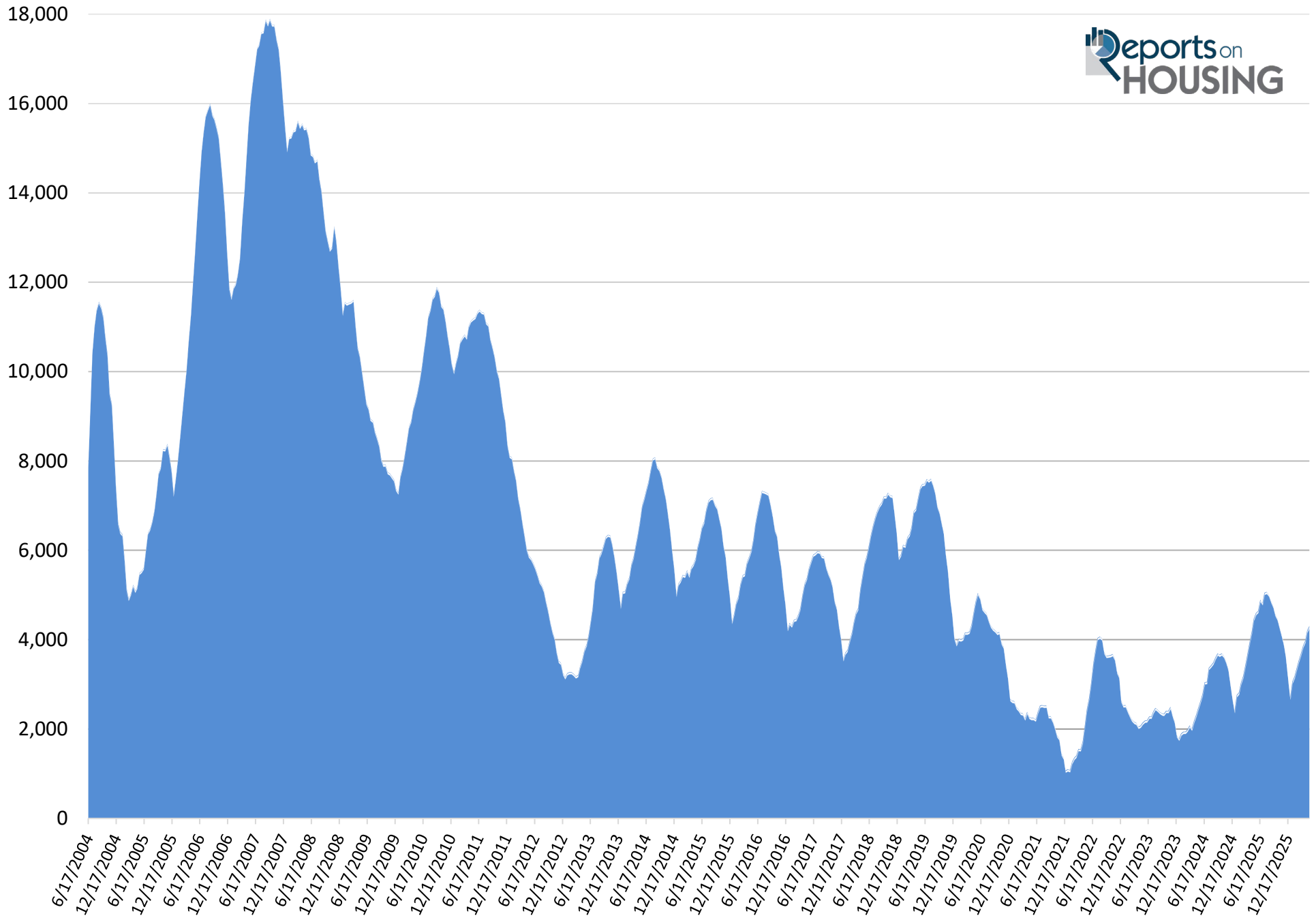
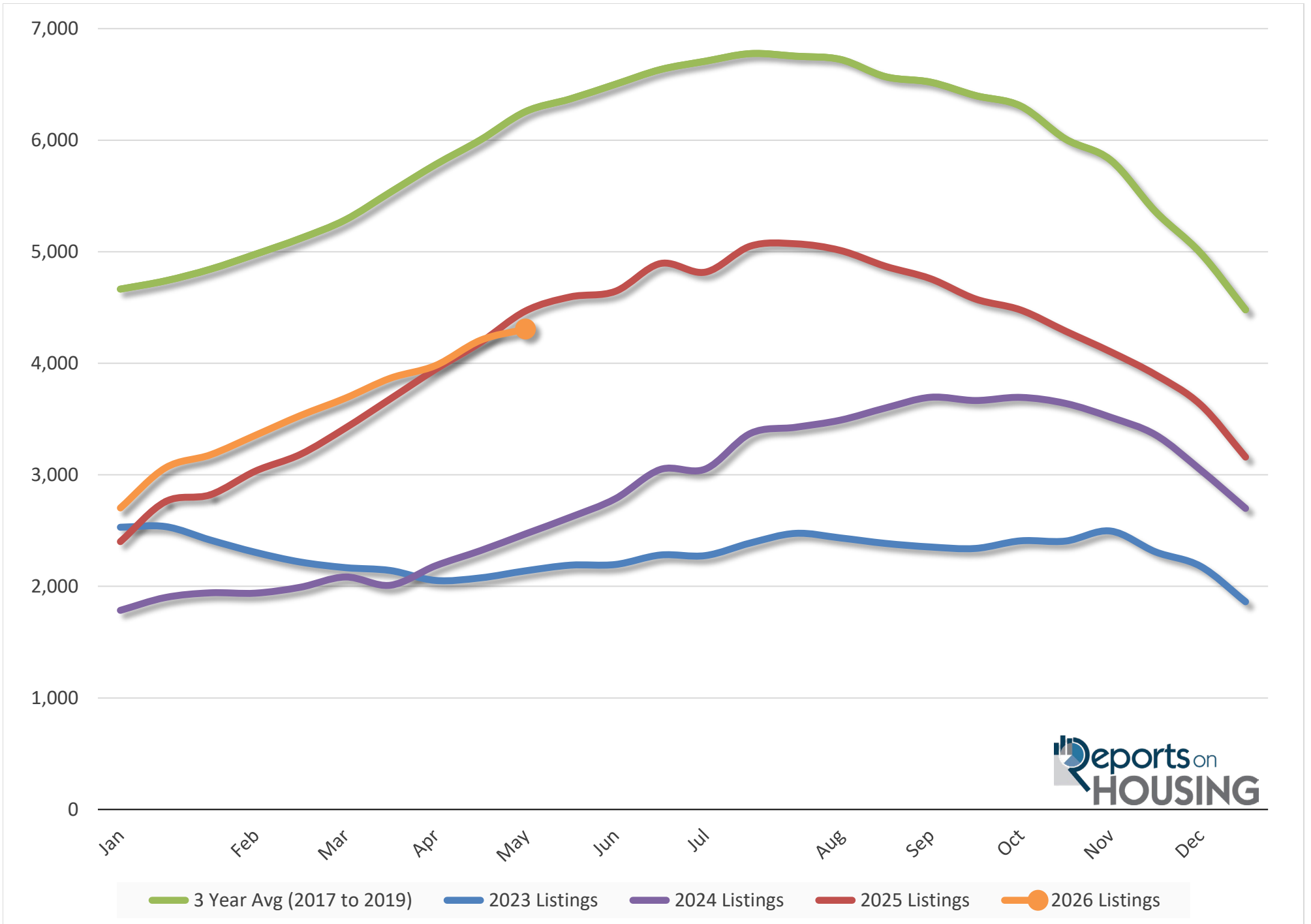


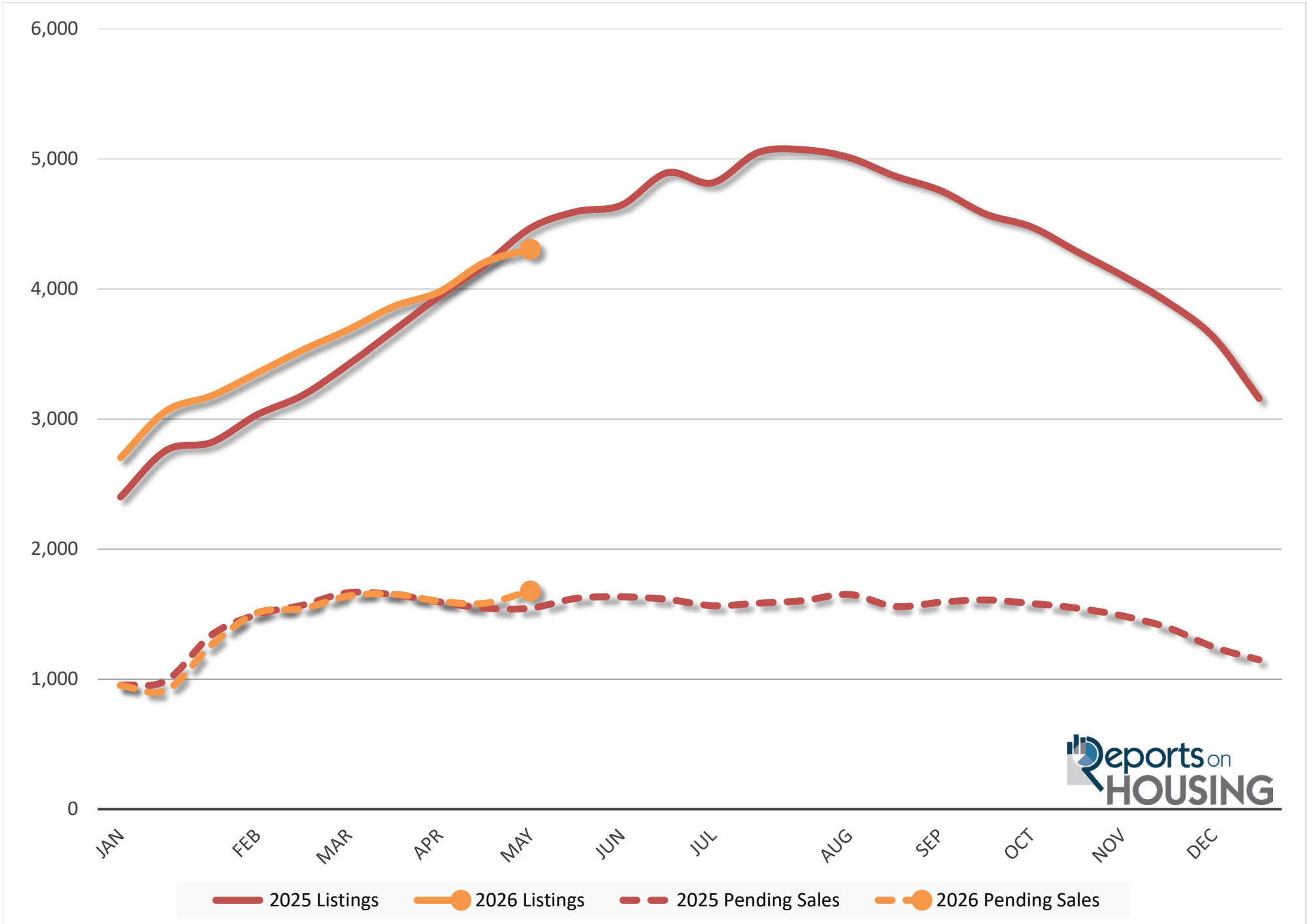
# Orange County Active Listing Inventory



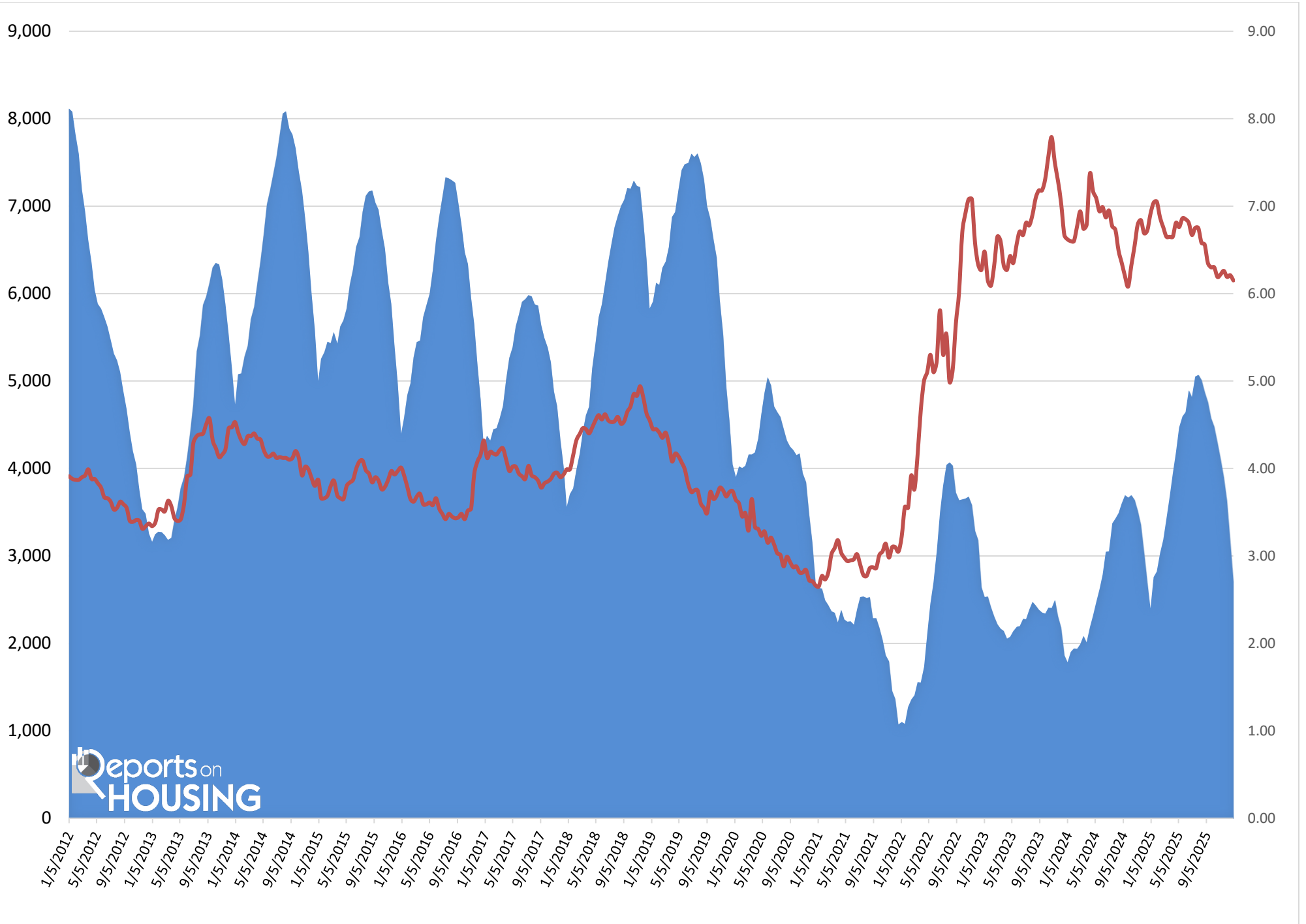
# Orange County Active Listing Inventory Year Over Year



# Orange County Active Listing Inventory and Demand - 2025 vs 2026

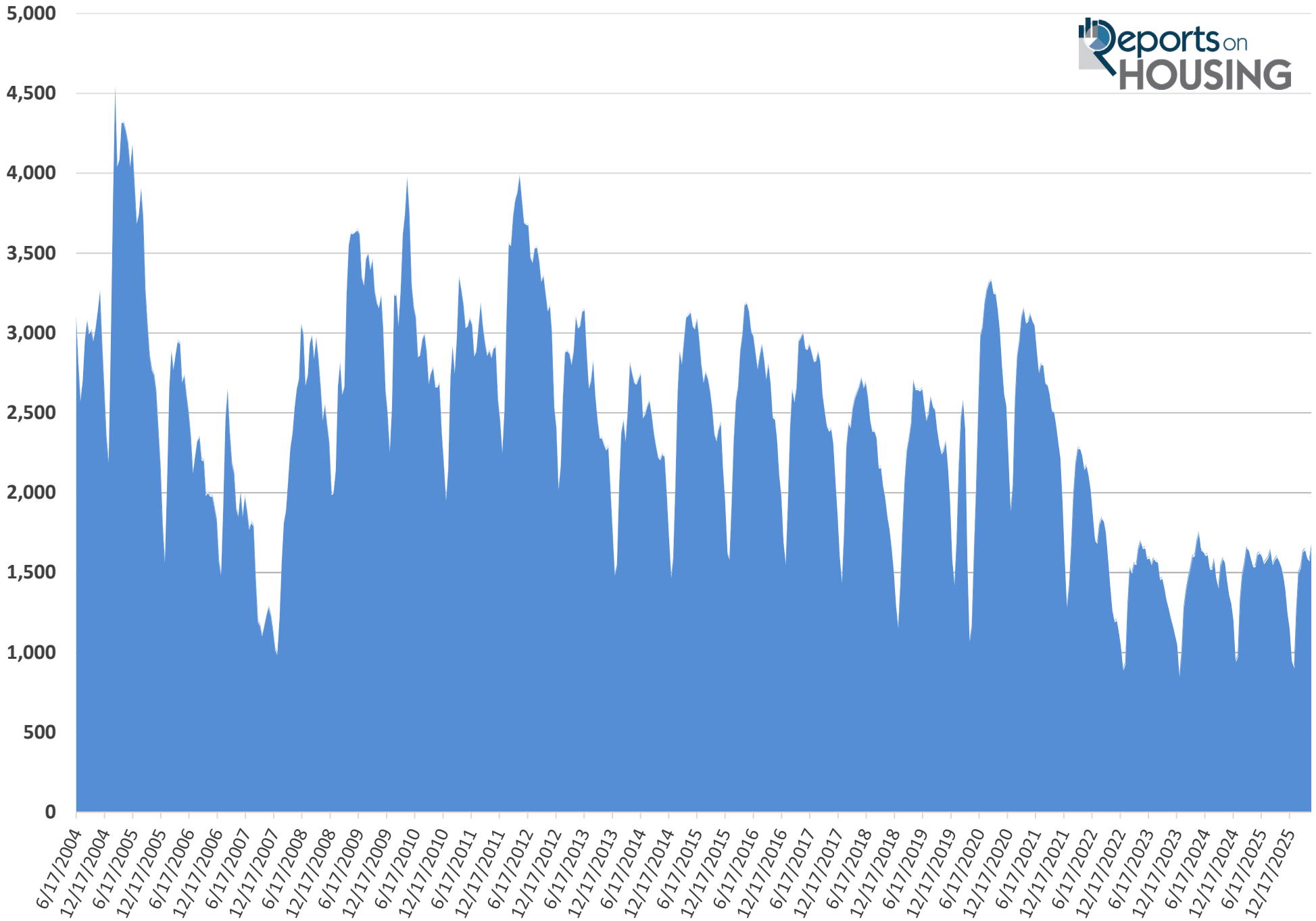


# Freddie Mac Rates Vs. Orange County Active Listing Inventory



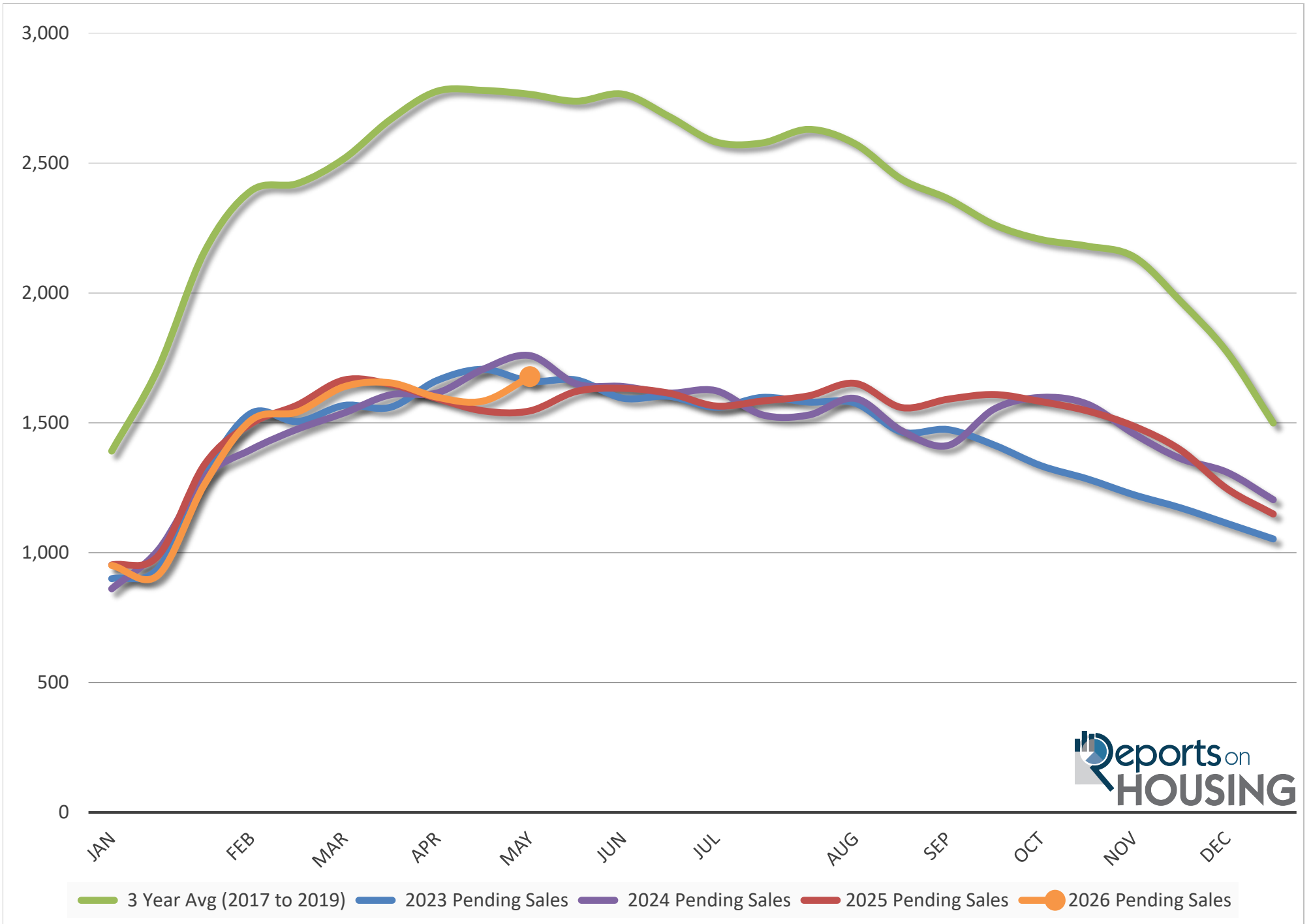
# Orange County Demand

(Prior 30 Day Pendings Snapshot)



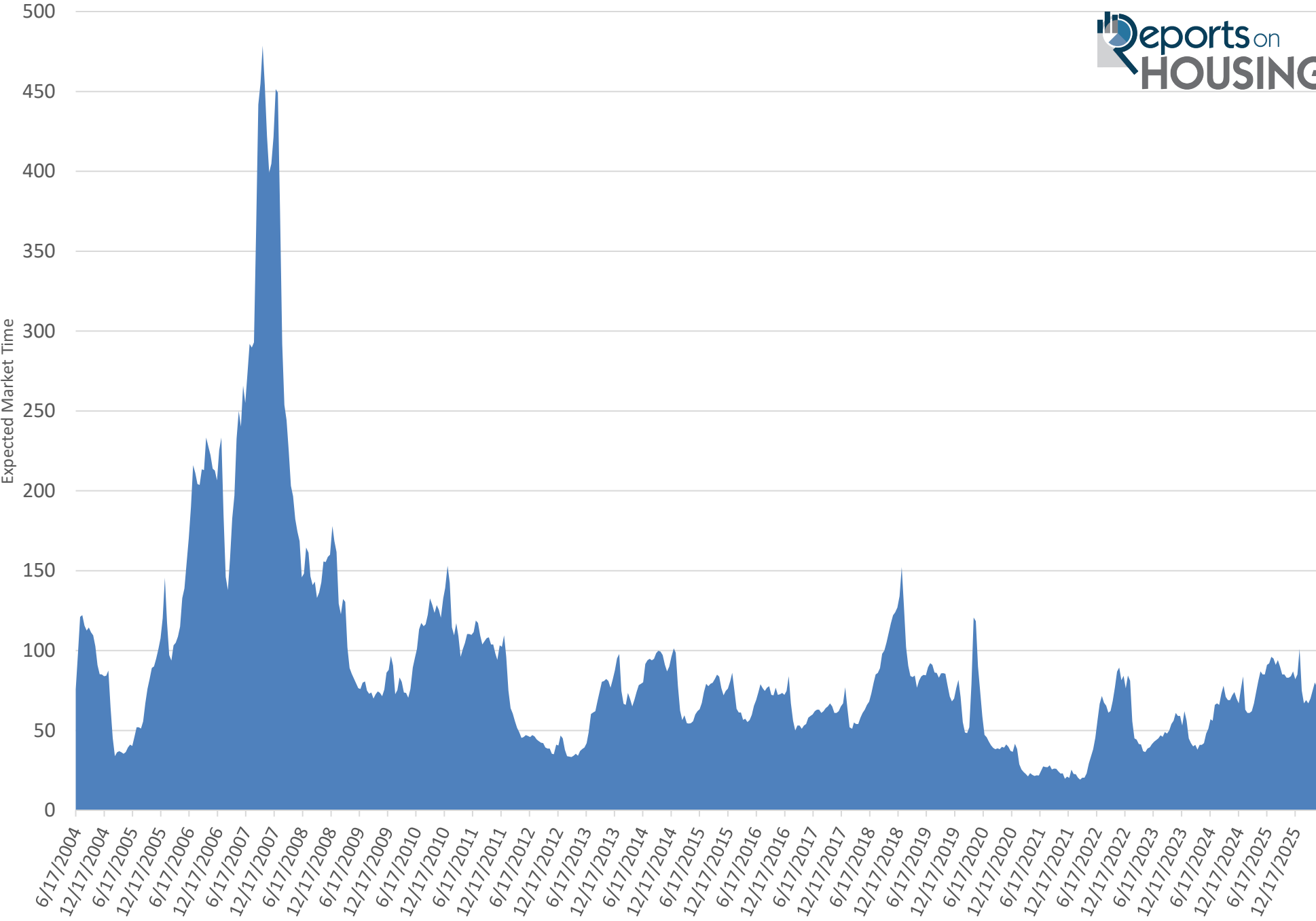
# Orange County Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



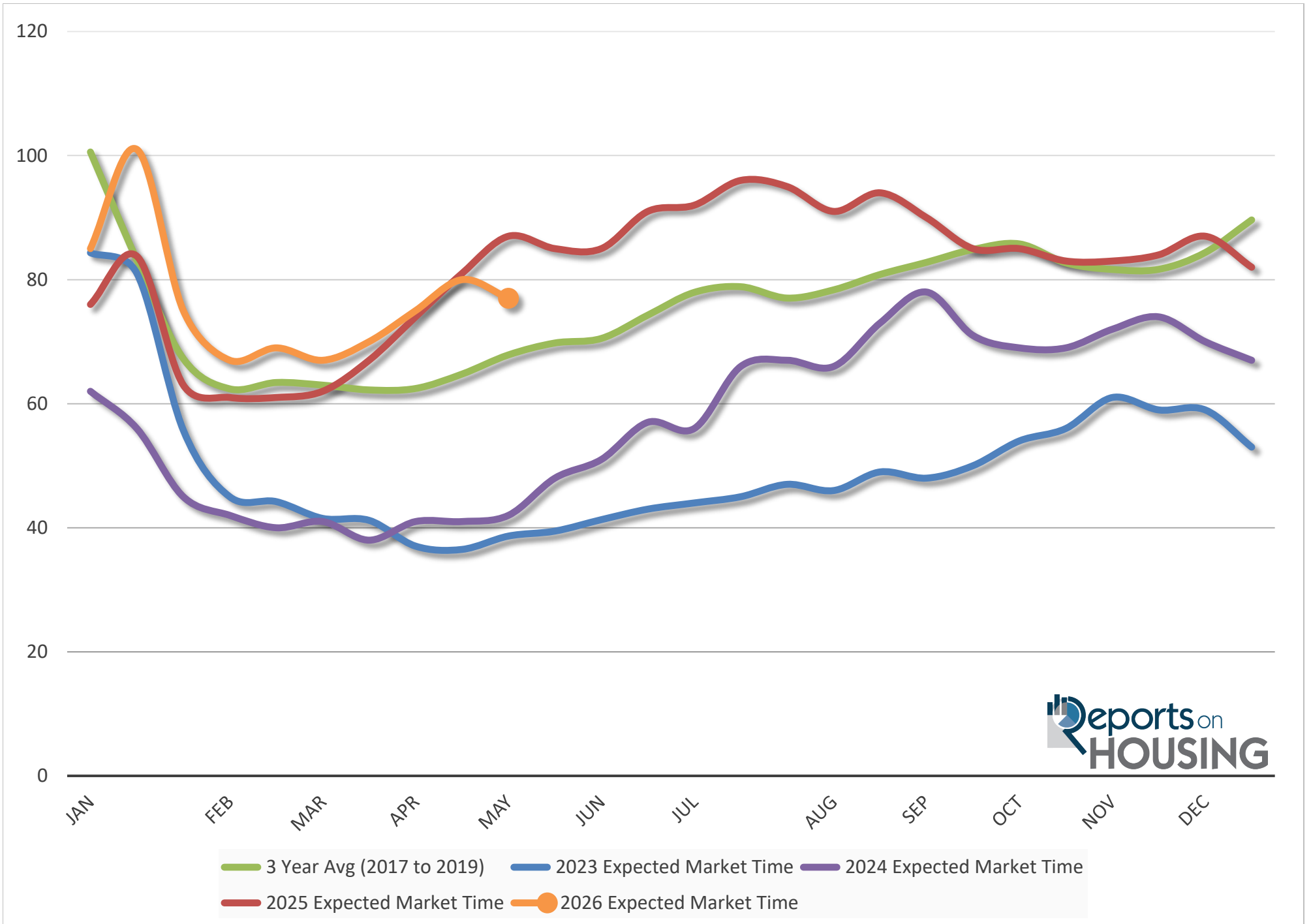
# Orange County Expected Market Time

Days of Inventory

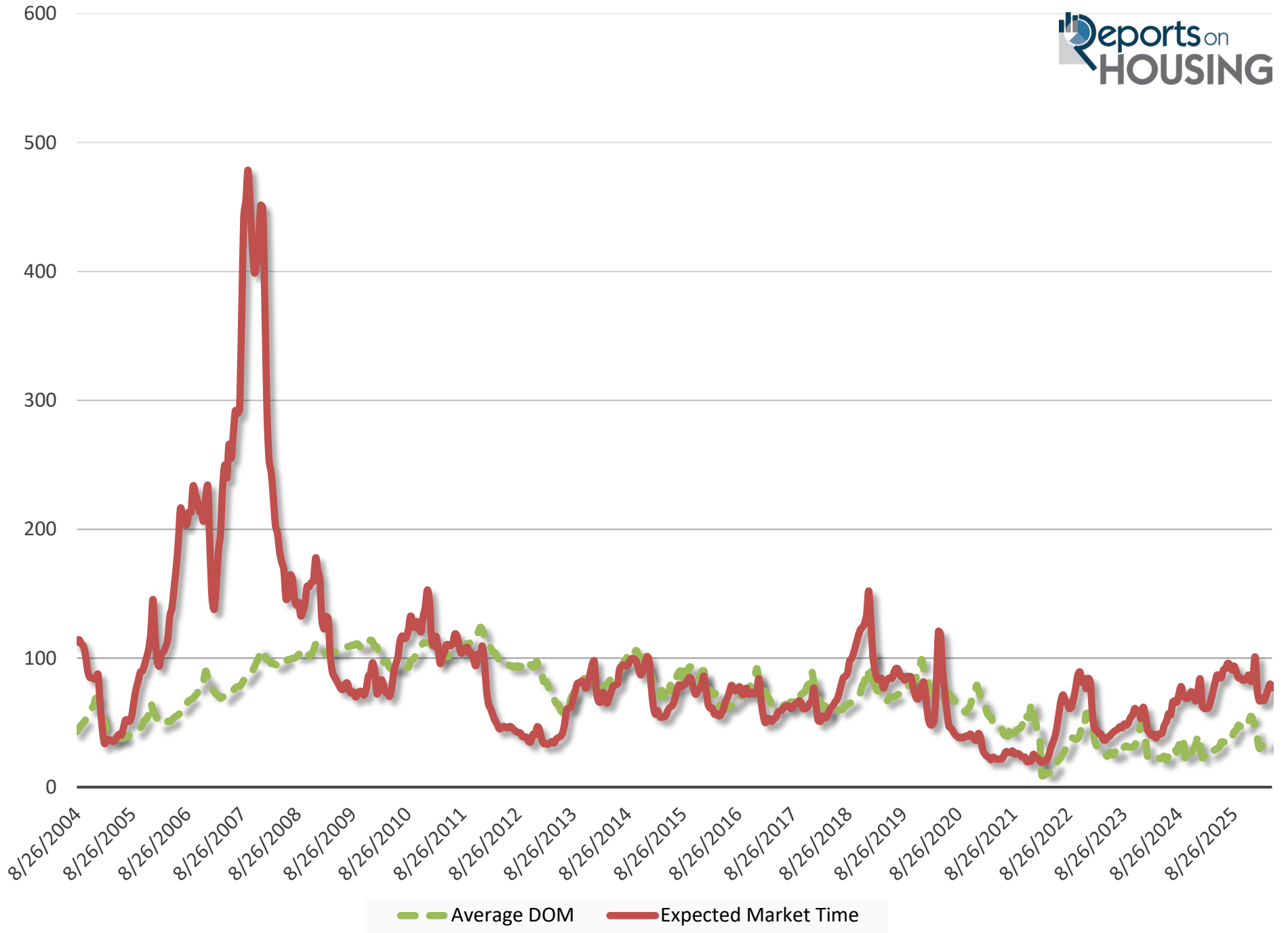


# Orange County Expected Market Time Year Over Year

In Days

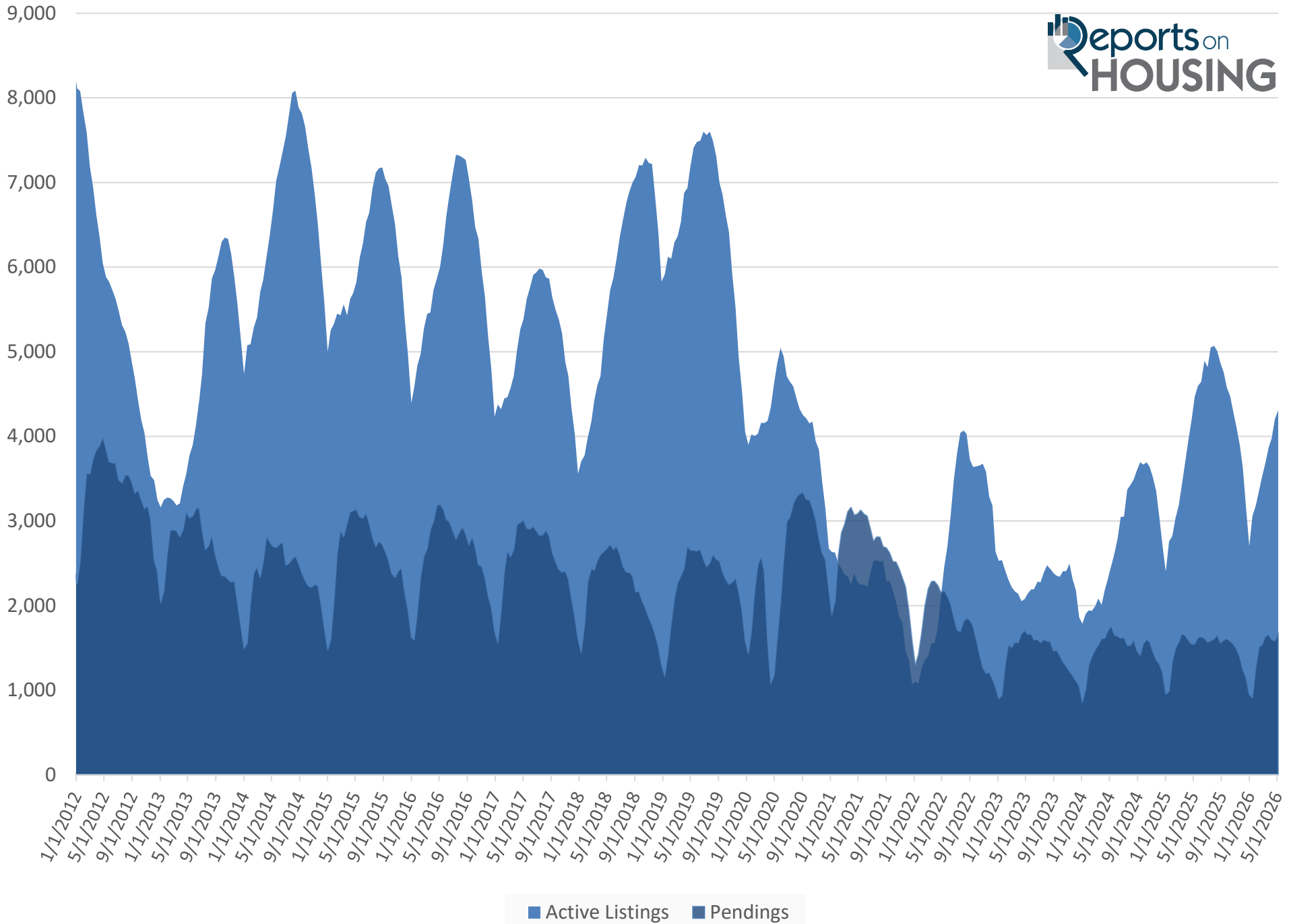


# Orange County Expected Market Time Vs. Average Days On Market



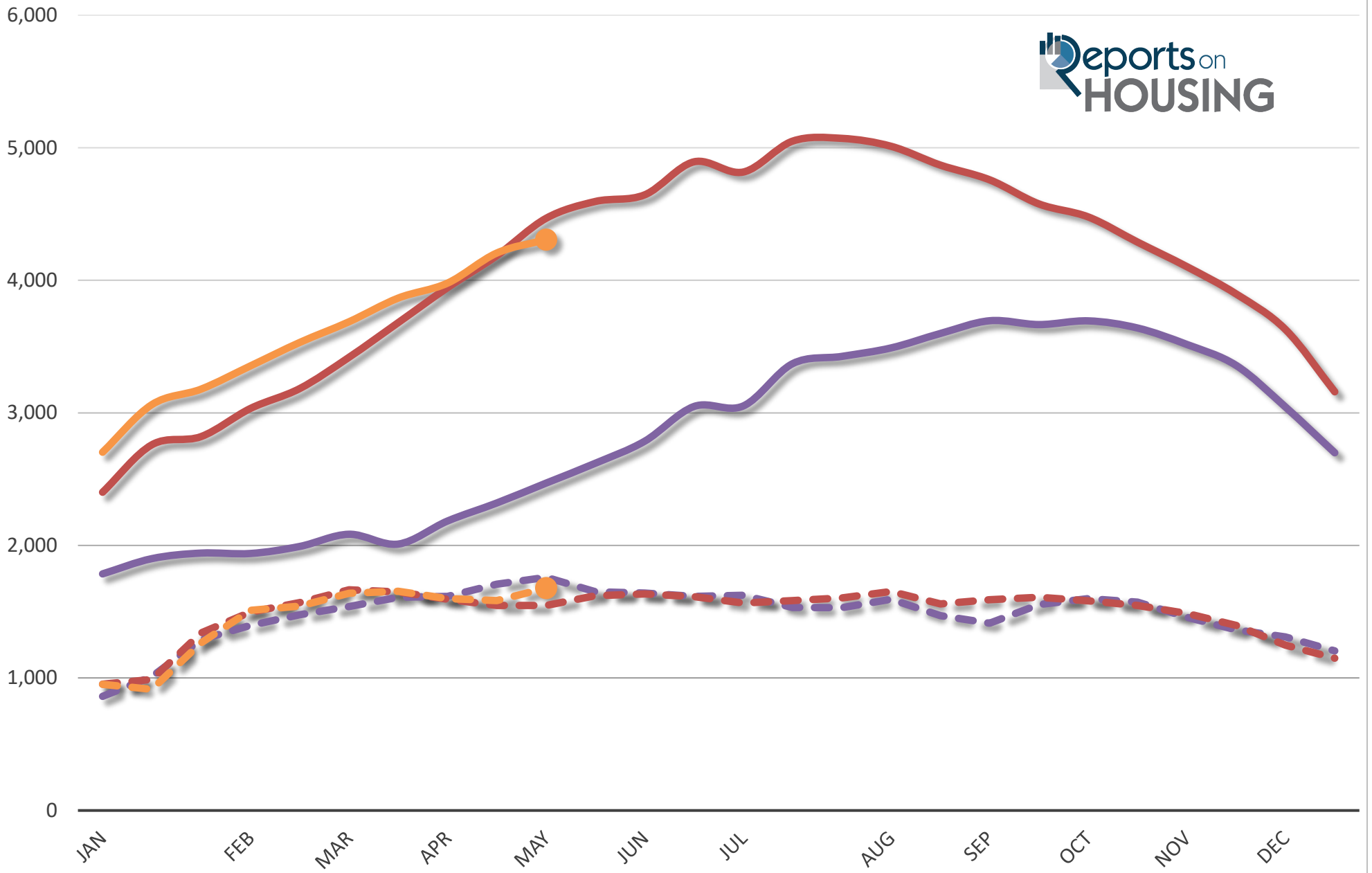
# Orange County Listings Inventory Versus Demand

(Demand is a 30 Day Snapshot of Pending Sales)



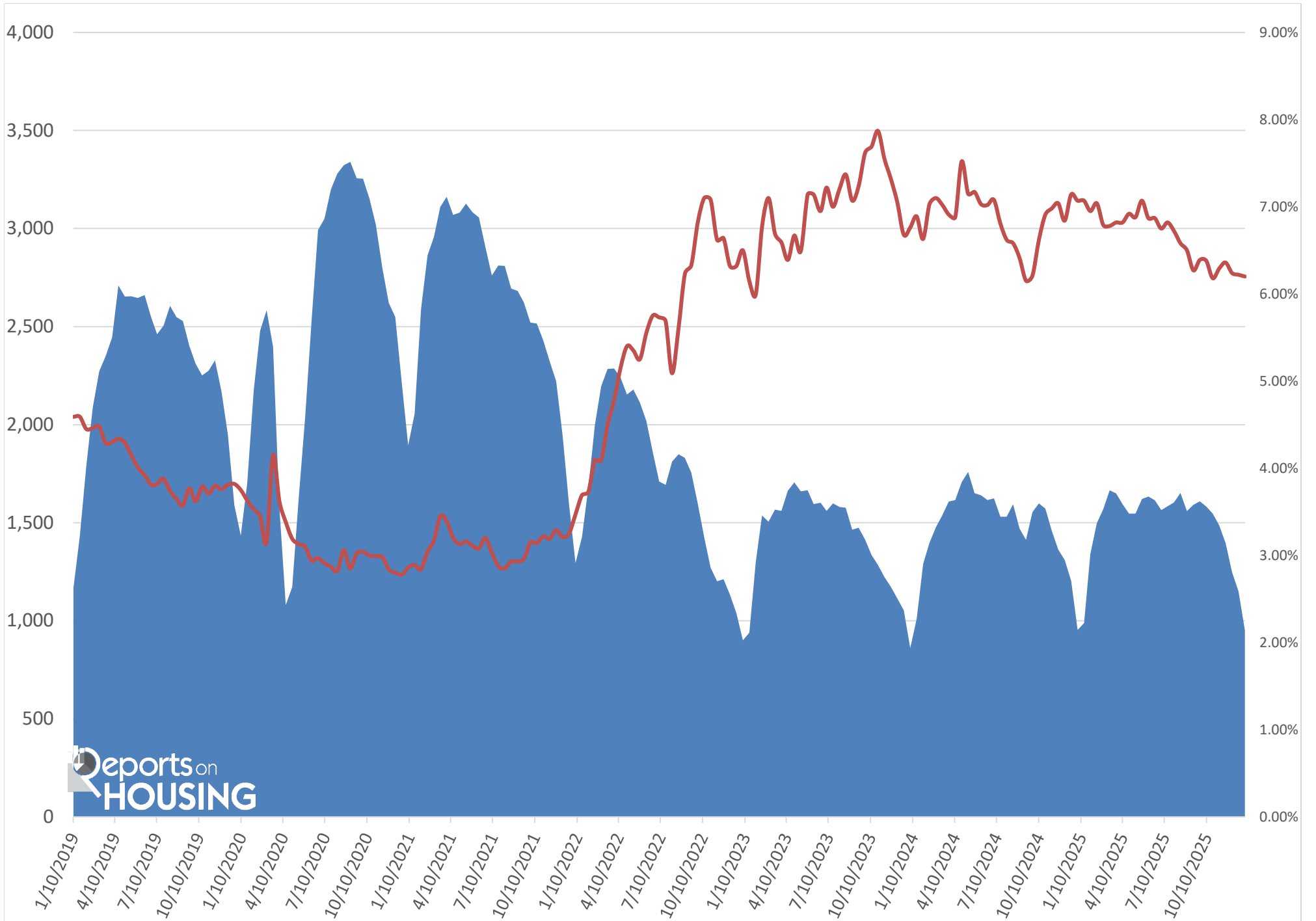
# Orange County Listings vs Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



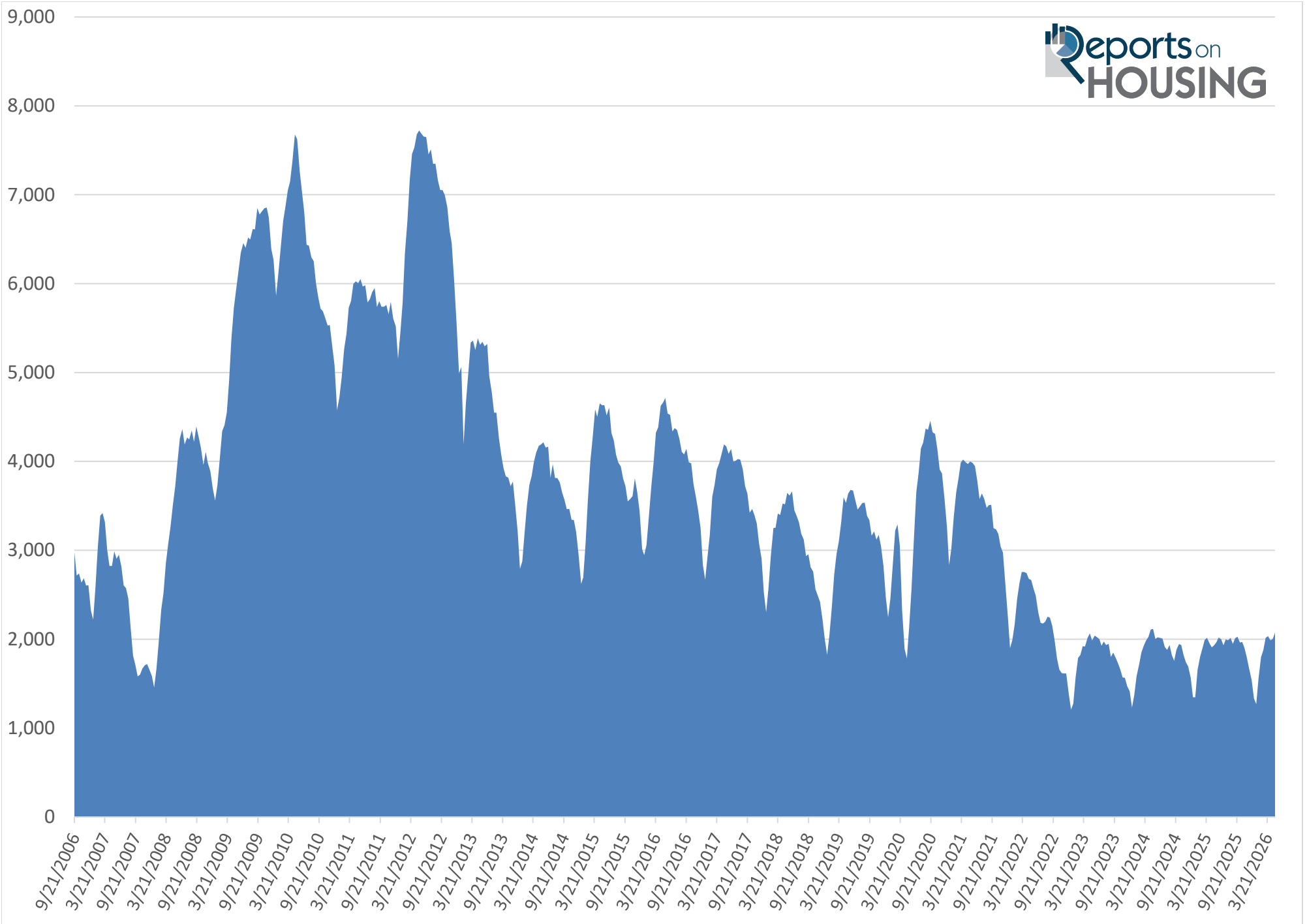
— 2024 Listings      — 2025 Listings      —● 2026 Listings  
- - 2024 Pending Sales      - - 2025 Pending Sales      - -● 2026 Pending Sales

# Mortgage News Daily Rates Vs. Orange County Demand

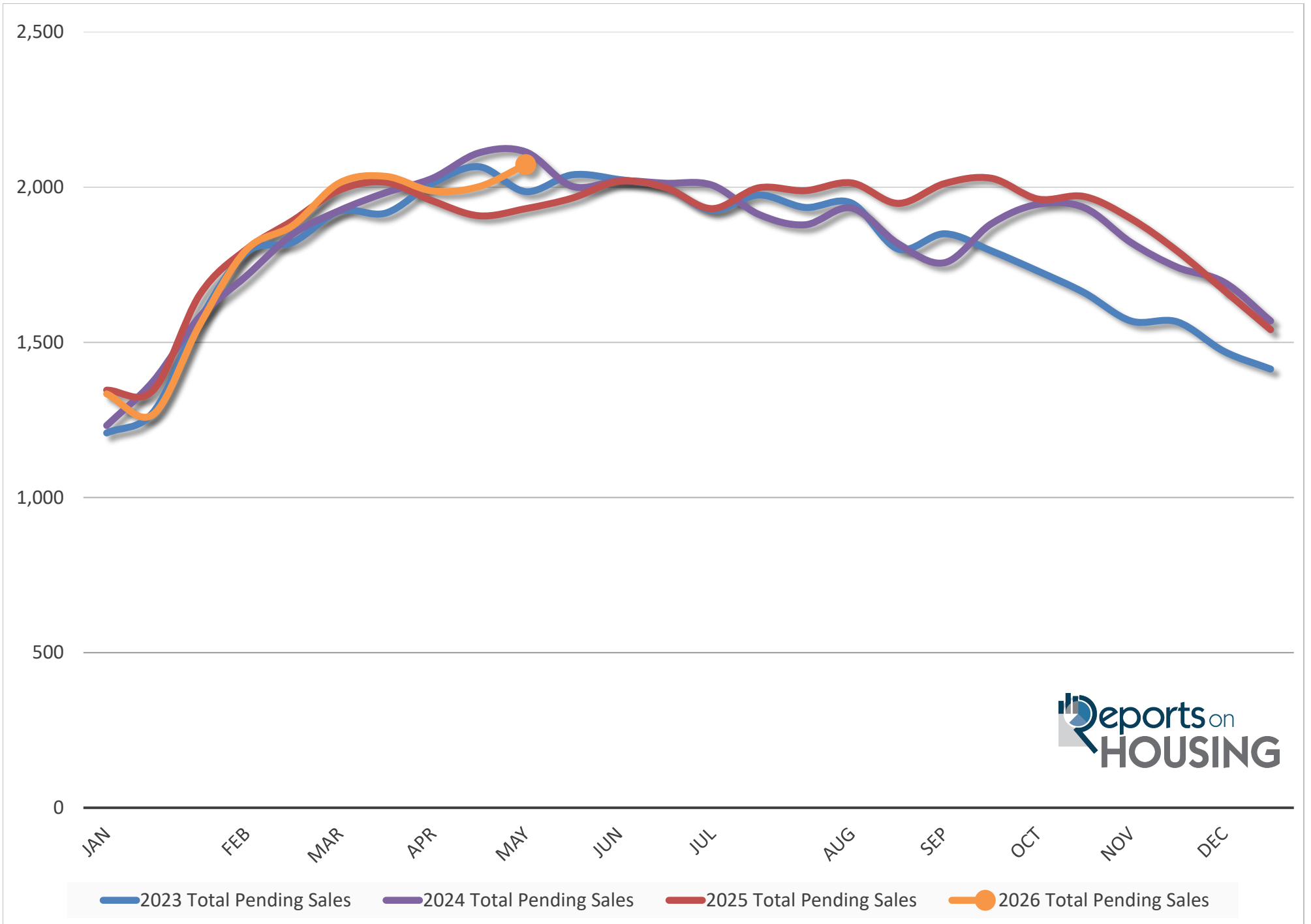


Reports on HOUSING

# Orange County Total Pending Sales Count

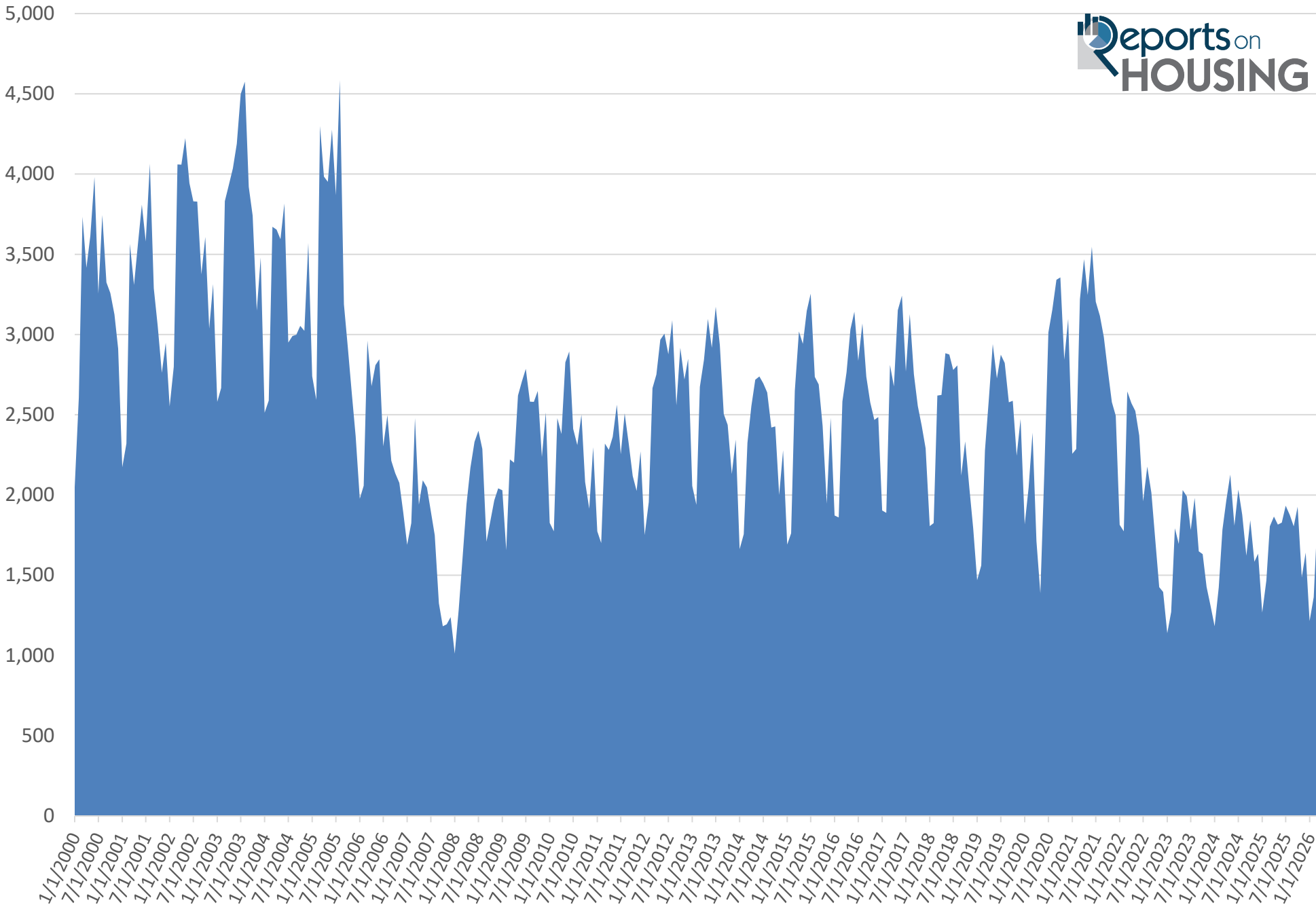


# Orange County Total Pending Sales Year Over Year



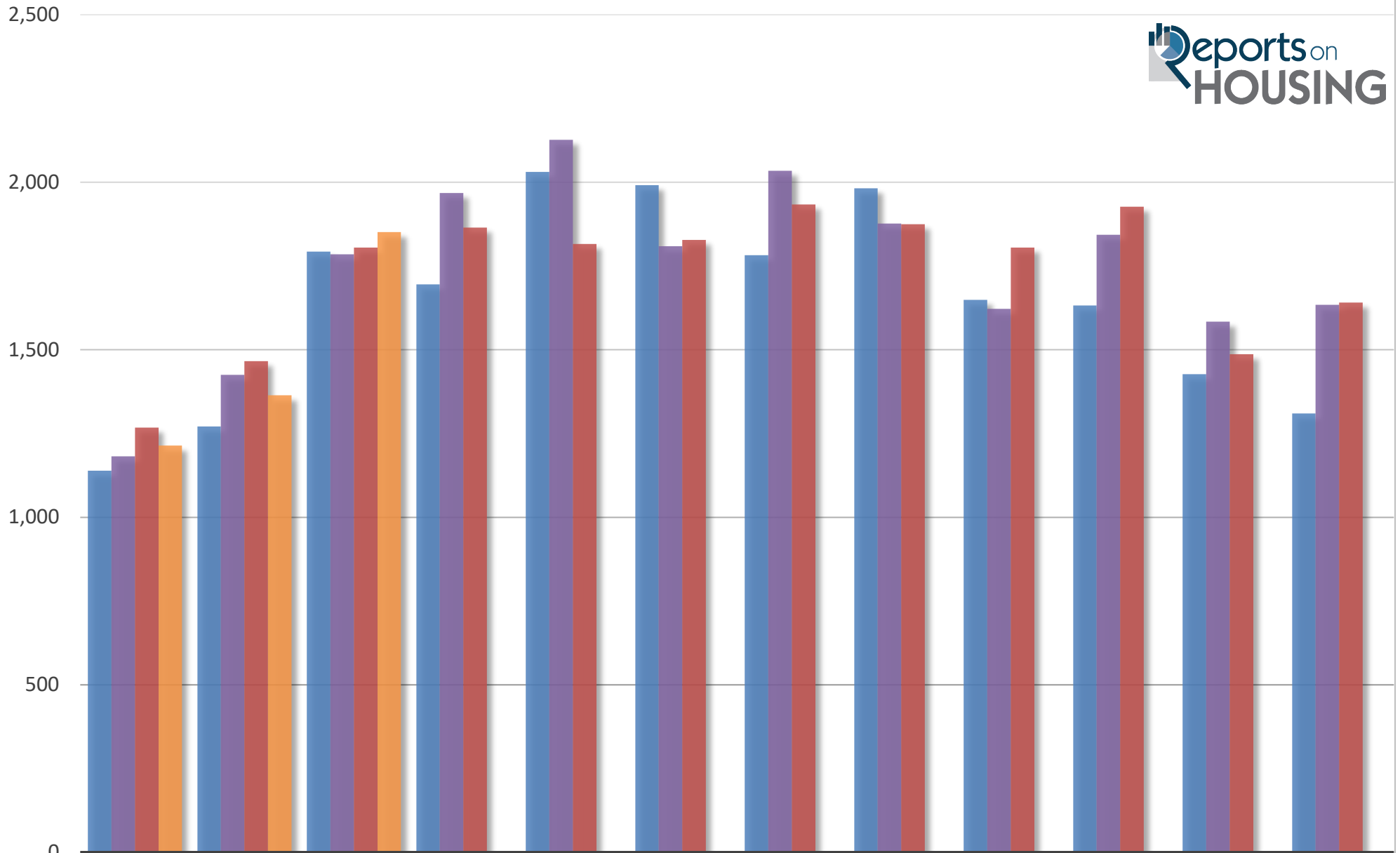
# Orange County Closed Sales

(Monthly)



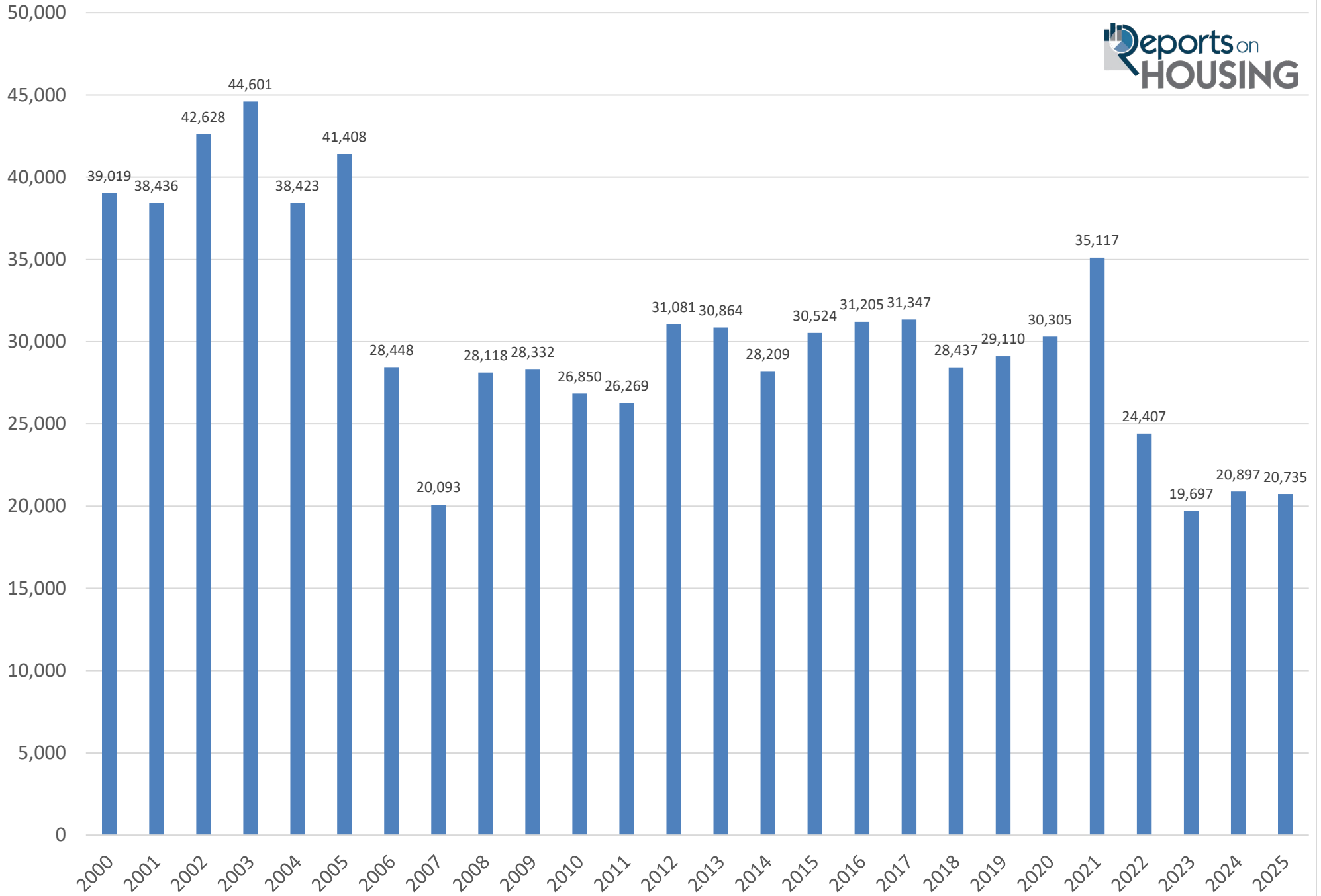
# Orange County Closed Sales Year Over Year

(Monthly)

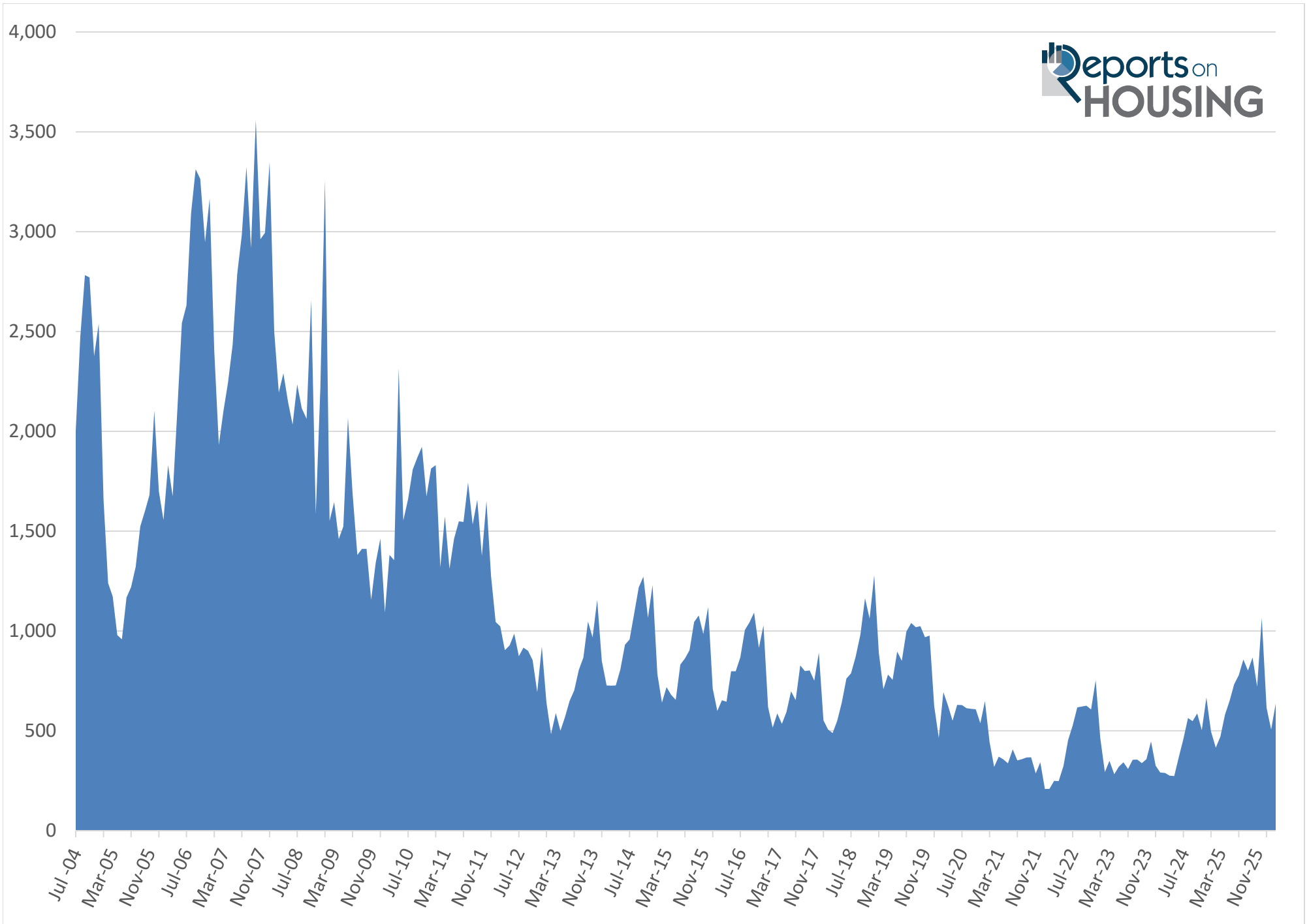


■ 2023 Closed Sales ■ 2024 Closed Sales ■ 2025 Closed Sales ■ 2026 Closed Sales

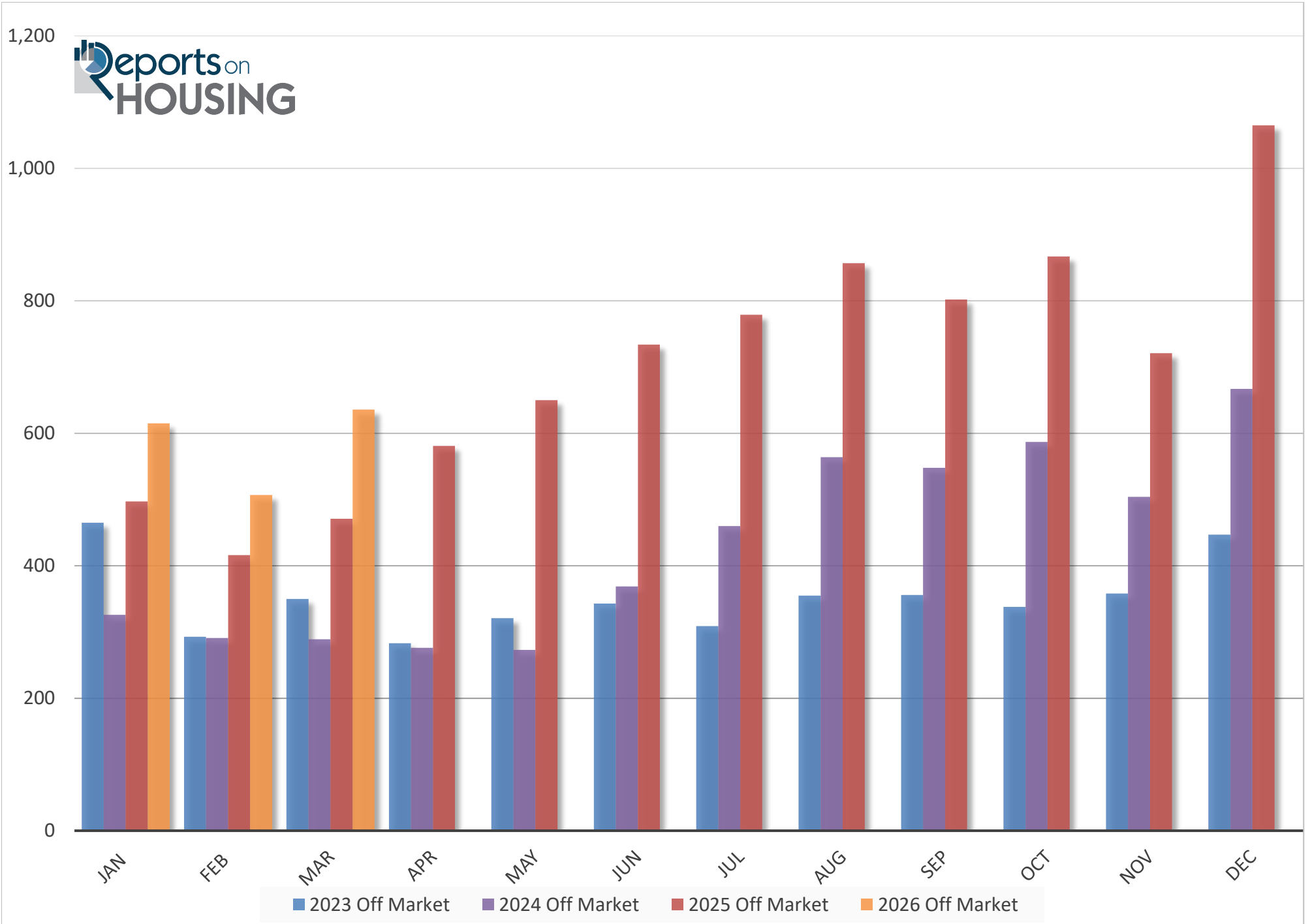
# Orange County Total Closed Sales By Year (Jan-Dec)



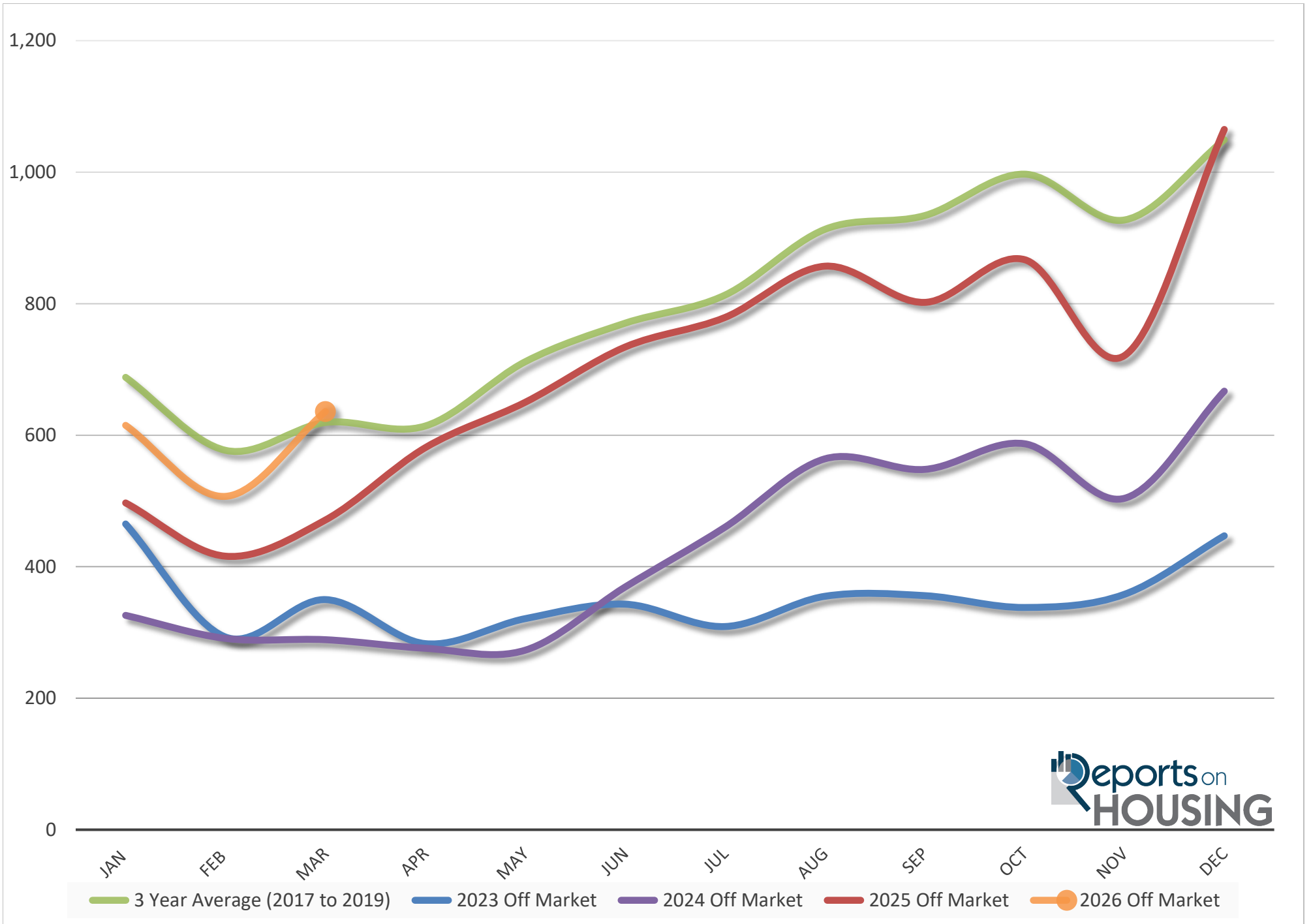
# Orange County Homes Pulled Off the Market



# Orange County Off Market Year Over Year

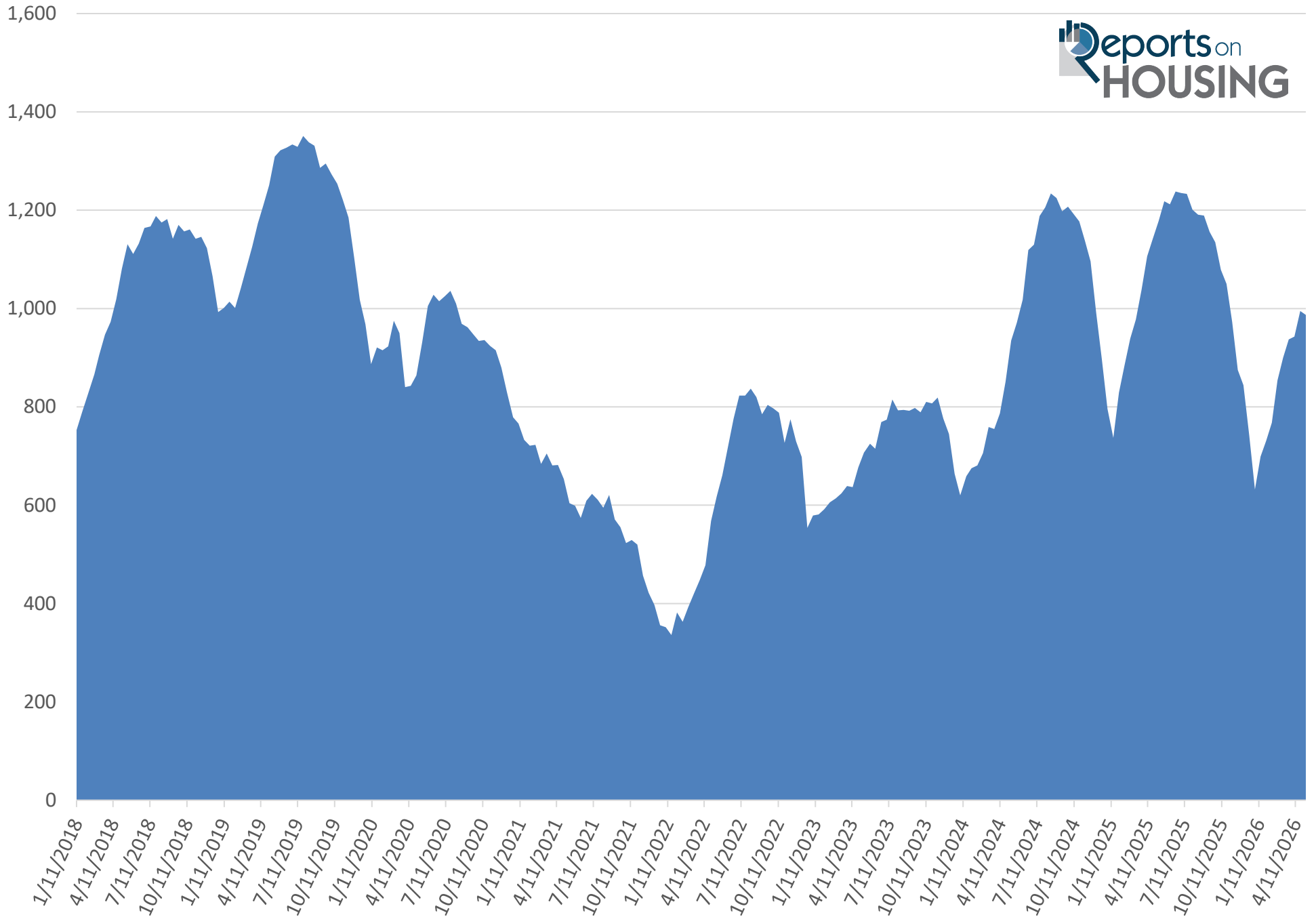


# Orange County Off Market Year Over Year



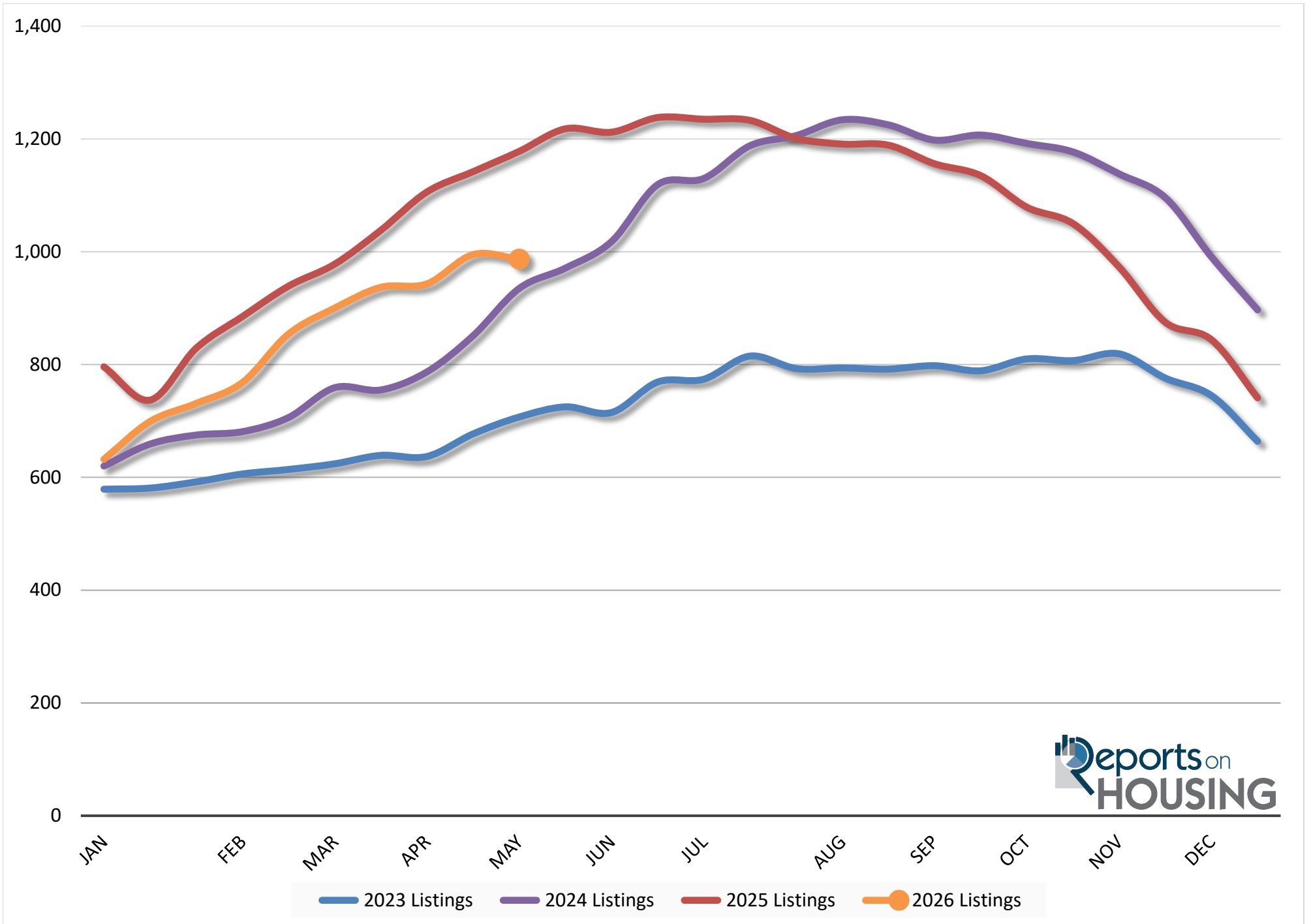
# Orange County Active Luxury Listing Inventory

(2025 - Increased to \$2.5m+)



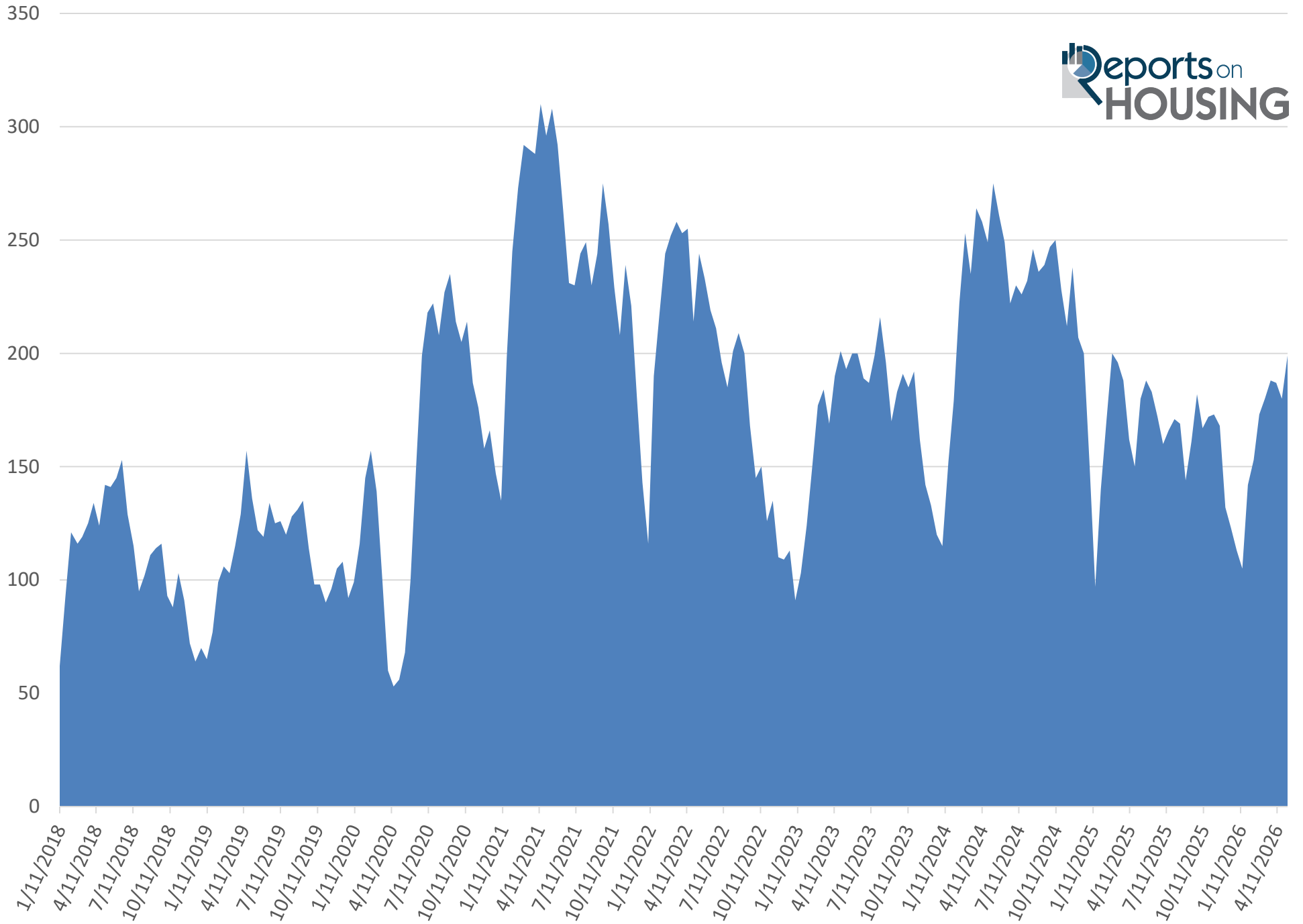
# Orange County Active Luxury Listing Inventory Year Over Year

(2025 - Increased to \$2.5m+)



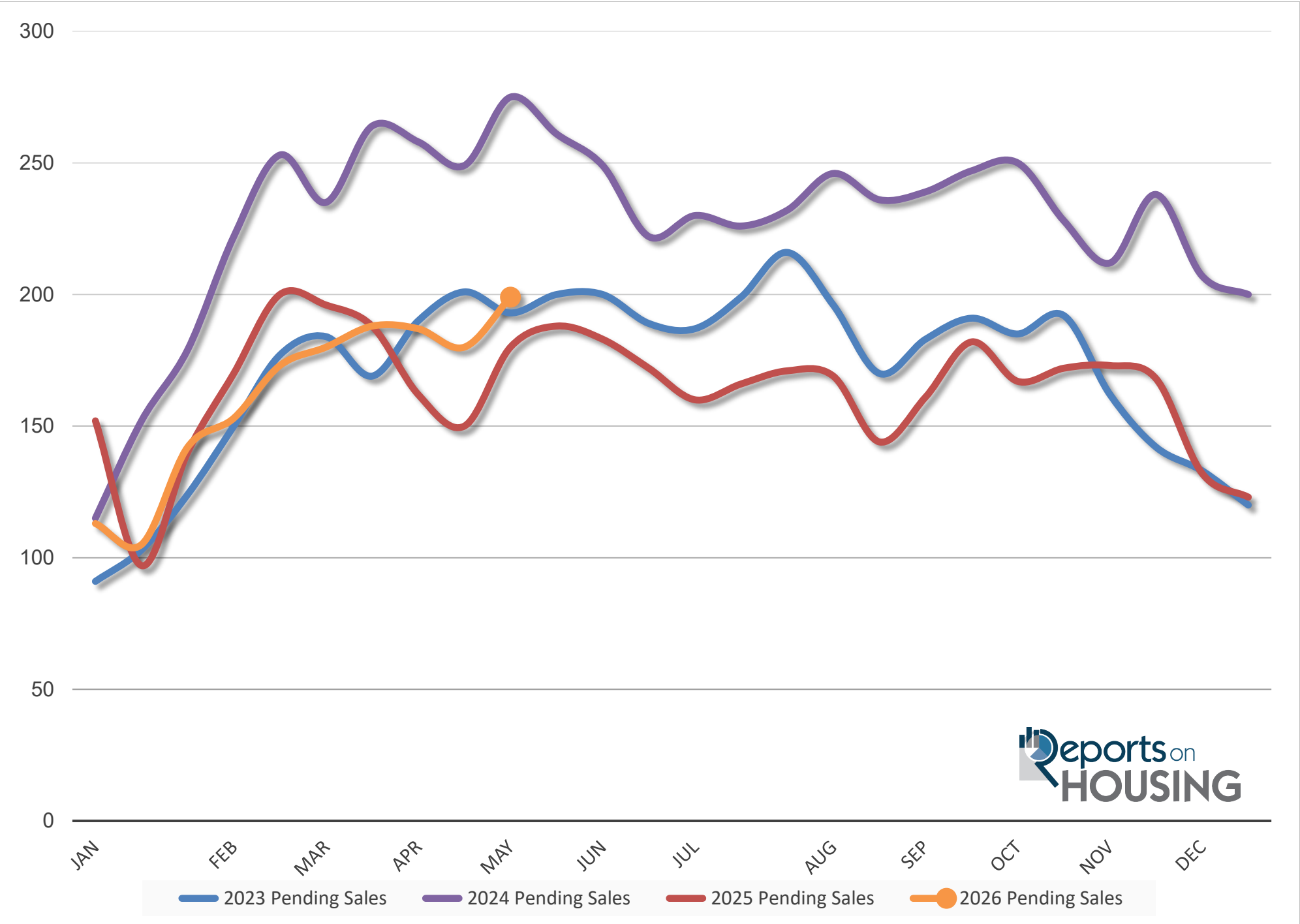
# Orange County Luxury (\$2M+) Demand

Prior 30 Day Pending Snapshot (2025 - Increased to \$2.5m+)

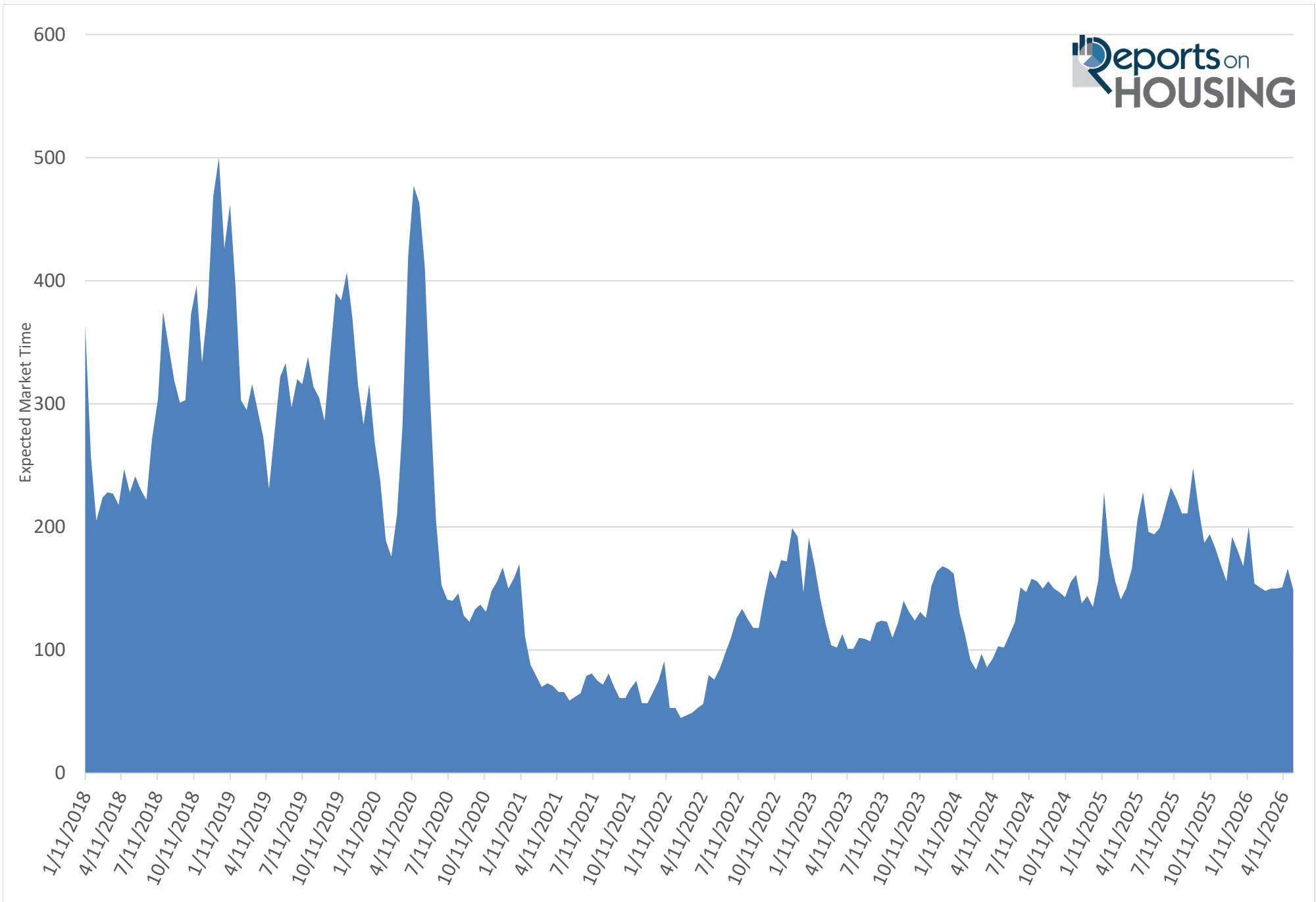


# Orange County Luxury Demand Year Over Year

Prior 30 Day Pending Sales Snapshot (2025 - Increased to \$2.5m+)

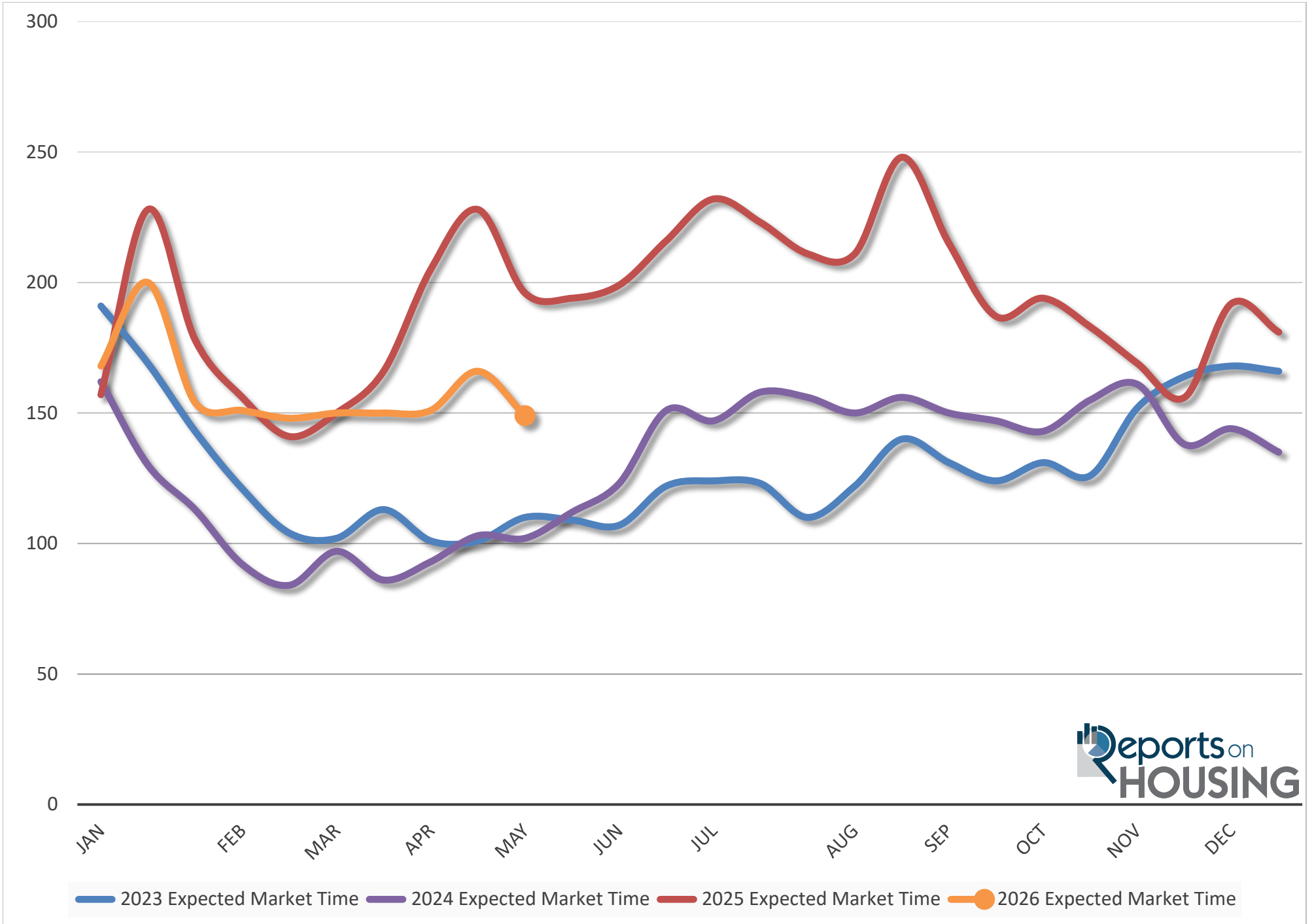


# Orange County Luxury Expected Market Time Days of Inventory (2025 - Increased to \$2.5m+)

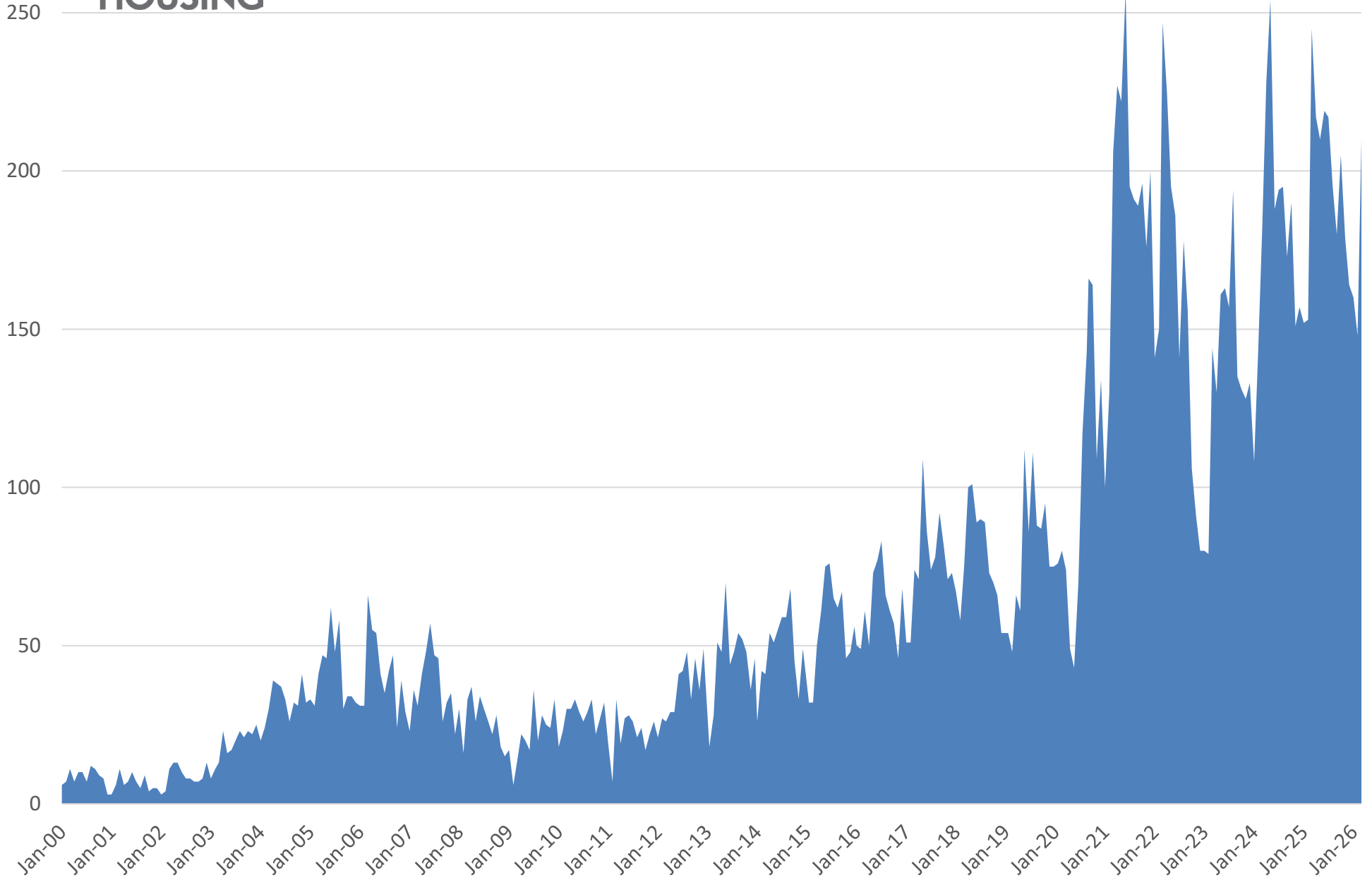


# Orange County Luxury Expected Market Time Year Over Year

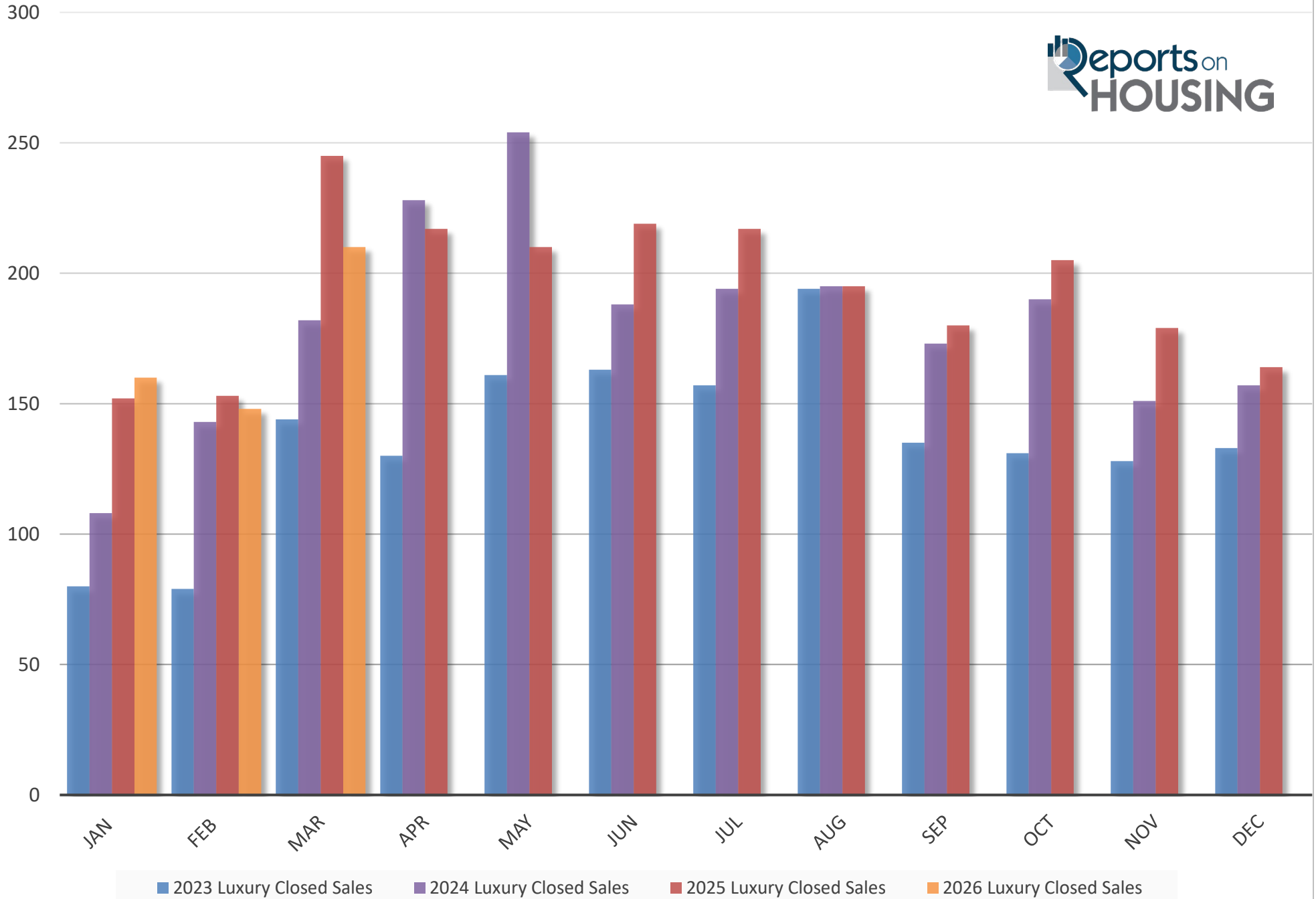
In Days (2025 - Increased to \$2.5m+)



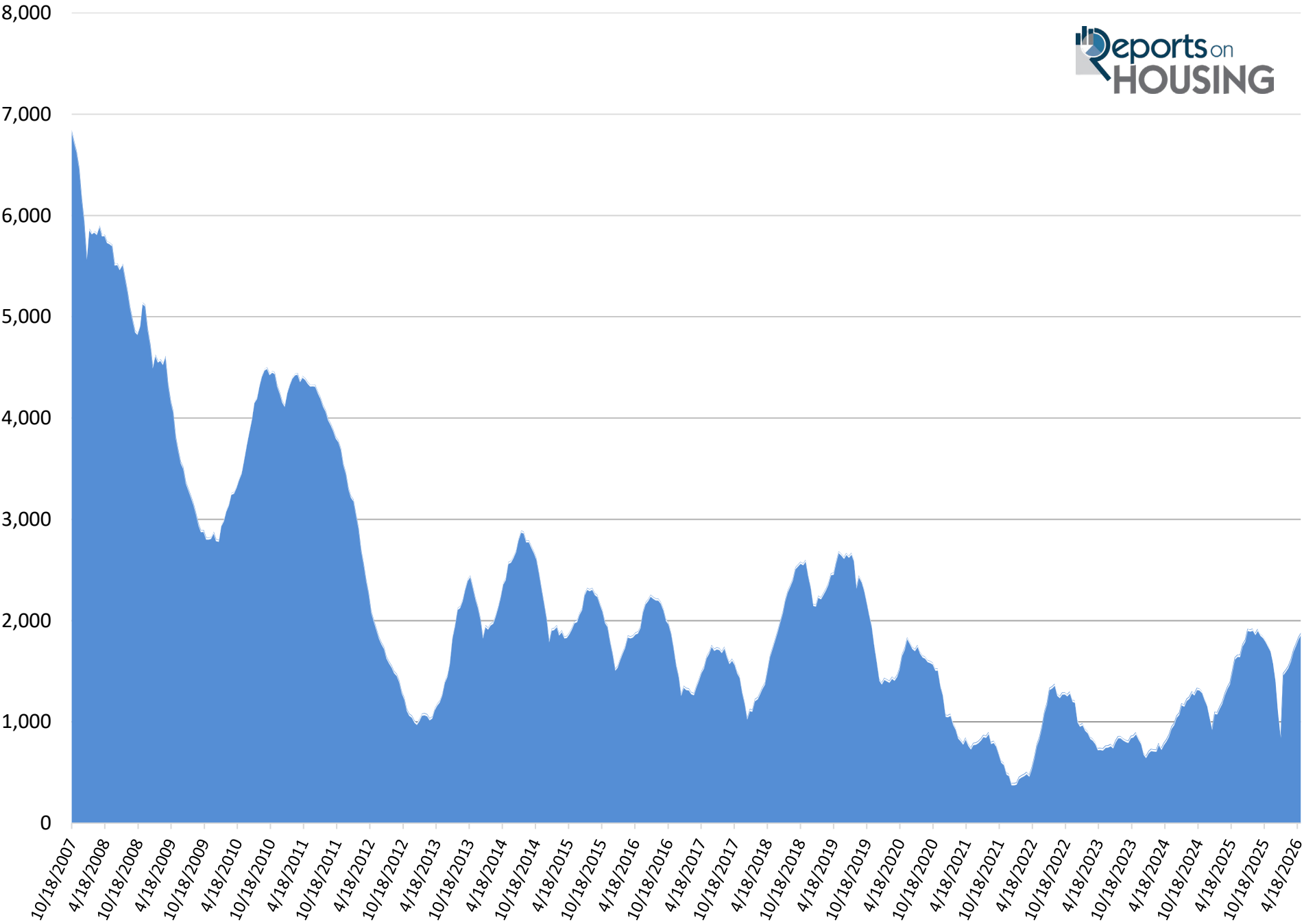
# Orange County Luxury Closed Sales (\$2.5m+)



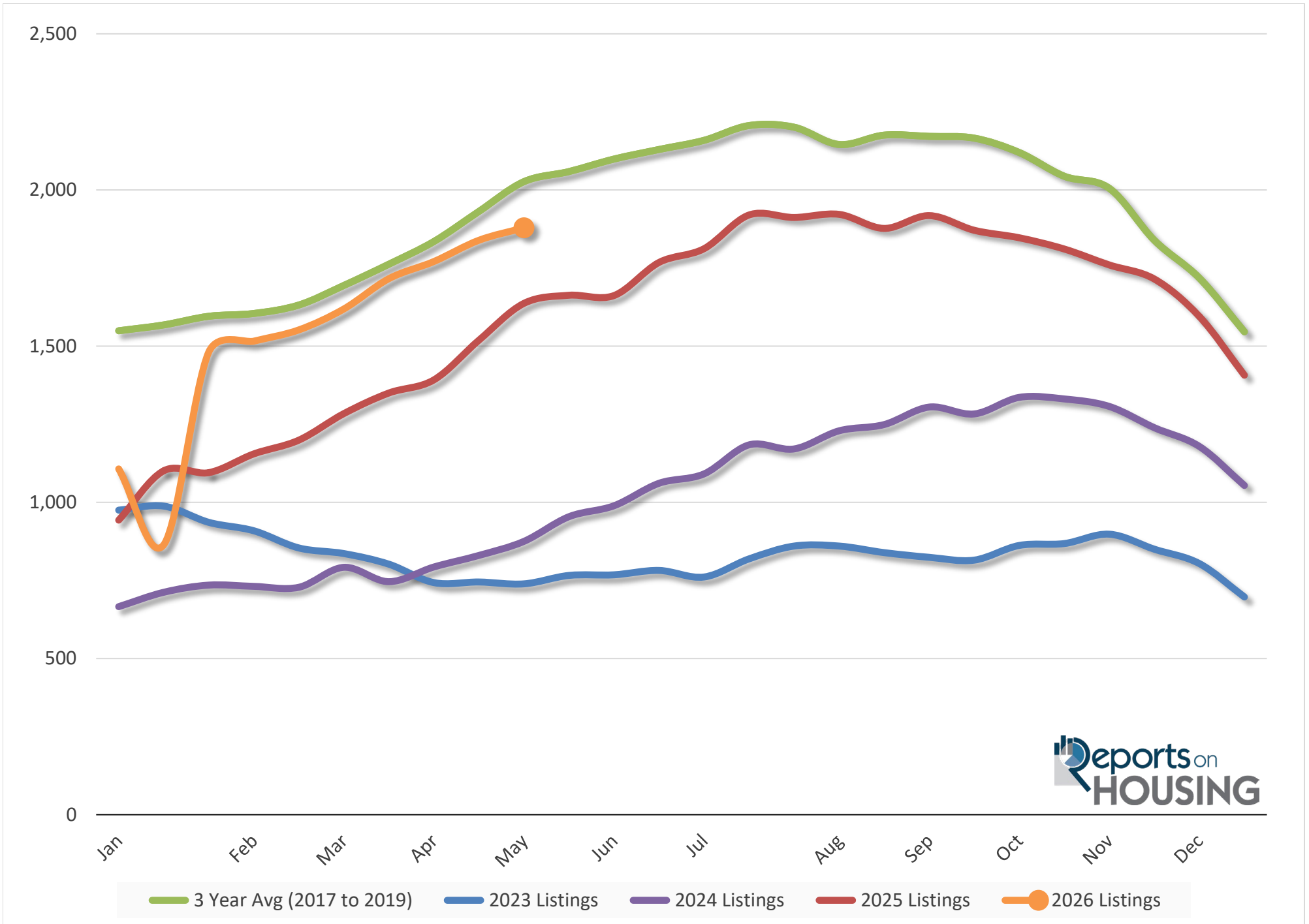
# Orange County Luxury Closed Sales Year Over Year (\$2.5m+)



# Orange County Attached Active Listing Inventory

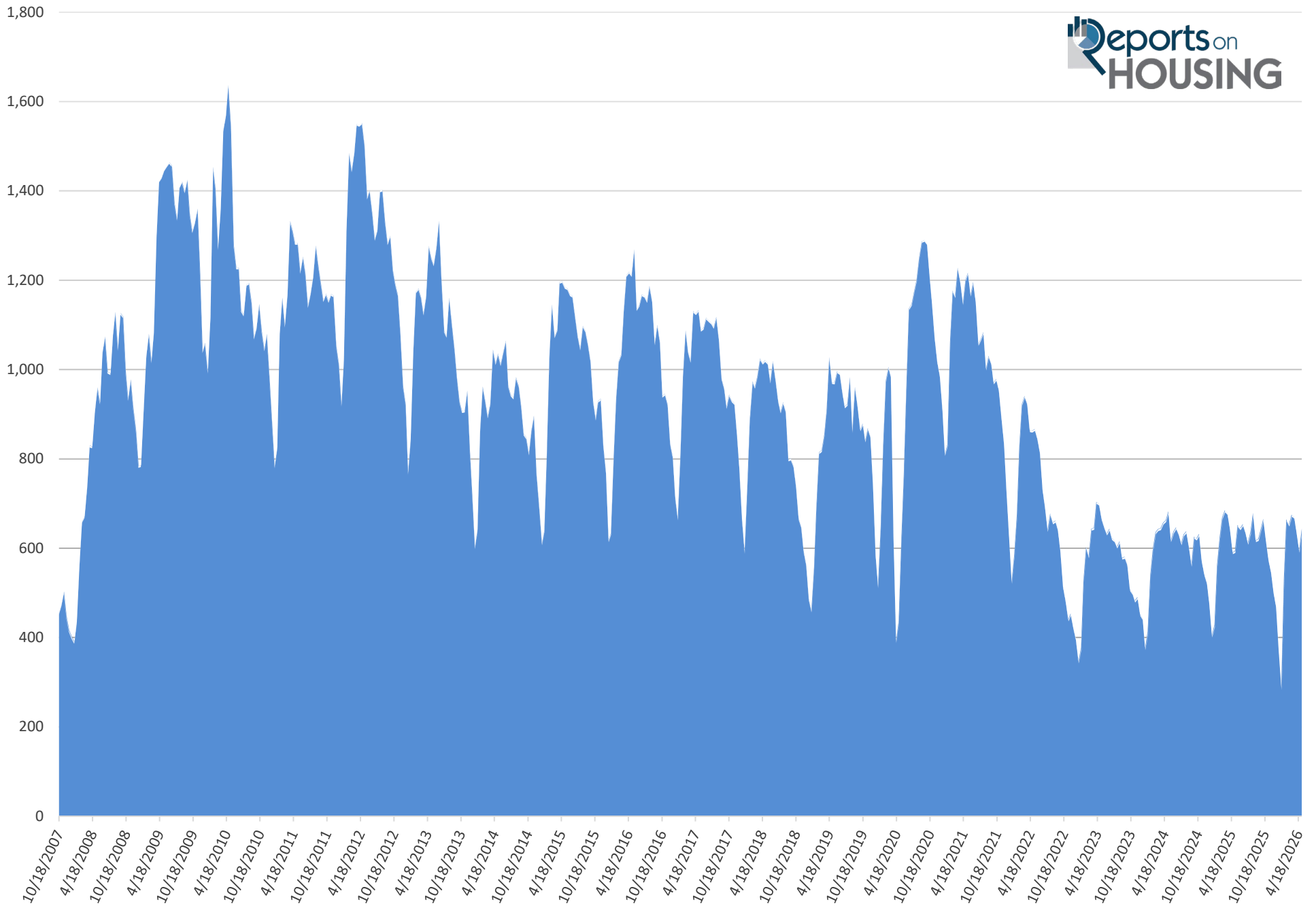


# Orange County Attached Active Listing Inventory Year Over Year



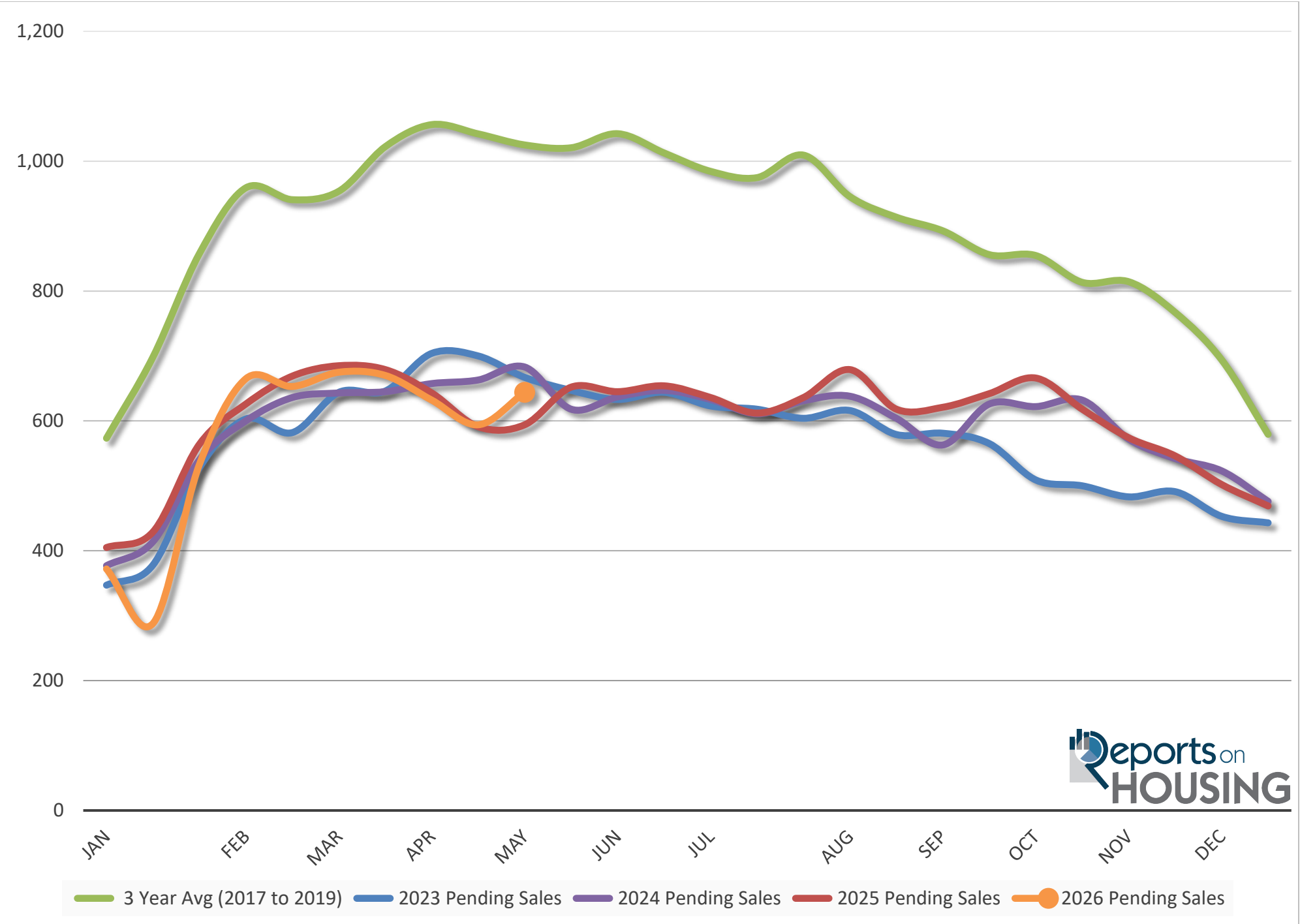
# Orange County Attached Demand

(Prior 30 Day Pendings Snapshot)



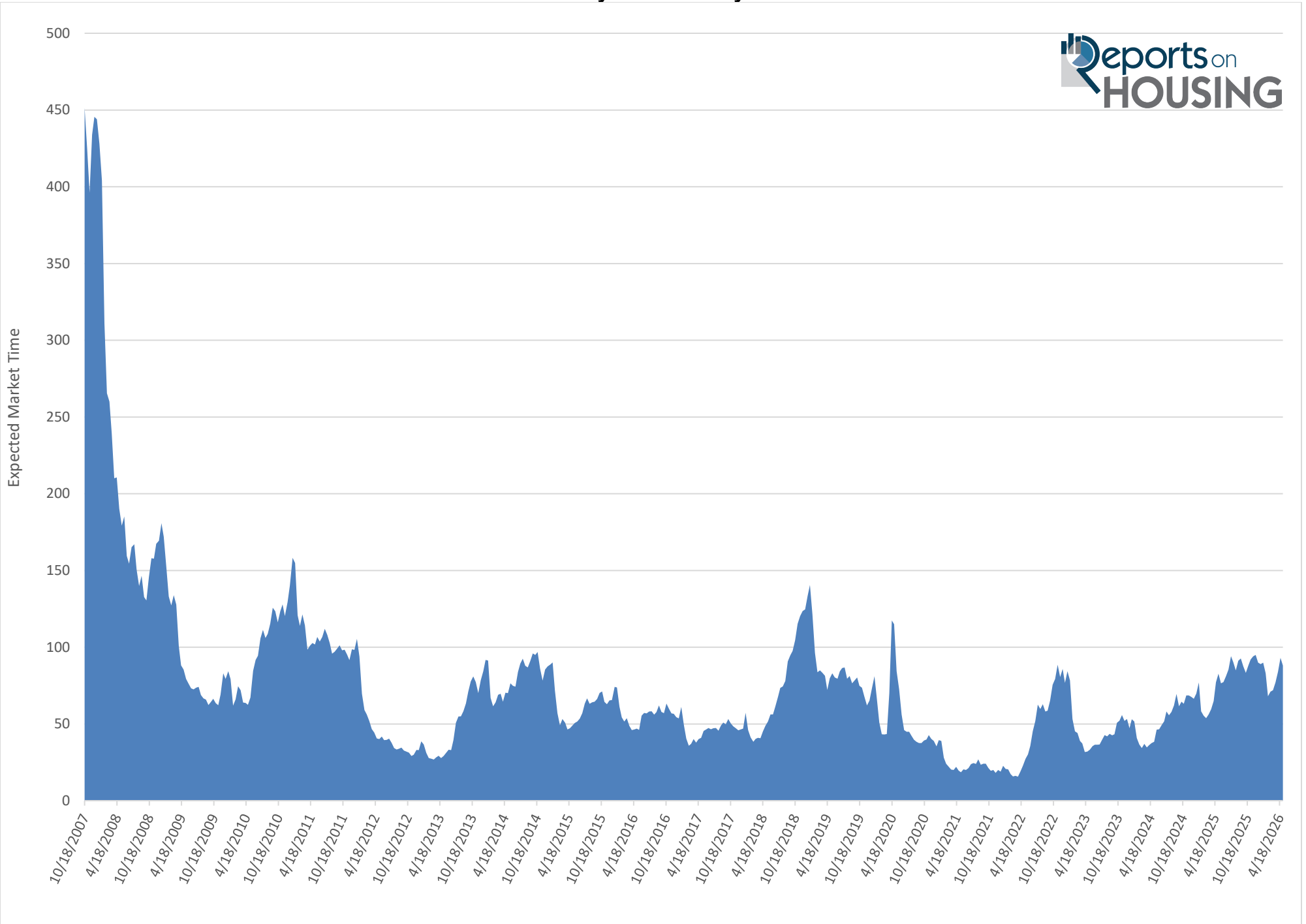
# Orange County Attached Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



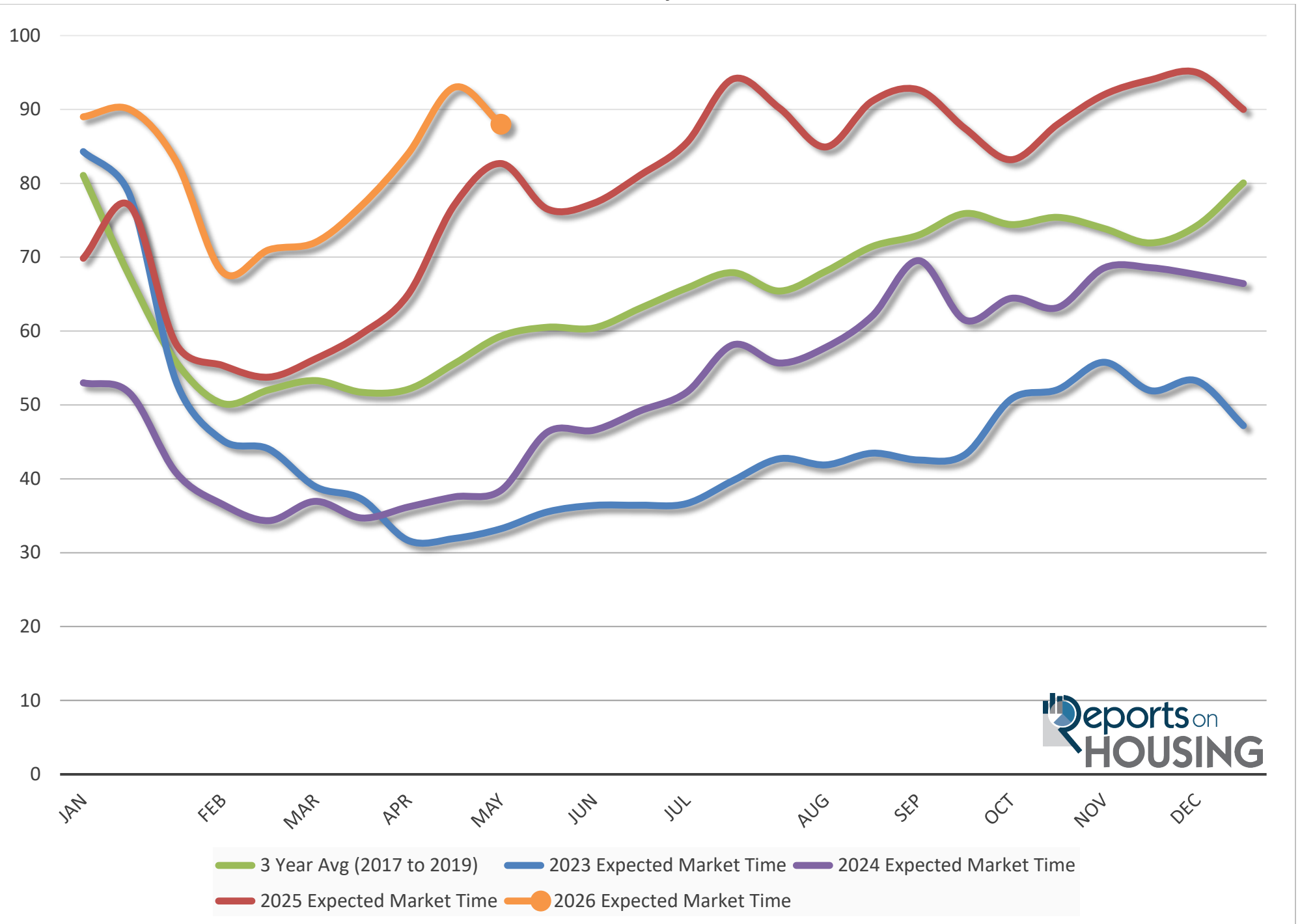
# Orange County Attached Expected Market Time

Days of Inventory

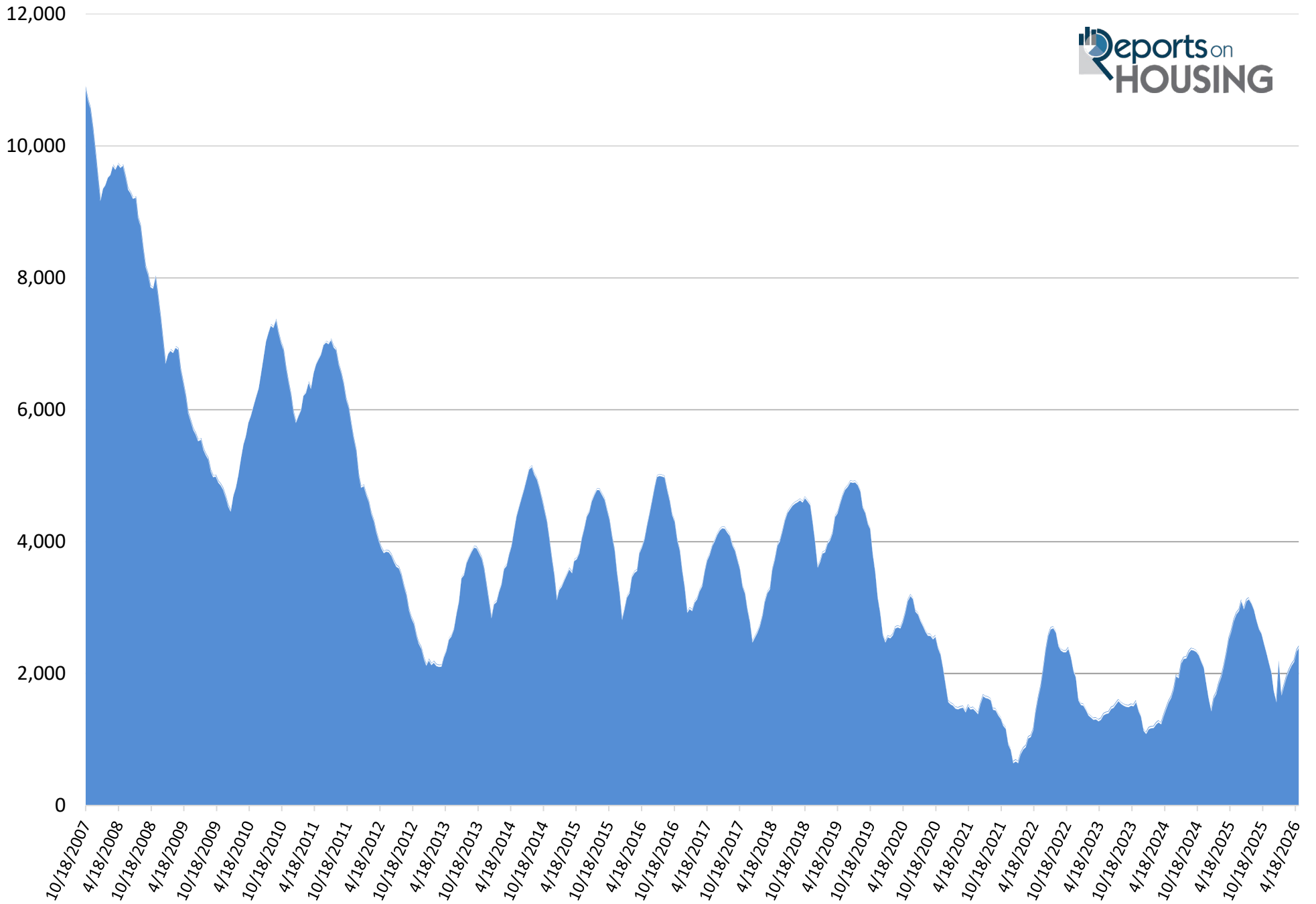


# Orange County Attached Expected Market Time Year Over Year

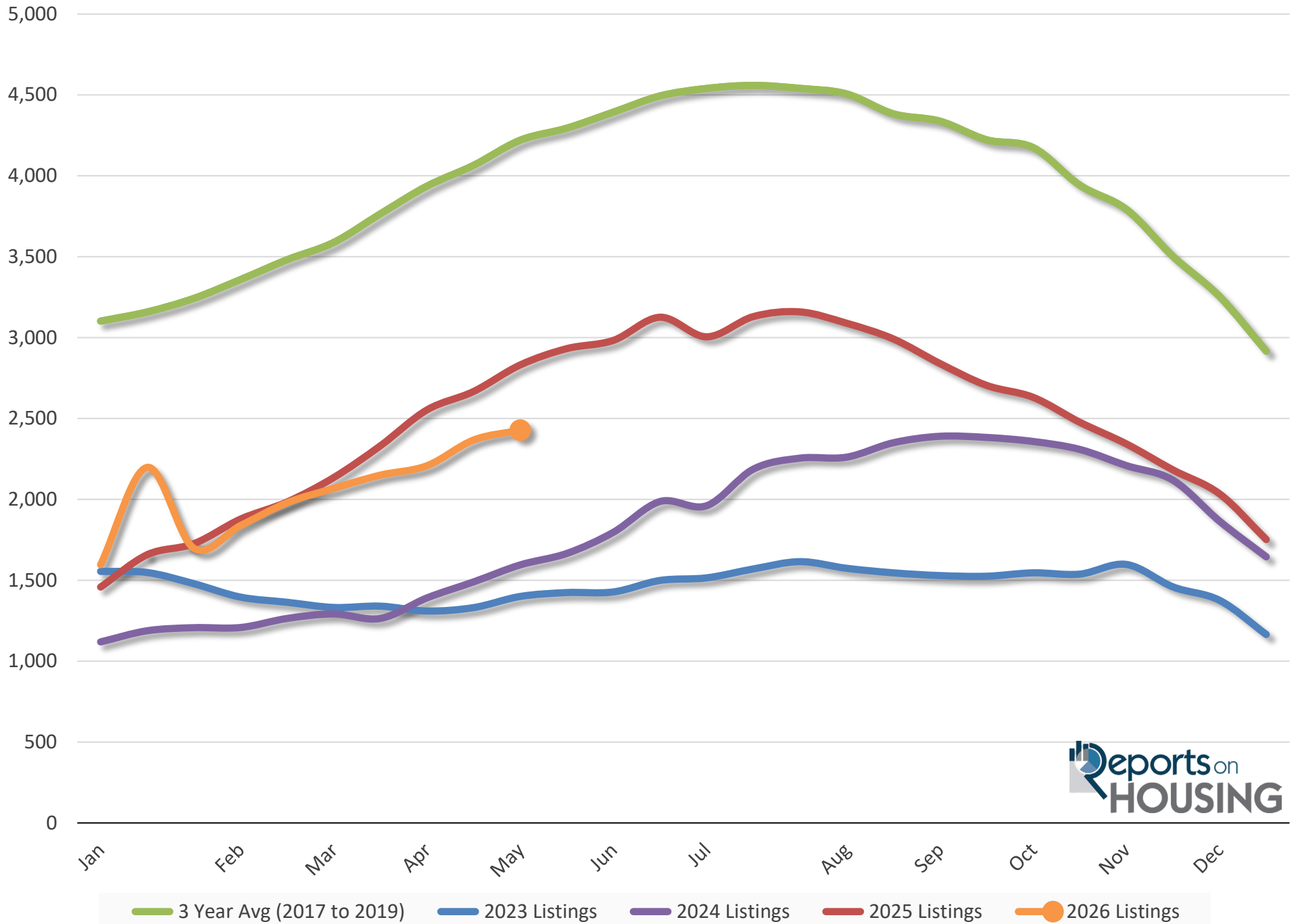
In Days



# Orange County Detached Active Listing Inventory

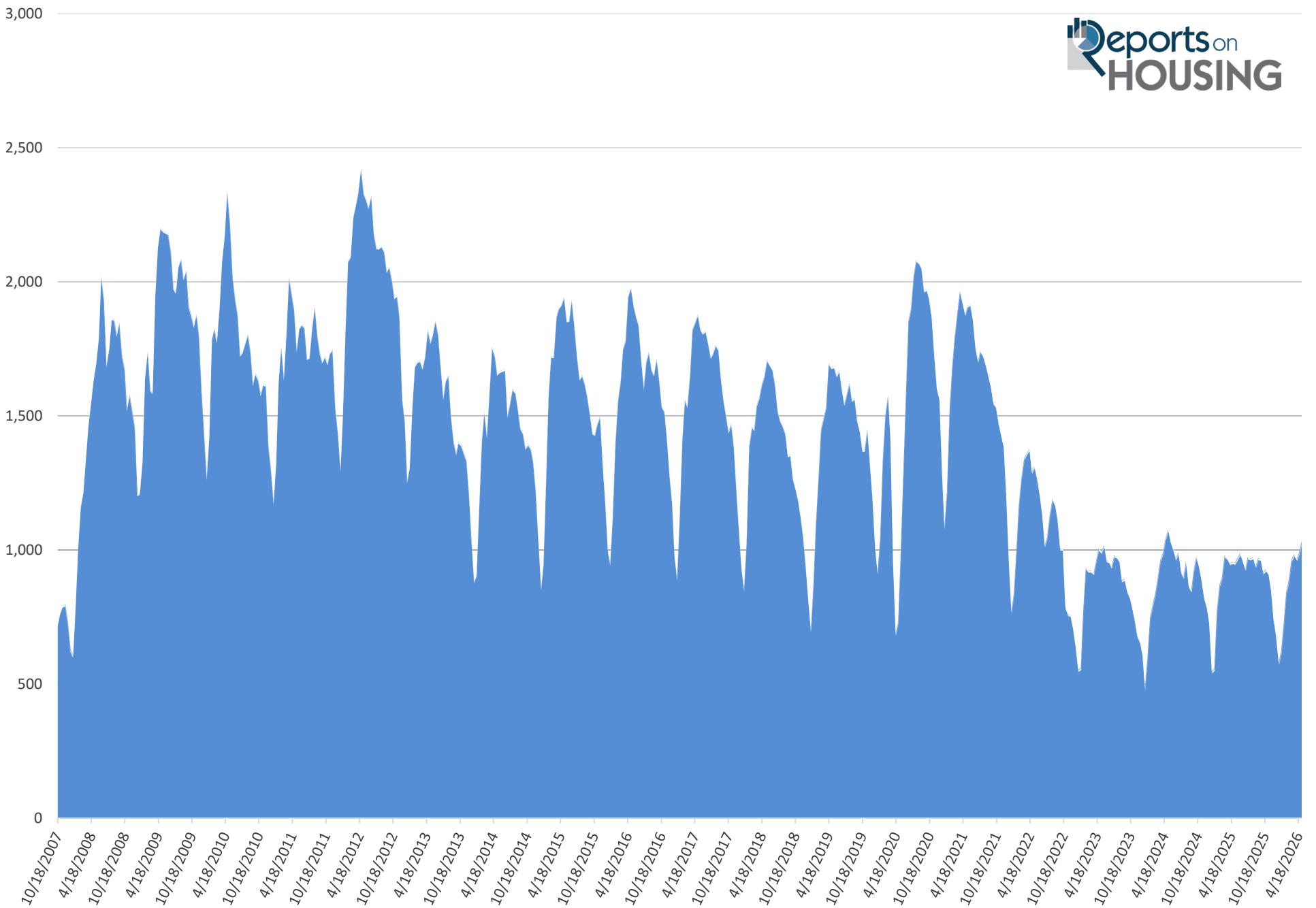


# Orange County Detached Active Listing Inventory Year Over Year



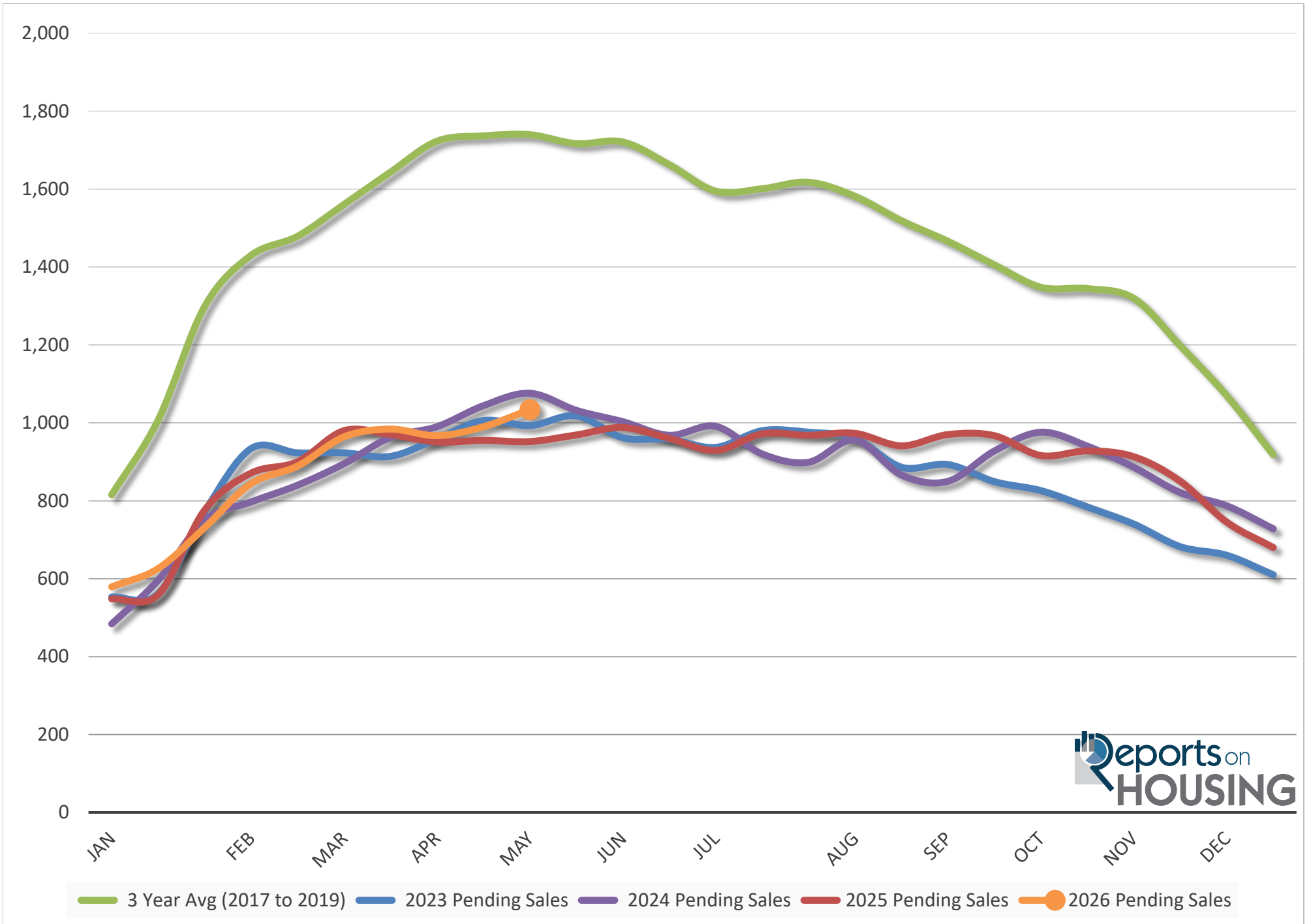
# Orange County Detached Demand

(Prior 30 Day Pending Snapshot)



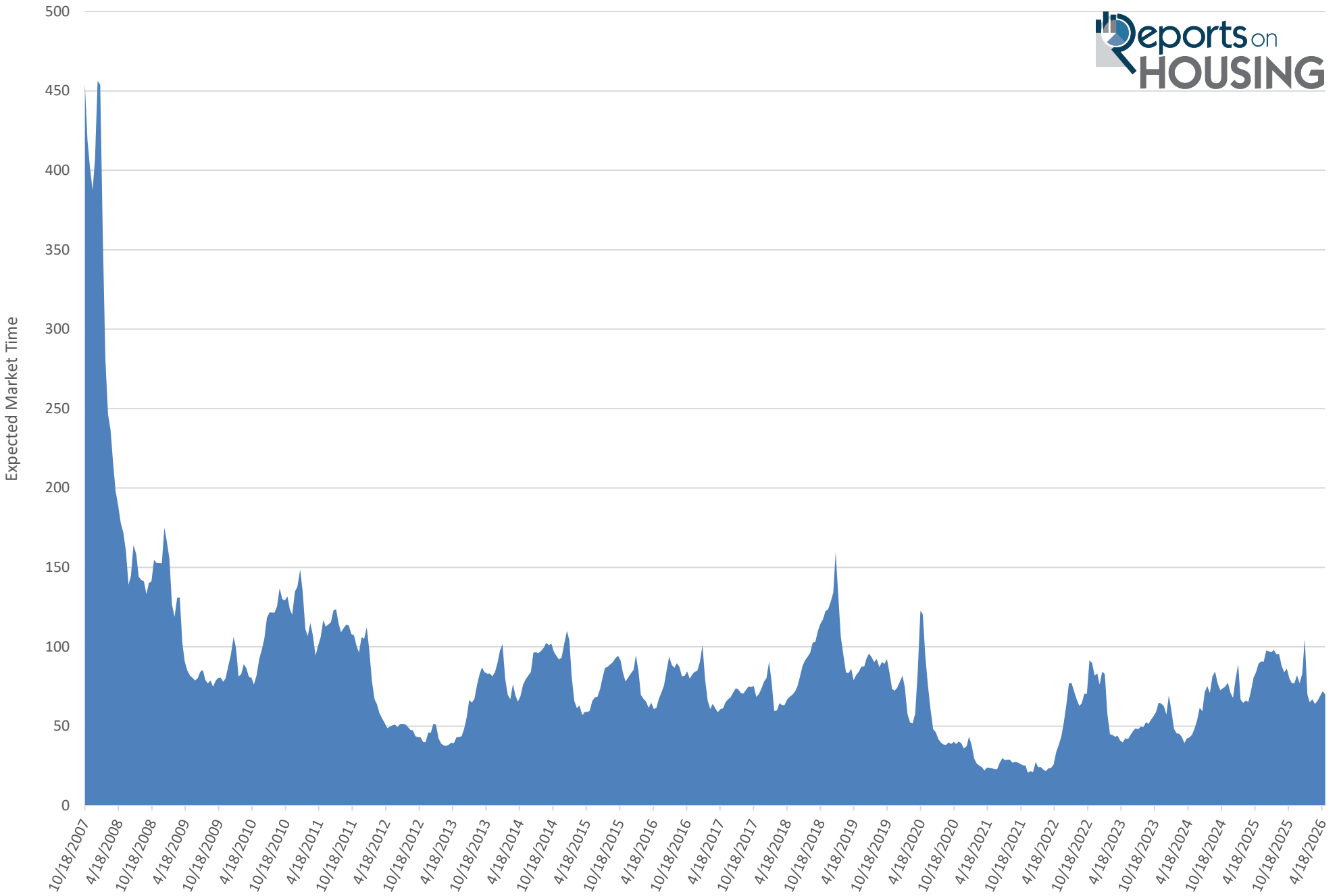
# Orange County Detached Demand Year Over Year

Prior 30 Day Pending Sales Snapshot



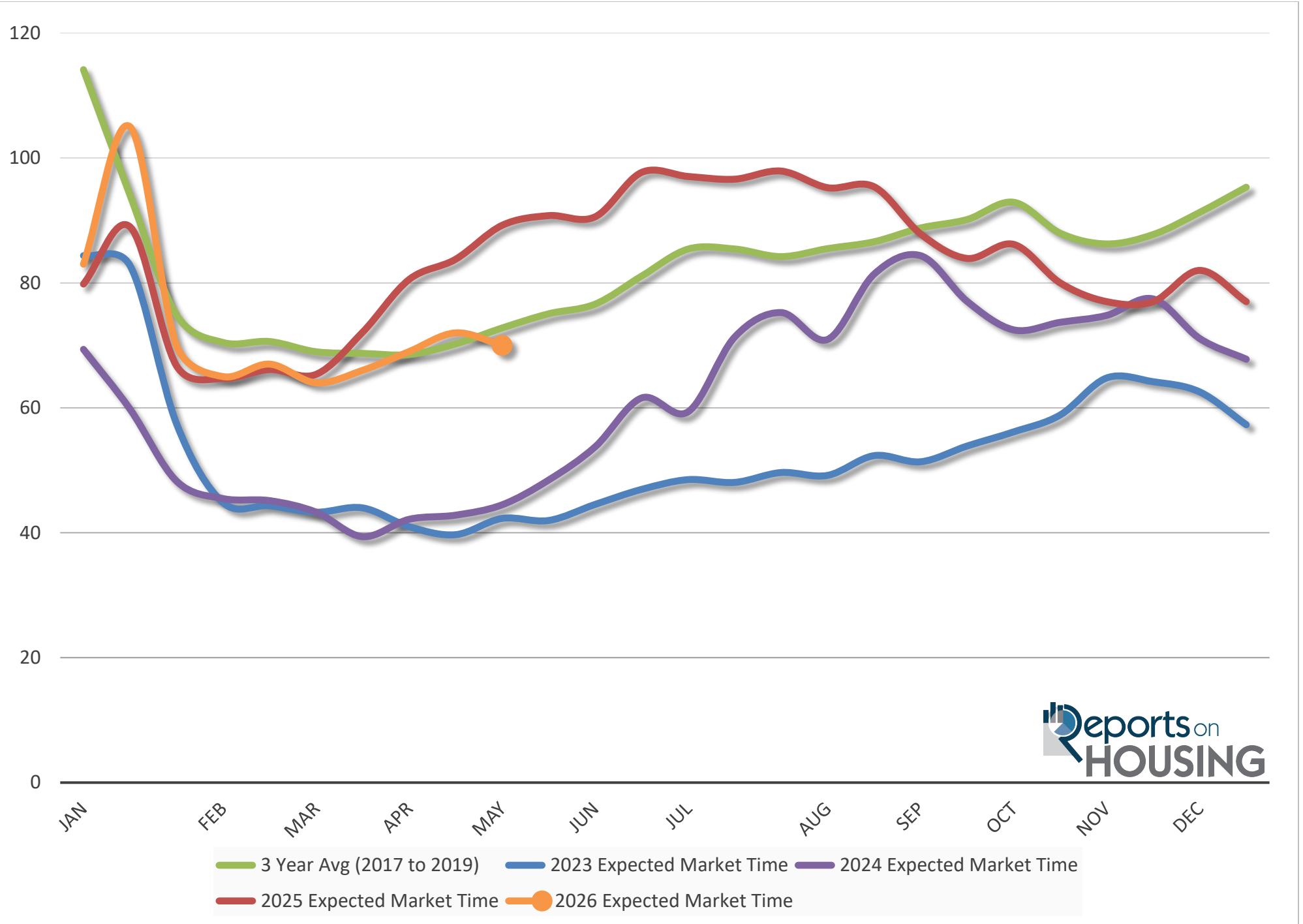
# Orange County Detached Expected Market Time

Days of Inventory

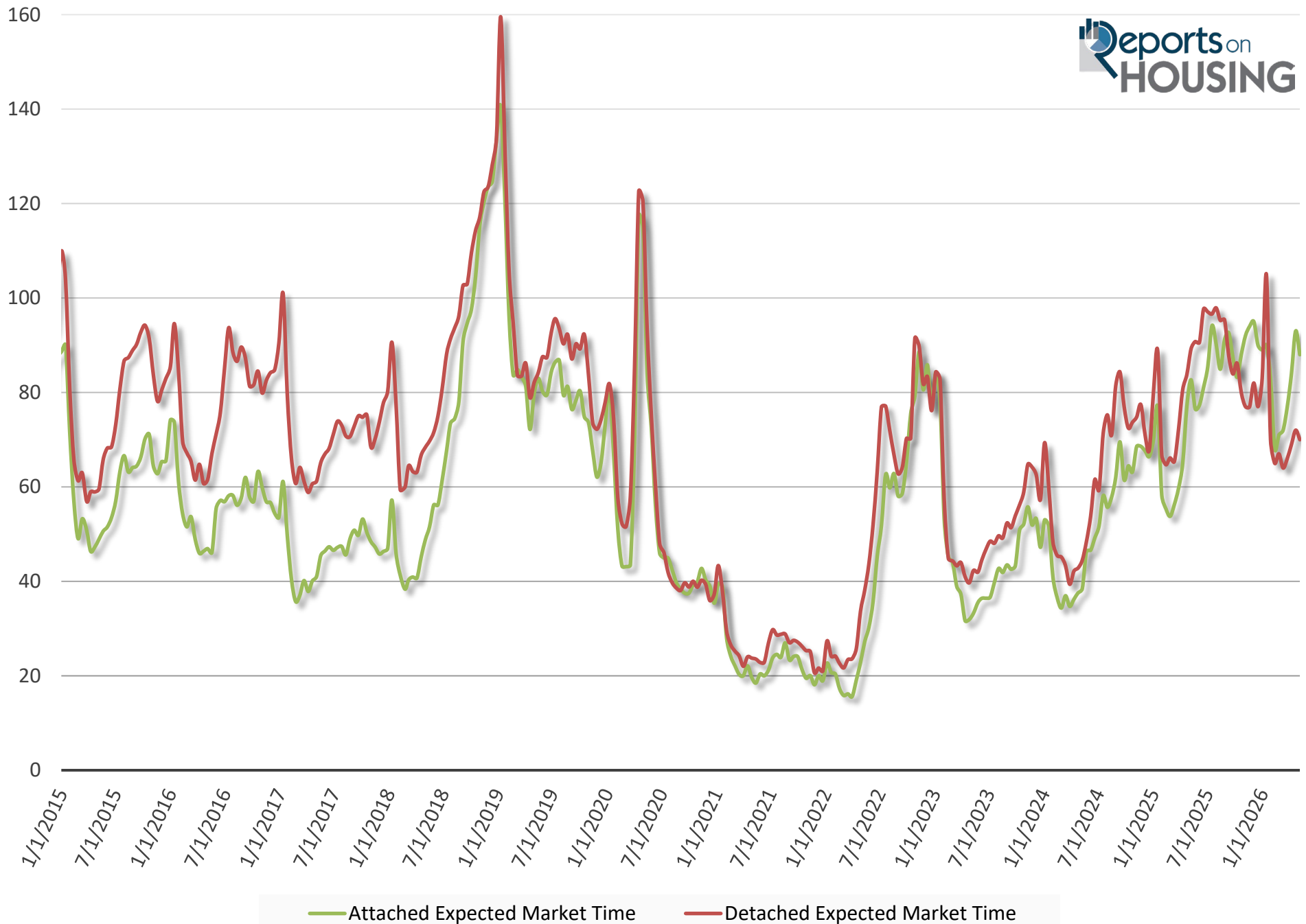


# Orange County Detached Expected Market Time Year Over Year

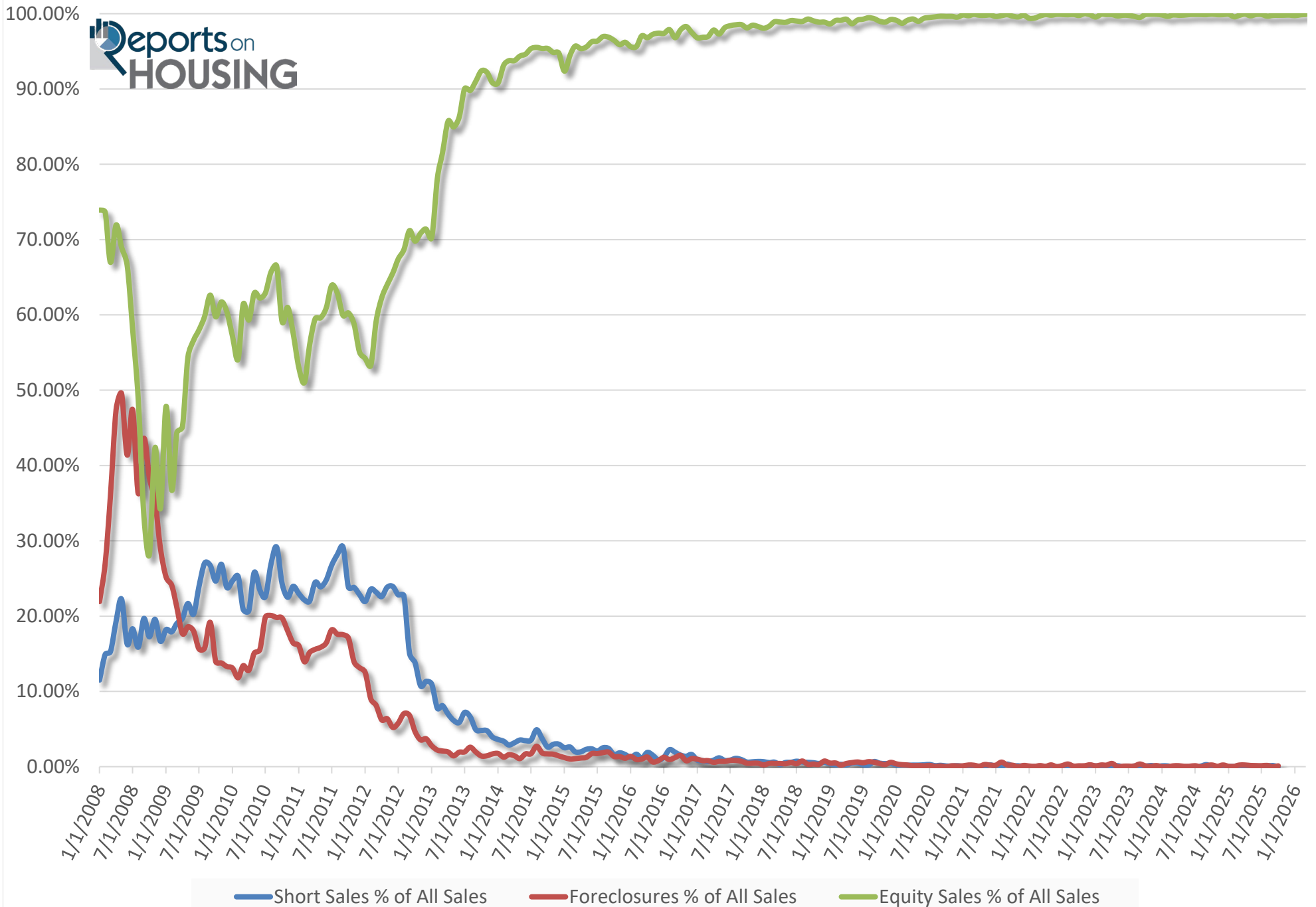
In Days



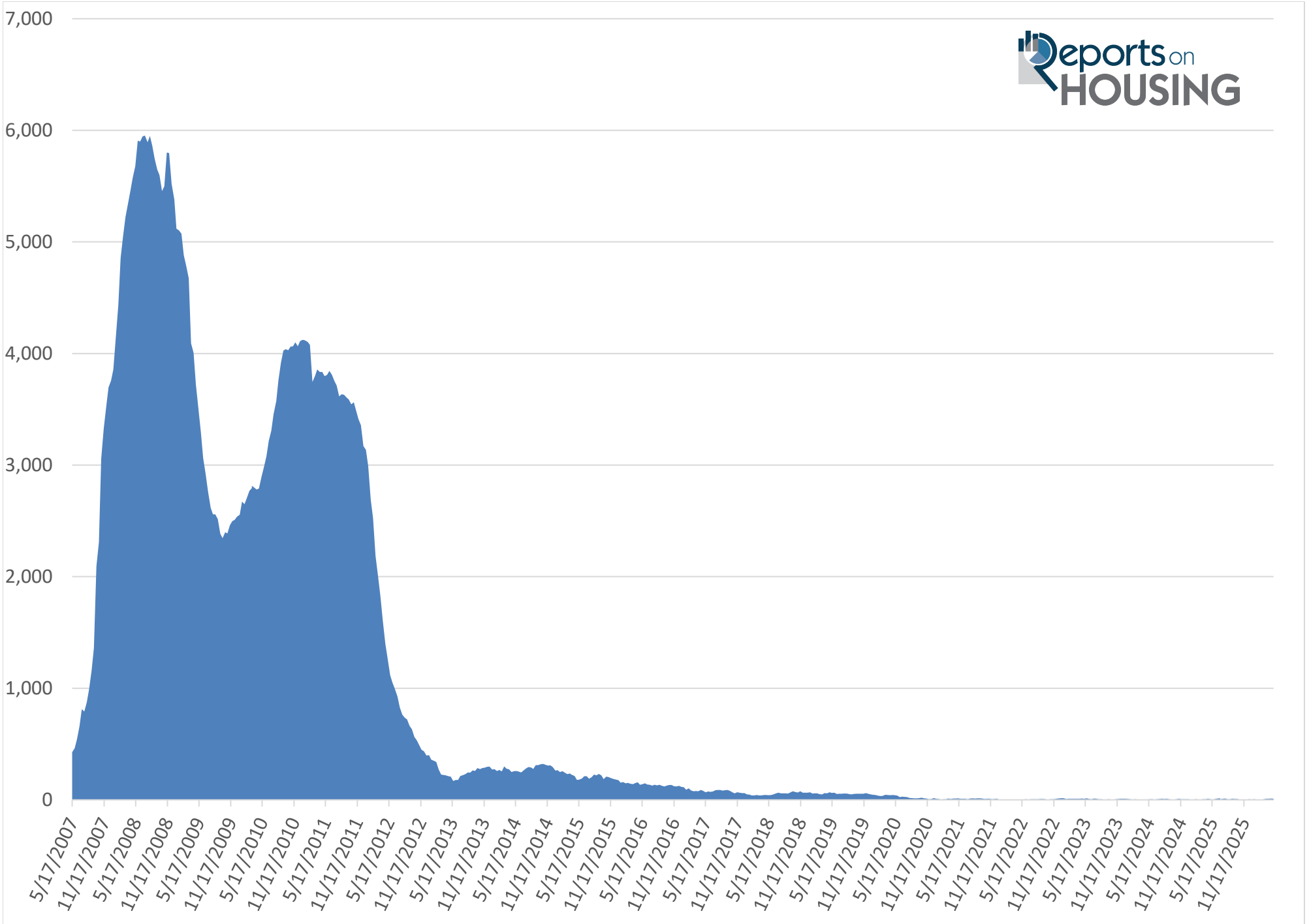
# Orange County Attached Vs. Detached Expected Market Time Over Time



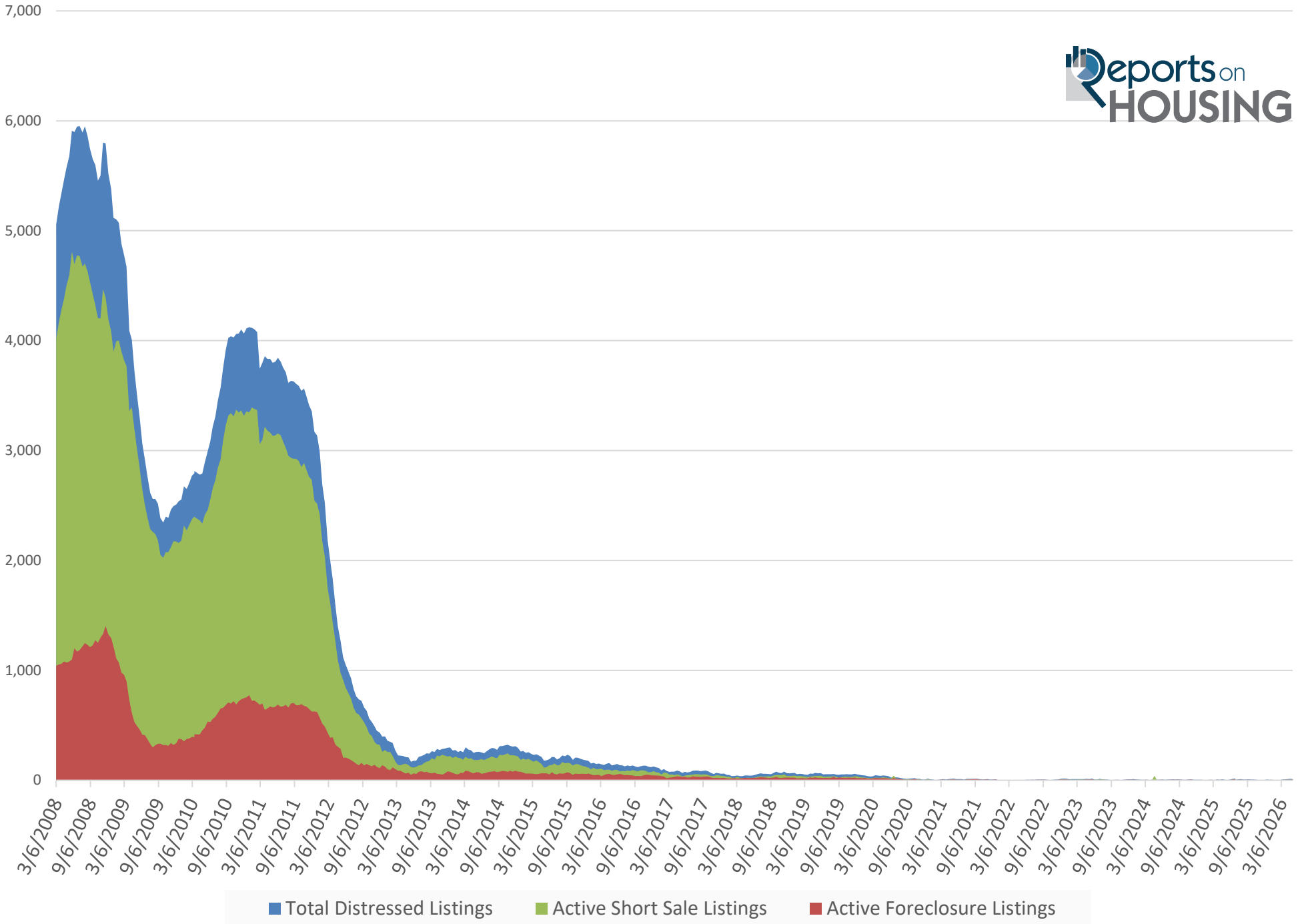
# Orange County Closed Sales Breakdown



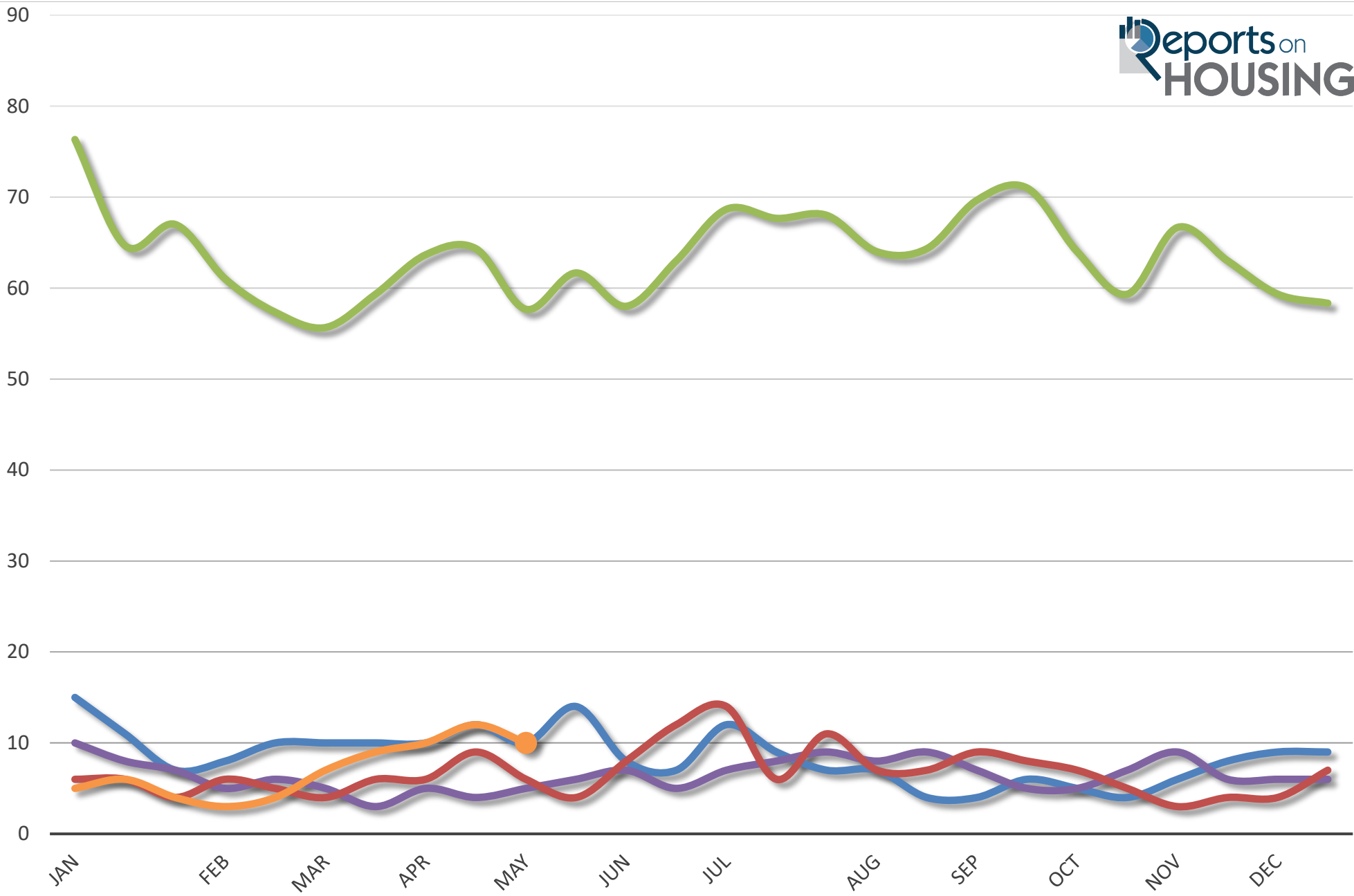
# Orange County Distressed Listings



# Orange County Distressed Listing Breakdown



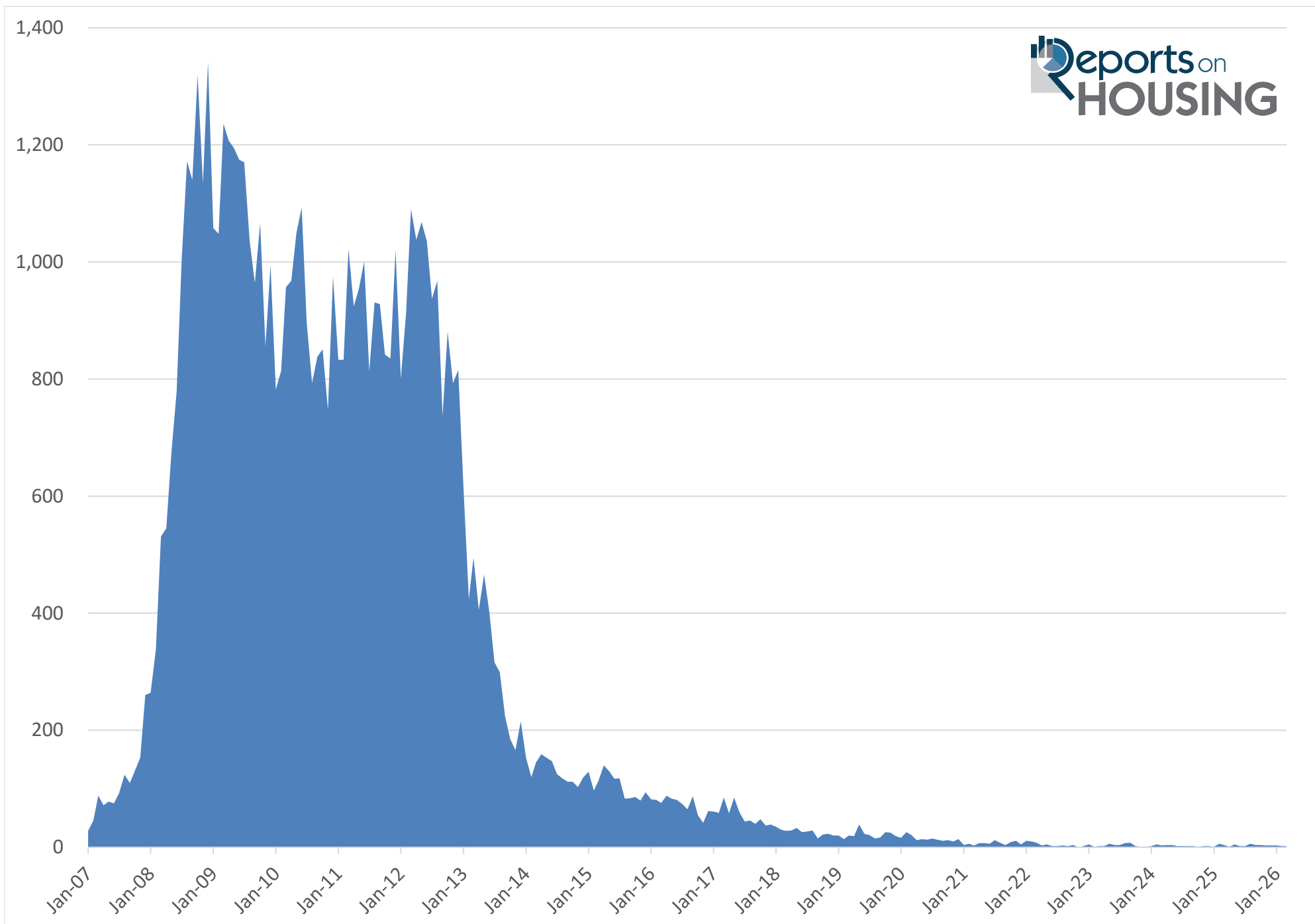
# Orange County Distressed Inventory Year Over Year



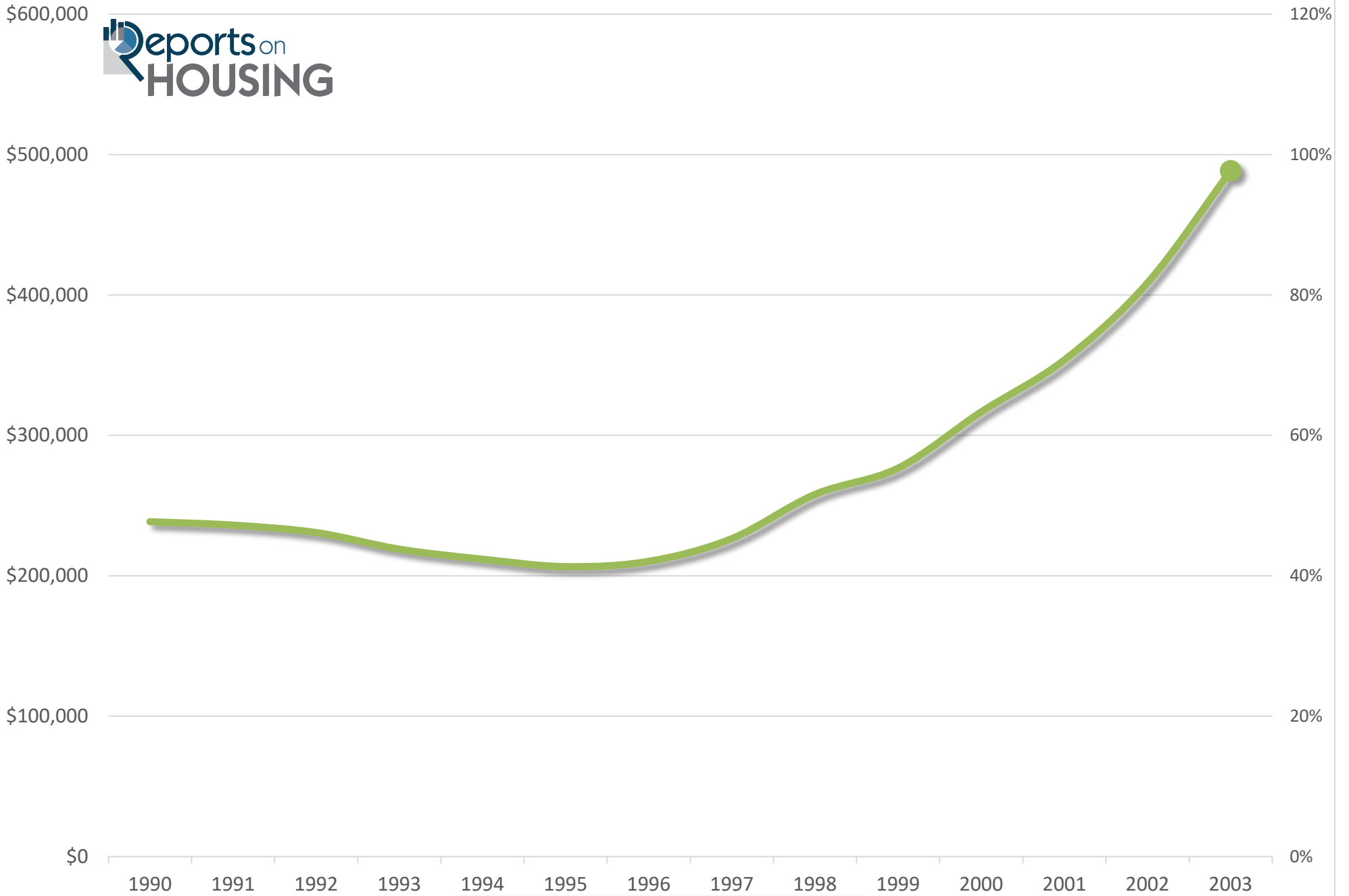
3 Year Avg (2017 to 2019)    2023 Total Distressed Listings    2024 Total Distressed Listings  
2025 Total Distressed Listings    2026 Total Distressed Listings

# Orange County Closed Distressed Sales

(Monthly)

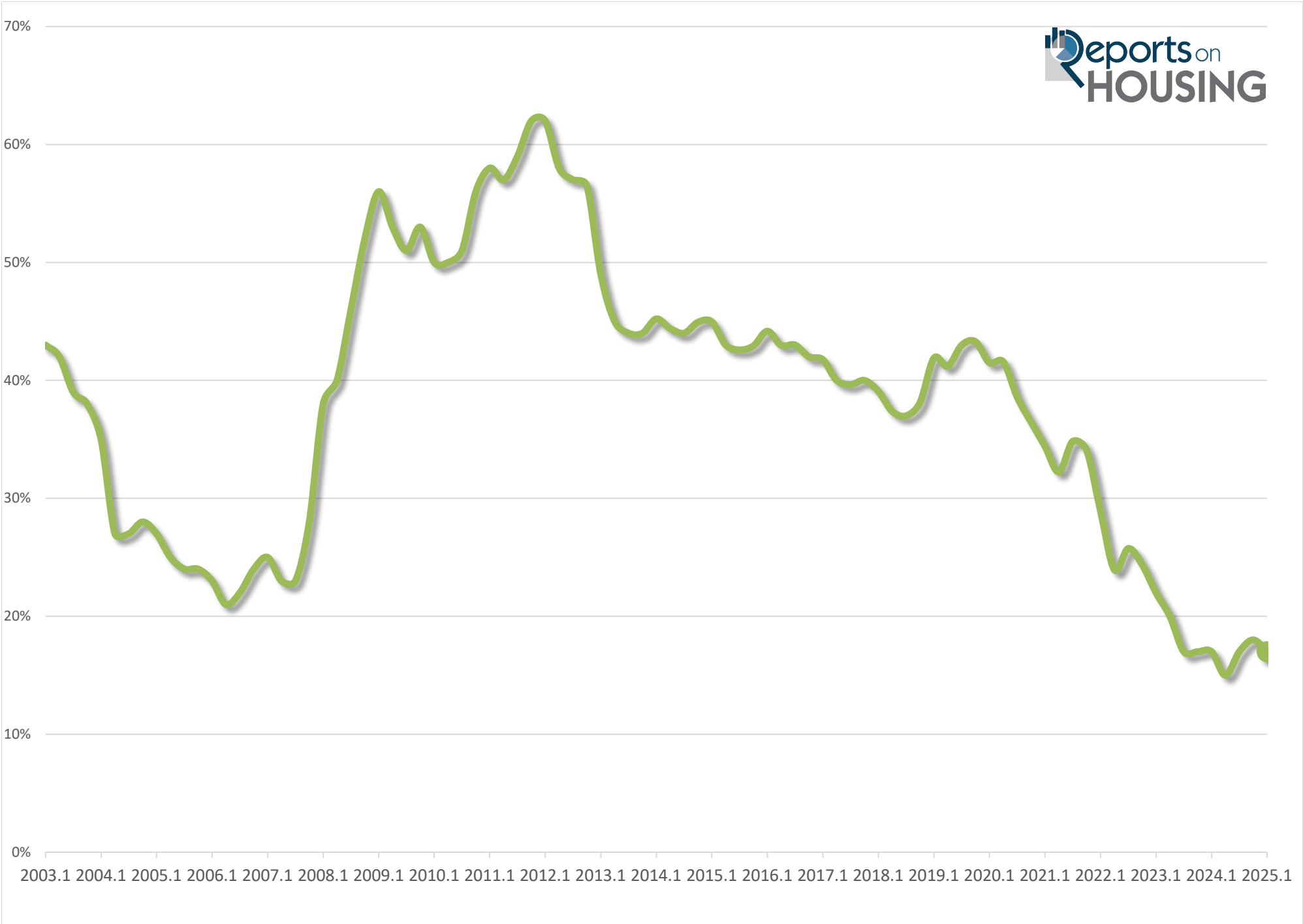


# OC Median Detached Home Value

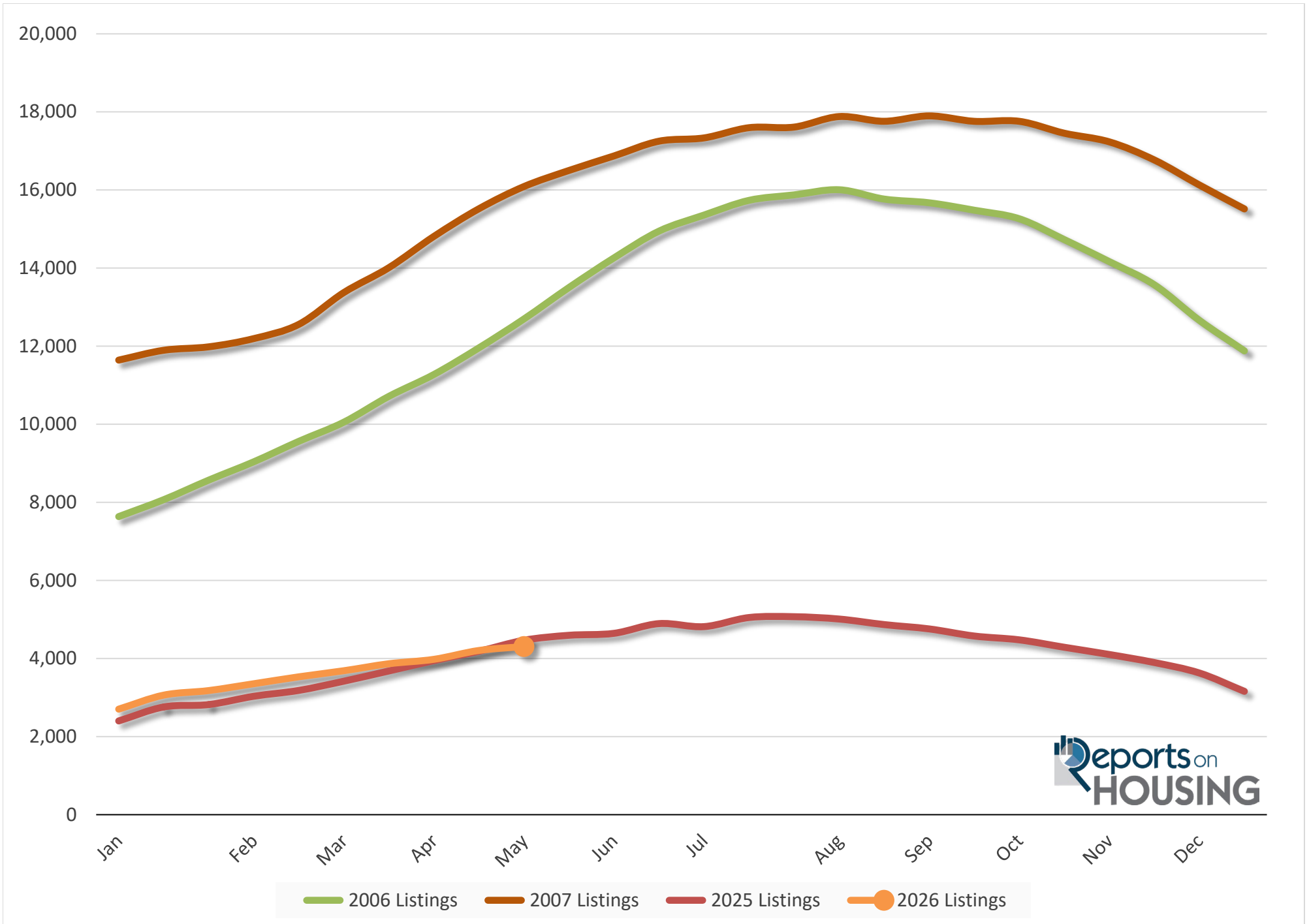


Median Home Values Over Time

# Orange County First-Time Buyer Housing Affordability Index

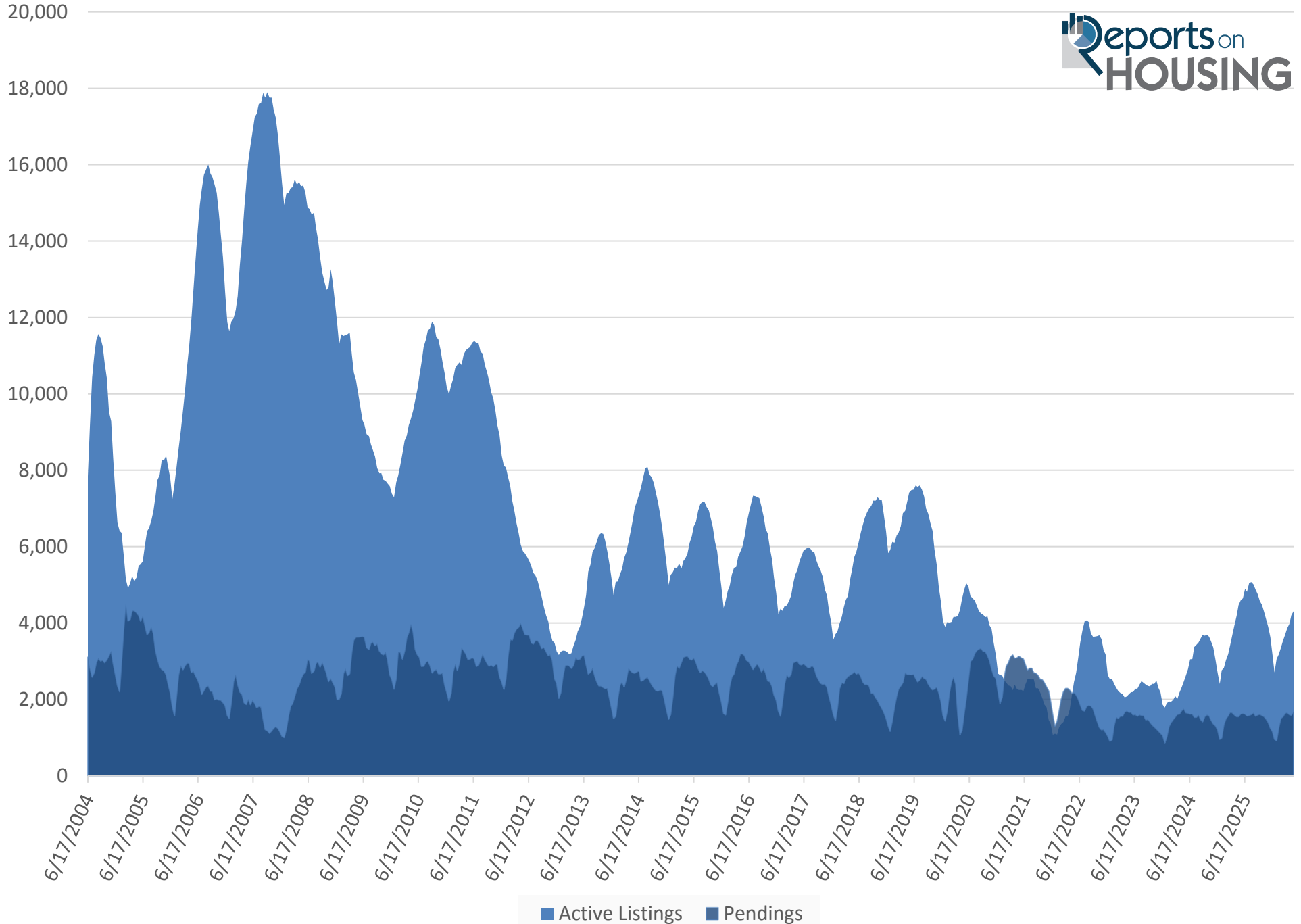


# Orange County Active Listing Inventory - Today Vs. Great Recession



# Orange County Listings Inventory Versus Demand

(Demand is a 30 Day Snapshot of Pending Sales)



# Orange County Off Market Year Over Year

