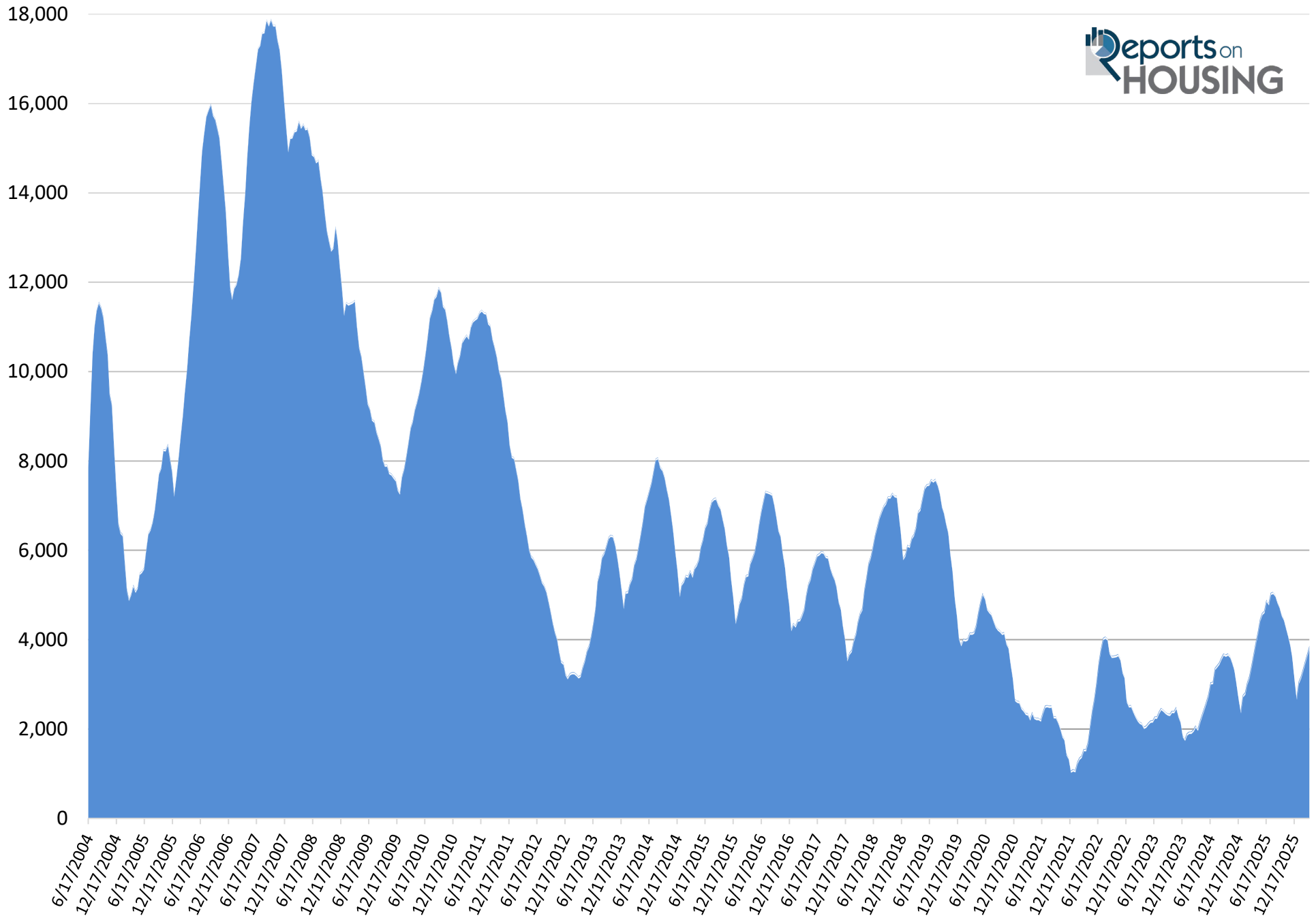
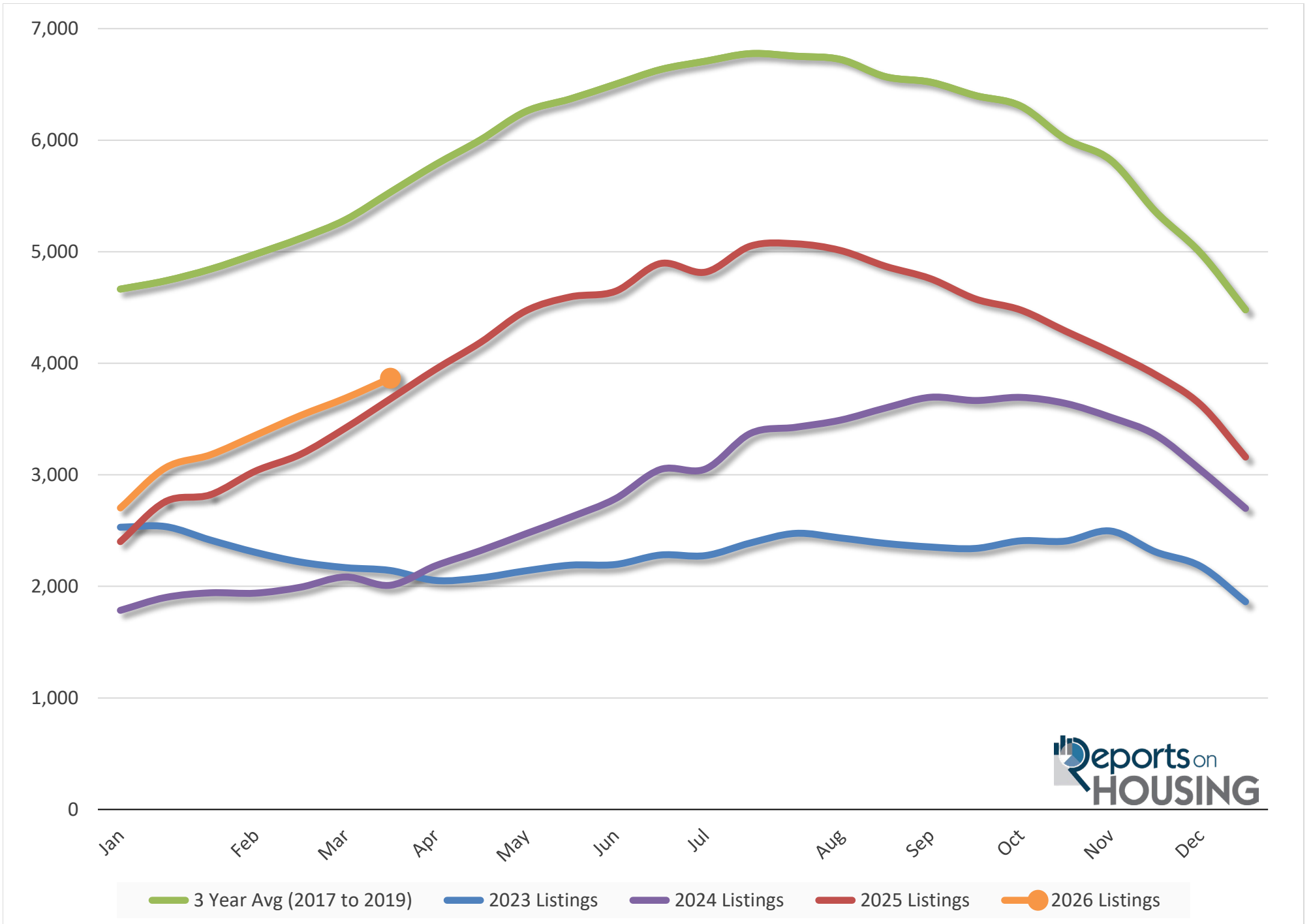


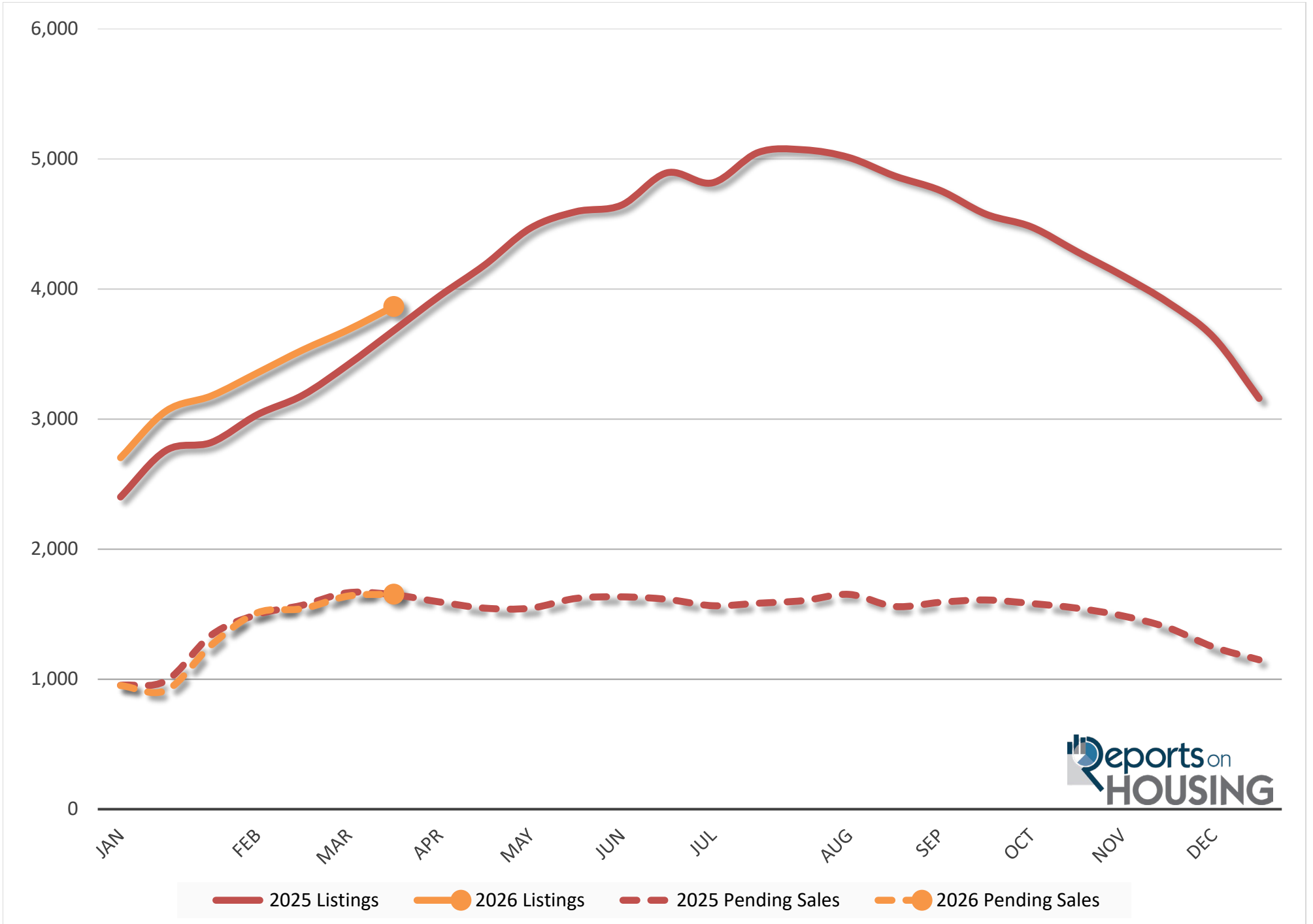
Orange County Active Listing Inventory



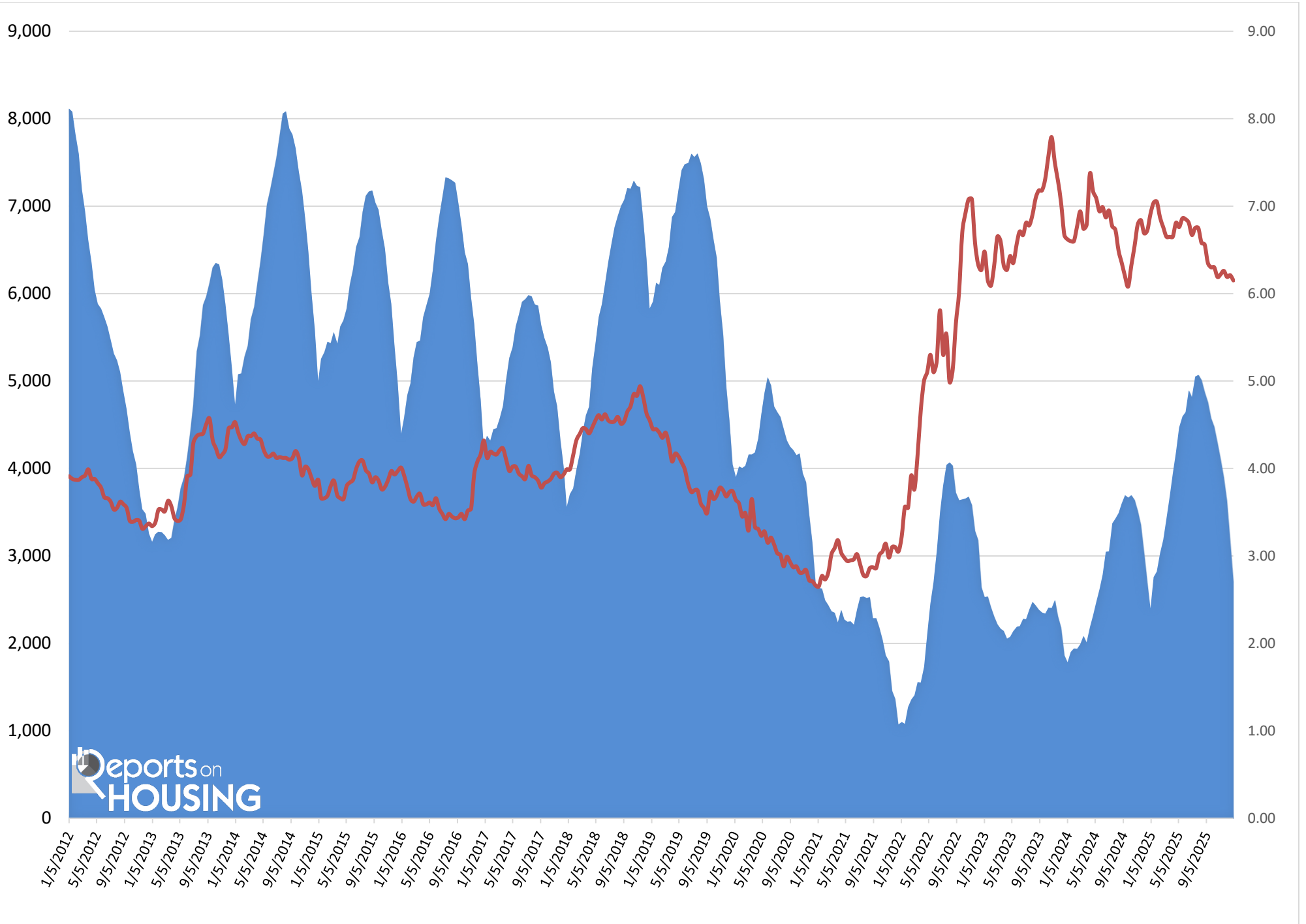
Orange County Active Listing Inventory Year Over Year



Orange County Active Listing Inventory and Demand - 2025 vs 2026

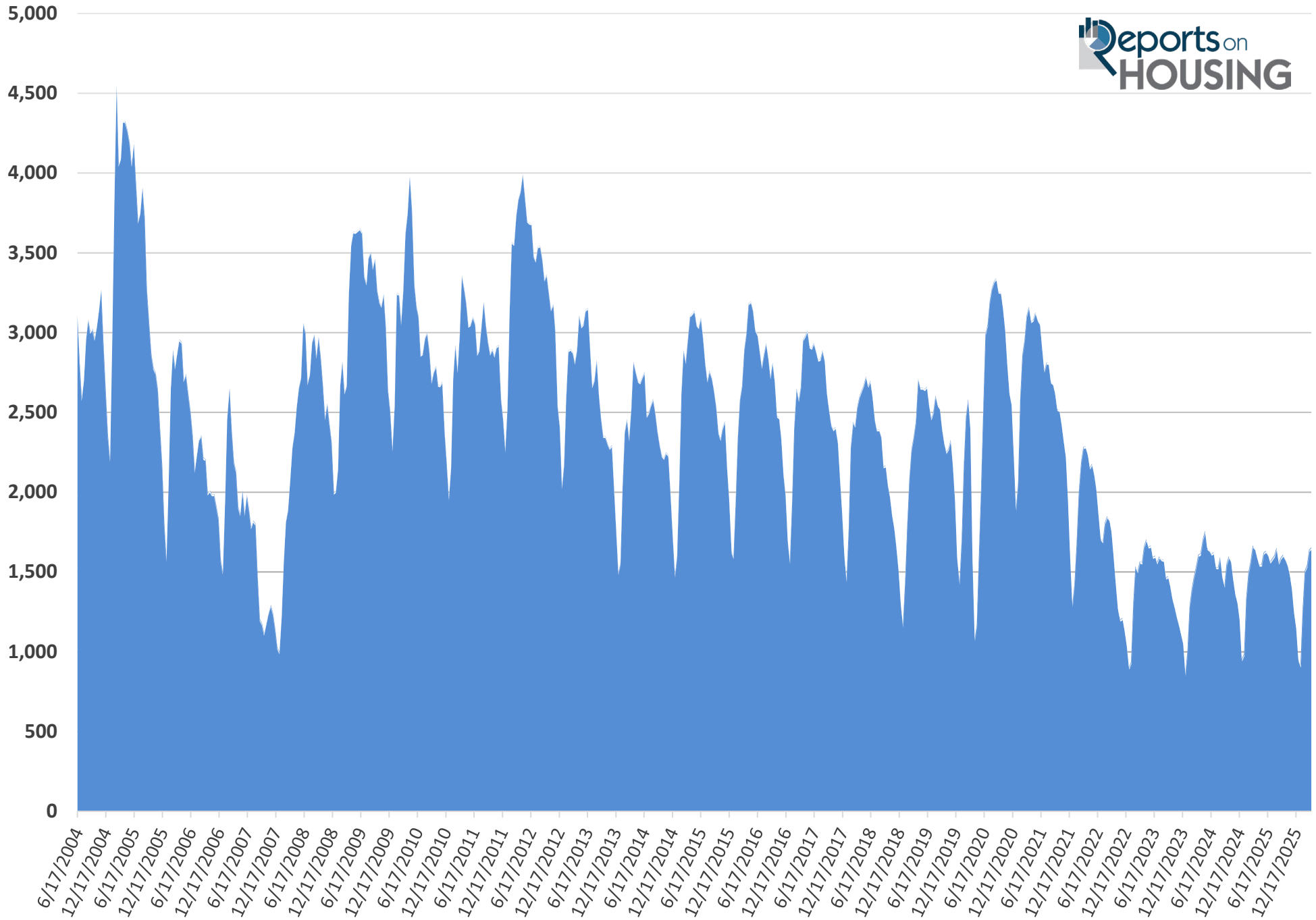


Freddie Mac Rates Vs. Orange County Active Listing Inventory



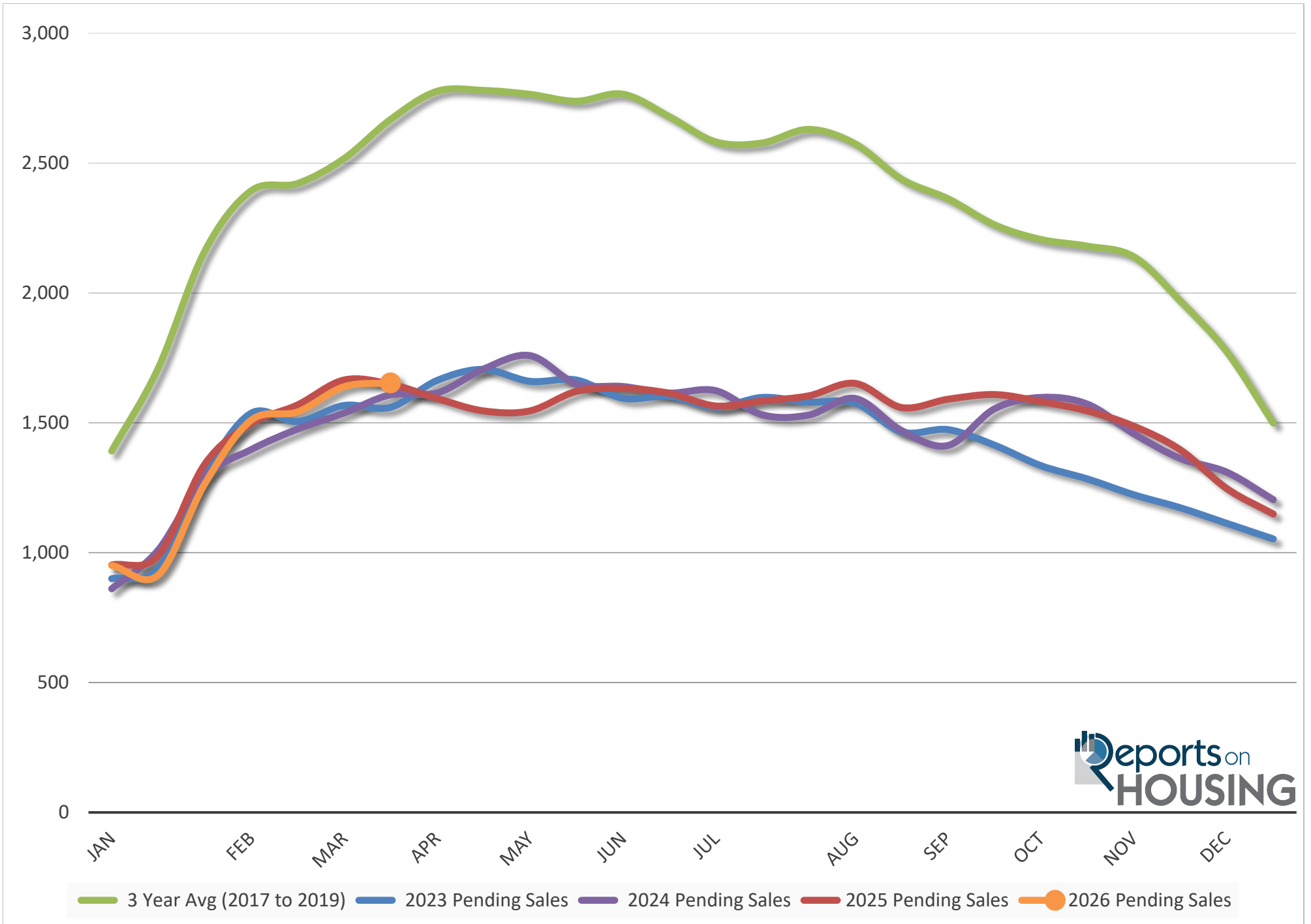
Orange County Demand

(Prior 30 Day Pendings Snapshot)



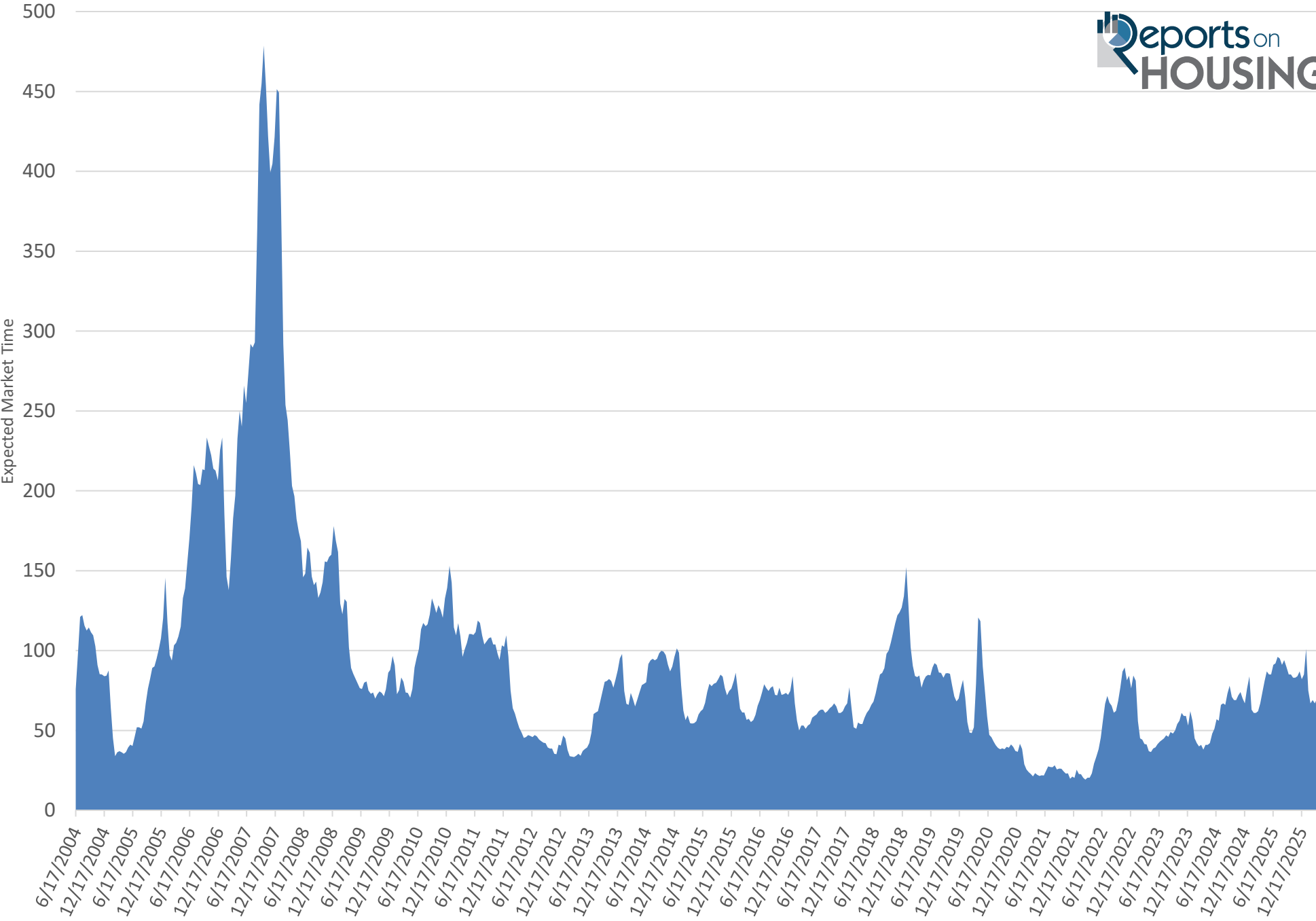
Orange County Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



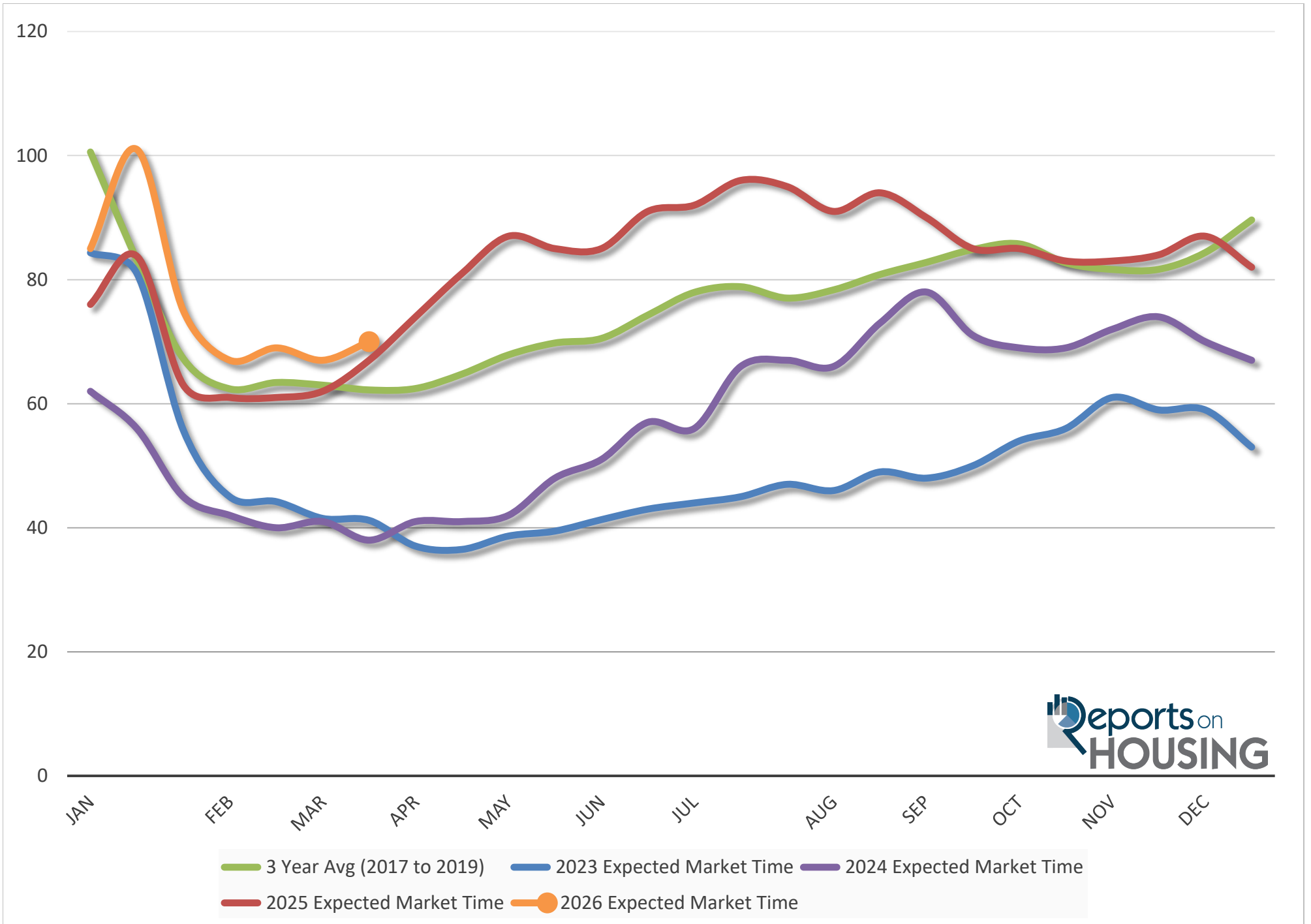
Orange County Expected Market Time

Days of Inventory

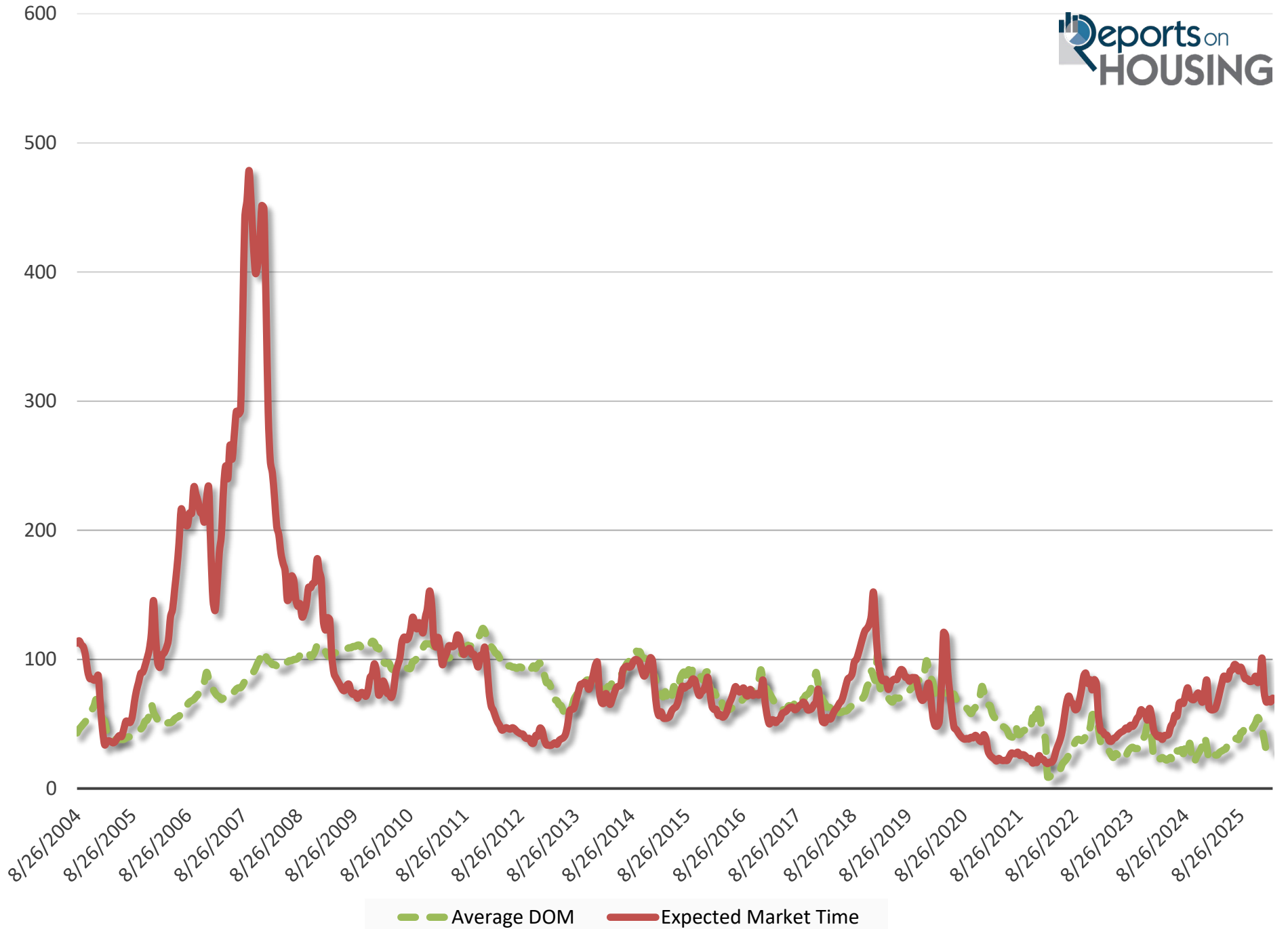


Orange County Expected Market Time Year Over Year

In Days

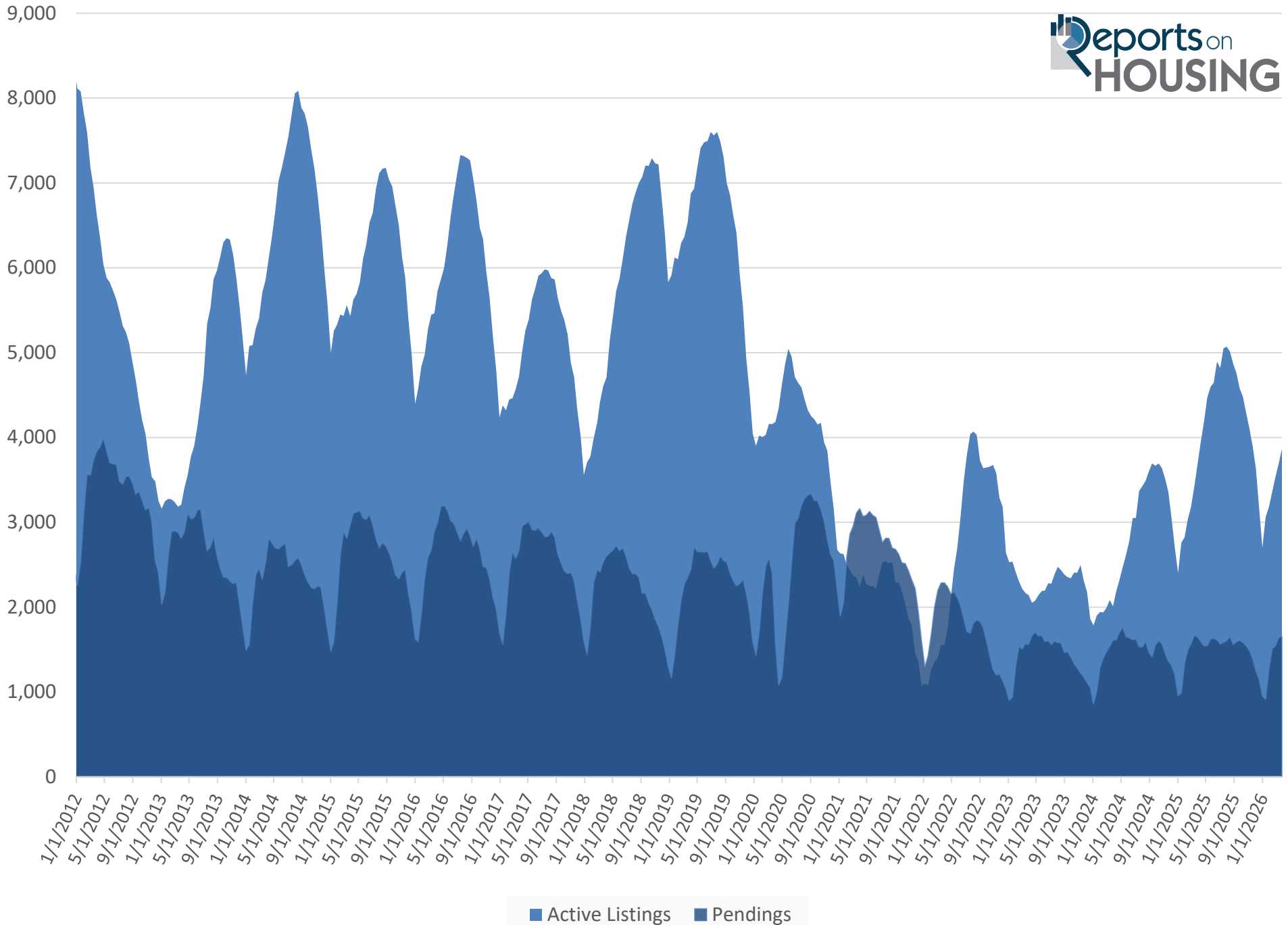


Orange County Expected Market Time Vs. Average Days On Market

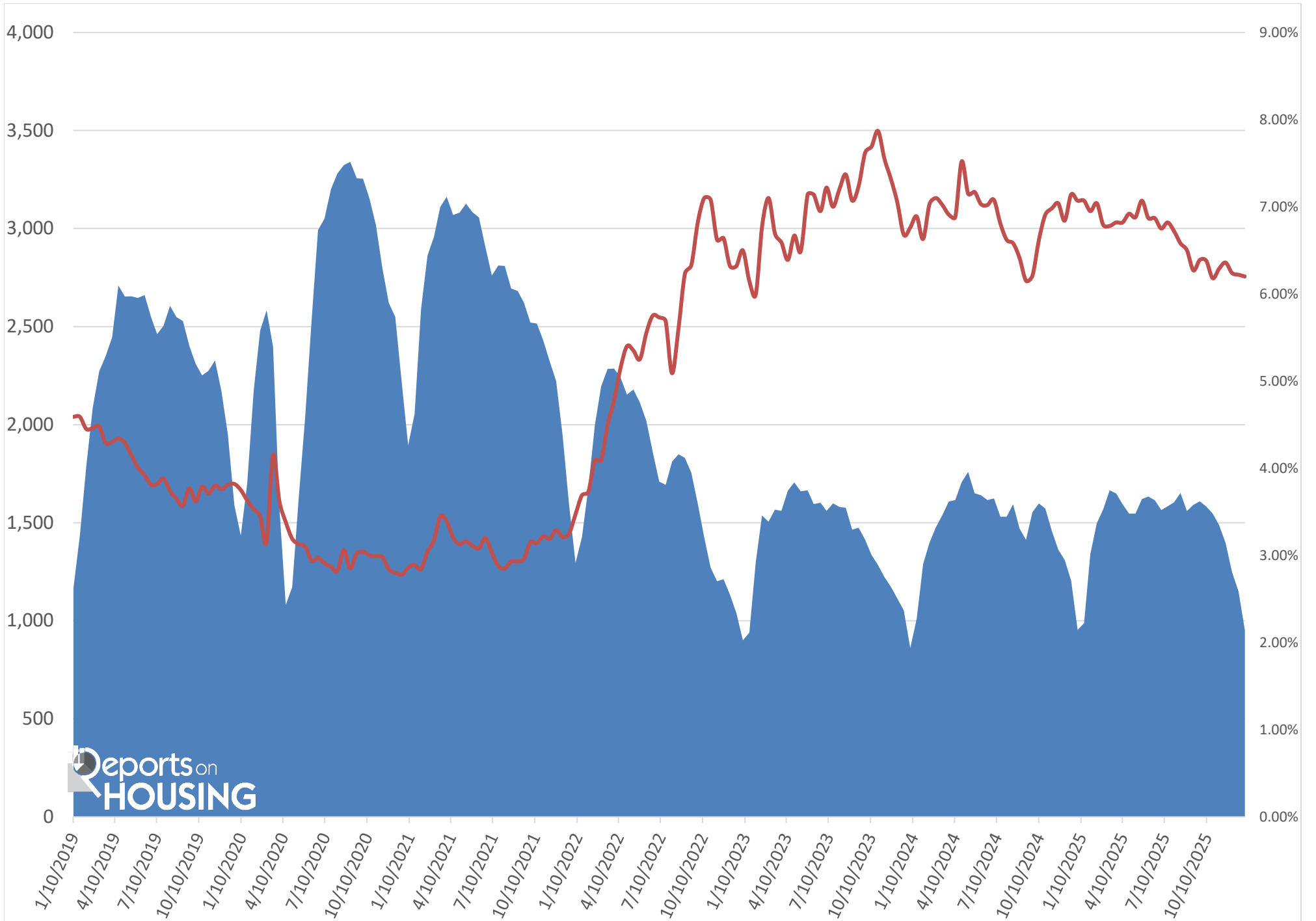


Orange County Listings Inventory Versus Demand

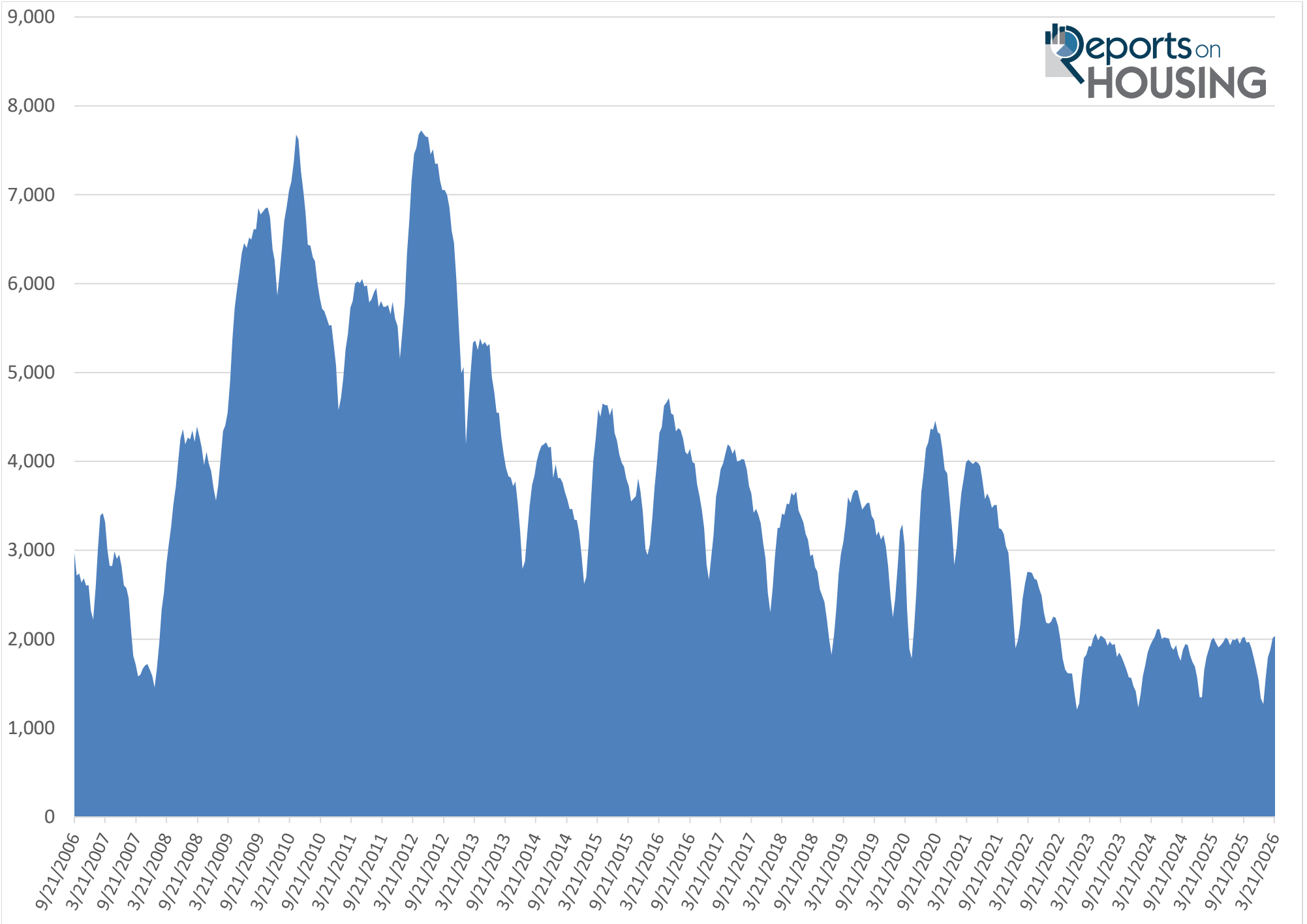
(Demand is a 30 Day Snapshot of Pending Sales)



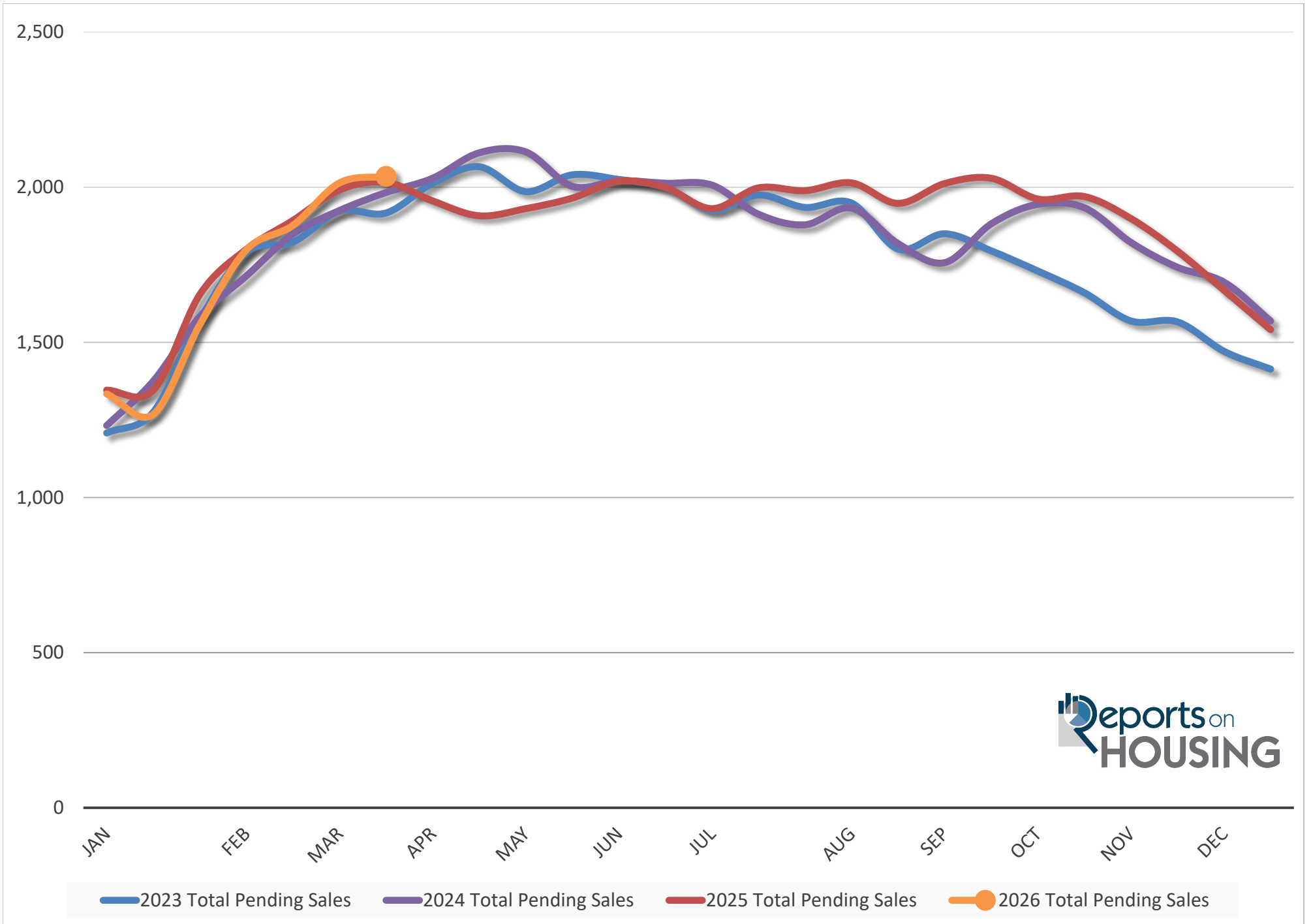
Mortgage News Daily Rates Vs. Orange County Demand



Orange County Total Pending Sales Count

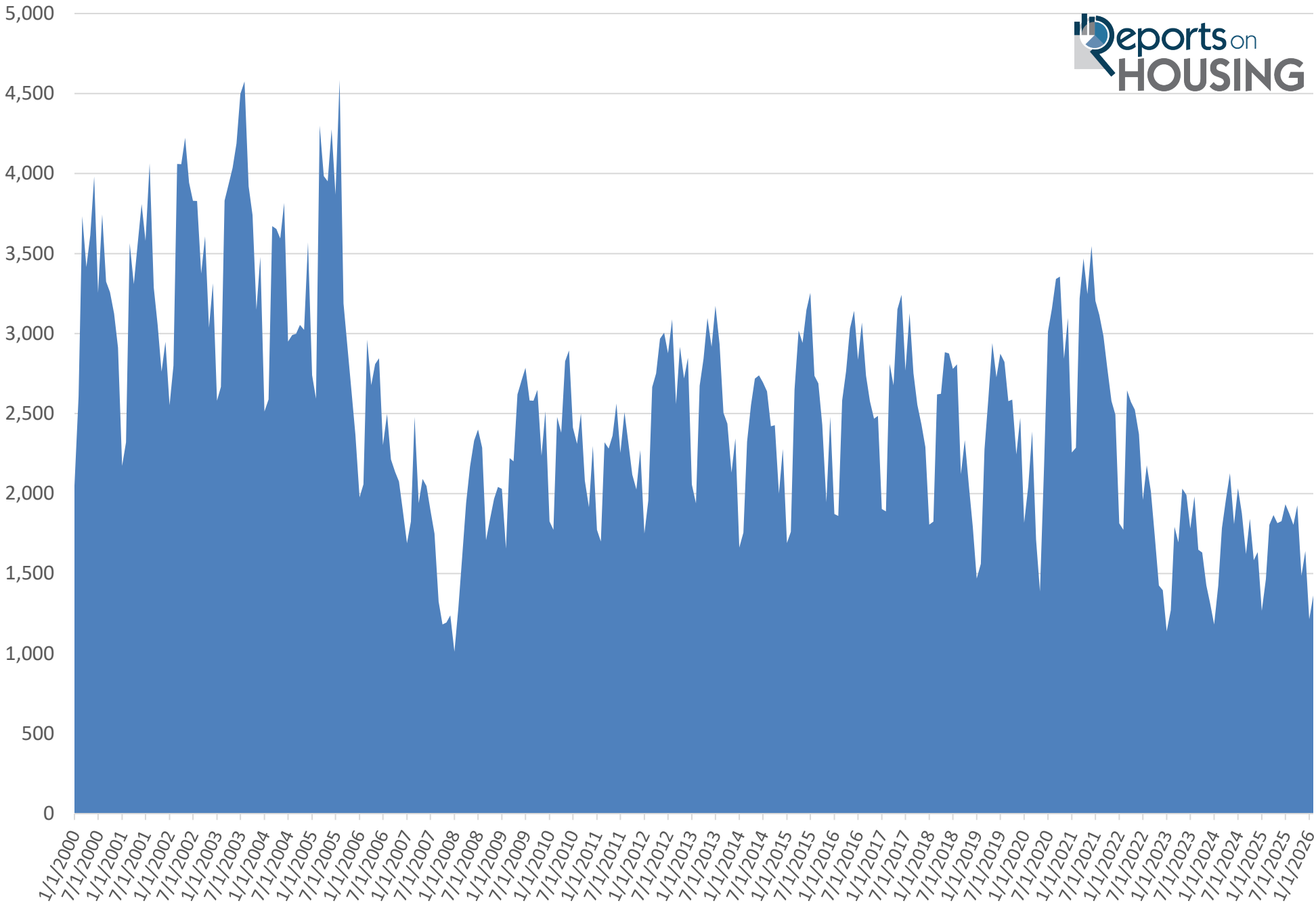


Orange County Total Pending Sales Year Over Year



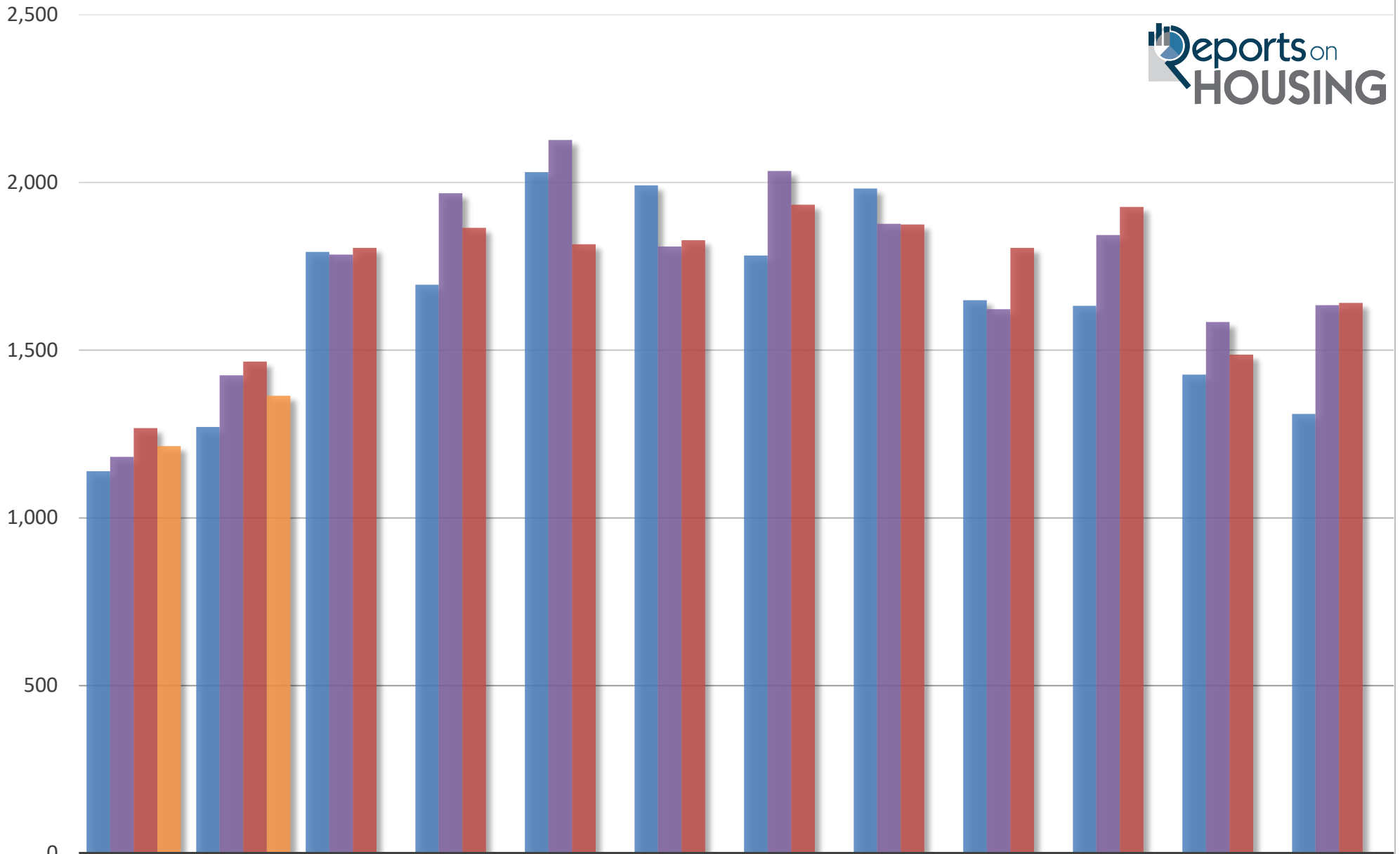
Orange County Closed Sales

(Monthly)



Orange County Closed Sales Year Over Year

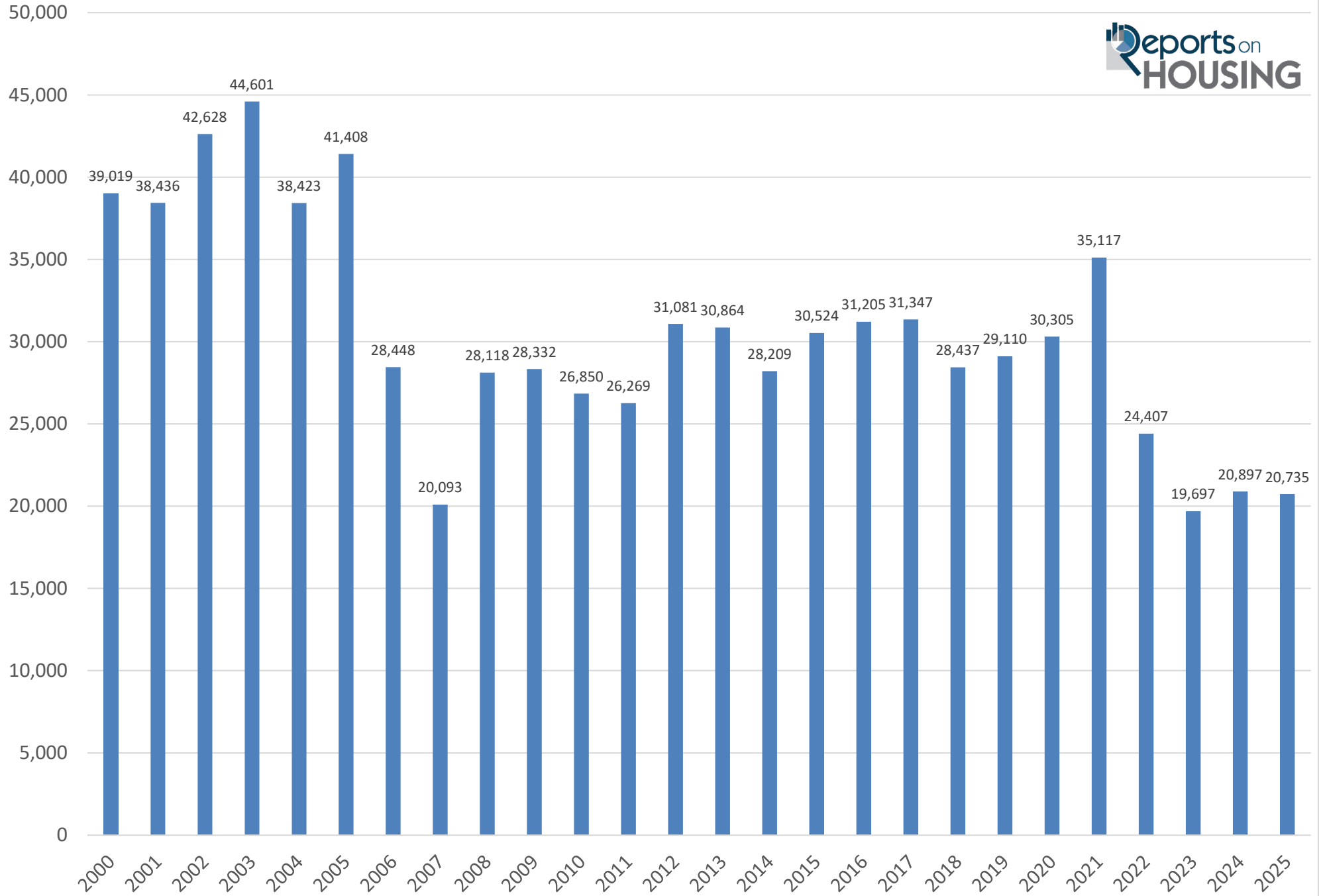
(Monthly)



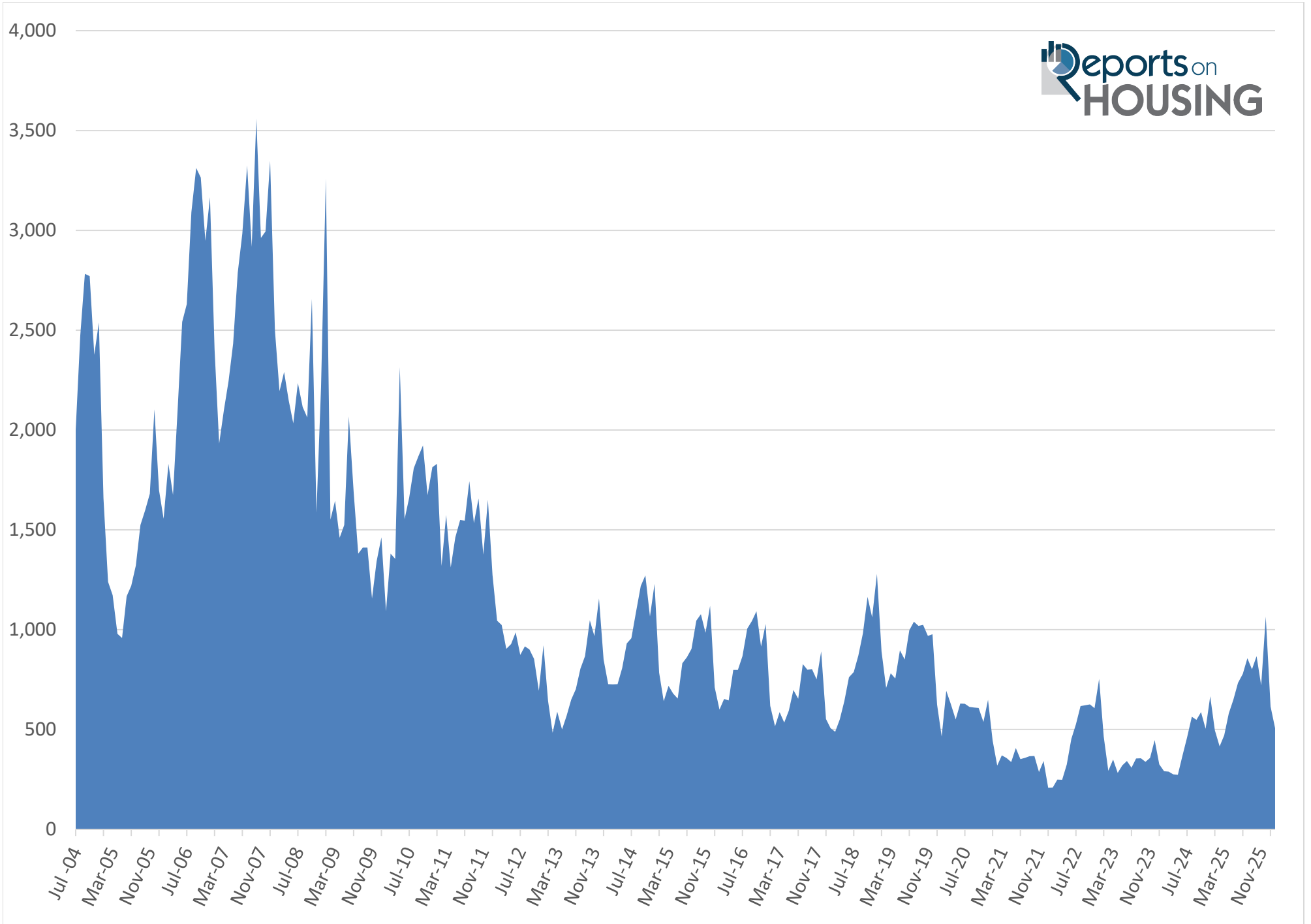
■ 2023 Closed Sales ■ 2024 Closed Sales ■ 2025 Closed Sales ■ 2026 Closed Sales

Orange County Total Closed Sales By Year

(Jan-Dec)



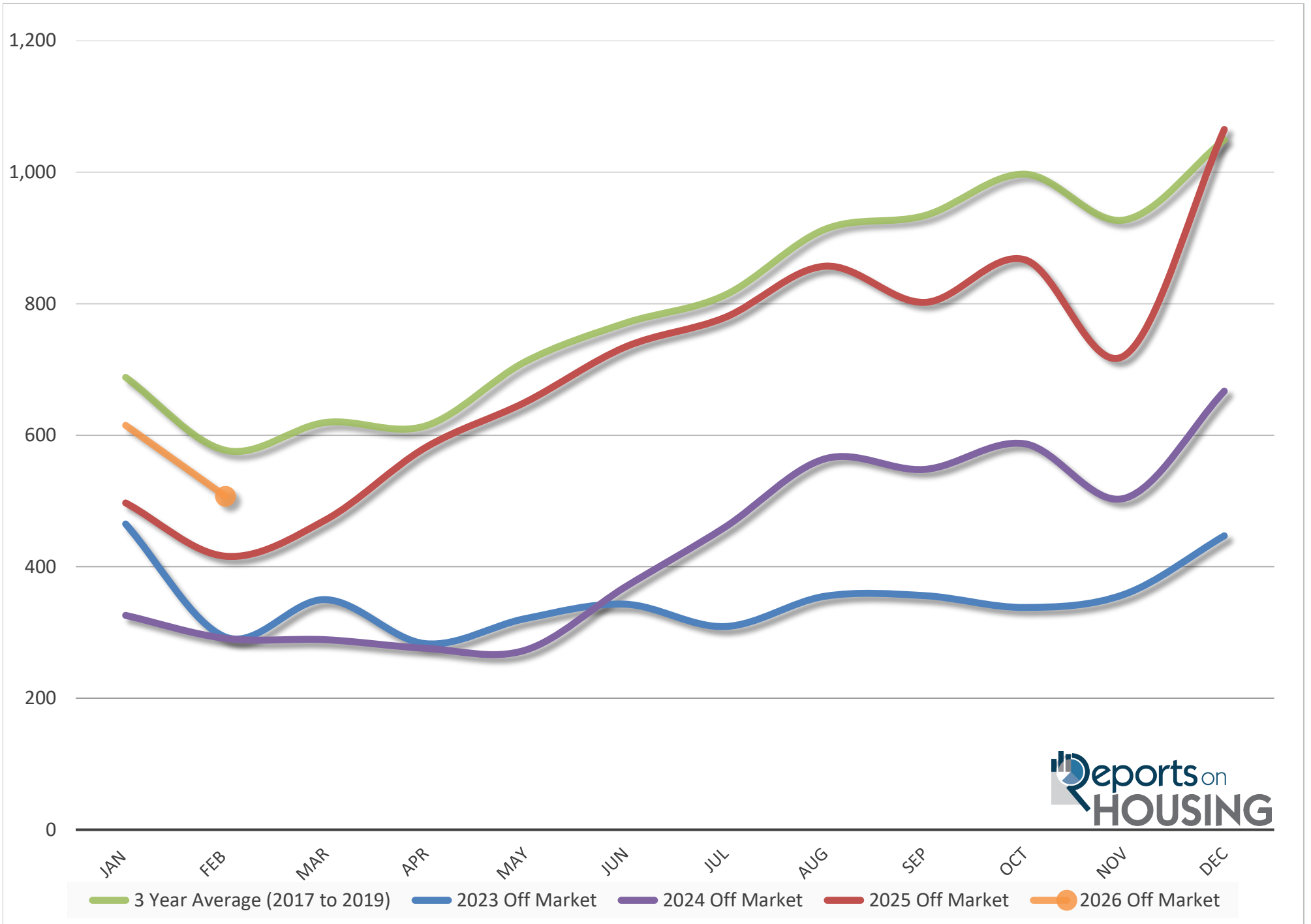
Orange County Homes Pulled Off the Market



Orange County Off Market Year Over Year

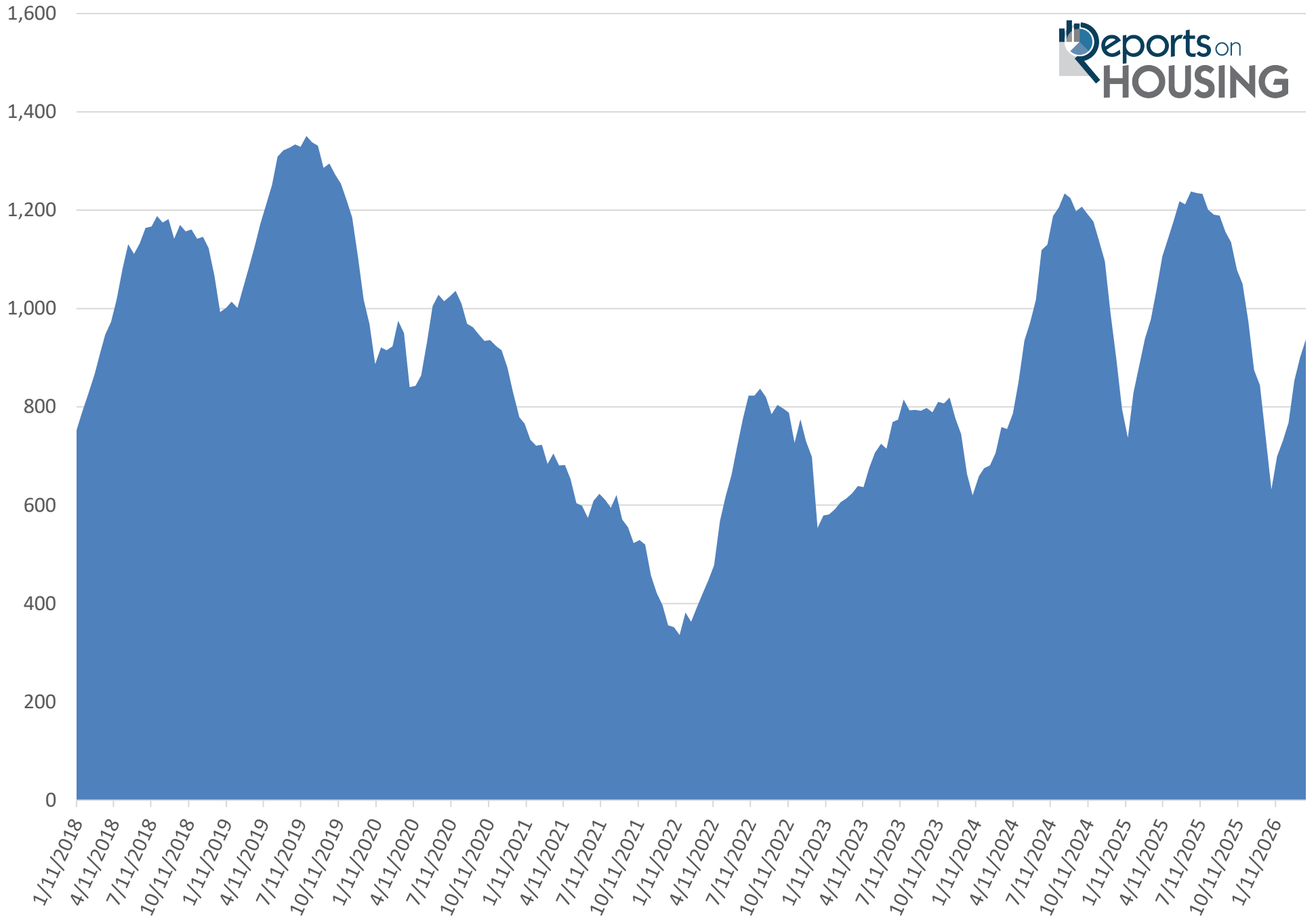


Orange County Off Market Year Over Year



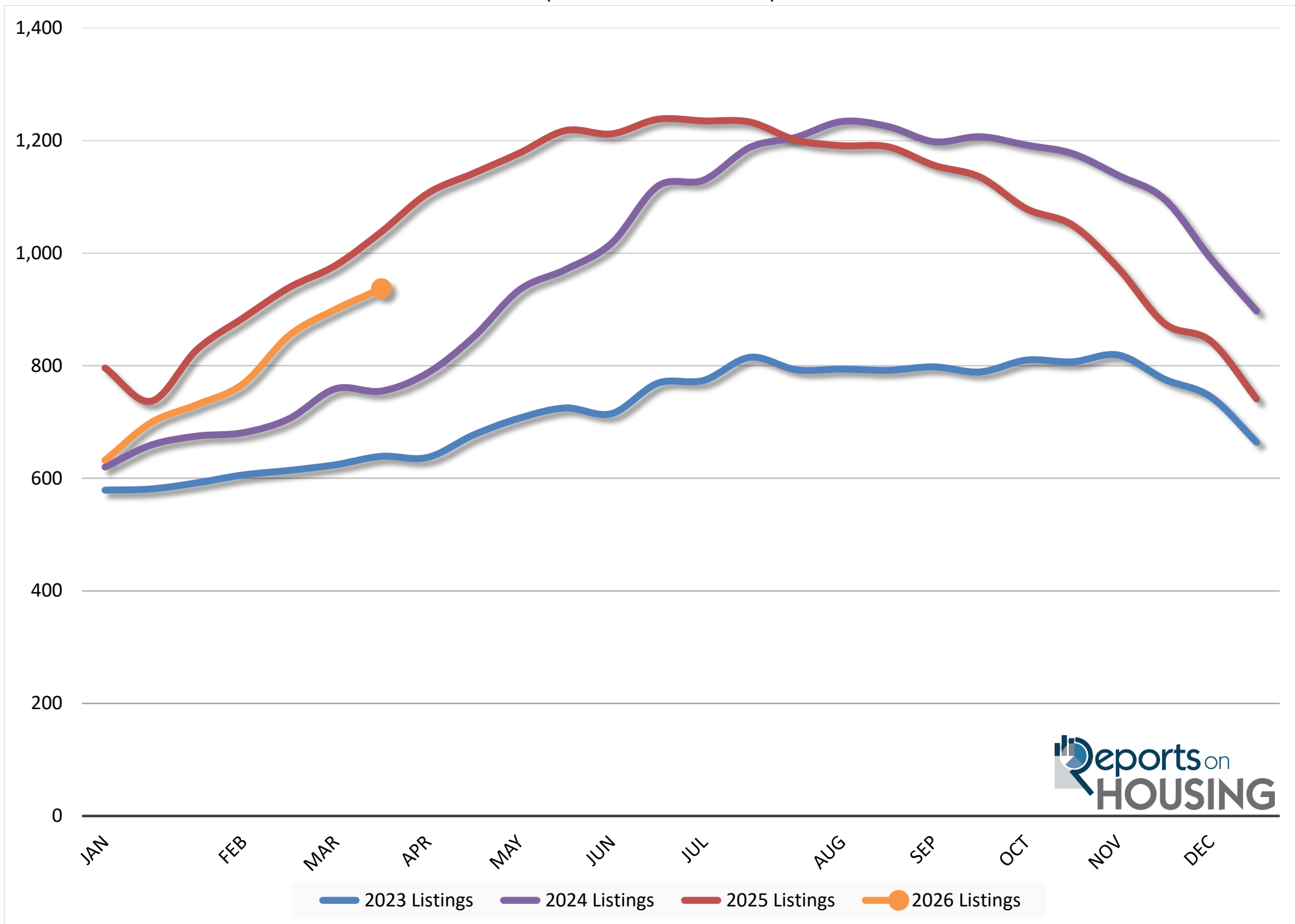
Orange County Active Luxury Listing Inventory

(2025 - Increased to \$2.5m+)



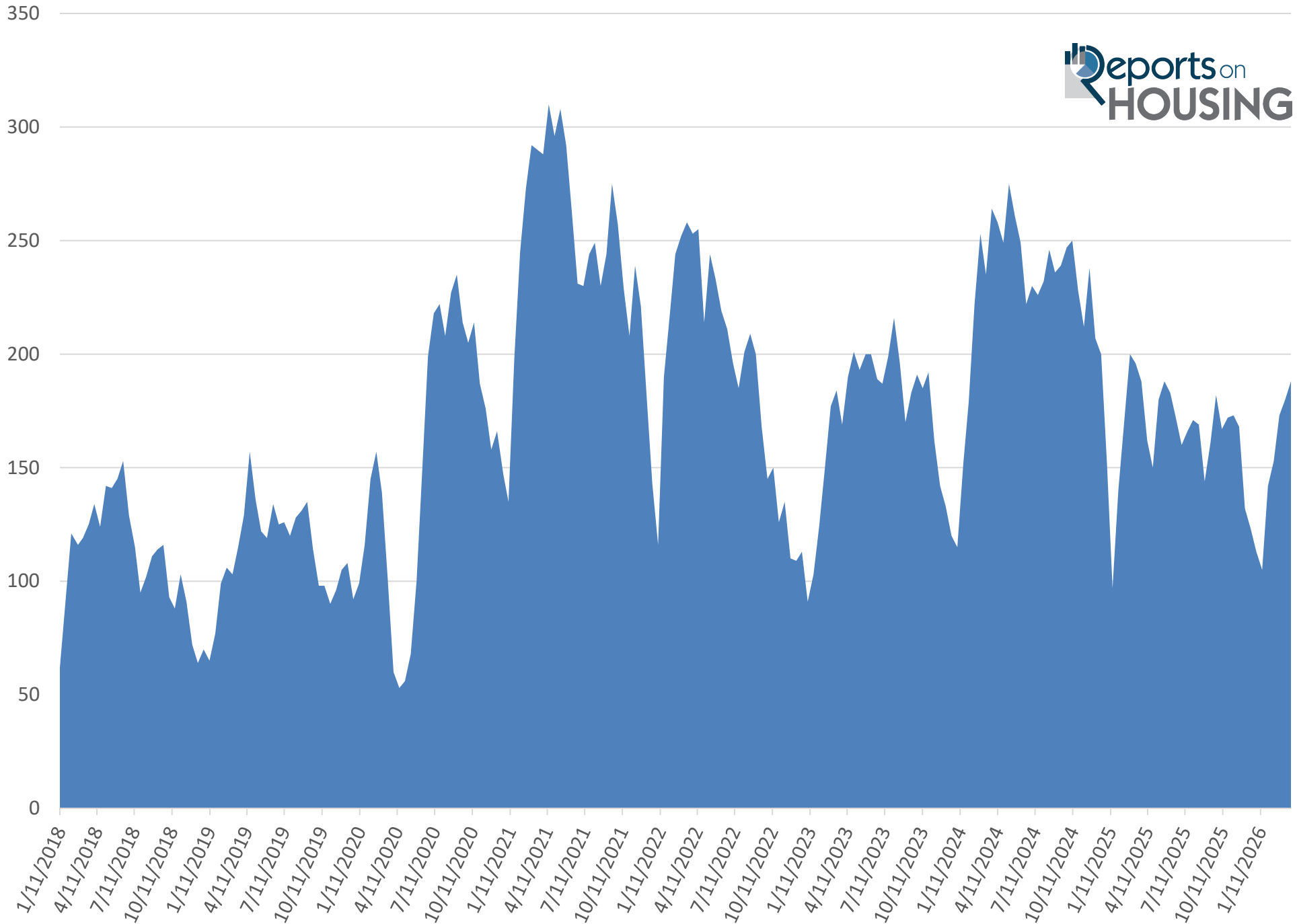
Orange County Active Luxury Listing Inventory Year Over Year

(2025 - Increased to \$2.5m+)



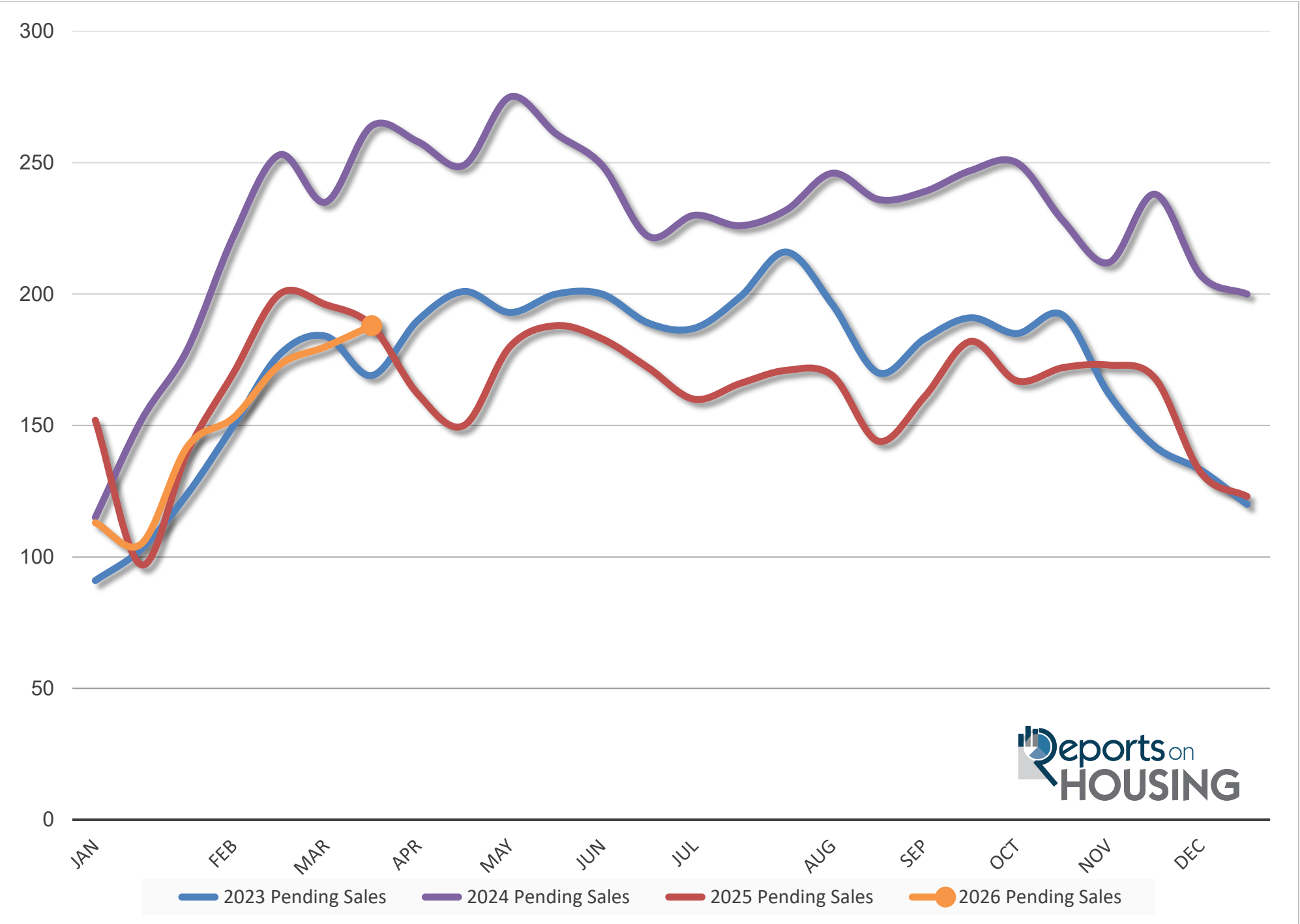
Orange County Luxury (\$2M+) Demand

Prior 30 Day Pending Snapshot (2025 - Increased to \$2.5m+)



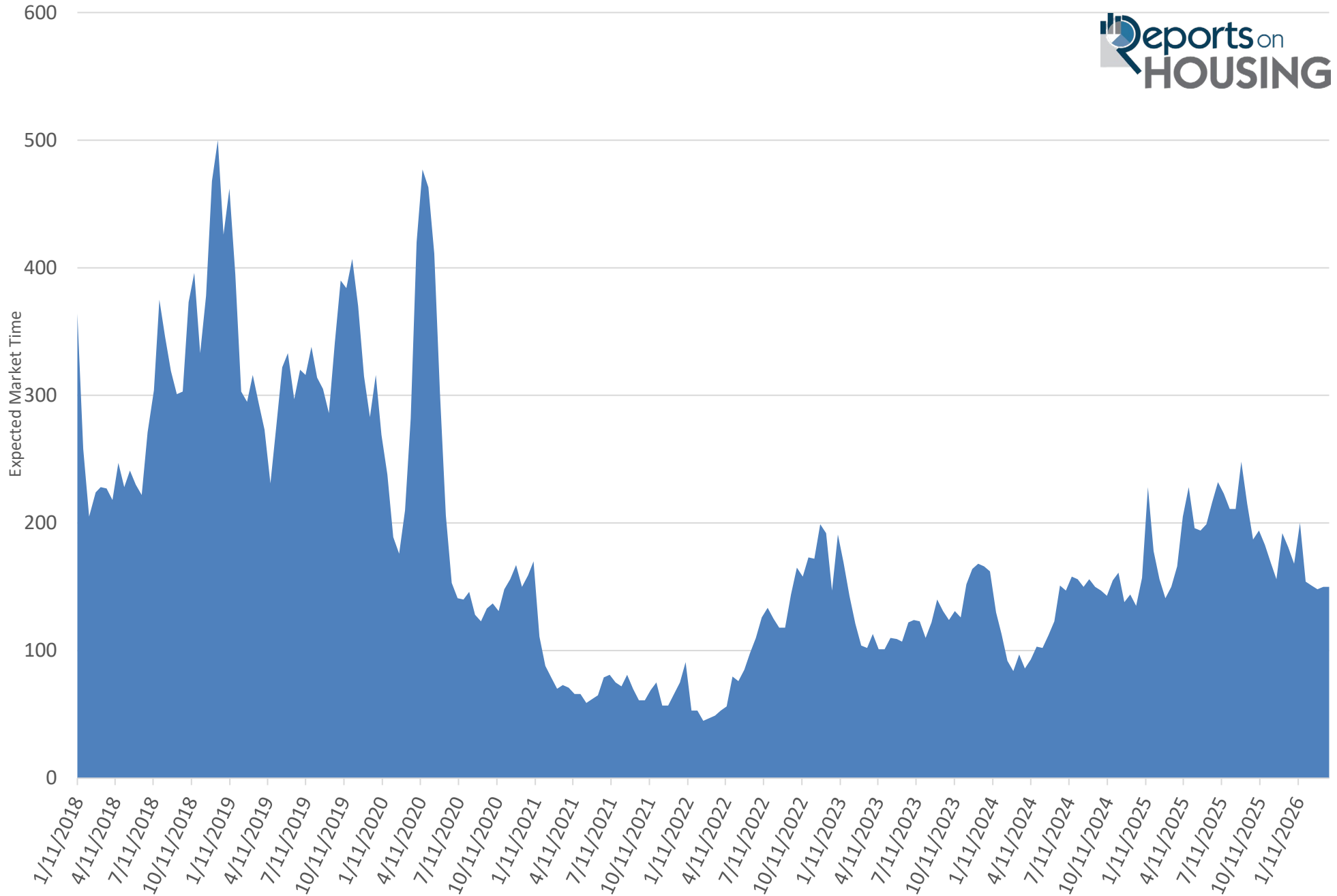
Orange County Luxury Demand Year Over Year

Prior 30 Day Pending Sales Snapshot (2025 - Increased to \$2.5m+)



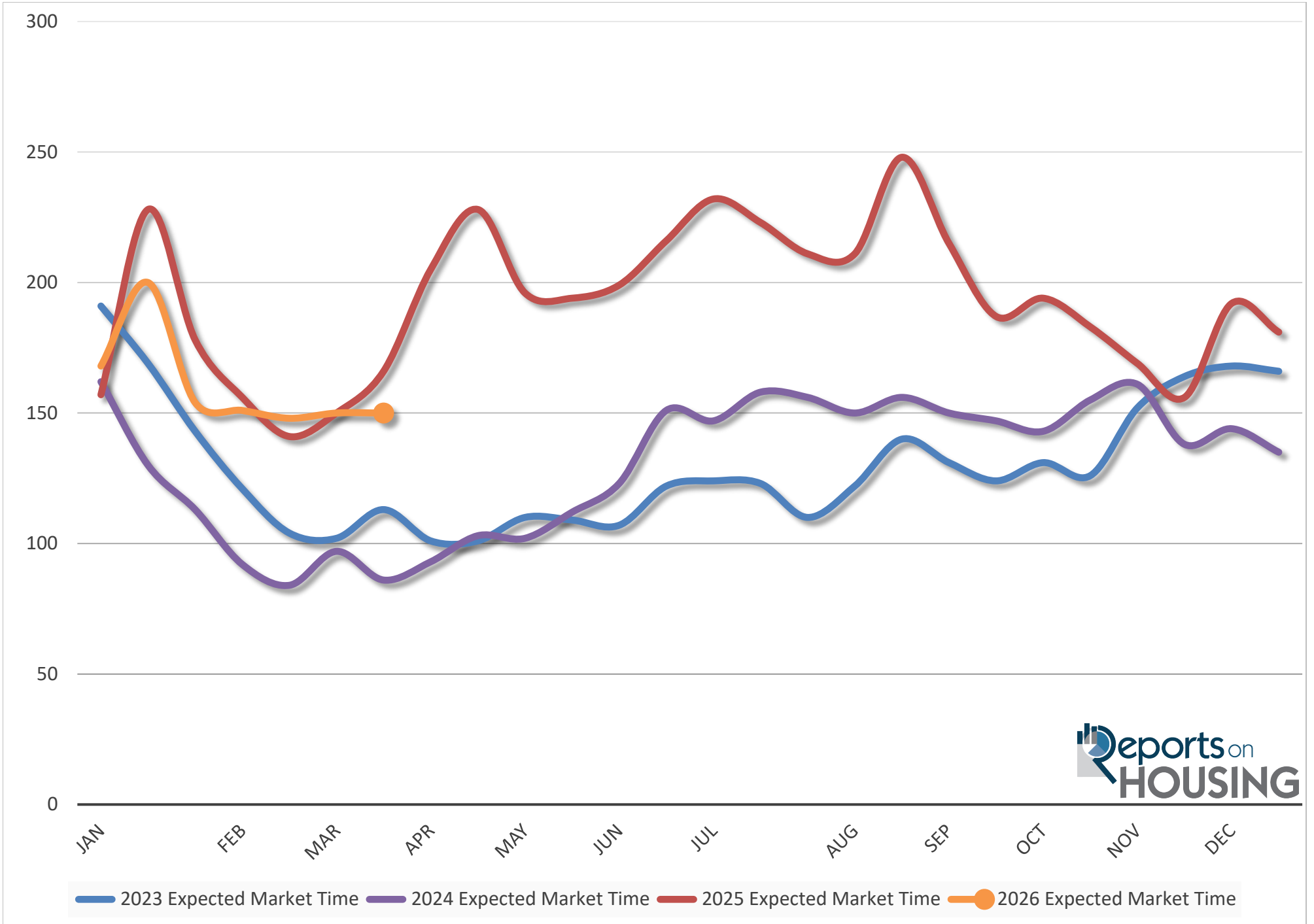
— 2023 Pending Sales — 2024 Pending Sales — 2025 Pending Sales — 2026 Pending Sales

Orange County Luxury Expected Market Time Days of Inventory (2025 - Increased to \$2.5m+)

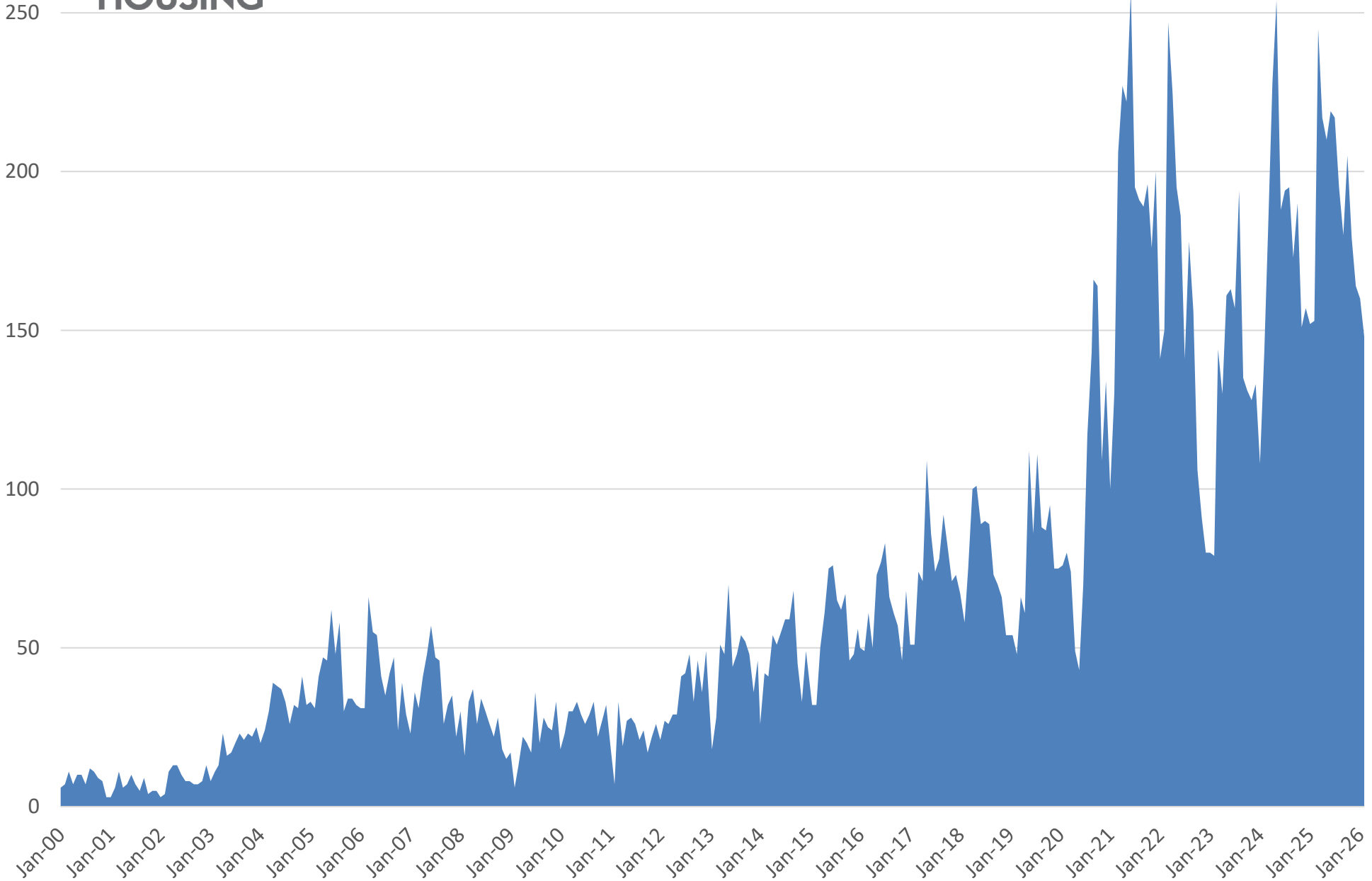


Orange County Luxury Expected Market Time Year Over Year

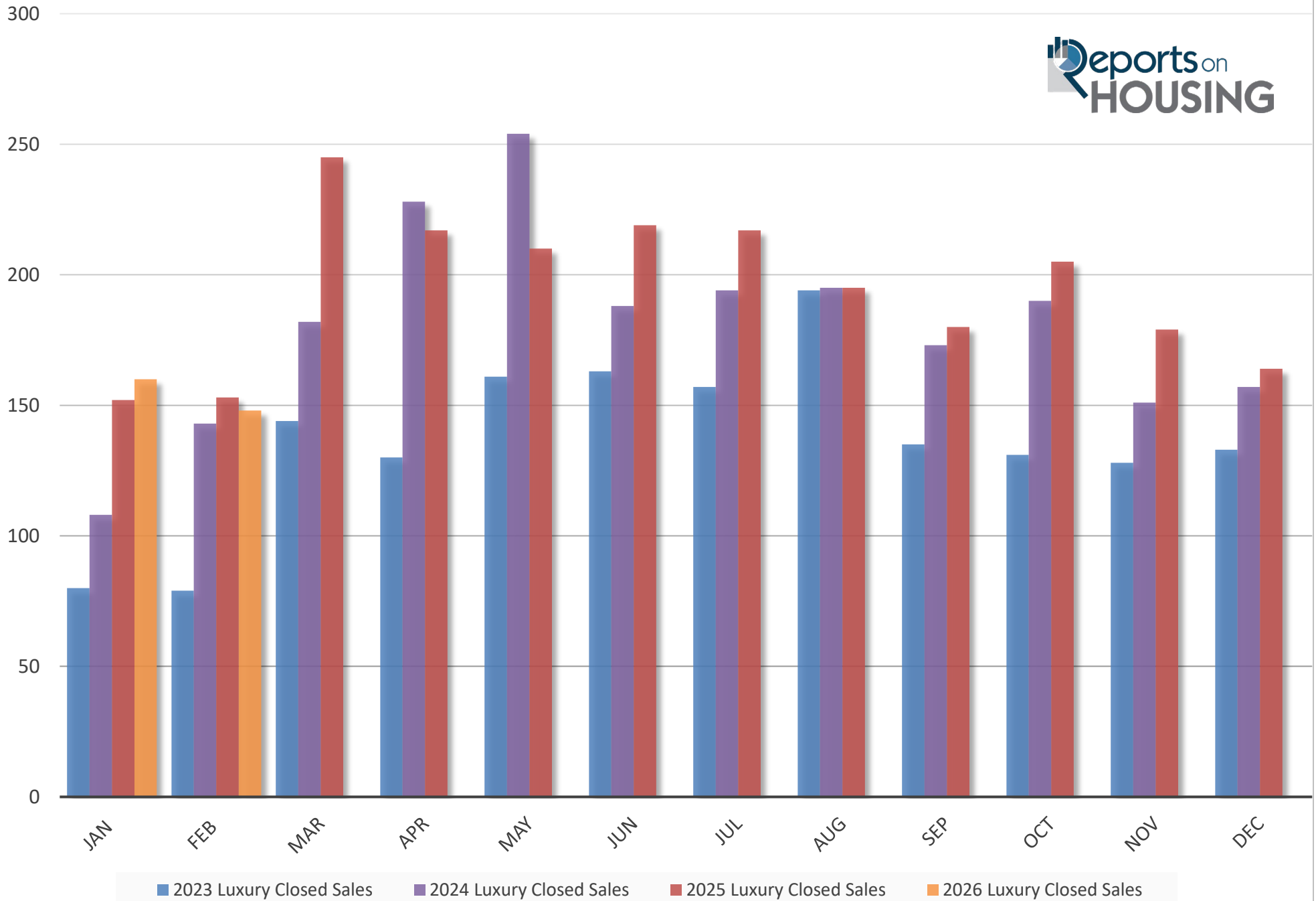
In Days (2025 - Increased to \$2.5m+)



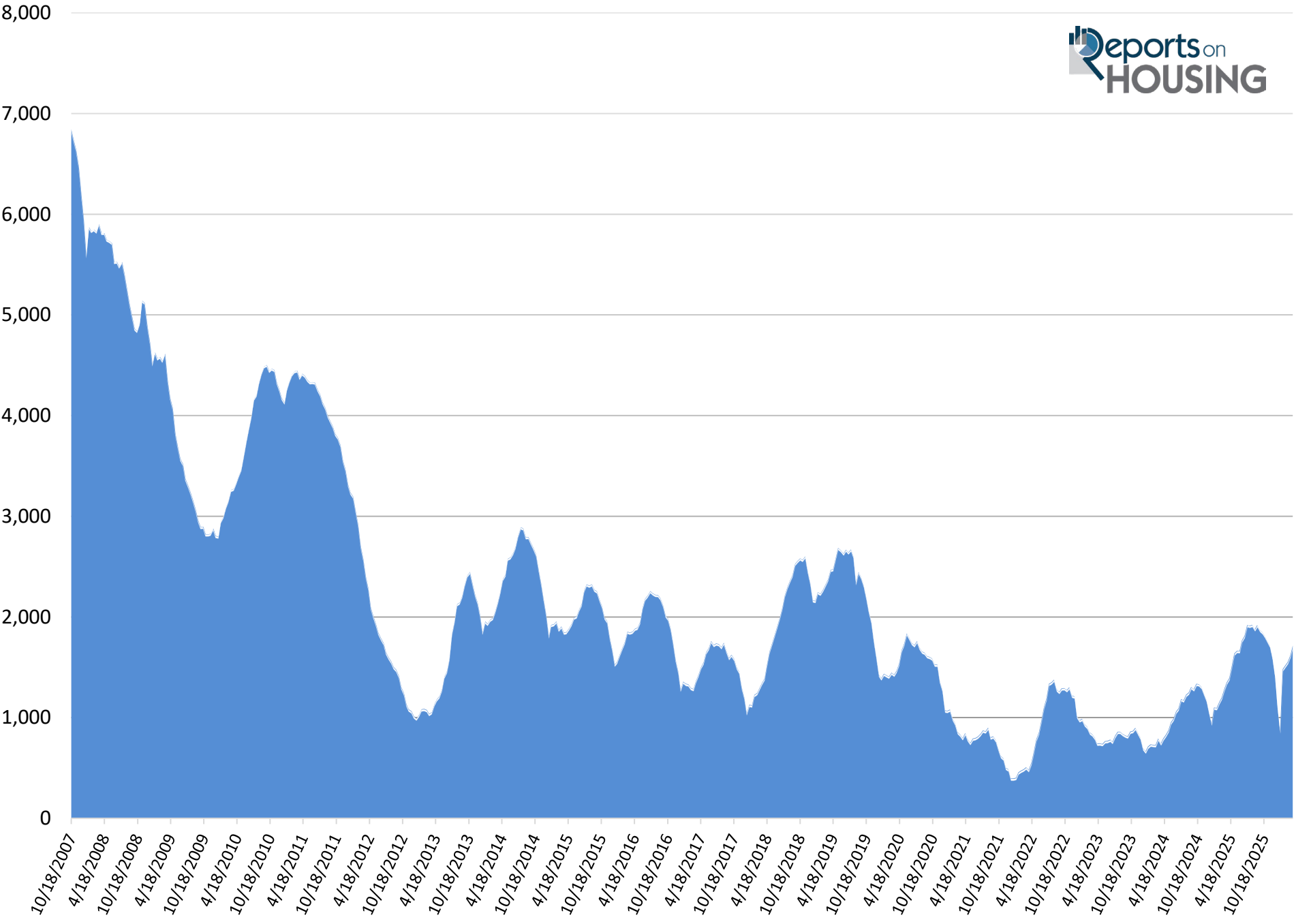
Orange County Luxury Closed Sales (\$2.5m+)



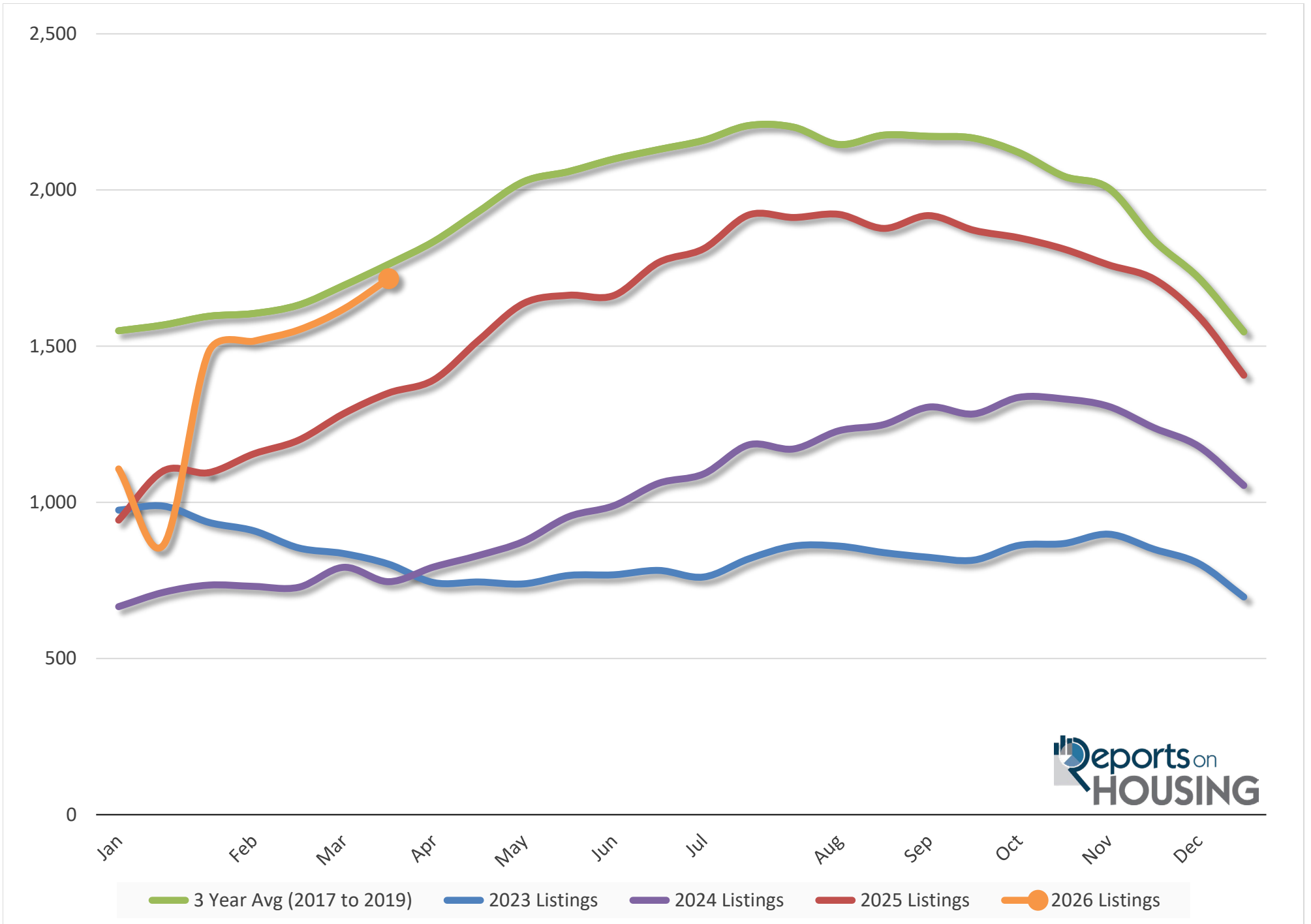
Orange County Luxury Closed Sales Year Over Year (\$2.5m+)



Orange County Attached Active Listing Inventory

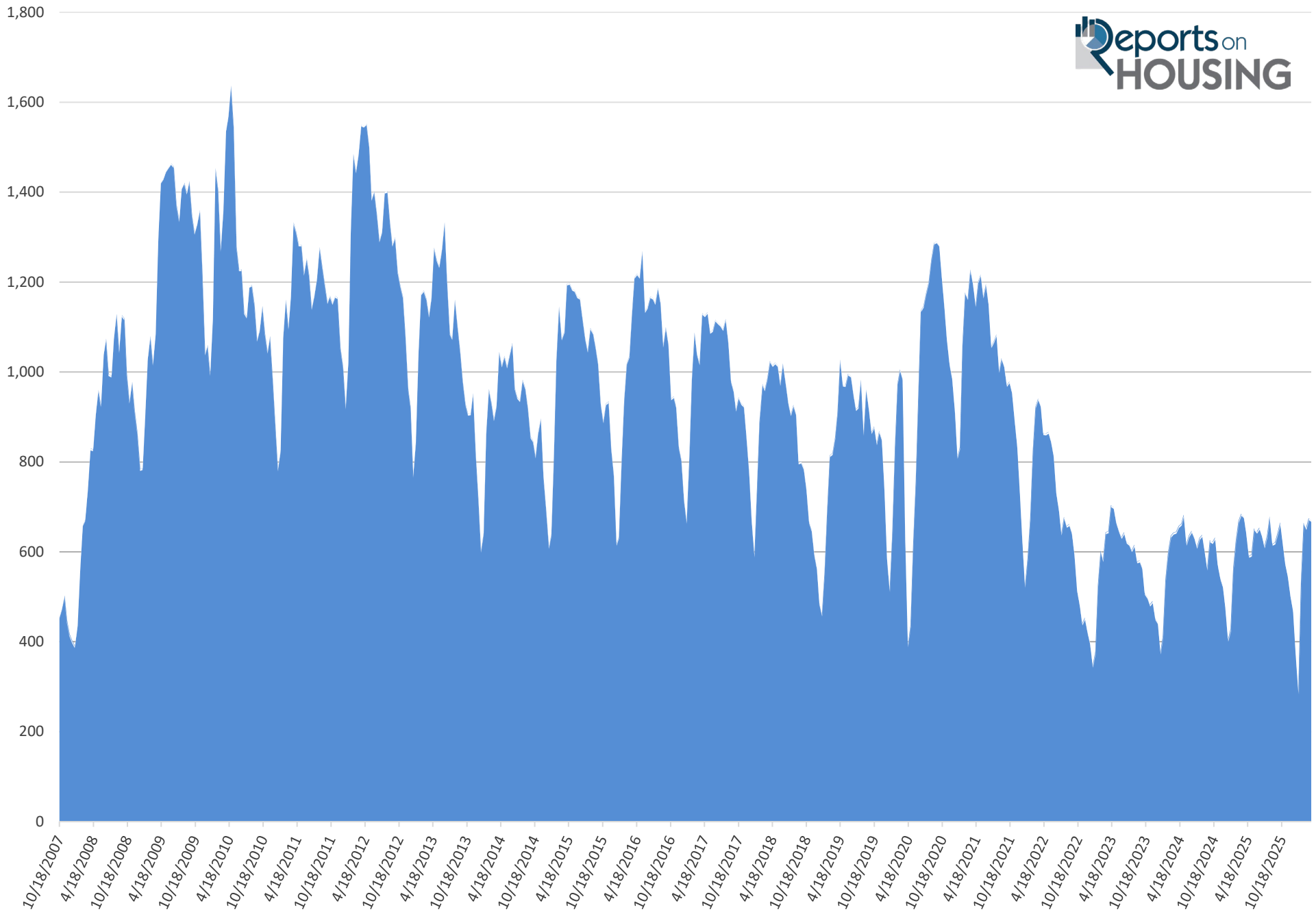


Orange County Attached Active Listing Inventory Year Over Year



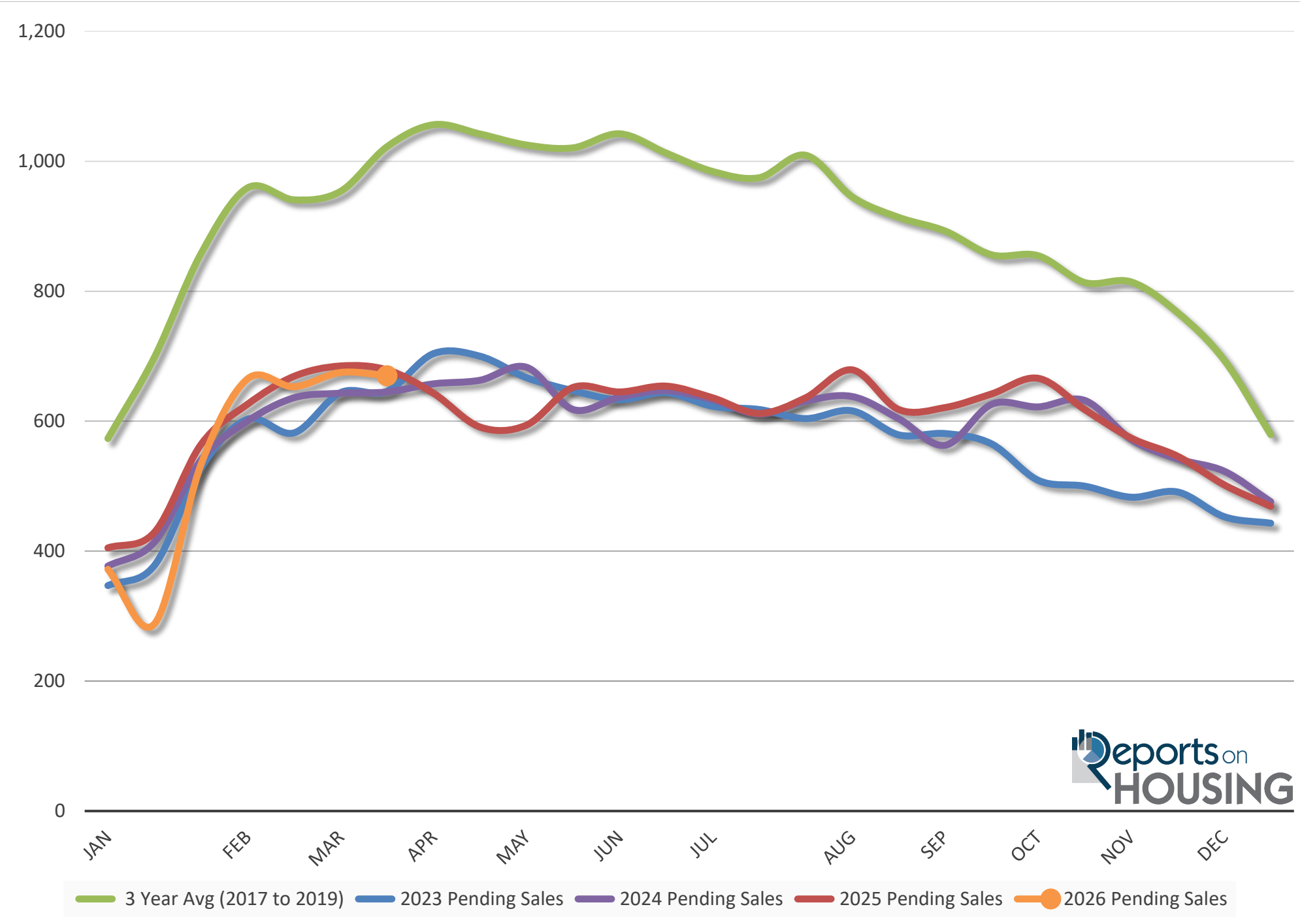
Orange County Attached Demand

(Prior 30 Day Pendlings Snapshot)



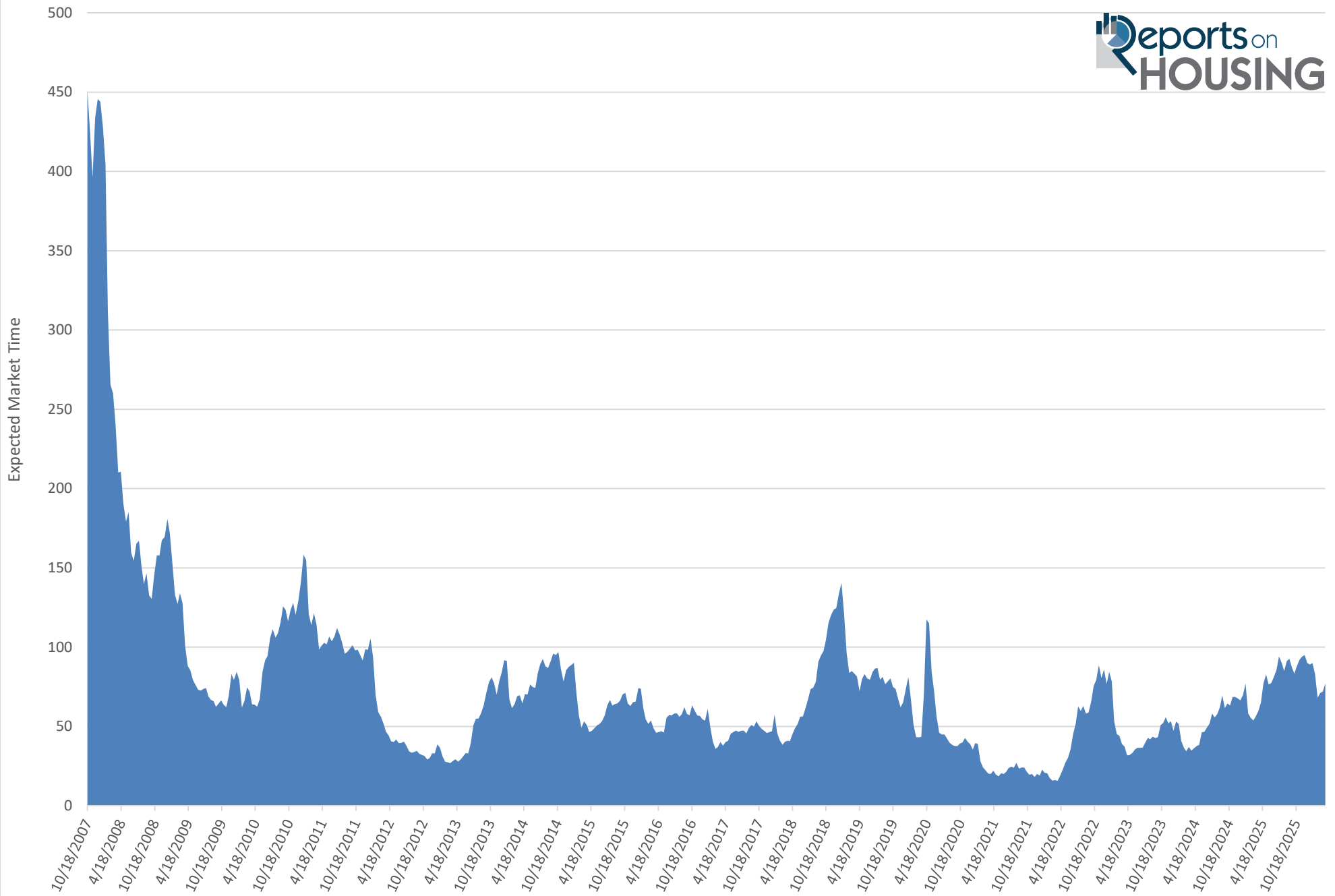
Orange County Attached Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



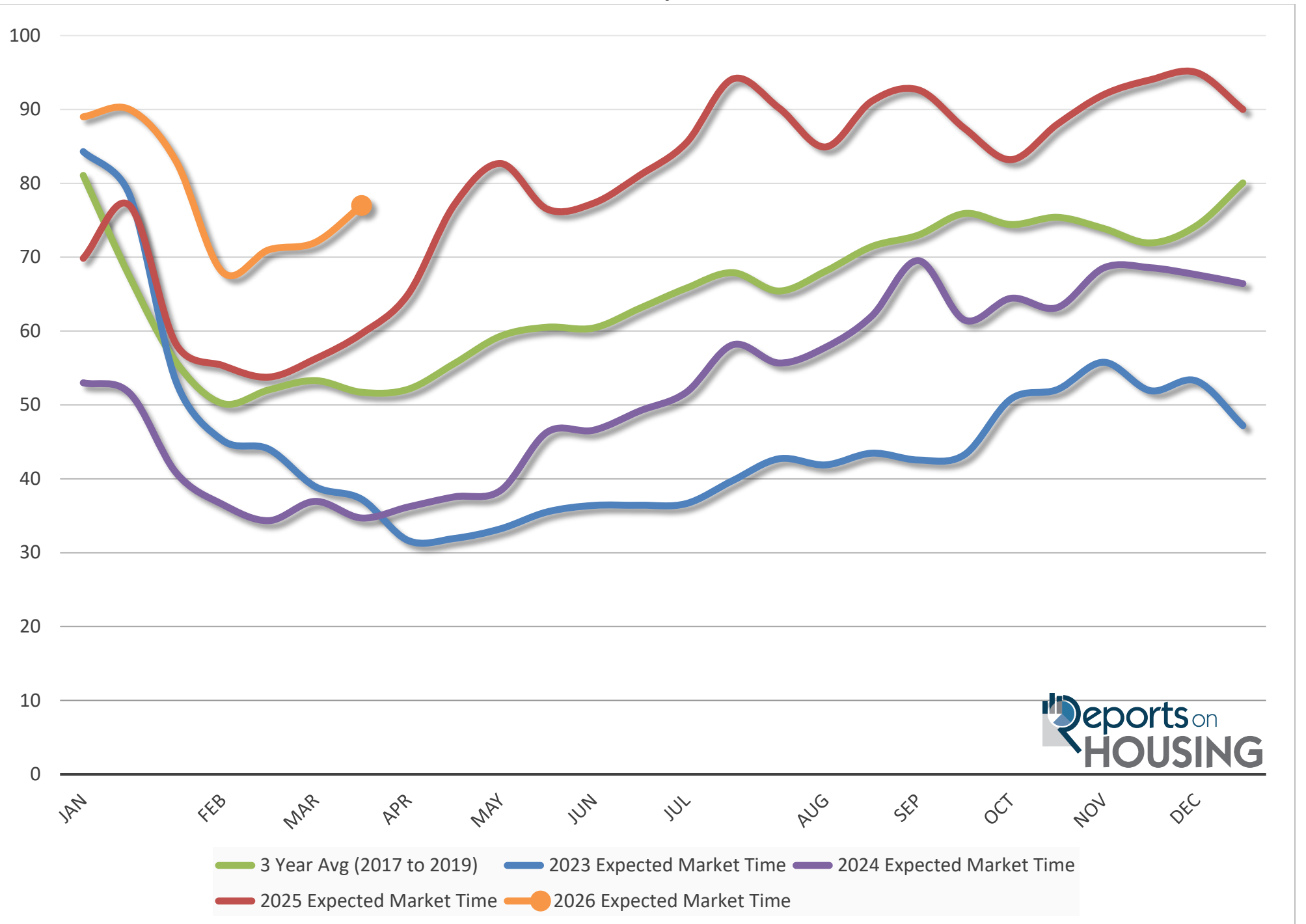
Orange County Attached Expected Market Time

Days of Inventory

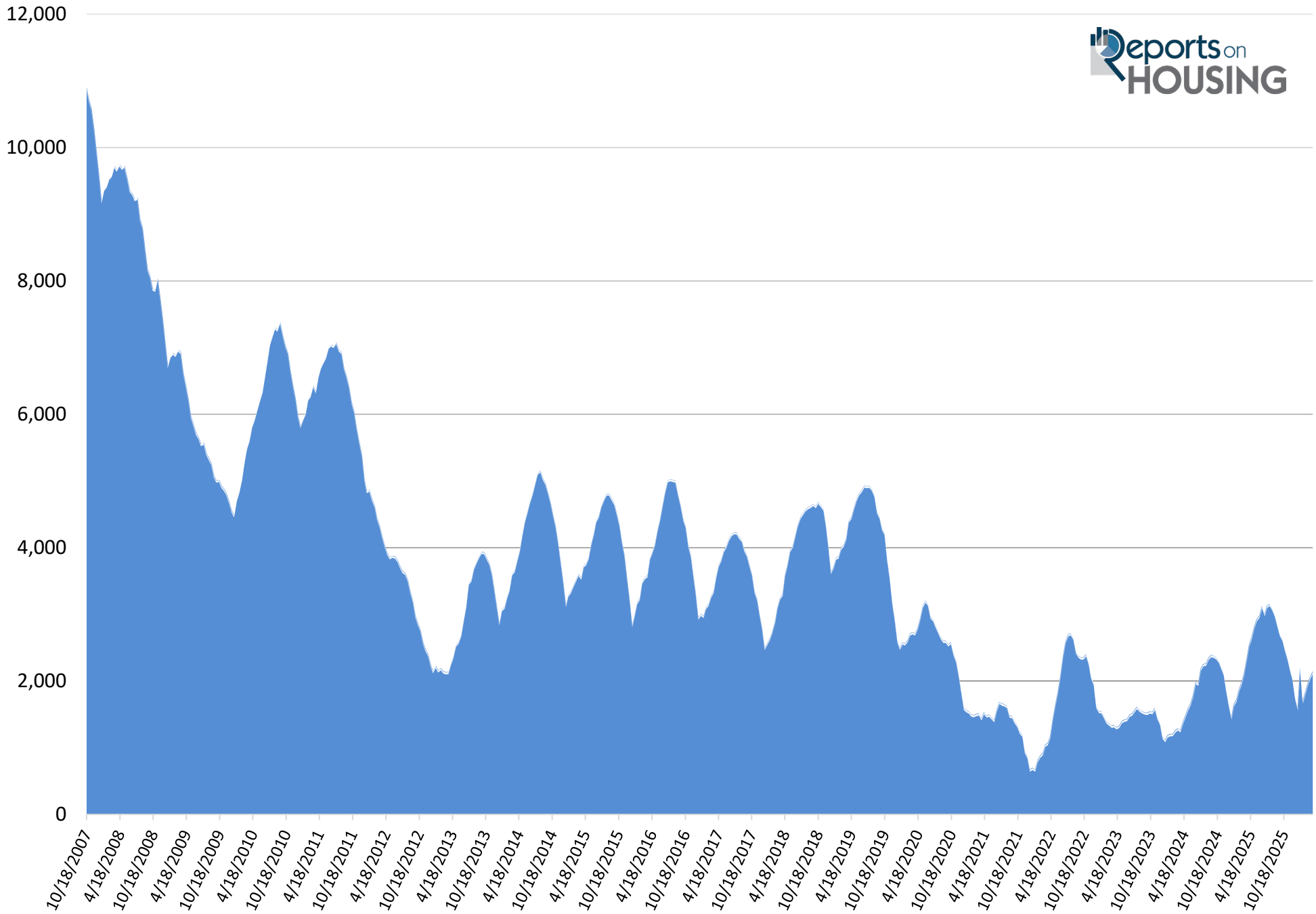


Orange County Attached Expected Market Time Year Over Year

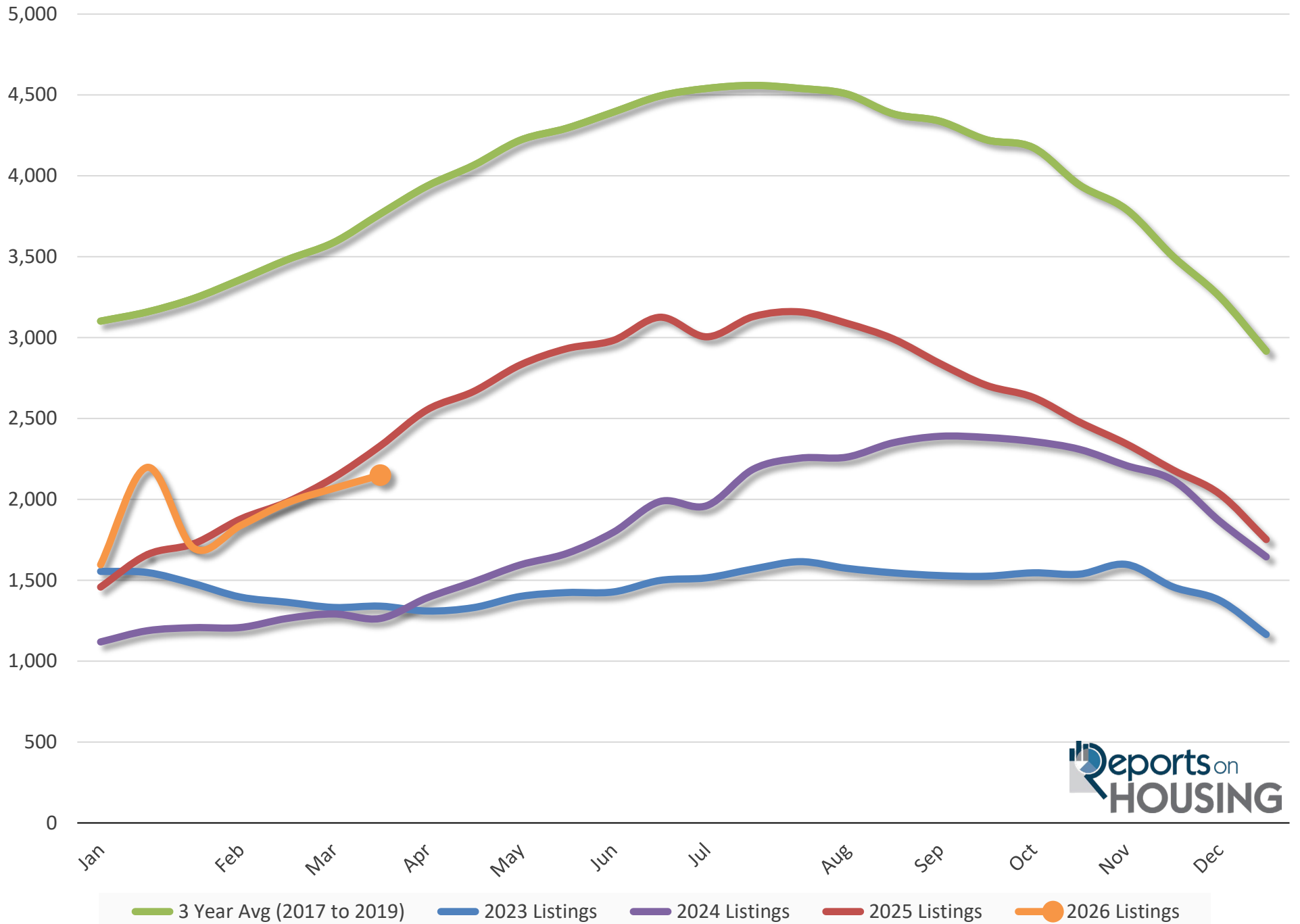
In Days



Orange County Detached Active Listing Inventory

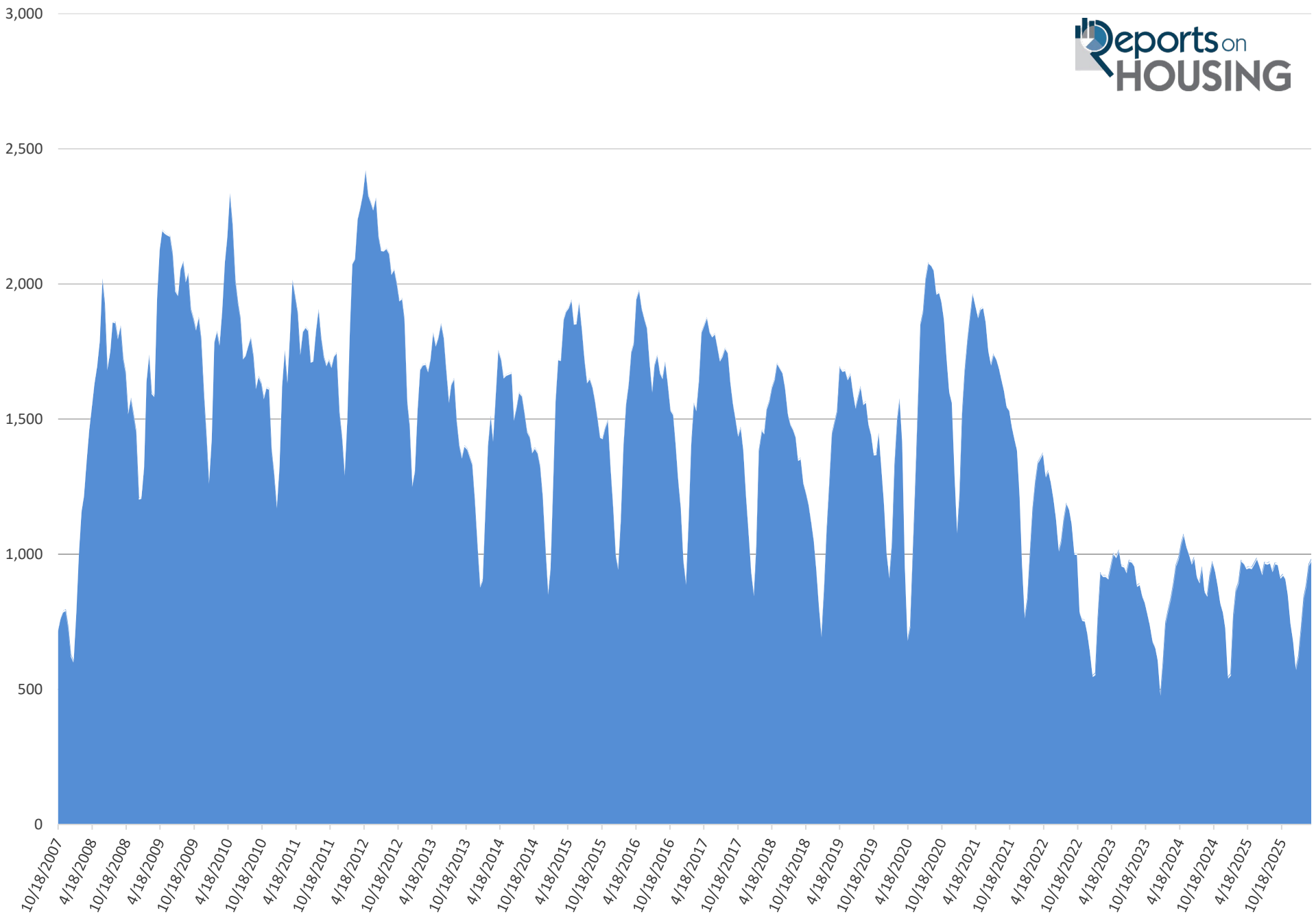


Orange County Detached Active Listing Inventory Year Over Year



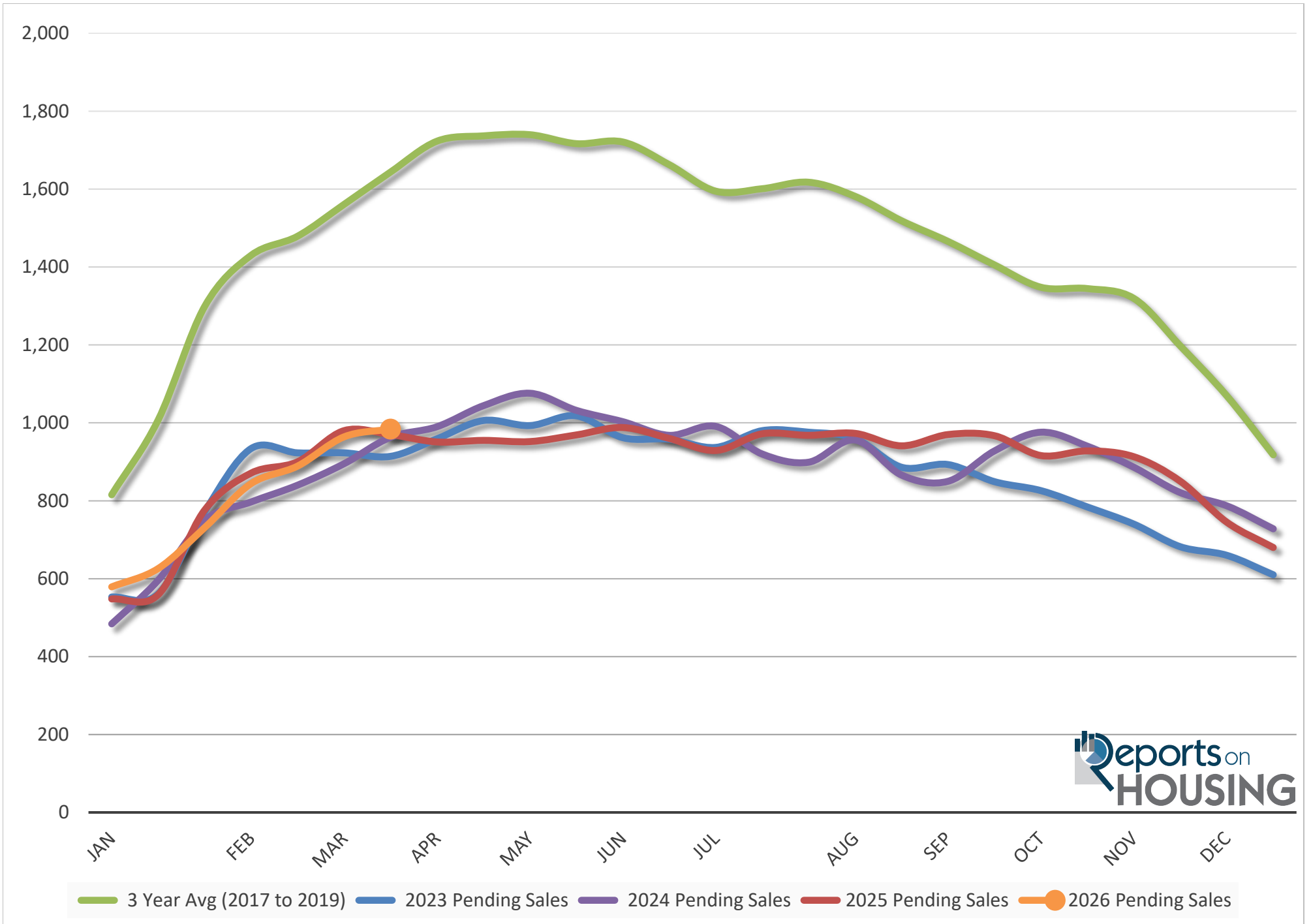
Orange County Detached Demand

(Prior 30 Day Pending Snapshot)



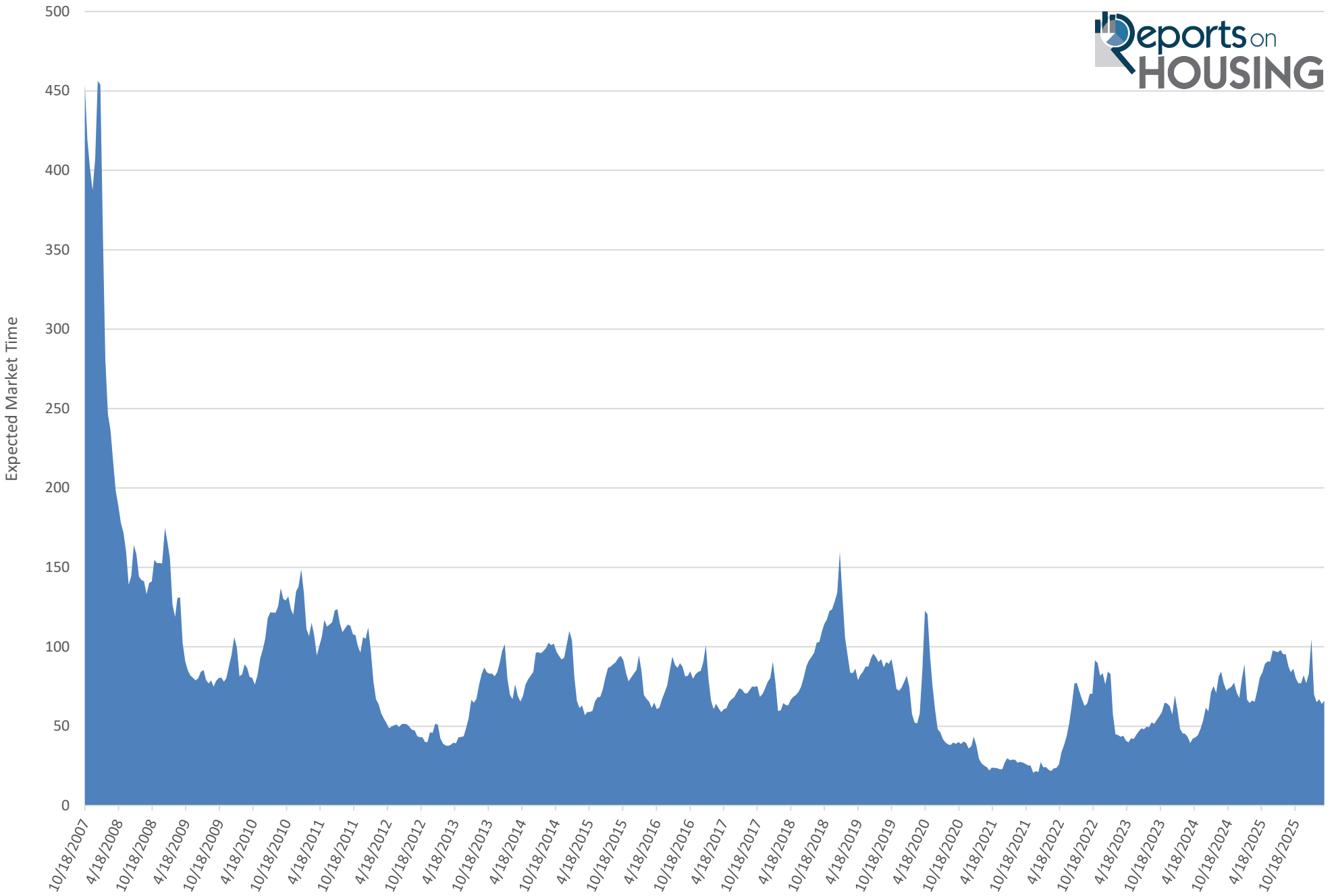
Orange County Detached Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



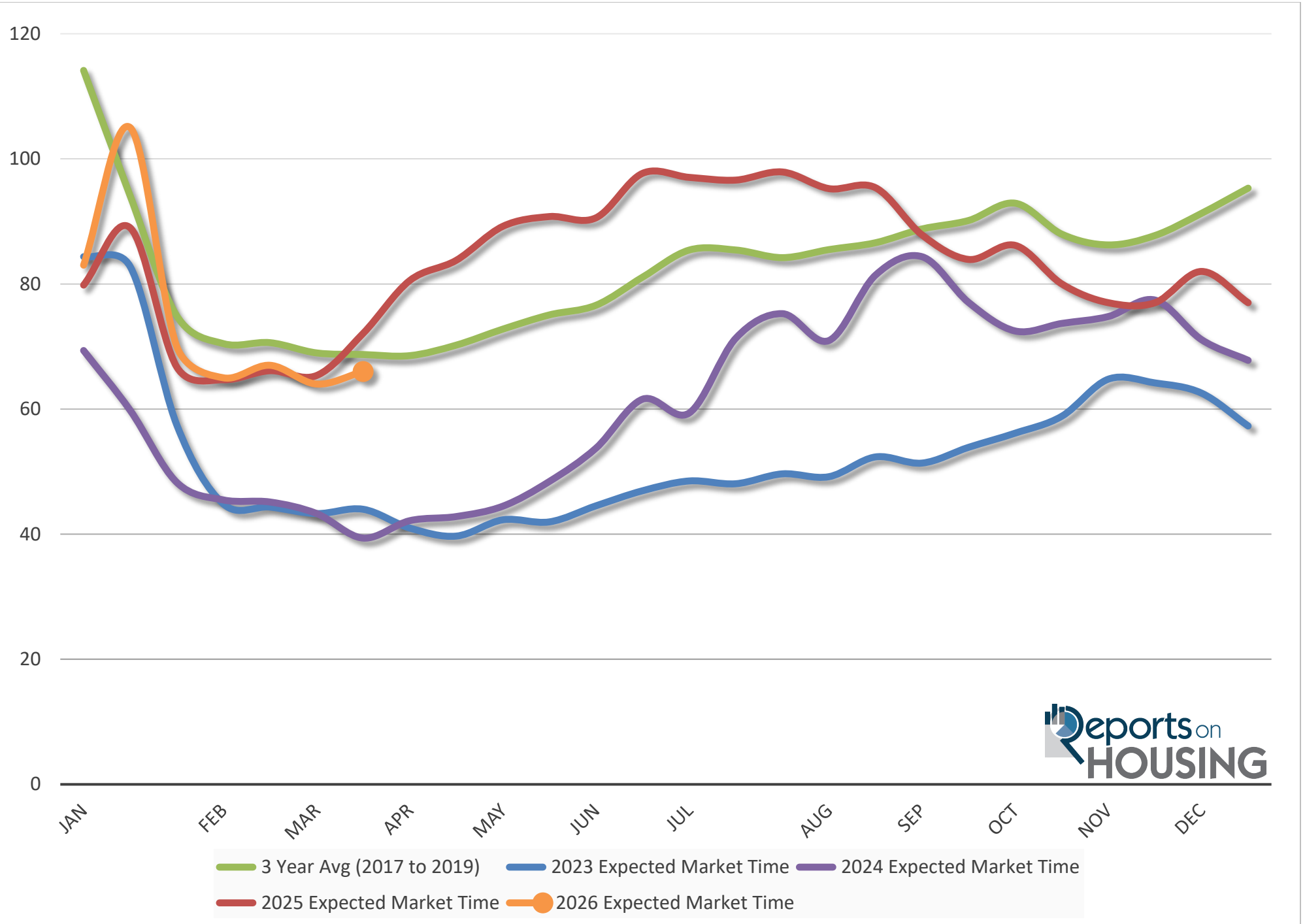
Orange County Detached Expected Market Time

Days of Inventory

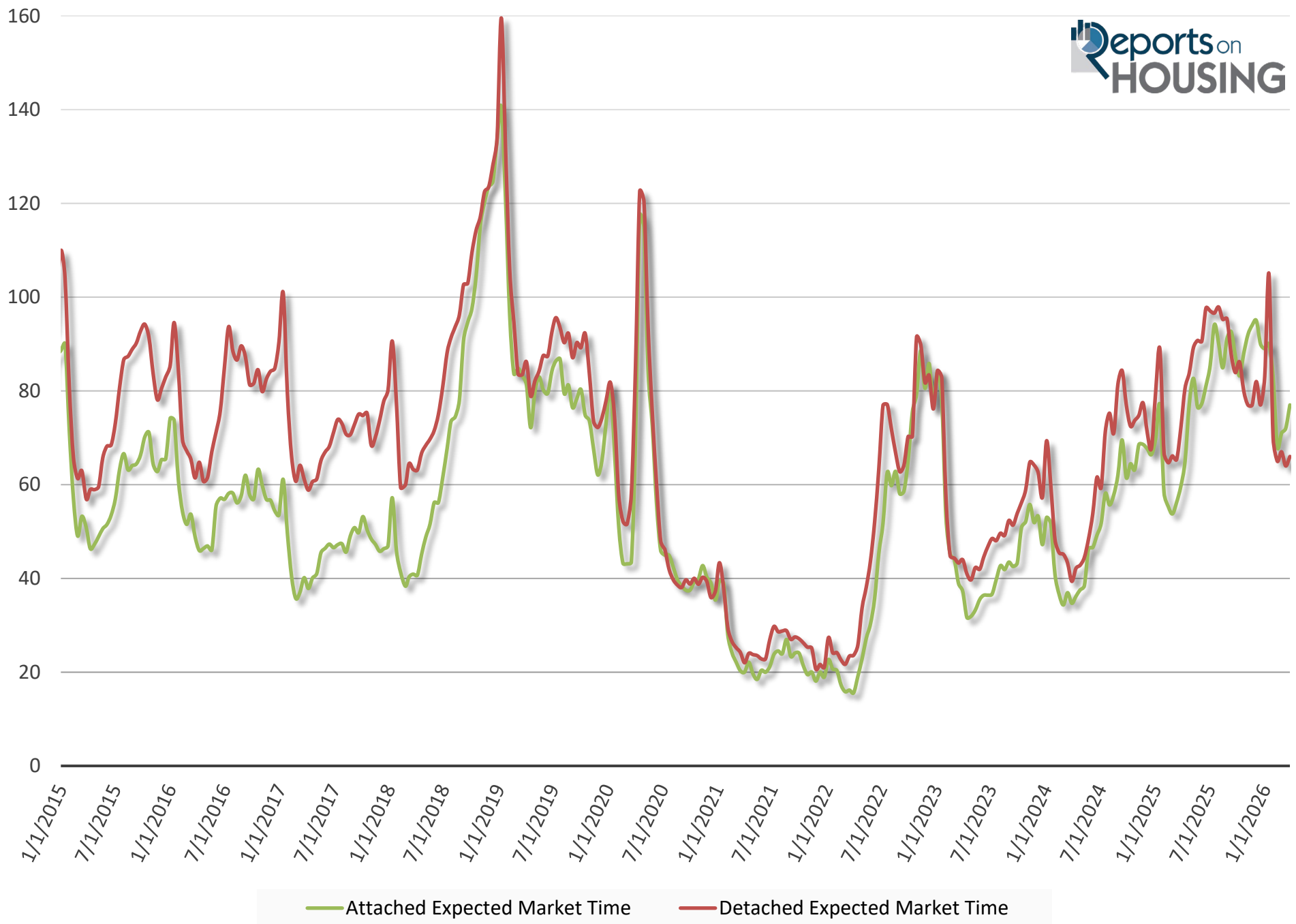


Orange County Detached Expected Market Time Year Over Year

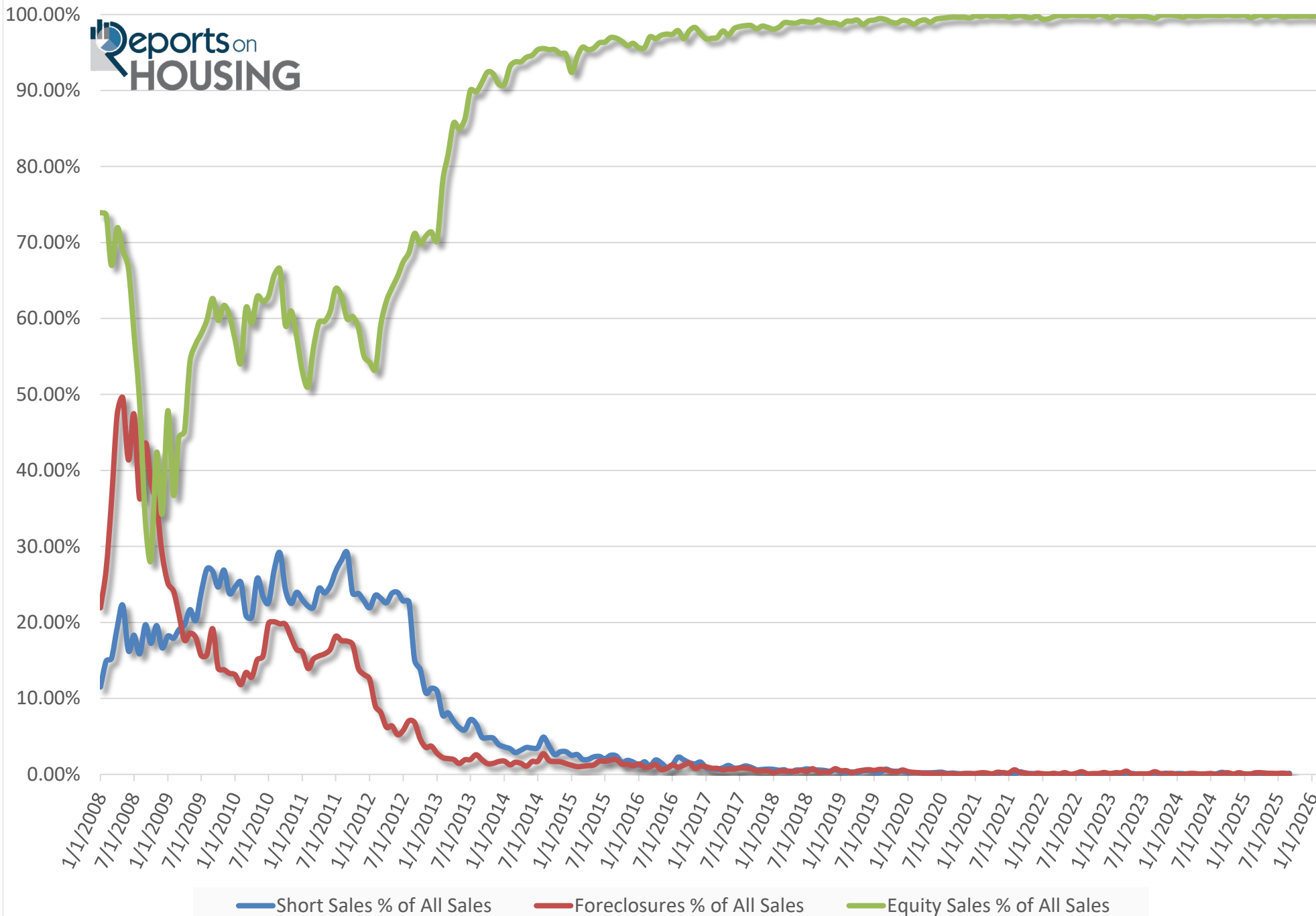
In Days



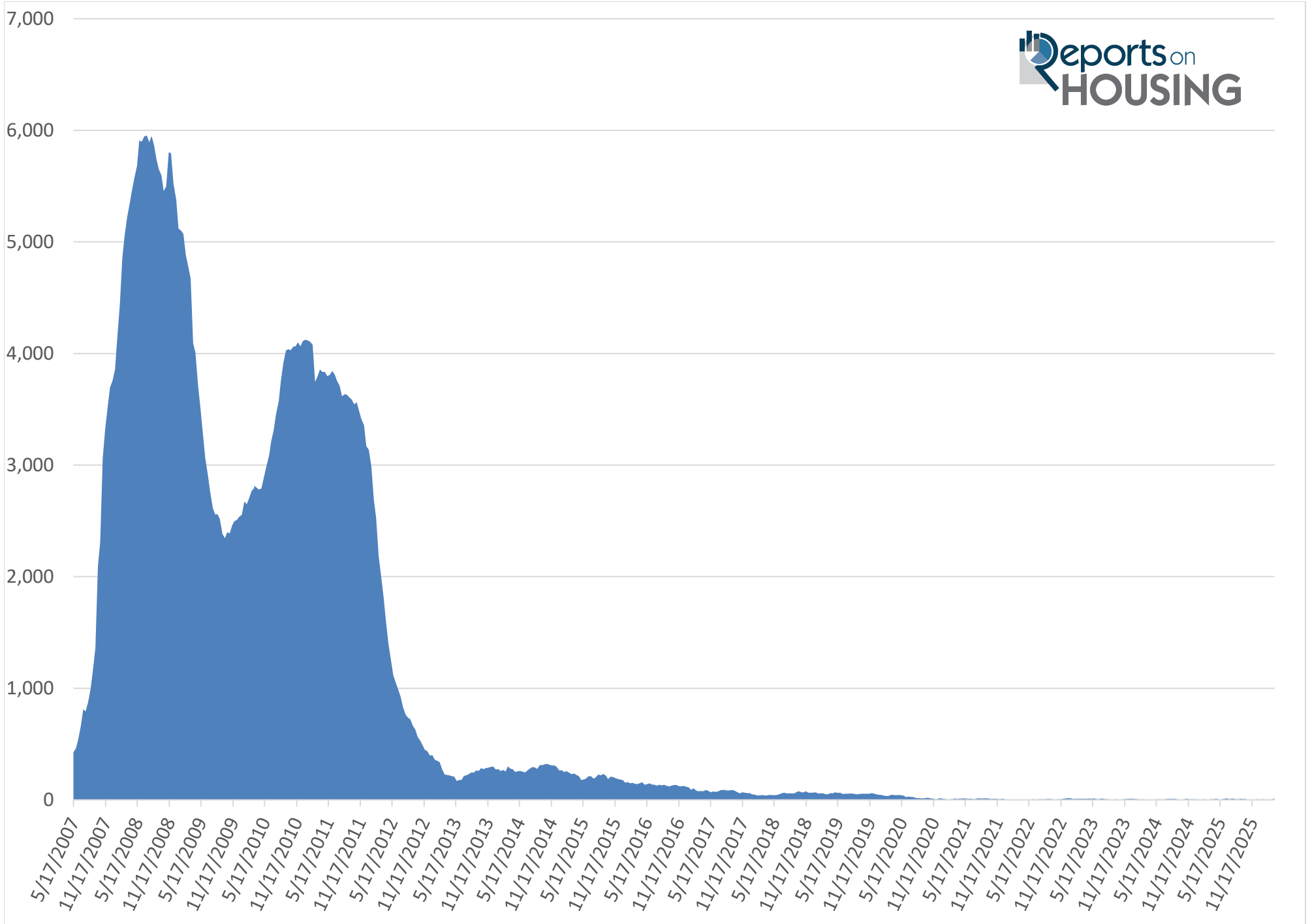
Orange County Attached Vs. Detached Expected Market Time Over Time



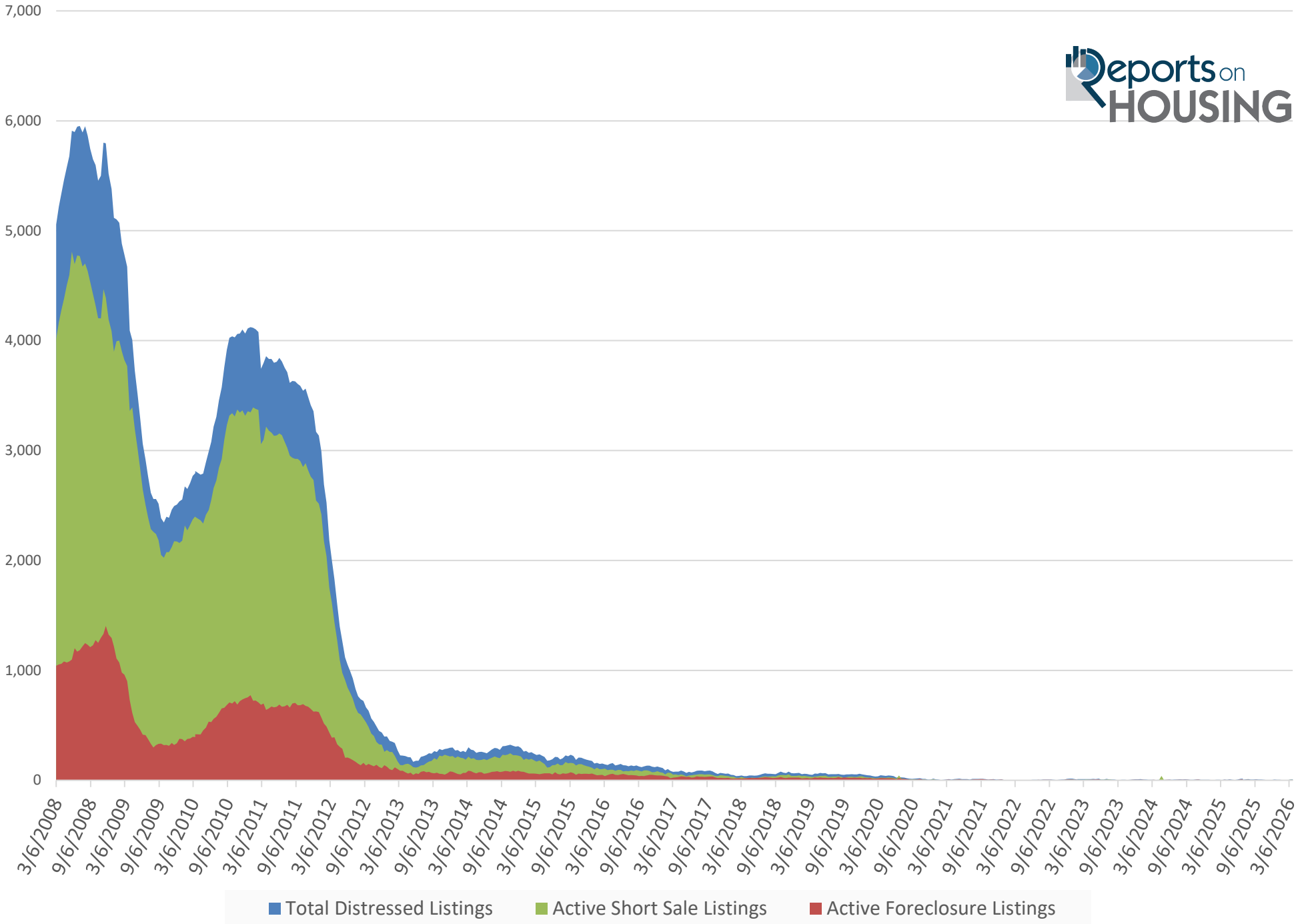
Orange County Closed Sales Breakdown



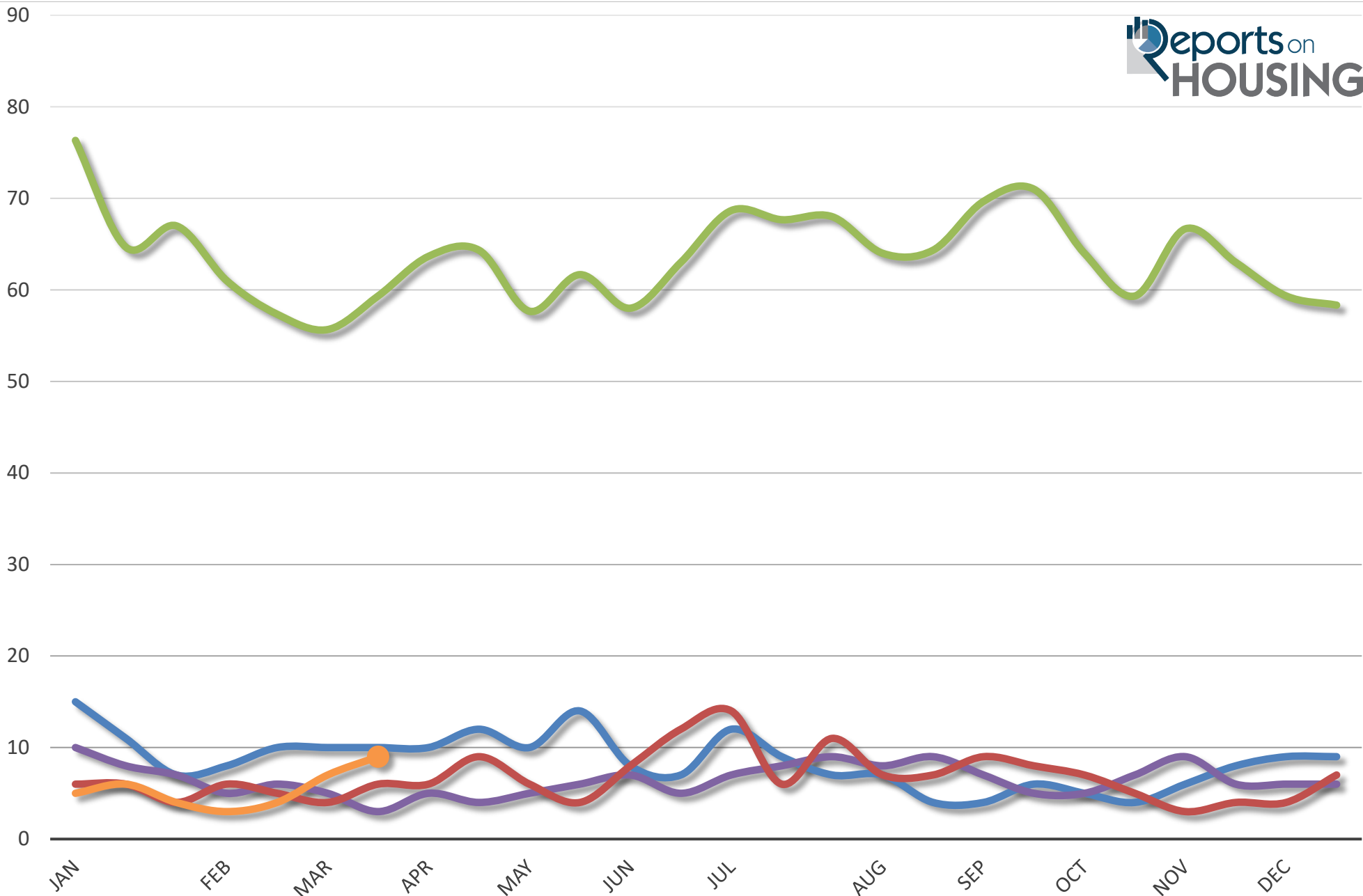
Orange County Distressed Listings



Orange County Distressed Listing Breakdown



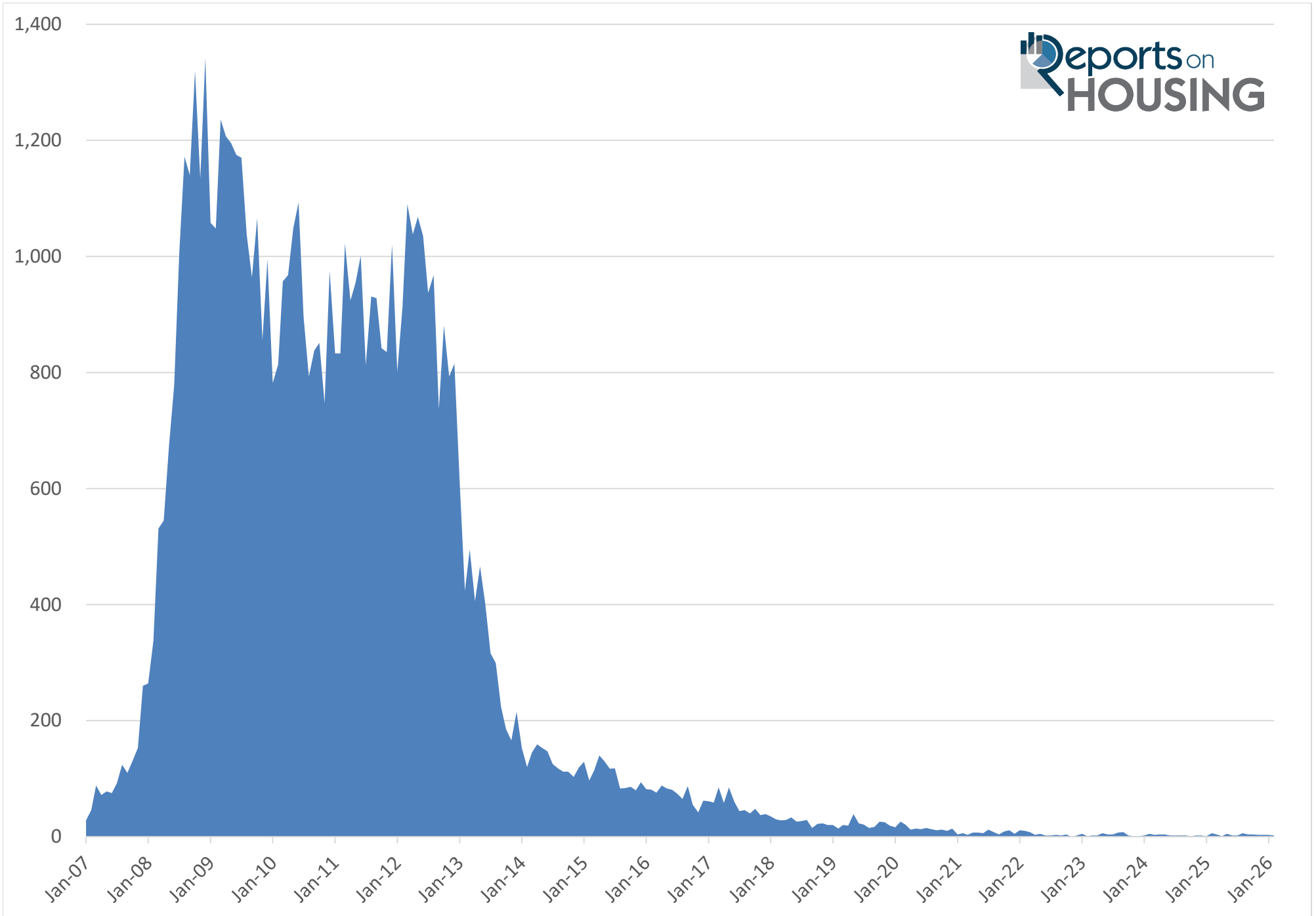
Orange County Distressed Inventory Year Over Year



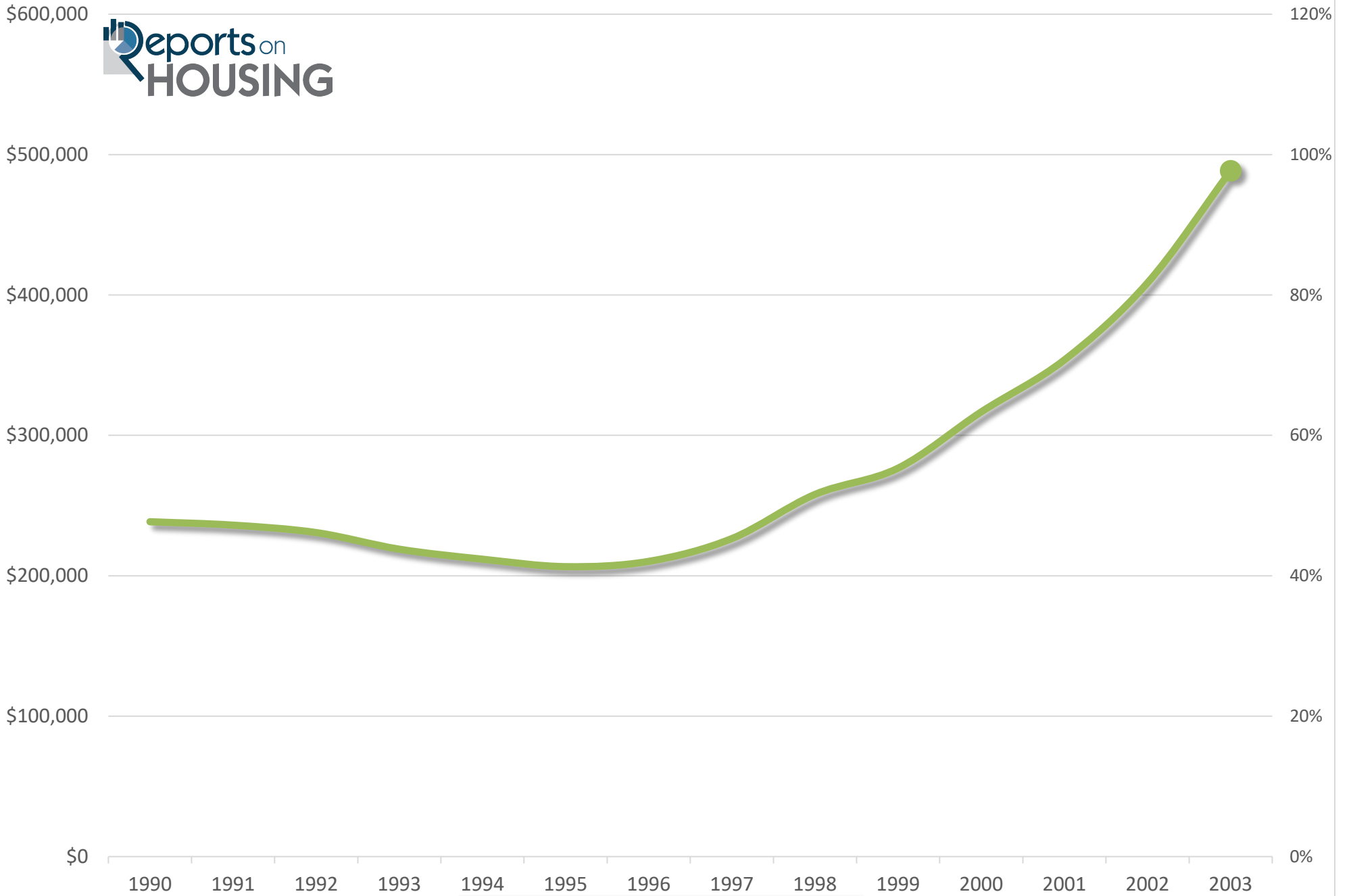
— 3 Year Avg (2017 to 2019)
 — 2023 Total Distressed Listings
 — 2024 Total Distressed Listings
— 2025 Total Distressed Listings
 —● 2026 Total Distressed Listings

Orange County Closed Distressed Sales

(Monthly)

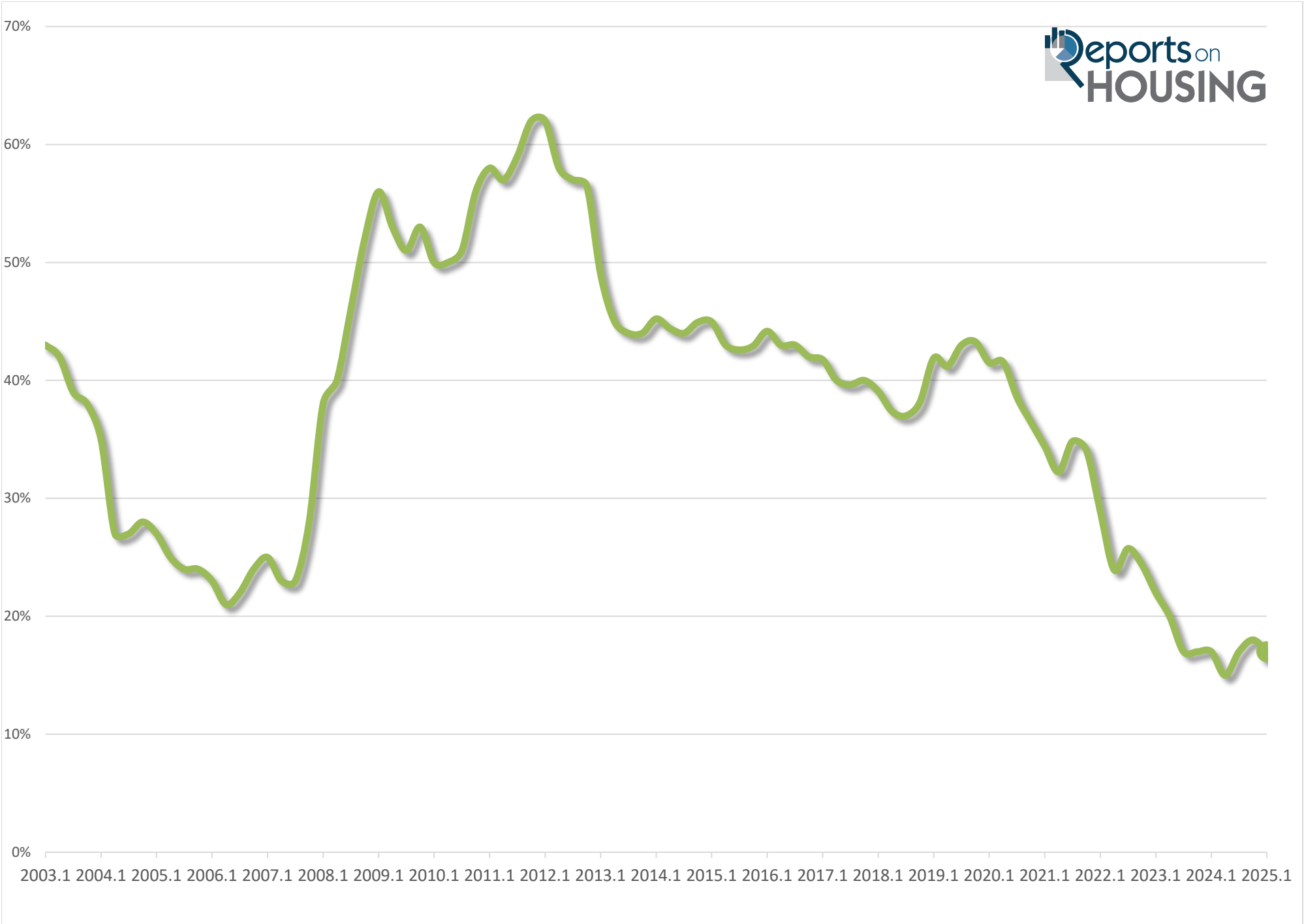


OC Median Detached Home Value

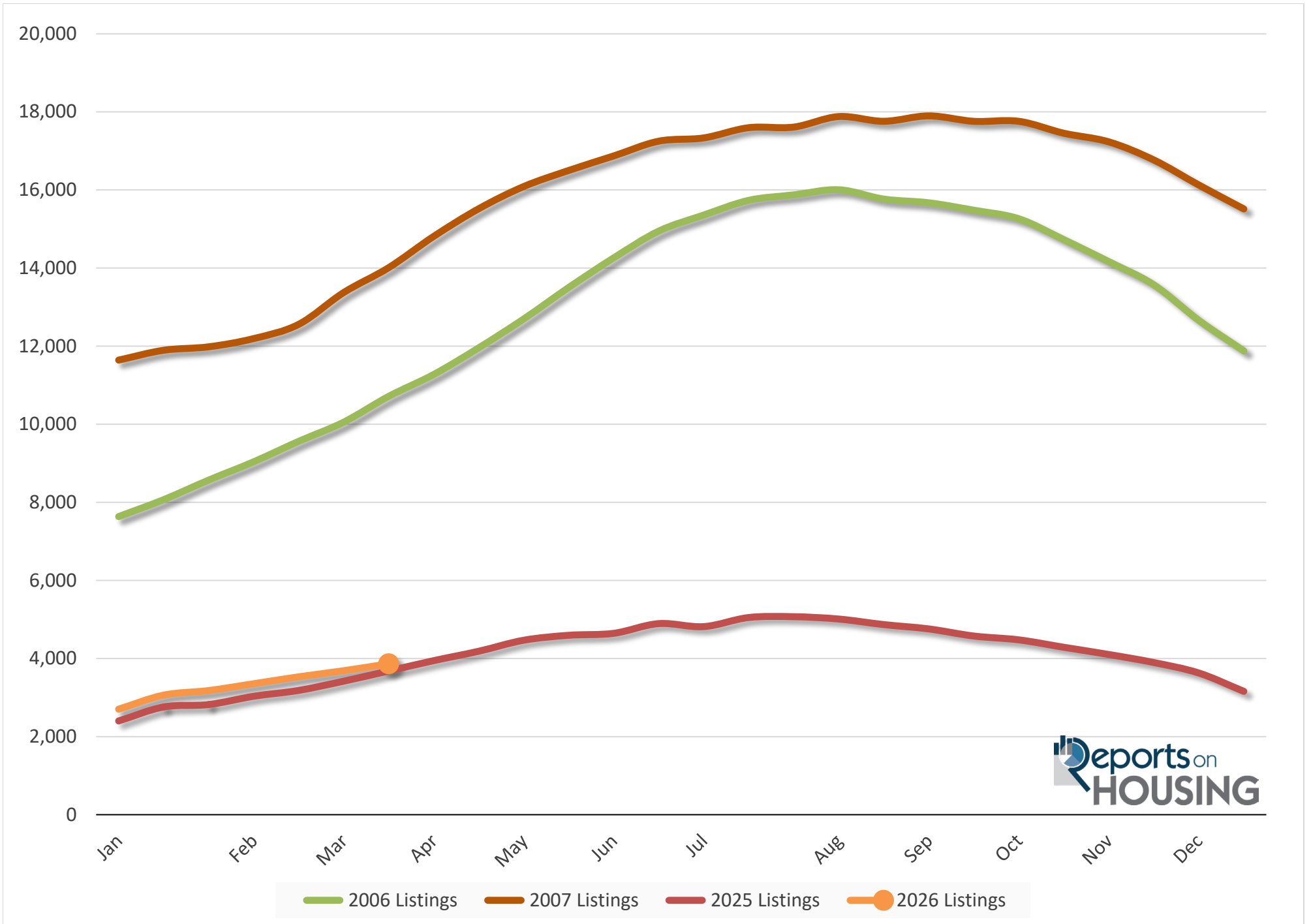


Median Home Values Over Time

Orange County First-Time Buyer Housing Affordability Index

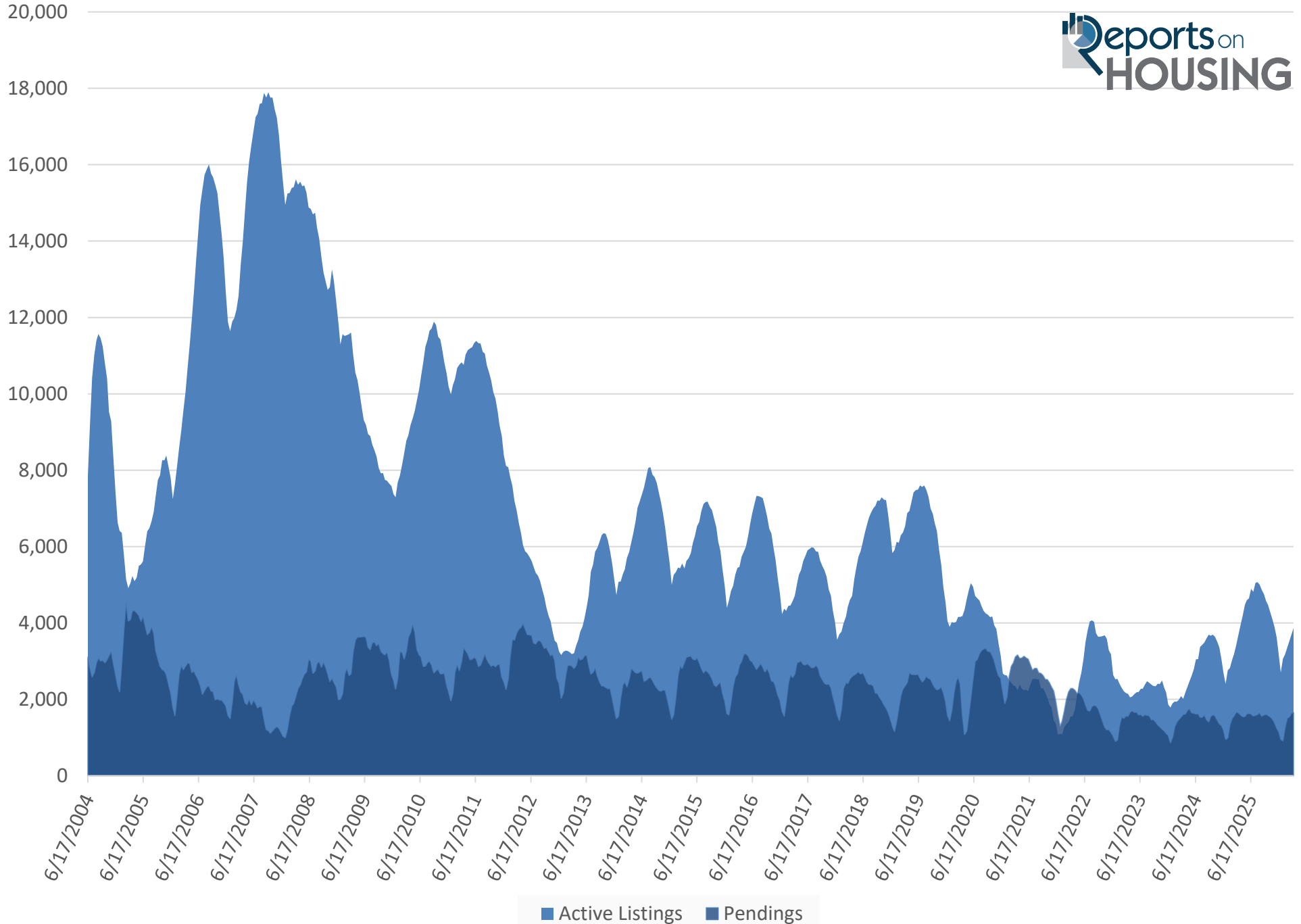


Orange County Active Listing Inventory - Today Vs. Great Recession



Orange County Listings Inventory Versus Demand

(Demand is a 30 Day Snapshot of Pending Sales)



Orange County Off Market Year Over Year

