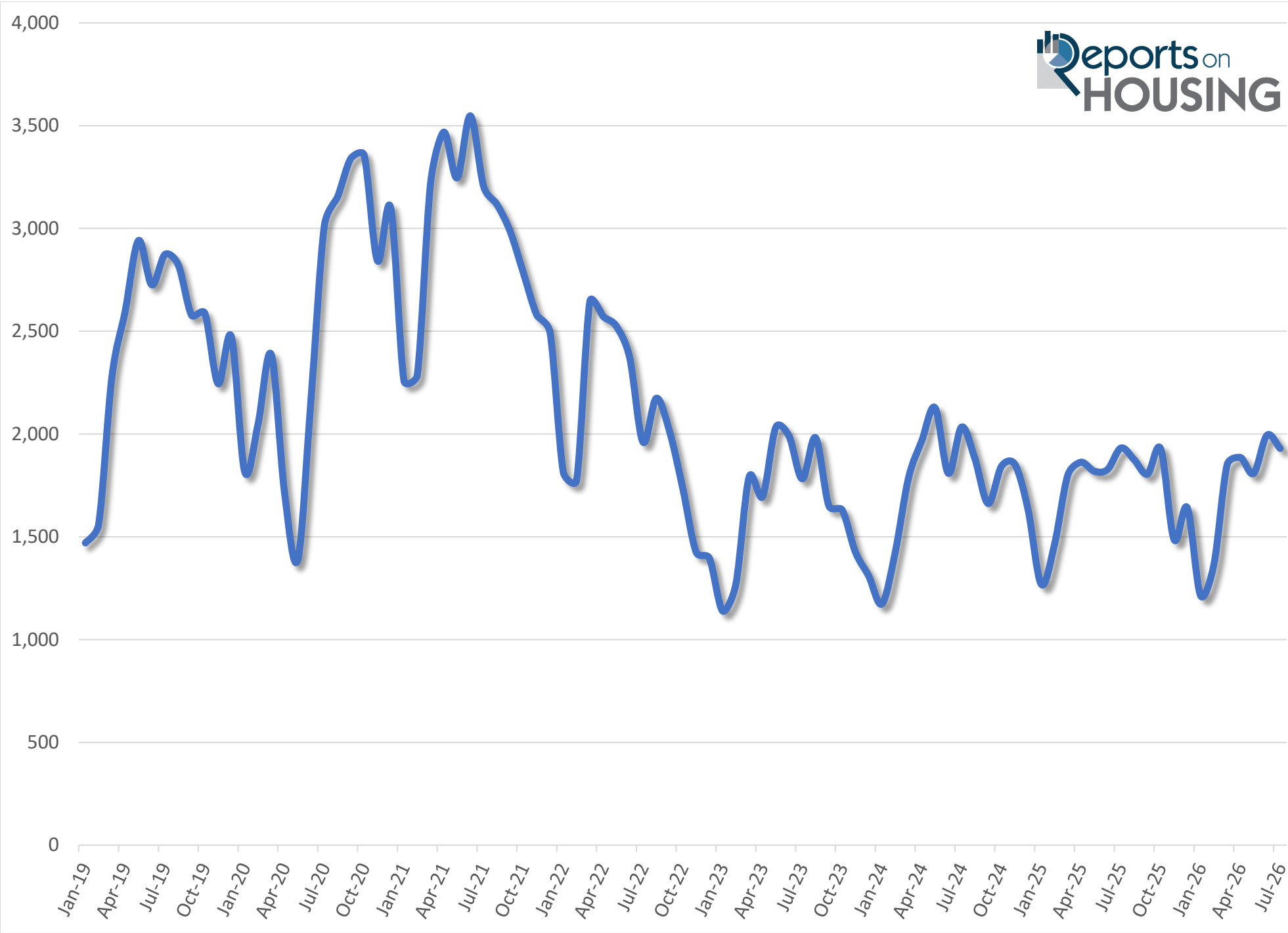
(% of Closings)



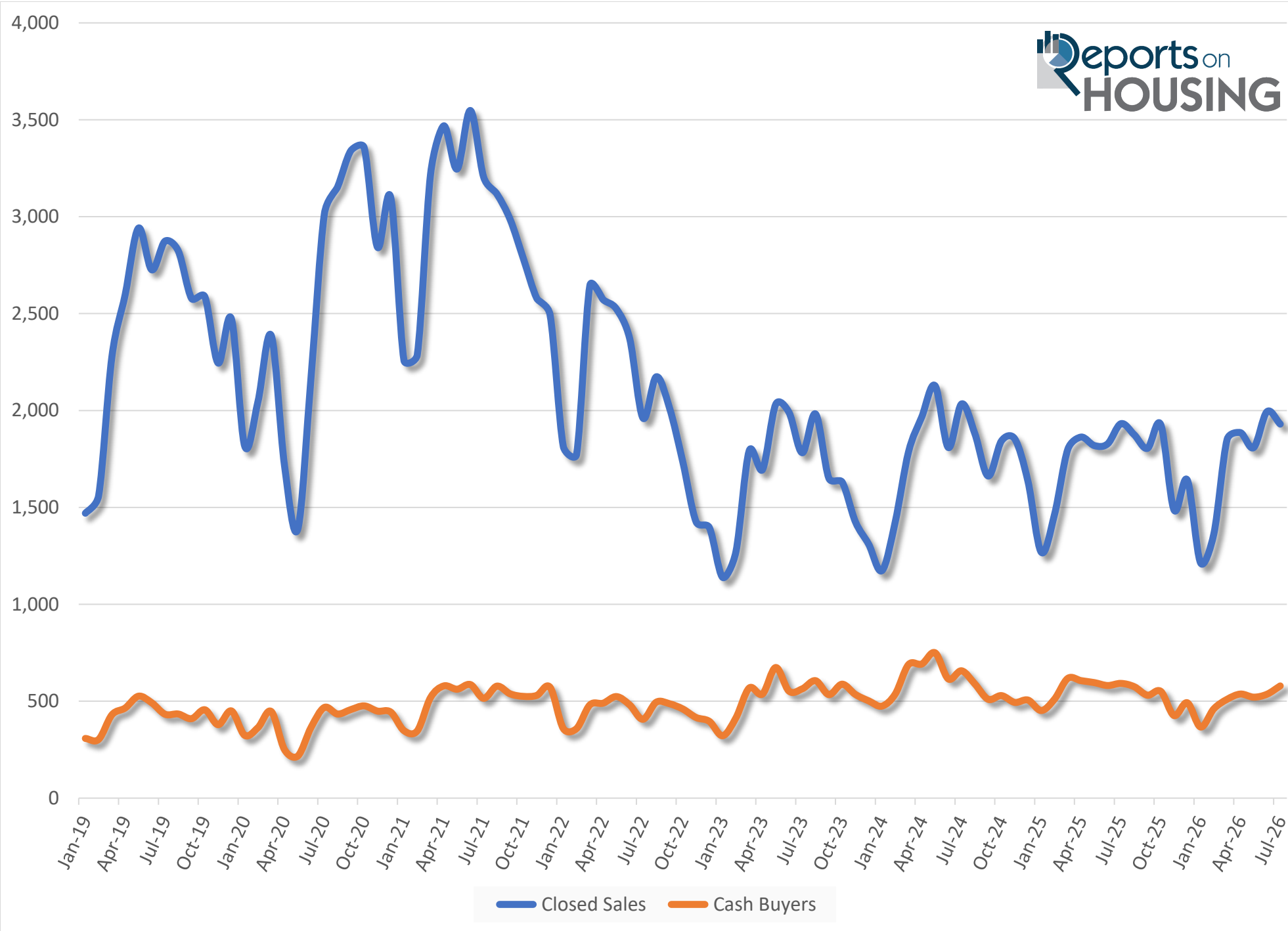
Orange County New Listings



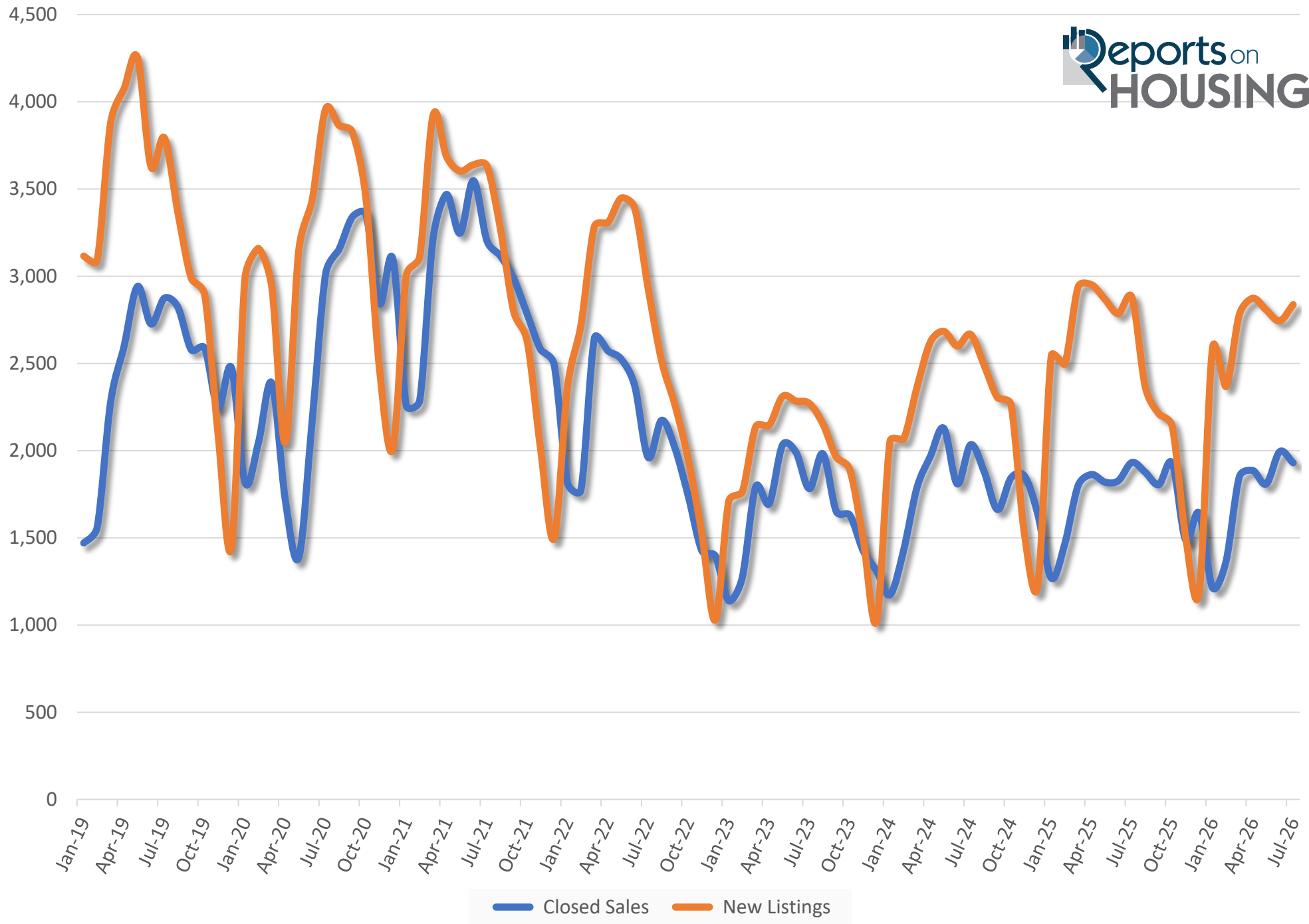
Orange County Closes Sales



Orange County Closes Sales Vs. Cash Buyers



Orange County Closed Sales Vs. New Listings



Orange County - % of Unsuccessful Sellers

[Off Market/Closed Sales]

