

FEBRUARY 17, 2026 - WRITTEN BY STEVEN THOMAS

# SELLER'S BLUEPRINT

WITH THE SPRING MARKET RIGHT AROUND THE CORNER, HOMEOWNERS LOOKING TO SELL MUST RELY ON DATA, STATISTICS, AND MARKET TRENDS TO SET REALISTIC EXPECTATIONS AND ACHIEVE SUCCESS.



Navigation apps have made it incredibly easy to reach a destination, even in unfamiliar areas. Google Maps, Waze, and Apple Maps are now used by just about everyone to get from one place to another. It wasn't until 2007, with the release of the iPhone and the introduction of mobile-friendly GPS services, that navigation apps gained widespread popularity. Before then, drivers relied on paper maps, and the Thomas Guide was by far the most widely used. This old-school, legendary resource was a spiral-bound collection of highly detailed street maps covering major metropolitan areas. Its unique page-and-grid system, paired with a comprehensive index, was remarkably accurate and allowed navigators to confidently arrive at their intended destination.

Just as good navigation depends on understanding the full map, the complete picture, not just the destination, successfully coming on the market requires considering all the details. Pricing and timing decisions should be guided by facts, data, current trends, not headlines, narratives, or assumptions from the past. Inventory levels, buyer demand, interest rates, and local market conditions all matter and will help sellers reach their intended destination: a closed sale.

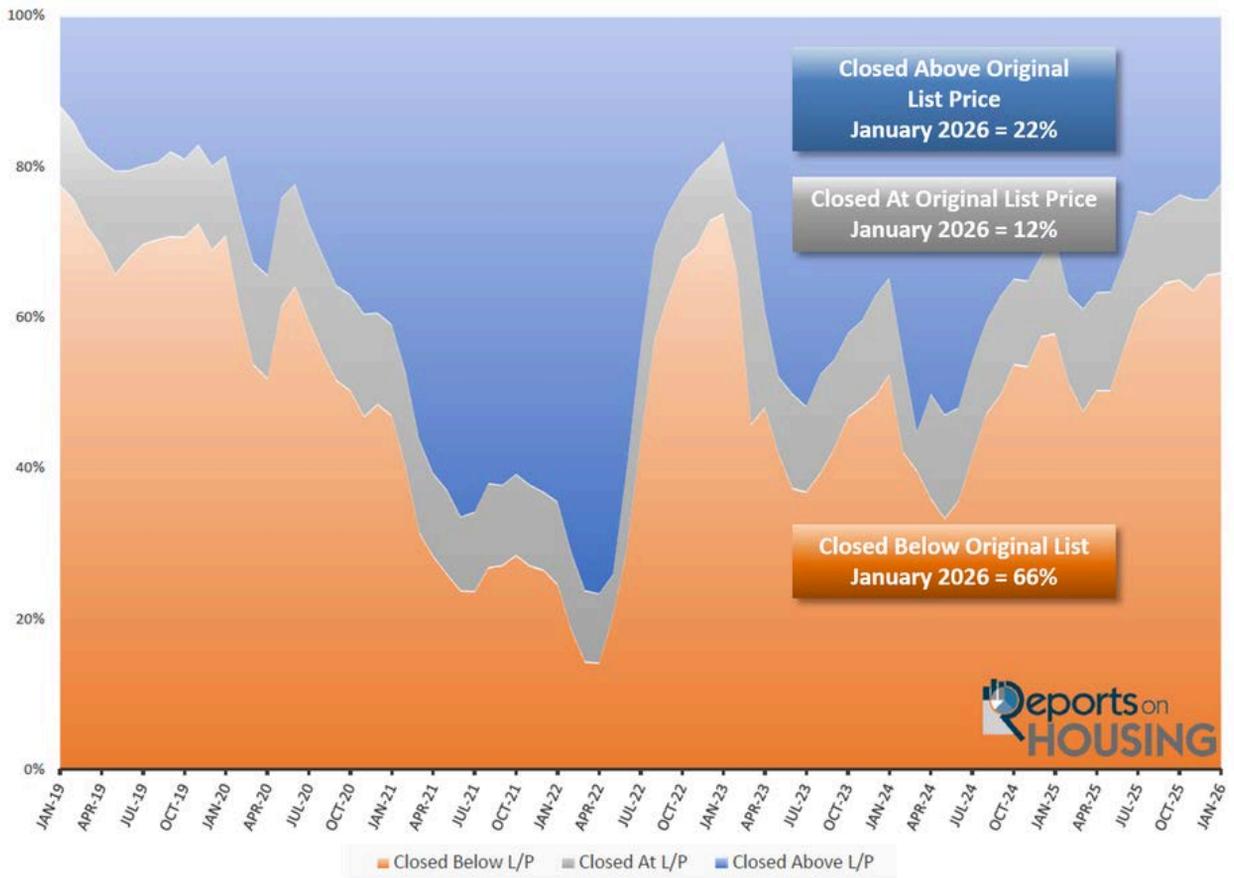
Precision pricing is one of the most important factors in successfully approaching the housing market. Far too many sellers initially price their homes without properly considering every single recent comparable closed and pending sale to arrive at the **Fair Market Value**, the most probable price the market is willing to pay for a home, considering a home's condition, upgrades, location, and amenities. Buyers are shrewd and carefully weigh all the factors in arriving at a price. Given today's higher prices, they are unwilling to overpay for a home.

In January, 66% of all Orange County closed sales sold below their original asking price. That is the highest level since January 2023, at 74%, right after rates skyrocketed in 2022, rising from 3.25% in January to 7.37% in October. The inventory climbed, demand plunged due to affordability constraints, and only 17% of sellers closed above their asking price. In January of this year, 22% of closed sales sold above their original price, and 12% closed at their asking price. Even though the housing market finished the year sluggishly, 34% closed at or above the list price.

## ORANGE COUNTY CLOSED VS. ORIGINAL LIST PRICE BREAKDOWN



## CLOSED VS. ORIGINAL LIST PRICE BREAKDOWN (% OF CLOSINGS)



Digging deeper, precision pricing is essential for sellers to maximize their net proceeds in the shortest time possible. In January, the median time on the market for sellers who closed below the original asking price was 52 days, and the median **sales-to-original-asking-price** was 95%. For a home originally priced at \$1 million, the final sales price was \$950,000, a \$50,000 discount. For sellers who sold at or above the asking price, the median time on market was only **8 days**.

33% of January closed sales reduced the asking price, and the median time on market was **93 days**. The **sales-to-last price ratio was 97.6%**, indicating a sale 2.4% below the last list price. **The median amount shaved off the final list price was \$25,000**. That means after they reduced their asking price, they still walked away with \$25,000 less. For the two-thirds of closed sales that did not have to reduce the asking price in January, they were exposed to the market for a median of **13 days**. The **sales-to-last price ratio was 99.8%**, only 0.2% below the asking price. **The median amount shaved off the price was only \$2,000**.

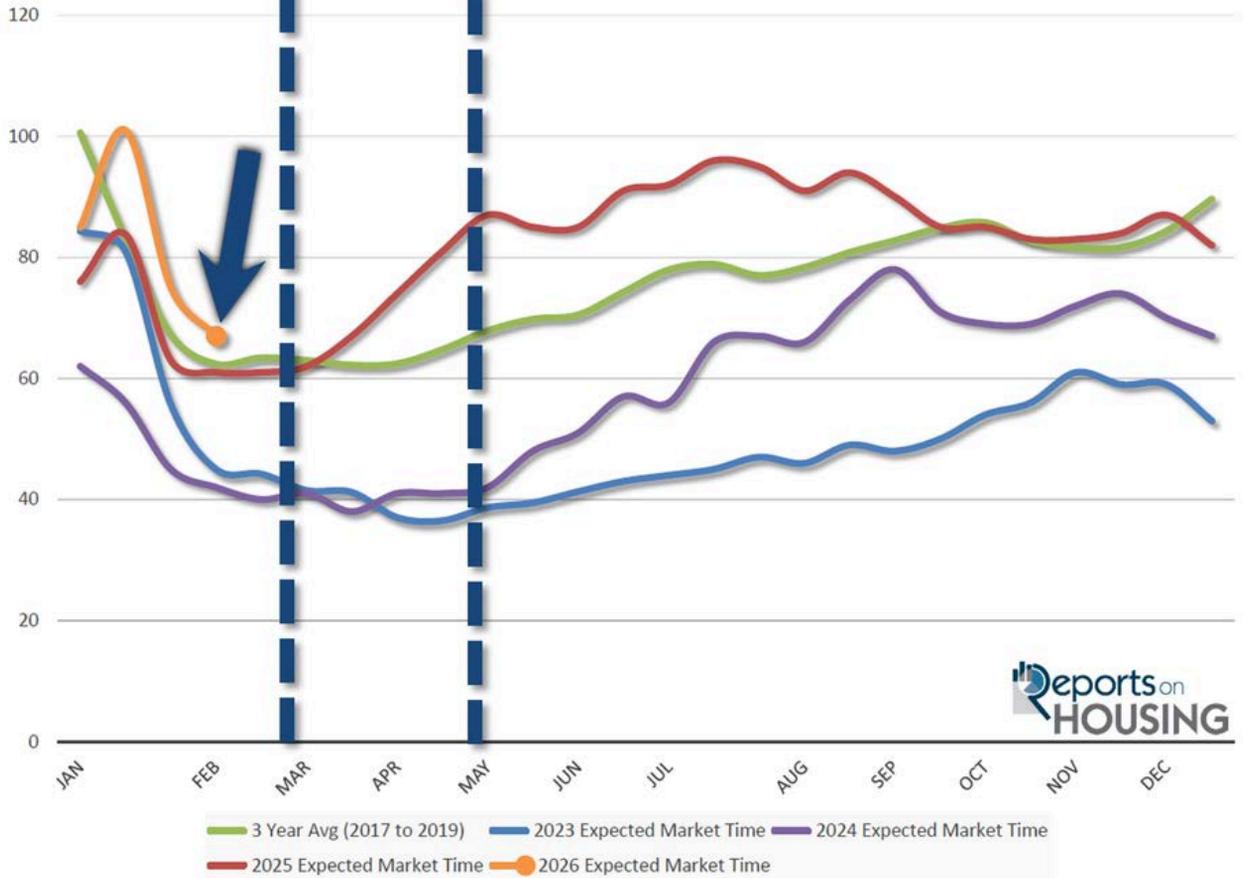
How are sellers able to maximize the sales price in the shortest amount of time possible? It boils down to a home's "wow factor." Active buyers have their favorite real estate app and are looking for anything new on the market, morning, noon, and night. When a home first hits the market, they watch the virtual tour, scrutinize every photo, and finally consider the accuracy of the asking price. Buyers are very educated and have a keen sense of price after carefully analyzing dozens of potential properties. Homes that are turnkey, upgraded, recently updated, and properly priced have more appeal. The higher the "wow factor," the more buyers are interested in a home. They ultimately procure multiple offers and are more likely to sell above the asking price.

It is also crucial for sellers to understand that the housing market is seasonal. The market speeds up at the beginning of the year during the Winter Market, from mid-January through mid-March. The fastest time of the market in terms of the lowest Expected Market Time

(the number of days it takes to sell all Orange County listings at the current buying pace) is typically between March and April. Even though the Spring Market is the busiest time of the year in terms of buyer demand, it is also when many new sellers hit the market. In fact, the Expected Market Time typically begins to rise slowly in April and continues to rise through both the Spring and Summer Markets. There is more seller competition the longer a seller waits to come on the market. Additionally, higher price ranges are slower than lower ranges, and there is typically a difference between attached and detached as well.

## ORANGE COUNTY

### EXPECTED MARKET TIME YEAR-OVER-YEAR (IN DAYS)

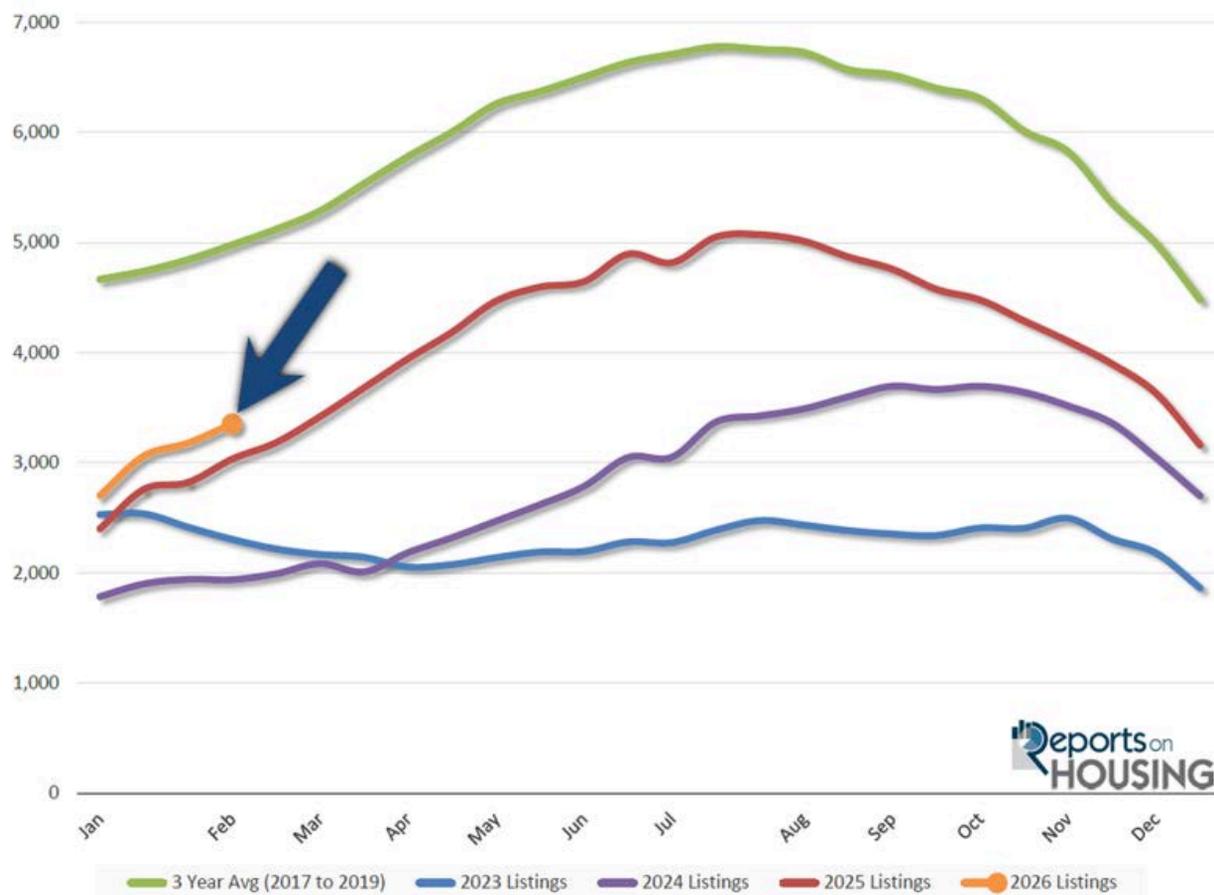


To achieve the highest possible price in the shortest amount of time, sellers must evaluate current data, market trends, seasonality, price the home strategically, and present it as move-in ready. Sellers who take the time to look at the complete picture are better positioned to navigate today's market with clarity and confidence.

The active listing inventory increased by 175 homes over the past two weeks, up 6%, and now sits at 3,354, its highest mid-February level since 2020, when it reached 4,030. The inventory is slightly above last year's level and has so far mirrored the week-to-week changes. Last year, the active listing inventory was rising rapidly, and year-over-year differences were quite large. This year is completely different, and the inventory is not much different from last year's. And, a similar number of homes have been coming on the market compared to last year. If demand were to continue to pick up steam and outperform 2025, the active inventory would not rise as quickly and would most likely dip under last year's level. Only time will tell.

Last year, the inventory was at 3,033 homes, **10% lower, or 321 fewer**. The 3-year average before COVID (2017 through 2019) was 4,834, an additional 1,480 homes, or 44% more.

## ORANGE COUNTY ACTIVE LISTING INVENTORY YEAR-OVER-YEAR



Homeowners continue to “hunker down” in their homes, unwilling to move because of their current, underlying, locked-in, low fixed-rate mortgage. This trend has been easing from the lows established in 2023. In January, 2,588 homes were placed on the market in Orange County, 466 fewer than the 3-year average before COVID (2017-2019), 15% less. In 2025, 2,545 homes entered the market, compared to 2,054 in 2024, and 1,710 in 2023. A similar number of homes are coming on the market this year compared to last.



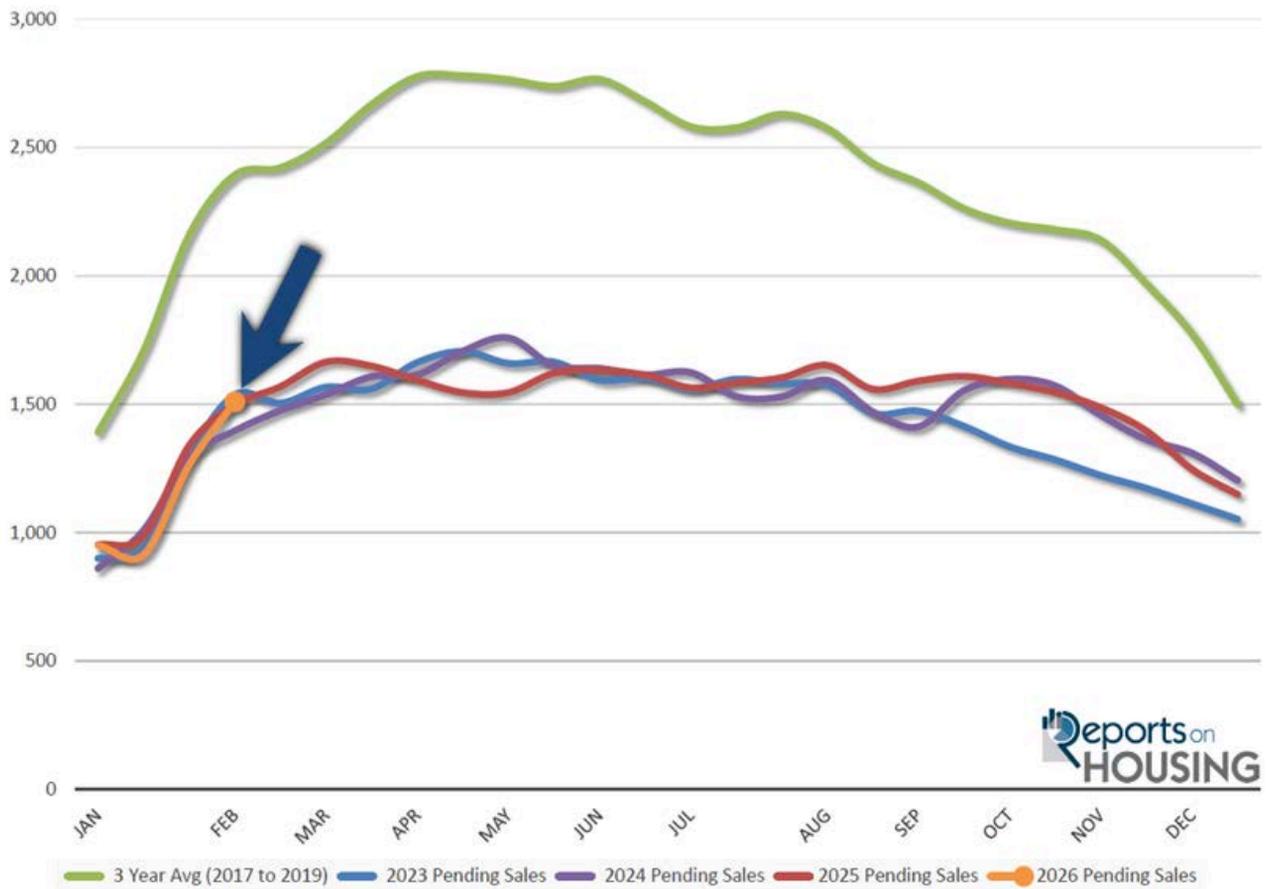
## DEMAND

DEMAND SURGED BY ANOTHER 19% IN THE PAST COUPLE OF WEEKS.

Demand, a snapshot of the number of new pending sales over the prior month, surged from 1,264 to 1,510 in the past couple of weeks, up 246 pending sales, or 19%, the highest mid-February reading since 2023’s 1,537 (only 27 more). The lower mortgage rate environment is slowly improving demand. It has yet to break from the 3-year low-demand stalemate, but rates just fell to 6.04% according to Mortgage News Daily, their second-lowest level since February 2023. Mortgage rates were at 7.02% a year ago. That 1% drop represents a 10% jump in buyers’ purchasing power. The improved affordability is projected to increase buyer demand as housing transitions to the Spring Market.

Last year, demand was 1,497, with **13 fewer pending sales, or 1% less**. It was 76 more just two weeks ago. The 3-year average before COVID (2017 to 2019) was 2,336 pending sales, **55% more than today, or an additional 826**.

## ORANGE COUNTY DEMAND YEAR-OVER-YEAR



As the Federal Reserve has indicated, it is essential to watch all economic releases for signs of slowing. That is the only path to lower mortgage rates at this time. These releases can cause mortgage rates to rise or fall, depending on how they compare with market expectations. This week, the Personal Consumption Expenditures – Price Index (PCE), the Fed’s preferred inflation gauge, will be released on Friday. This week also marks the release of the S&P Global Manufacturing and Services Purchasing Managers Index (PMI), which tracks the strength of the U.S. manufacturing and services sectors.



## EXPECTED MARKET TIME

IN THE PAST TWO WEEKS, THE MARKET TIME DROPPED BY ANOTHER 8 DAYS.

With the supply of available homes rising by 175 homes, **up 6%**, and demand surging by 246 pending sales, **up 19%**, the Expected Market Time (the number of days it takes to sell all Orange County listings at the current buying pace) dropped from 75 to 67 days in the past couple of weeks, its fastest pace since March of last year.

Last year, it was 61 days, slightly faster than today. The 3-year average before COVID (2017 to 2019) was 63 days, similar to today.

The Expected Market Time for condominiums and townhomes plunged from 83 to 68 days in the past two weeks. It was at 55 days last year. For detached homes, the Expected Market Time dropped from 70 to 65 days. It was 65 days a year ago, identical to today. The detached-home market is similar to the attached-home market.

In the past couple of weeks, the luxury inventory of homes priced above \$2.5 million (the top 10% of the Orange County housing market) increased from 731 to 768 homes, up 37 or 5%. Luxury demand increased by 11 pending sales, up 8%, to 153. With demand slightly outpacing supply, the Expected Market Time for luxury homes priced above \$2 million decreased from 154 to 151 days, its fastest reading since March of last year. This might be the fastest reading for the year for luxury.

Year over year, the active luxury inventory is down by 117 homes, or 13%, and luxury demand is down by 17 pending sales, or 10%. Last year's Expected Market Time was 156 days, similar to today.

In the past two weeks, the Expected Market Time for homes priced between \$2.5 million and \$4 million increased from 117 to 123 days. For homes priced between \$4 million and \$6 million, the Expected Market Time decreased from 170 to 145 days. For homes priced above \$6 million, the Expected Market Time decreased from 267 to 245 days. Luxury is at 151 days overall. At this pace, a seller would be looking at becoming a pending sale around **July 2026**.

## ORANGE COUNTY MARKET BREAKDOWN

PRICE RANGES & MARKET SPEED	MARKET TIME	% OF CURRENT INVENTORY	% OF CURRENT DEMAND	LAST YEAR
\$0 - \$750K 	62 Days	21%	23%	51 Days
\$750k - \$1M 	55 Days	15%	18%	41 Days
\$1M - \$1.25M 	44 Days	10%	16%	46 Days
\$1.25M - \$1.5M 	44 Days	10%	14%	38 Days
\$1.5M - \$2M 	69 Days	14%	13%	62 Days
\$2M - \$2.5M 	85 Days	7%	6%	65 Days
\$2.5M - \$4M 	123 Days	11%	6%	131 Days
\$4M - \$6M 	145 Days	5%	2%	166 Days
\$6M+ 	245 Days	7%	2%	208 Days

- **INVENTORY:** The active listing inventory in the past couple of weeks increased by 175 homes, up 6%, and now stands at 3,354. Last year, there were 3,033 homes on the market, 321 fewer homes, or 10% less. The 3-year average before COVID (2017 to 2019) was 4,834, which is 44% higher. In January, 15% fewer homes came on the market than the 3-year average before COVID (2017 to 2019), 466 fewer. Only 43 more sellers came on the market this January compared to January of last year, 534 more than in 2024, and 878 more than in 2023.
- **DEMAND:** Buyer demand, the number of pending sales over the prior month, surged by 246 in the past two weeks, up 19%, and now stands at 1,510. Last year, there were 1,497 pending sales, **1% less than today**. The 3-year average before COVID (2017 to 2019) was 2,336, which is 55% higher.
- **MARKET TIME:** With demand surging compared to the smaller rise in supply, the Expected Market Time, the number of days to sell all Orange County listings at the current buying pace, plunged from 75 to 67 days in the past couple of weeks. Nonetheless, it is the highest mid-February's 90 days. Last year, it was 61 days, slightly faster than today. The 3-year average before COVID (2017-2019) was 63 days, similar to today.
- **LUXURY:** In the past two weeks, the Expected Market Time for homes priced between \$2.5 million and \$4 million increased from 117 to 123 days. For homes priced between \$4 million and \$6 million, the Expected Market Time decreased from 170 to 145 days. For homes priced above \$6 million, the Expected Market Time decreased from 267 to 245 days.
- **DISTRESSED HOMES:** Short sales and foreclosures combined, comprised only 0.1% of all listings and 0.2% of demand. Two foreclosures and one short sale are available today in Orange County, bringing the total of distressed homes on the active market to three, down one from two weeks ago. Last year, six distressed homes were on the market, similar to today.
- **CLOSED SALES:** There were 1,214 closed residential resales in January, down 4% compared to January 2025's 1,268 sales, and down 26% from December 2025. The sales-to-list price ratio in Orange County was 96.8%. Foreclosures accounted for 0.2% of all closed sales, and short sales accounted for 0.1%. That means that 99.7% of all sales were sellers with equity.

# ORANGE COUNTY MARKET TIME REPORT

FEBRUARY 17, 2026 - SELLER'S BLUEPRINT

ORANGE COUNTY CITIES	CURRENT ACTIVES	DEMAND (LAST 30 DAYS PENDING)	MARKET TIME (IN DAYS)	MARKET TIME 2-WEEKS AGO	MARKET TIME 4-WEEKS AGO	MARKET TIME 1-YEAR AGO	MARKET TIME 2-YEARS AGO	MEDIAN ACTIVE LIST PRICE
<b>2/12/2026</b>								
Aliso Viejo	31	29	32	45	58	21	11	\$849k
Anaheim	152	93	49	52	101	56	36	\$873k
Anaheim Hills	27	27	30	25	68	24	44	\$1.3m
Brea	30	19	47	37	84	24	16	\$1.1m
Buena Park	33	27	37	45	40	30	27	\$899k
Corona Del Mar	67	9	223	116	143	140	90	\$4.3m
Costa Mesa	79	31	76	77	102	66	38	\$1.5m
Coto De Caza	41	12	103	116	233	95	21	\$2.4m
Cypress	33	24	41	39	58	35	19	\$950k
Dana Point	91	29	94	125	113	98	103	\$2.6m
Dove Canyon	4	3	40	24	30	150	8	\$1.8m
Foothill Ranch	8	6	40	60	53	22	13	\$1.3m
Fountain Valley	36	13	83	48	90	44	21	\$1.5m
Fullerton	90	56	48	54	78	45	38	\$960k
Garden Grove	75	29	78	65	74	58	38	\$995k
Huntington Beach	204	97	63	69	116	68	47	\$1.5m
Irvine	470	168	84	111	143	80	36	\$1.8m
La Habra	60	18	100	79	130	46	31	\$850k
La Palma	5	8	19	21	24	45	18	\$1.3m
Ladera Ranch	31	21	44	46	40	36	26	\$1.2m
Laguna Beach	134	20	201	249	272	259	110	\$5.1m
Laguna Hills	37	13	85	113	97	42	34	\$1.3m
Laguna Niguel	106	47	68	70	54	76	47	\$1.6m
Laguna Woods	143	57	75	133	123	38	35	\$430k
Lake Forest	127	47	81	89	81	54	36	\$1.3m
Los Alamitos	5	6	25	90	120	50	40	\$1.5m
Mission Viejo	107	77	42	53	72	45	35	\$1.1m
Newport Beach	190	46	124	132	205	94	106	\$4.5m
Newport Coast	48	7	206	105	154	74	198	\$12.5m
North Tustin	17	14	36	60	56	68	80	\$3.3m
Orange	97	58	50	54	78	38	25	\$1.2m
Placentia	44	22	60	35	252	73	42	\$1.2m
Portola Hills	17	6	85	77	81	24	70	\$1.1m
Rancho Mission Viejo	72	36	60	67	86	59	19	\$1.2m
Rancho Santa Marg.	56	28	60	50	61	37	40	\$882k
Rossmoor	5	3	50	30	90	50	15	\$2.2m
San Clemente	89	41	65	73	98	75	44	\$2.2m
San Juan	37	23	48	45	60	54	51	\$2.3m
Santa Ana	179	63	85	126	128	71	45	\$716k
Seal Beach	66	44	45	69	109	45	43	\$404k
Stanton	19	11	52	75	132	28	30	\$639k
Talega	15	8	56	80	150	57	23	\$2.5m
Tustin	54	31	52	68	86	73	25	\$1.4m
Villa Park	8	2	120	53	53	150	100	\$3.0m
Westminster	35	23	46	45	60	96	17	\$1.1m
Yorba Linda	89	64	42	55	86	43	38	\$1.6m
<b>All of O.C.</b>	<b>3,354</b>	<b>1,510</b>	<b>67</b>	<b>75</b>	<b>101</b>	<b>61</b>	<b>42</b>	<b>\$1.4m</b>

# ORANGE COUNTY PRICE RANGE REPORT

FEBRUARY 17, 2026 - SELLER'S BLUEPRINT

ORANGE COUNTY ATTACHED HOMES	CURRENT ACTIVES	DEMAND (LAST 30 DAYS PENDING)	MARKET TIME (IN DAYS)	MARKET TIME 2-WEEKS AGO	MARKET TIME 4-WEEKS AGO	MARKET TIME 1-YEAR AGO	MARKET TIME 2-YEARS AGO	MEDIAN ACTIVE LIST PRICE
2/12/2026								
All of O.C.	1,516	665	68	83	90	55	37	\$799k
O.C. \$0-\$500k	278	115	73	92	83	58	36	\$399k
O.C. \$500k-\$750k	403	205	59	77	84	44	29	\$645k
O.C. \$750k-\$1m	341	155	66	72	76	44	26	\$860k
O.C. \$1m-\$2m	362	163	67	94	106	73	54	\$1.3m
O.C. \$2m+	132	28	141	98	171	103	99	\$3.0m

ORANGE COUNTY DETACHED HOMES	CURRENT ACTIVES	DEMAND (LAST 30 DAYS PENDING)	MARKET TIME (IN DAYS)	MARKET TIME 2-WEEKS AGO	MARKET TIME 4-WEEKS AGO	MARKET TIME 1-YEAR AGO	MARKET TIME 2-YEARS AGO	MEDIAN ACTIVE LIST PRICE
2/12/2026								
All of O.C.	1,838	844	65	70	105	65	45	\$2.0m
O.C. \$0-\$750k	32	23	42	60	198	65	42	\$562k
O.C. \$750k-\$1m	158	117	41	37	130	37	23	\$935k
O.C. \$1m-\$1.25m	182	148	37	32	76	38	27	\$1.2m
O.C. \$1.25m-\$1.5m	224	172	39	43	59	36	30	\$1.4m
O.C. \$1.5m-\$2m	360	172	63	73	81	52	39	\$1.8m
O.C. \$2m-\$2.5m	202	76	80	88	95	65	-	\$2.3m
O.C. \$2.5m-\$4m	320	79	122	131	114	143	-	\$3.1m
O.C. \$4m-6m	137	28	147	183	145	162	130	\$4.8m
O.C. \$6m+	223	29	231	247	264	197	240	\$11.0m

ORANGE COUNTY ALL HOMES	CURRENT ACTIVES	DEMAND (LAST 30 DAYS PENDING)	MARKET TIME (IN DAYS)	MARKET TIME 2-WEEKS AGO	MARKET TIME 4-WEEKS AGO	MARKET TIME 1-YEAR AGO	MARKET TIME 2-YEARS AGO	MEDIAN ACTIVE LIST PRICE
2/12/2026								
All of O.C.	3,354	1,510	67	75	101	61	42	\$1.4m
O.C. \$0-\$500k	285	117	73	92	100	61	38	\$399k
O.C. \$500k-\$750k	428	226	57	75	100	46	30	\$645k
O.C. \$750k-\$1m	499	272	55	56	76	41	25	\$888k
O.C. \$1m-\$1.25m	337	232	44	46	66	46	31	\$1.2m
O.C. \$1.25m-\$1.5m	331	224	44	54	88	38	35	\$1.4m
O.C. \$1.5m-\$2m	460	199	69	81	96	62	44	\$1.8m
O.C. \$2m-\$2.5m	246	87	85	88	121	89	-	\$2.3m
O.C. \$2.5m-\$4m	376	92	123	117	145	149	-	\$3.1m
O.C. \$4m-6m	155	32	145	170	249	131	-	\$4.8m
O.C. \$6m+	237	29	245	267	365	166	136	\$11.0m

\*Data tabulated from CRMLS. This data may not reflect all real estate activity in the market. Due to Range Price listings, "All Homes," "Attached" and "Detached" totals do not add up and are slightly off.

# ORANGE COUNTY SOLD REPORT

FEBRUARY 17, 2026 - SELLER'S BLUEPRINT

ORANGE COUNTY CITIES	UNITS SOLD JAN 2026	MEDIAN SALES PRICE	MEDIAN LIST PRICE	SALES TO LIST PRICE RATIO	LOW PRICE	HIGH PRICE	MEDIAN SQ. FT.	MEDIAN \$ PER SQ. FT.	MEDIAN DOM	UNITS SOLD JAN 2025
Aliso Viejo	18	\$937,425	\$907,500	98.1%	\$535,000	\$2,200,000	1,364	\$687	24	15
Anaheim	68	\$878,500	\$882,995	100.0%	\$55,000	\$1,560,000	1,410	\$623	17	68
Anaheim Hills	14	\$1,115,000	\$1,129,000	98.3%	\$645,000	\$5,600,000	1,764	\$632	40	24
Brea	11	\$1,150,000	\$1,125,000	100.1%	\$725,000	\$1,700,000	1,860	\$618	13	22
Buena Park	20	\$920,000	\$899,000	100.7%	\$560,000	\$1,400,000	1,548	\$594	8	28
Corona Del Mar	13	\$3,500,000	\$3,575,000	96.5%	\$1,600,000	\$17,965,000	2,053	\$1,705	91	19
Costa Mesa	35	\$1,460,000	\$1,495,000	98.0%	\$780,000	\$3,035,000	1,787	\$817	28	36
Coto De Caza	12	\$2,099,000	\$2,164,000	95.3%	\$970,000	\$5,500,000	3,990	\$526	78	9
Cypress	15	\$935,000	\$929,999	100.3%	\$570,000	\$1,415,000	1,535	\$609	15	17
Dana Point	17	\$2,350,000	\$2,350,000	97.9%	\$595,000	\$15,250,000	2,250	\$1,044	66	31
Dove Canyon	3	\$1,728,108	\$1,798,000	98.1%	\$1,421,222	\$2,075,000	3,137	\$551	50	1
Foothill Ranch	2	\$967,500	\$1,010,500	95.8%	\$870,000	\$1,065,000	1,412	\$685	181	4
Fountain Valley	17	\$1,475,000	\$1,430,000	100.0%	\$625,000	\$2,100,000	2,009	\$734	11	11
Fullerton	43	\$1,100,000	\$999,000	100.0%	\$412,000	\$3,020,000	1,810	\$608	21	43
Garden Grove	32	\$851,000	\$842,500	100.0%	\$399,990	\$1,550,000	1,340	\$635	19	36
Huntington Beach	101	\$1,200,000	\$1,175,000	100.0%	\$345,000	\$5,000,000	1,580	\$759	21	89
Irvine	124	\$1,402,500	\$1,437,000	97.7%	\$425,000	\$17,550,000	1,921	\$730	36	117
La Habra	8	\$699,950	\$707,449	100.0%	\$385,000	\$939,000	1,166	\$600	17	2
La Palma	5	\$1,206,000	\$1,245,000	96.6%	\$1,190,000	\$1,260,000	2,197	\$549	25	5
Ladera Ranch	14	\$1,220,000	\$1,232,500	99.0%	\$745,000	\$4,800,000	1,880	\$649	31	18
Laguna Beach	20	\$2,952,075	\$2,925,000	96.5%	\$835,000	\$8,500,000	1,864	\$1,584	29	21
Laguna Hills	14	\$1,961,000	\$1,989,000	97.4%	\$610,000	\$8,500,000	3,022	\$649	33	35
Laguna Niguel	42	\$1,272,500	\$1,297,500	98.4%	\$465,000	\$4,782,500	1,752	\$726	17	34
Laguna Woods	48	\$448,750	\$447,500	98.9%	\$170,000	\$2,450,000	1,077	\$417	43	58
Lake Forest	43	\$1,120,000	\$1,149,000	98.8%	\$410,000	\$2,976,552	1,610	\$696	48	38
Los Alamitos	4	\$1,067,500	\$1,174,000	97.6%	\$875,000	\$1,475,000	1,765	\$605	19	1
Mission Viejo	53	\$1,225,000	\$1,199,000	98.3%	\$500,000	\$2,512,500	1,752	\$699	37	69
Newport Beach	40	\$4,787,500	\$4,922,500	96.1%	\$1,500,000	\$19,000,000	2,652	\$1,805	58	32
Newport Coast	11	\$9,350,000	\$10,280,000	94.0%	\$1,930,000	\$31,500,000	3,937	\$2,375	15	9
North Tustin	7	\$1,955,000	\$1,995,000	98.7%	\$1,035,000	\$3,425,000	3,393	\$576	42	9
Orange	45	\$1,200,000	\$1,199,000	99.1%	\$400,000	\$3,975,000	1,829	\$656	20	35
Placentia	15	\$1,088,000	\$1,080,000	100.0%	\$540,000	\$1,611,301	1,810	\$601	18	18
Portola Hills	7	\$1,656,000	\$1,695,000	97.5%	\$615,000	\$2,300,000	2,554	\$648	48	2
Rancho Mission Viejo	17	\$1,150,000	\$1,185,000	96.0%	\$850,000	\$2,875,000	1,921	\$599	33	9
Rancho Santa Margarita	22	\$1,112,500	\$1,124,000	98.5%	\$470,000	\$2,200,000	1,657	\$671	50	17
Rossmoor	1	\$1,467,500	\$1,599,000	91.8%	\$1,467,500	\$1,467,500	2,003	\$733	14	1
San Clemente	29	\$1,640,000	\$1,649,999	98.1%	\$435,500	\$4,900,000	2,166	\$757	46	53
San Juan Capistrano	21	\$1,325,000	\$1,375,000	98.7%	\$498,000	\$6,140,000	2,138	\$620	30	17
Santa Ana	56	\$850,913	\$850,913	100.0%	\$292,000	\$2,000,000	1,345	\$633	26	62
Seal Beach	34	\$488,500	\$492,000	97.9%	\$224,000	\$4,600,000	1,055	\$463	31	15
Stanton	8	\$644,000	\$629,500	100.0%	\$499,000	\$960,000	1,254	\$514	13	7
Talega	2	\$1,672,000	\$1,647,000	101.7%	\$1,549,000	\$1,795,000	2,491	\$671	49	10
Tustin	18	\$1,125,000	\$1,154,000	99.5%	\$572,000	\$1,950,000	1,499	\$751	35	31
Villa Park	4	\$3,069,444	\$3,099,444	96.7%	\$2,725,000	\$3,350,000	4,065	\$755	42	6
Westminster	17	\$1,175,000	\$1,100,000	100.0%	\$800,000	\$3,500,000	1,776	\$662	5	21
Yorba Linda	46	\$1,182,500	\$1,199,500	98.3%	\$499,000	\$3,300,000	1,904	\$621	37	5
<b>All of O.C.</b>	<b>1,214</b>	<b>\$1,175,000</b>	<b>\$1,189,500</b>	<b>98.7%</b>	<b>\$55,000</b>	<b>\$31,500,000</b>	<b>1,697</b>	<b>\$693</b>	<b>30</b>	<b>1,268</b>
\$0-\$500k	87	\$402,000	\$410,000	98.2%	\$55,000	\$500,000	931	\$432	41	105
\$500k-\$750k	169	\$633,000	\$649,000	99.2%	\$508,500	\$750,000	1,052	\$602	39	175
\$750k-\$1m	211	\$880,000	\$888,000	99.9%	\$751,000	\$1,000,000	1,411	\$624	26	242
\$1m-\$1.25m	217	\$1,140,000	\$1,149,000	99.6%	\$1,005,000	\$1,250,000	1,648	\$692	23	168
\$1.25m-\$1.5m	163	\$1,375,000	\$1,399,000	99.1%	\$1,254,000	\$1,500,000	2,000	\$688	28	177
\$1.5m-\$2m	155	\$1,700,000	\$1,725,000	98.3%	\$1,505,000	\$2,000,000	2,414	\$704	27	166
\$2m-\$2.5m	52	\$2,225,000	\$2,300,000	98.3%	\$2,025,000	\$2,500,000	2,700	\$824	43	80
\$2.5m-\$4m	84	\$3,002,075	\$3,174,500	96.5%	\$2,512,500	\$3,975,000	3,301	\$910	48	91
\$4m-\$6m	44	\$4,791,250	\$4,997,000	95.9%	\$4,050,000	\$6,000,000	3,841	\$1,247	26	38
\$6m+	32	\$9,100,000	\$9,995,000	95.0%	\$6,075,000	\$31,500,000	4,341	\$2,096	69	26